
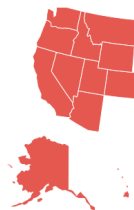


Missed Q4 Target by \$-3.5M or -2.1% | Sales of \$76.2M are Under Prior Year by \$-13.3M or -14.8%



Target
\$80.0M
\$76.2M
Sales

+



Category	Value (\$M)
Positive Metric	~75
Negative Metric	~-15
Target/Threshold	~90

What Actions Should Be Taken?