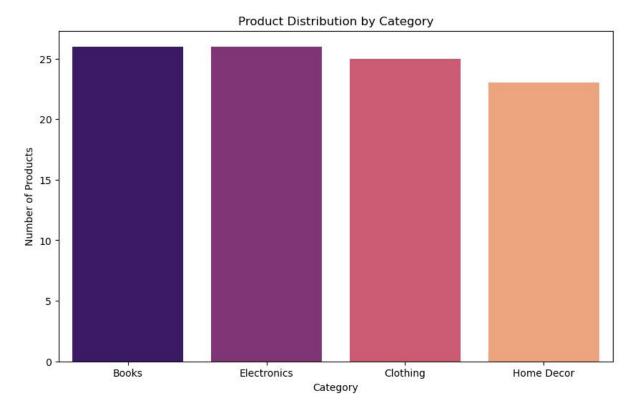
## **Customer Distribution by Region:**



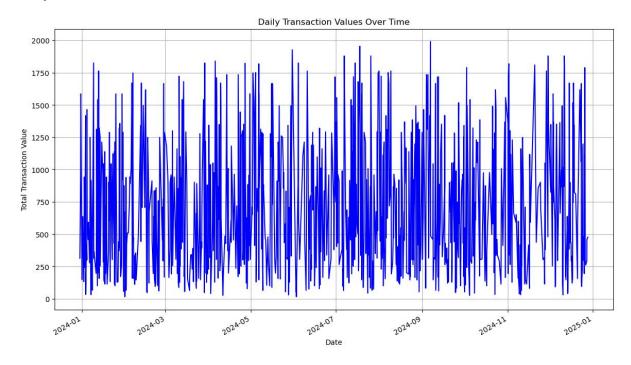
- 1. South America has the highest number of customers, indicating a strong market presence in the region.
- 2. Europe, North America, and Asia have similar customer counts, suggesting a relatively balanced global distribution outside South America.
- 3. North America and Asia lag slightly behind Europe, presenting opportunities to increase customer acquisition efforts in these regions.
- 4. Focus on expanding in South America while exploring strategies to boost market share in North America and Asia.
- 5. Further analysis can identify regional preferences to customize marketing and product strategies.

## **Product Distribution by Category:**



- 1. South America leads in customer numbers, representing the strongest market for expansion and resource allocation.
- 2. Europe, North America, and Asia have similar customer bases, showing potential for balanced growth strategies across these regions.
- 3. North America and Asia slightly trail Europe, highlighting opportunities for targeted campaigns and market penetration.
- 4. Expanding presence in South America can solidify market dominance, while investments in North America and Asia can address untapped potential.
- 5. A region-specific approach to products and services could drive customer acquisition and retention in underperforming regions.
- 6. Identifying regional preferences and behaviours through data analysis will aid in crafting tailored marketing and operational strategies for business growth.

## **Daily Transaction Values Over Time:**



## **Insights**

- 1. The chart shows daily transaction values over a year, with significant variability in the data.
- 2. Peaks indicate surges in transactions, possibly driven by promotions, seasonal demand, or events.
- 3. A consistent baseline reflects regular activity, while fluctuations suggest operational or market influences.
- 4. Periodic patterns may indicate seasonality, requiring deeper analysis to confirm trends.
- 5. Outliers could point to anomalies, fraud, or unique high-value transactions.
- 6. Insights can optimize inventory, staffing, and marketing strategies for better efficiency.
- 7. Segmentation by time, demographics, or other factors could uncover inefficiencies or opportunities.
- 8. The observed variability impacts forecasting, requiring advanced techniques for accurate predictions.