EDITING DASHBOARD

2020-Q4 Sales Miss
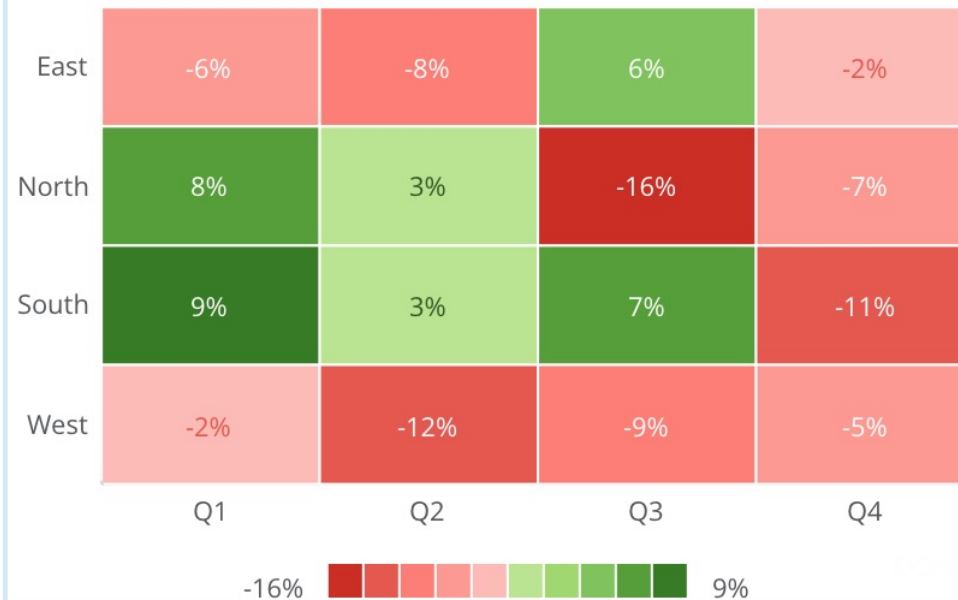
Are We Meeting Targets?

Change layout

Sales Attainment

96.4% Attainment %

Regional Target Variance Heatmap

	Q1	Q2	Q3	Q4
East	-6%	-8%	6%	-2%
North	8%	3%	-16%	-7%
South	9%	3%	7%	-11%
West	-2%	-12%	-9%	-5%

-16% ▮▮▮▮▮▮▮▮▮▮ 9%

Regional Target Variance

-8%   -6%   -4%   -2%

East

North ▲

South

West ▲

-20M   -15M   -10M   -5M