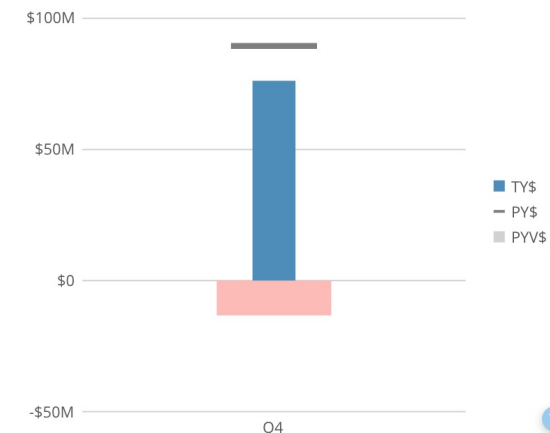
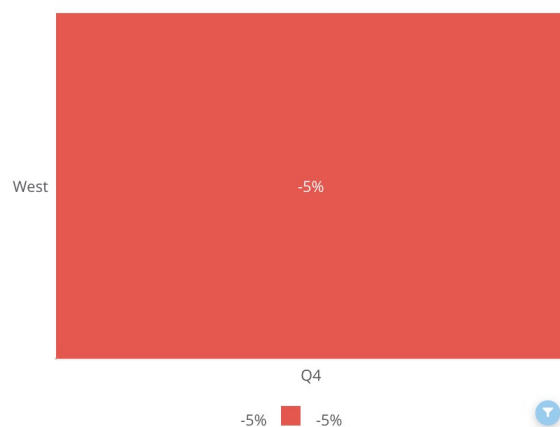


Missed Q4 Target by \$-3.5M or -2.1% | Sales of \$76.2M are Under Prior Year by \$-13.3M or -14.8%



Largest Laggards

▲ Region	▲ Type	▲ Lead Source Standardized	▲ PYV\$	▲ PYV%	▲ Leaders and Laggards
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