



# HOW SUPPLIERS & CUSTOMERS WORK TOGETHER? PART 03

2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

# HOW SUPPLIERS & CUSTOMERS WORK TOGETHER?

**THERE ARE AT LEAST FOUR WAYS IN WHICH CUSTOMERS AND SUPPLIERS CAN WORK TOGETHER:**

**SHARE  
PRODUCTION  
SCHEDULES  
PROMPTLY**

**INCLUDE  
SUPPLIERS IN THE  
PRODUCT DESIGN**

**HELP SUPPLIERS  
IMPROVE THEIR  
PRODUCTION  
METHODS**

**HAVE SPATIALLY  
CLOSE FACILITIES**



# HOW SUPPLIERS & CUSTOMERS WORK TOGETHER?

## SHARE PRODUCTION SCHEDULES PROMPTLY

**CUSTOMER AND SUPPLIER MUST SHARE PRODUCTION PLANS ON A REAL TIME BASIS**

**CUSTOMERS SHOULD NOTIFY THE SUPPLIER IMMEDIATELY OF ANY CHANGE IN THE SCHEDULED PRODUCTION VOLUME**

## INCLUDE SUPPLIERS IN THE PRODUCT DESIGN

**THIS MAKES IT EASIER FOR THE SUPPLIERS TO MODIFY THEIR PRODUCTION DESIGN (IF REQUIRED)**

**AS A RESULT, COMPONENTS WILL BE EASIER TO PRODUCE WITH CONSISTENT QUALITY AT A LOWER COST**

# HOW SUPPLIERS & CUSTOMERS WORK TOGETHER?

**HELP SUPPLIERS IMPROVE THEIR PRODUCTION METHODS**

**IT IS IN YOUR BEST INTEREST TO SHARE THE PRODUCTION EXPERTISE AND HELP SUPPLIERS IMPROVE THEIR SYSTEMS**

**MANY USERS OF JIT SYSTEMS MAKE TRANSFER OF TECHNOLOGY EXPLICIT IN THEIR CONTRACT**

**HAVE SPATIALLY CLOSE FACILITIES**

**LONG DISTANCE SUPPLIES RESULT IN UNCERTAINTY IN THE DELIVERY OF PRODUCTS OR SERVICES**

**ALSO RESULTS IN LONGER SHIPPING CYCLE TIMES**

**YOU MAY LOCATE MAJOR SUPPLIERS IN THE VICINITY**