

DATA

Opportunity CH7
27.3K rows

Filter...

DIMENSIONS

AccountId

CampaignId

MEASURES

123 Amount

123 CUSTOMER B...

BEAST MODES ...

= Leaders and...

= MonthName

ADD CALCULATED FIELD

ADD DYNAMIC SEGMENT

FILTERS

= Stage in 5 ...

= Year in

Drag column here

SORTING

123 = PYV\$

Drag column here

LIMIT ROWS

10 rows

There is more data than the specified limit

CHART PROPERTIES

General

Sorting Settings

Header Row

COLUMNS

Region

Type

= Lead Source...

123 = PYV\$

123 = PYV%

Drag column here

Largest Laggards

Jan 1, 2019 - Dec 30, 2020

No Summary Number

Region	Type	Lead Source Standardized	PYV\$	PYV%	Leaders and Laggards
West	Upsell	Strategic Accounts Marketing	(\$9,638,926)	(33%)	In the Middle
East	New Logo	Unknown	(\$6,995,960)	(24%)	In the Middle
East	New Logo	Website	(\$5,212,256)	(67%)	In the Middle
East	Upsell	Partners	(\$4,369,048)	(55%)	In the Middle
West	New Logo	Website	(\$3,733,592)	(75%)	Laggard
South	PoC	Unknown	(\$3,483,154)	(62%)	In the Middle
South	Upsell	Sales Created	(\$3,168,270)	(74%)	Laggard
East	Upsell	Website	(\$3,124,505)	(59%)	In the Middle
West	Renewal	Strategic Accounts Marketing	(\$3,032,387)	(48%)	In the Middle
West	Upsell	Website	(\$3,025,313)	(62%)	In the Middle

Year

Select All

2018

2019

2020

2021

CHART TYPES

Popular Charts

Pie

Donut

Table

Heat map

23

Single value

Filled gauge

World

United States

Scatter

Text

Textbox

Checkbox selector

Slicer

DATA TABLE

Showing 6 columns

	Region	Type	Lead Source Standardized	PYV\$	PYV%	Leaders and Laggards
1	West	Upsell	Strategic Accounts Marketing	\$-9,638,926	-33%	In the Middle