

A horizontal banner with a light blue background. On the left, there is a vertical teal stripe. The main area is light blue and contains the text "Fixed Income" in white. On the right side, there is a large, stylized white arrow pointing to the right.

## Fixed Income

A horizontal banner with a light blue background. On the left, there is a vertical teal stripe. The main area is light blue and contains the text "Fixed-Income Issuance and Trading" in white. On the right side, there is a large, stylized white arrow pointing to the right.

## Fixed-Income Issuance and Trading



## Exam Focus

- Market segments
- Indexes
- Primary and secondary markets

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## Market Segments

### **Type of issuer**

- Government, corporates

### **Types of market**

- Mature, emerging

### **Credit quality**

- S&P's or Moody's credit ratings

### **Original maturities**

- Short term/intermediate term/long term

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## Credit Ratings

	S&P	Moody's
Investment grade	AAA AA+/AA/AA- A+/A/A- BBB+/BBB/BBB-	Aaa Aa1, Aa2, Aa3 A1, A2, A3 Baa1, Baa2, Baa3
High yield	BB+/BB/BB- B+/B/B- CCC+/CCC/CCC- CC+/CC/CC- C+/C/C- D	Ba1, Ba2, Ba3 B1, B2, B3 Caa1, Caa2, Caa3 Ca  C

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## Where Do Different FI Securities Sit?

	< 1 year	1year-10 years	> 10 years
Risk free	Treasury bills	Treasury notes	Treasury bonds
Investment grade	Repo commercial paper  ABCP	Unsecured corporate bonds  ABS	Unsecured corporate bonds  MBS
High yield		Secured corporate bonds  Leveraged loans	

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## Market Segments—Investor Positioning

Investor	Position
Financial intermediaries Central banks	Range of maturities Risk free
Pension funds Insurance companies	Long term Risk free/investment grade
Money market funds	Short term Risk free/investment grade
Corporate issuers	Short term Investment grade
Bond funds ETFs	Intermediate term Investment grade
Asset managers Hedge funds Distressed debt funds	Intermediate term Gradually moving from investment grade to high yield

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## Fixed-Income Investors: **Example**

A fixed-income mutual fund that is required to invest in only investment-grade bonds would *most likely* invest in:

- A. B rated bonds.
- B. BB+ rated bonds.
- C. BBB– rated bonds.

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## Fixed-Income Issuers: **Example**

A corporate issuer seeking to fund working capital needs would *most likely* issue:

- A. commercial paper.
- B. intermediate-term debt.
- C. long-term debt.

-1

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## Fixed-Income Indexes

### **Aggregate indexes**

- Bloomberg Barclays Aggregate Index

### **Narrower focus**

- JP Morgan Emerging Markets Bond Index Plus

### **Incorporating ESG factors**

- Bloomberg Barclays MSCI Euro Corporate Sustainable SRI Index

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## Fixed-Income Indexes: **Example**

Relative to equity indexes, fixed-income indexes exhibit more turnover due to:

- A. annual rebalancing.
- B. the finite maturity of bonds.
- C. the lower frequency of new issues.

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## Primary and Secondary Markets

**Primary**—newly issued bonds, public/private sales

- Underwritten offering/best-efforts offering
- Shelf registration
- Auctions (government bonds)

**Secondary**—previously issued bonds, some trading platforms but largely OTC

- Bid/offer prices

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## Fixed-Income Markets: **Example**

A bond issuance by a company after it has reached a more mature stage of the life cycle with more predictable cash flows would be *best* considered a:

- A. private placement.
- B. primary fixed-income market transaction.
- C. secondary fixed-income market transaction.

-1

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**Solutions**

## Fixed-Income Investors: Example

A fixed-income mutual fund that is required to invest in only investment-grade bonds would *most likely* invest in:

- A. B rated bonds.
- B. BB+ rated bonds.
- ☒ C. BBB- rated bonds.

Both B and BB+ rated bonds are considered high-yield bonds.  
A BBB- rated bond is considered the lowest investment-grade bond.

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## Fixed-Income Issuers: Example

A corporate issuer seeking to fund working capital needs would *most likely* issue:

- A. commercial paper.
- ☒ B. intermediate-term debt.
- C. long-term debt.

A corporate issuer would use commercial paper to meet its short-term or seasonal working capital needs, intermediate-term debt to cover more medium-term investments, and long-term debt or equity to match the longer useful life of capital investments.

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## Fixed-Income Indexes: Example

Relative to equity indexes, fixed-income indexes exhibit more turnover due to:

- A. annual rebalancing.
- ☒ B. the finite maturity of bonds.
- C. the lower frequency of new issues.

The finite maturity of bonds and the higher frequency of new issuance leads to far more turnover in fixed-income indexes than in equity indexes. Bond indexes are usually rebalanced each month to both add new issues and remove those that fall below a minimum maturity.

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## Fixed-Income Markets: Example

A bond issuance by a company after it has reached a more mature stage of the life cycle with more predictable cash flows would be *best* considered a:

- A. private placement.
- ☒ B. primary fixed-income market transaction.
- C. secondary fixed-income market transaction.

Primary bond markets are markets in which an issuer sells a new bond or bonds to investors to raise capital. Secondary bond markets are markets in which existing bonds are traded among investors. Bonds can be sold via a private placement, in which only a selected investor or group of investors may buy the bonds.

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