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# MUSA508-Leah-Palak

Code ▼

Leah Shapiro & Palak Agarwal October 16th, 2020

### Introduction

Zillow publishes "Zestimate" valuations for homes across the U.S. using an algorithm that draws on data from county and tax assessor records, multiple listing services, brokerages, and homeowner submissions. This project sought to improve Zillow's housing market predictions for Miami and Miami Beach.

This endeavor was challenging for several reasons. First, we relied exlusively on ordinary least squares linear modeling. A more sophisted algorithm, such as random forest, may produce a better model. Second, the project used only open source data. This restriction was particularly challenging given the lack of open source data available for Miami Beach as compared to Miami.

We conceptualized our model using the hedonic model, which predicts home prices by summing the value of its constituent parts. Our model includes three types of variables: internal characteristics of houses, amenities/public services, and spatial structures.

Despite our hardwork and dedication to the project, we failed to create a successful model. With a mean absolute error of over \$350,000 in our model, we do not anticipate securing a contract with Zillow anytime soon.

### Set Up

Code

### Themes, Palettes, and Quantile Break Functions

Code

#### Additional Functions

Many of the features in this model were engineered using two functions: **Nearest neighbor** and **Multiple ring buffer.** The nearest neighbor function finds the average distance from the measuring feature to the measured feature. The function requires 3 input variables - the dependent feature to measure from, the features to measure to, and the number of features. For example, a nearest neighbor feature could measure the average distance from each house to its three closest public parks.

The multiple ring buffer creates concentric rings around point features. This can be used, for example, to determine how many houses are within a .5 mile radius of a metro stop.

Code

# **Data Wrangling**

### Data

#### Internal Characteristics

First we looked at the internal characteristics of the houses. We considered features associated with the number of bedrooms, number of bathrooms, living square feet, actual square feet, year built, effective year built, stories, pools, jacuzzis, fences, patios, docks, and elevators. For number of bedrooms and year built, we tested both discrete and categorical variables in our model.

### Amenities/Public services

Proximity to public services and amenities can add value to houses. To get this data we made use of Open Street map as well as other open data portals. We considered the following public services and amenities when building our model:

- \* Transit Stops
- \* Restaurants, cafes and bars
- \* Schools
- \* School Attendance Areas : This information was not available for Miami Beach
- \* Parks
- \* Places of worship
- \* Car Parks
- \* Work Centers
- \* Hospitals

### **Spatial Structures**

In creating our model, we experimented with spatial features at various scales:

- \* **Neighborhood**: We were not able to find a neighborhood shapefile for Miami Beach, so we use Miami Beach's municipality borders as a proxy. One house was initially not assigned a neighborhood, so we imputed the value "Haynesworth" based on the house's location on the map.
- \* Zip Code
- \* City
- \* Shoreline
- \* Sale Price of nearest 5 houses
- \* Median Rent within Census Tract
- \* Median Income within Census Tract: The mean median income was used for missing values
- \* Racial Composition within Census Tract: Like many cities within the U.S., Miami is highly segregated.

## Variable Descriptions

The following variables were ultimately included in our model.

### **Numeric Internal Features**

| Internal_Characteristics | Description                            | Mean          | Median    | Max      | Min  | Standard_Deviation |
|--------------------------|----------------------------------------|---------------|-----------|----------|------|--------------------|
| LivingSqFt               | Living Sq Ft                           | 2011.431059   | 1632.00   | 18006    | 288  | 1369.2473426       |
| EffectiveYearBuilt       | Age adjusted for Renovation or neglect | 1973.362832   | 1975.00   | 2019     | 1905 | 26.5641355         |
| SalePrice                | Last sale price                        | 730835.912075 | 332500.00 | 27750000 | 0    | 1822987.7886706    |
| ActualSqFt               | Updated Living SqFt                    | 2367.747645   | 1884.00   | 20192    | 388  | 1732.3170408       |
| LotSize                  | Size of the Lot                        | 7657.781347   | 6693.75   | 80664    | 1250 | 4401.4024951       |
| Bath                     | Number of Bathrooms                    | 2.109620      | 2.00      | 12       | 0    | 1.2986293          |
| Stories                  | Number of Stories                      | 1.206680      | 1.00      | 4        | 0    | 0.4420643          |
| Bed                      | Number of Bedrooms                     | 3.035398      | 3.00      | 13       | 0    | 1.0919479          |

