PILOT SOLUTIONS

TOPIC: IMPLEMENTATION OF A PILOT

WHY IS PILOT IMPLEMENTATION SO IMPORTANT?

WHEN IMPLEMENTING SOLUTIONS, YOU WILL MAKE CERTAIN CHANGES TO THE BUSINESS PROCESS WHICH ARE IRREVERSIBLE

IF YOU IMPLEMENT A PILOT, YOU WILL POTENTIALLY BE ABLE TO FORESEE THE EFFECTS OF THOSE IRREVERSIBLE CHANGES AND TAKE CORRECTIVE ACTIONS IN YOUR IMPLEMENTATION PLAN

SO, SHOULD YOU IMPLEMENT A PILOT ONLY FOR THOSE SOLUTIONS WHICH ARE IRREVERSIBLE?

NO, AS A BEST PRACTICE, PILOT SHOULD BE DONE FOR EVERY SOLUTION THAT WILL BE IMPLEMENTED

IT REDUCES THE RISK OF A FAILED IMPLEMENTATION

IT ALLOWS TEAMS TO IMPROVE A SOLUTION

IT ALLOWS YOU TO VALIDATE RESULTS

IT IS ESSENTIAL TO GAINING BUY-IN AND CREATING MOMENTUM