

infusion

Can you handle the heat?



SPONSORSHIP PACKET



Sponsorship Packet Introduction

Dear Sponsor,

On behalf of the **Infusion** 2016 Management Team, we would first like to thank you for taking interest in our fourth annual **Infusion** competition held on March 19th, 2016 at The Pennsylvania State University.

We are the Sponsorship Directors of **Infusion**, a non-profit intercollegiate South Asian dance competition. **Infusion** invites teams within the North American Filmi-Fusion circuit to compete at our competition for a cash prize and points towards eligibility for the national Filmi-Fusion championship: Bollywood America. With an anticipated crowd of more than 1,500 attendees in the Eisenhower Auditorium, **Infusion** 2016 promises to be truly memorable for each individual involved. Unlike any other competition, for participants **Infusion** is a weekend-long experience, and the memories will begin the moment they arrive at the competition hotel on Friday, March 18th until they leave on the morning of Sunday, March 20th. Their weekend will consist of a mixer to socialize with other teams, various rehearsals, the actual competition, and a celebratory social to round out the weekend.

In order to accomplish our vision as this year's Sponsorship Directors, we rely heavily on our corporate/local sponsors. With your organization's help, **Infusion** will be able to showcase South Asian culture through this unique fusion of Bollywood and western dance styles to the public. Your association with us will allow **Infusion** to attract new audience members who wish to immerse themselves in the competition. Since we are responsible for providing teams with all meals, prizes, and any necessary items throughout the weekend, we ask for any donation that you will be able to provide for us in helping us achieve this hospitality. As our competition is focused on the foundation of philanthropy, your efforts will contribute to the annual, 46-hour Penn State IFC/Panhellenic Dance Marathon ("THON"), which has raised millions of dollars towards pediatric cancer research at the Penn State Hershey Medical Center. Additionally, since we are a non-profit under the 501(c) (3) United States Internal Revenue Code, all of your donations will be tax-deductible.

We invite you to be a sponsor at the fourth annual **Infusion** dance competition. Any donation, whether in the form of cash, gift certificates, or tangible items, will be instrumental in assisting us to reach our goals. Your business will have the opportunity to be listed on all advertising and press as a sponsor of this event. Along with the benefits we provide listed on page 5 of this packet, we are also willing to work with you for any additional promotional opportunities to drive traffic to your business.

Please do not hesitate to contact us if any additional information is needed to answer any of your questions. We want to thank you for your time and we look forward to working with you.

Sincerely,

Infusion Sponsorship Directors
Anjana Setlur and Reshma John
sponsorship@pennstateinfusion.org

Infusion Management Team
207 HUB Robeson Center
The Pennsylvania State University
University Park, PA 16802

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Sponsorship Packet

Frequently Asked Questions

What is Filmi-Fusion Dance?

Filmi-Fusion Dance is one of the newest and fastest growing South Asian dance genres in North America. Entertaining crowds throughout the continent for the past decade, Filmi-Fusion combines two distinct dance styles: Hindi Film Dance (HFD) and Fusion. HFD focuses on traditional Bollywood themes, from romantic fairytales, to thrilling suspense, to social movements, expressed to popular Bollywood tracks. Fusion, on the



other hand, blends a variety of South Asian dance styles with various western dance forms such as hip-hop, ballet and lyrical. As North America's South Asian community continues to grow and experience success in global music and cinema, Bollywood is becoming a household term. Because of the increasing popularity of South Asian culture, audiences will be enticed by the storytelling masterpieces that Filmi-Fusion teams showcase at **Infusion**.

What is Bollywood America?

Bollywood America is an annual non-profit, North American filmi-fusion dance championship where twelve top-ranking teams compete to be crowned the best filmi-fusion team in the nation. In order to qualify or receive an invitational bid from Bollywood America, each team must place at one of the six bid-qualifying competition or earn points from participation in eligible bid point competitions. Like **Infusion**, Bollywood America also takes great pride in the performing arts, education, and community outreach to promote South Asian culture.



What is THON?

The Penn State IFC/Panhellenic Dance MaraTHON is an annual, year-round fundraising event for The Four Diamonds Fund, at the Penn State Children's Hospital in Hershey, PA. Over the past 40 years, the students of

Penn State have raised over \$80 million and continue to lend support to thousands of children and families fighting pediatric cancer. The year culminates in a no-sitting, no-sleeping, 46-hour dance MaraTHON held every February. Last year alone, the compassion and determination of over 700 dancers and thousands of supporters helped raise more than \$13 million to support families in paying for pediatric cancer treatment and facilitate research. This collective effort, involving more than 15,000 students, has become one of Penn State's greatest and most unifying traditions. As a percentage of **Infusion's** proceeds goes towards THON, your sponsorship could



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Frequently Asked Questions

What is the impact of your sponsorship?

Your sponsorship and association with **Infusion** will help your organization expose its name to thousands of future leaders from universities throughout the country. The target audience will extend beyond college students and reach out to a community that holds tradition, culture, and values at the utmost respect. Your sponsorship will reach an extensive crowd at a minimal cost and will not be limited by geographic region. The main audience your organization will be exposed to includes (but is not limited to) the South Asian community, which is home to nearly 10% of the United States' millionaires. With this in mind, it is very clear why so many businesses and organizations have turned their marketing efforts to attract such a financially powerful demographic of the American community. **Infusion's** advertising efforts have already commenced at various college campuses and major cities throughout the United States. More importantly, **Infusion** is being held at the Pennsylvania State University, which is home to over 48,000 undergraduate students and thousands of graduate students, faculty and community members.

