

Phil Campbell

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Hawthorne, QLD 4171

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Achievements/Awards

- ❖ Blockchain Developer Mentorship with DApp University (almost complete).
- ❖ Blockchain Bootcamp with DApp University.
- ❖ Google IT Support Professional Certificate (incomplete).
- ❖ Python programming language - self taught.
- ❖ Pitchblak - Business Start-Up Course.
- ❖ Installing Solar Power in The Solomon Islands.
- ❖ Winning My 1st Large Solar Project Over Three More-Established Companies.
- ❖ Tertiary Study - University of Canterbury (Psychology).
- ❖ Black Belt in Karate.

Experience

Modus Operandi / Software Consultant

September 2022 - PRESENT, Hawthorne

- ★ Work with trades and constructions businesses to implement and/or optimize job management software and provide the client with strategies and knowledge to improve their business.
- ★ Develop a thorough understanding of clients' pain points and current processes to prepare and implement customized solutions that increase efficiency and streamline workflows.
- ★ Develop sustainable, solid relationships with clients (speak their language, solve their problems).

Open Mind Developments Pty Ltd/ Director

January 2012 - PRESENT, Hawthorne

- ★ Solar Business (collaboration with I Tech Electrical as well)
- ★ Property Business (collaboration with Development Sites Brisbane and Abode Property Hawthorne also)
- ★ Car Next Door partnership

NHVR / Access Facilitator

September 11th 2017 - June 8th 2022, Newstead

- ★ Interpersonal skills to manage effective relationships with customers and key stakeholders.
- ★ Analytical, problem solving and evaluation skills.
- ★ Rapid acquisition of knowledge of the evolving systems and relevant legislation, policies and procedures.

Woolworths / Night Replenishment Manager/2ic

September 2012 - September 2017, Cannon Hill

- ★ Run the Night Team & Duty Manager
- ★ Assist Customers
- ★ Knowledge of Products & Location
- ★ Unload Trucks (Forklift)

Graded Investments & Developments/ Junior Property Developer

August 2016 - December 2016, Lutwyche

- ★ Liaise With Buyers, Owners & Tradies
- ★ Learn Property Developer Role
- ★ Marketing & Sales

Home Fresh Organics / Delivery Services

July 2016 - November 2016, Seventeen Mile Rocks

- ★ Delivery Driver
- ★ Organising The Best Route

4 x Solar Companies / Solar Sales Specialist

May 2009 - September 2012, Morningside

- ★ Train Sales Reps
- ★ Face-To-Face Customer Sales
- ★ Product Knowledge

ANZ & CBA Banks / Mortgage & Personal Lending Manager

Feb 2005 - April 2009, Brisbane East

- ★ Customer Service
- ★ Sales Targets - Lending, Insurance, Investing, Business
- ★ Educated Recommendations

Employment Referees

 Happily, upon request.