Patrick Follett

Pittsburgh, PA | 412-260-3991 | pwf592110@gmail.com | www.linkedin.com/in/patrickwfollett/ | **https://github.com/PWFollett**

SOFTWARE DEVELOPER

Full-stack JavaScript developer with a passion for technology and a desire to change the world. Specialized in test driven development with an emphasis on creative problem solving, professional collaboration and a desire for continued learning.

TECHNICAL INVENTORY

JavaScript • NodeJS • Express • Bootstrap • HTML5 • CSS3 • Grid • Flexbox • React • MongoDB• Mongoose •Postman • JQuery • Object Oriented Programming (OOP) • AJAX • JSON • Responsive Design/Mobile • Structured Query Language (SQL) • Relational Databases • NoSQL Database • GitHub

INDUSTRY EXPERIENCE   GitHub Address

Penn LPS Bootcamp, Pittsburgh, PA   **https://github.com/PWFollett**
Software Developer Apprentice, 2019

Curriculum: Can be viewed on my GitHub profile listed above.

National Parks Finder: We built an application that helps individuals find a national park or forest nearest to them or anywhere in the US. We called the NPS API to gather and post the information.
   HTML/Bootstrap/CSS/Git

InstaGame: We developed an application that is an online blog for gamers where they can come and talk about games--whether it be good or bad. It was an introduction to a community JNP productions wanted to build.
   HTML/Node/CSS/SQL/Git

LocoBounce:. FINAL PROJECT: FULL STACK APPLICATION USING THE TECHNOLOGIES BELOW--IN PROGRESS!
   BootStrap/HTML/Node/Express/CSS/Git/React

EXPERIENCE HIGHLIGHTS

Fedex Services
Senior Account Executive, Feb 2017- March 2019
   ➢ Manage territory, developing accounts, and expanding brand in territory segment.
   ➢ Create and Implement pricing proposals, provide cost-analysis, and develop reports for the customer.
   ➢ Strategize with customers providing solutions that best fit their business and increase their growth as a company.
   ➢ Provide insight and innovative sales techniques to team members
   ➢ Mentor new hires providing training and advice on day to day job responsibilities

PLS Logistics
Account Executive, June 2015- Aug 2016
   ➢ Build and foster strong relationships with clients.
   ➢ Consistently met and exceeded monthly revenue and sales goals.
   ➢ Proactively develop, and manage a diverse portfolio of clients.
   ➢ Maintain and foster relationships with shippers, carriers, and drivers.

EDUCATION & TRAINING

PENN LPS BOOTCAMP
CERTIFICATE OF FULL STACK DEVELOPMENT, Graduation: OCT 7th, 2019

Ohio University
BA, POLITICAL COMMUNICATIONS & STRATEGIC MARKETING, 2015