What is Eisenhower Auditorium?



The venue of **Infusion** 2016 is the prestigious Eisenhower Auditorium, which can accommodate up to 2,500 people. Eisenhower Auditorium is Penn State's primary theatrical performance space and is also one of the largest stages in the country. Opened in 1974 and later named after the former University President, Milton S. Eisenhower, the modern style auditorium hosts more than 200 events each year. Famed artists and ensembles have graced Eisenhower's stage and mesmerized the State College community throughout the years.

What is the Infusion Management Team?

Consisting of past members of the **Infusion** 2015 and the Penn State JaDhoom fusion dance team, the **Infusion** management team has gained considerable knowledge and expertise by traveling across the nation and participating in a variety of Filmi-Fusion competitions. After three successful years in the filmi-fusion circuit, the **Infusion** board is back for its fourth season, and promise to make it even bigger and better than before. It continues to firmly believe in the values our founders passed down to us, pledging to move forward with the same sincerity, hospitality and entertainment. Above all, the **Infusion** management team has come together to organize a competition that would provide the nation with the finest of South Asian culture.



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Sponsorship Packet Benefits

Sponsorship Level	Supporting	Leading	Premium	Elite
Contribution	\$500-\$599	\$1000-\$1999	\$2000+	Contact
Competition Benefits:				
VIP Tickets to Infusion	10	15	20	25
Advertising:				
Logo on Infusion Website	✓	✓	✓	✓
All Infusion social media pages	✓	✓	✓	✓
Infusion intermission video		✓	✓	✓
Infusion t-shirts			✓	✓
Infusion banners			✓	✓
Logos on show programs			✓	✓
Logos on all promotional flyers				✓
Name announced during the show				✓
Short commercial during intermission				✓

If you would like any additional information regarding sponsorship or any other partnership ideas, please contact the Infusion sponsorship team at sponsorship@pennstateinfusion.org or the sponsorship directors individually by phone: Anjana Setlur 301-467-3477
Reshma John 201-397-5700

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Sponsorship Packet Terms & Conditions

The terms and conditions outlined herein have been established for the mutual benefit and protection of the Sponsor, **Infusion** Management Team, and event patrons. These terms may not be modified unless in writing and signed by the first two parties listed above. The Sponsor agrees to these terms and conditions as an integral part of this binding contract. Please read carefully to avoid any misunderstandings.

- 1) Checks, cashier's checks, and money orders are acceptable forms of payment. Sponsorship benefits are conditional upon payment of the mutually agreed sponsorship fee. The sponsorship fee is due at the time of commitment and, in any case, payment in full is due prior to the event.
- 2) The sponsorship benefits listed in this document for each respective sponsorship level constitute the entire package of benefits offered to sponsors. The **Infusion** Management Team is under no obligation to provide additional benefits if not mentioned in this document, whether promised otherwise or not, unless agreed in writing by the Sponsorship Directors of the **Infusion** Management Team.
- 3) Unless otherwise prohibited in writing by the Sponsor, the Sponsor permits the **Infusion** Management Team to use the Sponsor's name and/or logo in promotional materials, advertising, and public announcements relating to **Infusion**. The Sponsor further represents and warrants that it has the right to grant this permission. The Sponsor will retain all ownership rights and any goodwill related to the use of its trademarks. The Sponsor shall hold the **Infusion** Management Team harmless against any and all actions related to the **Infusion** Management Team's use of the Sponsor's trademarks.

The **Infusion** Management Team reserves the right to decline the sponsorship support of any organization or firm.



Sponsorship Packet Sponsorship Form

Dear Prospective Sponsor,

The **Infusion** management team would like to express how thankful we are that you are sponsoring our cause. As more organizations become involved, not only do our name and associated recognition grow on an international level, but we also inch closer to reaching our ultimate philanthropic goal – the very basis of our unique identity throughout the filmi-fusion dance circuit. Every effort keeps our vision and mission alive. In addition to supporting THON, your sponsorship donation will allow **Infusion** to continue showcasing the finest aspects of South Asian culture past its three years.

-The **Infusion** Sponsorship Team

Directions: Please first indicate if you would like to be a sponsor or donor (see additional information below). Next, please complete this form and, if making your contribution by mail, send it with a check (made payable to The Pennsylvania State University, ATTN: Infusion) to the address below.



Sponsor:

Receive benefits
outlined above based
on contribution level



Donor:

Minimal recognition
for tax- deductible
donation

Business Name: _____

Business Contact Person: _____

Business Address: _____

City: _____ **State:** _____

Business Phone: _____ **Email:** _____

Sponsorship Level (if sponsor, please check one)

- Supporting (\$500-\$999) Premium (\$2000+)
 Leading (\$1000-\$1999) Elite (Contact)

Sponsorship Amount/Item (Elite and Non-Monetary): _____

Signature: _____

Please mail this form and checks to: **Infusion Management Team**
Anjana Setlur
456 E Beaver Ave, Apt 706
State College, PA 16801

Infusion at The Pennsylvania State University is a Non-Profit Organization under the 501(c)(3)
United States Internal Revenue Code, making all donations tax-deductible.

Tax ID # 24-6000376

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