Summary Statistics of Internal Characteristics

Table 1.1

### Categorical Internal Features

| Amenities   | Description               | Count |
|-------------|---------------------------|-------|
| Docks       | Presence of a dock        | 684   |
| Luxury Pool | Presence of a luxury pool | 7     |
| Whirlpool   | Presence of a whirlpool   | 40    |
| Elevators   | Presence of an elevator   | 364   |

| Amenities   | Description              | Count |
|-------------|--------------------------|-------|
| Fences      | Presence of fences       | 3     |
| Pool Type 1 | Presence of a 8ft pool   | 7     |
| Pool Type 2 | Presence of a 2-4ft pool | 11    |
| Pool Type 3 | Presence of a 3-6ft pool | 2     |
| Pool Type 4 | Presence of a 3-8ft pool | 67    |

Count of Categorical Internal Features

Table 1.2

## Ammenities/Public Services

| Amenities        | Description                                   | Mean         | Median      | Max          | Min         | Standard_Deviation |
|------------------|-----------------------------------------------|--------------|-------------|--------------|-------------|--------------------|
| Dist.Metro       | Distance to the closest Metro stop            | 2.1307082    | 1.416819    | 7.054678     | 0.0372621   | 1.7508759          |
| Dist.Restaurants | Average distance to the 5 closest restaurants | 0.6615725    | 0.626169    | 2.112204     | 0.0323645   | 0.3658257          |
| Dist.School      | Distance to the closest school                | 1228.0921477 | 968.478667  | 7653.552964  | 41.1676081  | 1128.9394913       |
| Dist.Worship     | Distance to the closest place of worship      | 2736.3433302 | 2280.558722 | 10085.689827 | 96.9273545  | 1752.9820224       |
| Dist.Parking     | Average distance to two closest parking spots | 2299.7288593 | 1836.084798 | 10552.669874 | 75.3127690  | 1832.8067300       |
| Dist.WorkCenter  | Average distance to ten work centers          | 2309.9128575 | 1929.020305 | 7962.497260  | 388.8800188 | 1367.7064751       |
| Dist.Hospital    | Distance to the closest hospital              | 7138.1669146 | 6460.865236 | 20188.849300 | 88.8705949  | 4152.4067817       |

Summary Statistics of Amenities and public services

Table 1.3

# **Spatial Structures**

| Amenities   | Description                                           | Mean           | Median         | Max            | Min        | Standard_Deviation |
|-------------|-------------------------------------------------------|----------------|----------------|----------------|------------|--------------------|
| Dist.Shore  | Distance to coast                                     | -0.8669539     | -0.7315004     | 1.690956       | -8.300917  | 1.614161           |
| Lag_Price   | Average price of the 5 closest houses                 | 607303.7567799 | 343800.0000000 | 9733000.000000 | 0.000000   | 910008.467836      |
| Median_Rent | Median<br>Rent<br>according to<br>the census<br>tract | 1133.0380195   | 1061.0000000   | 2271.000000    | 245.000000 | 428.221642         |

Summary Statistics of Spatail Structures

Table 1.4

| Amenities     | Description                                             | Mean          | Median        | Max           | Min          | Standard_Deviation |
|---------------|---------------------------------------------------------|---------------|---------------|---------------|--------------|--------------------|
| Median_Income | Median<br>Income<br>according to<br>the census<br>tract | 59223.6838938 | 39821.0000000 | 172750.000000 | 14699.000000 | 44963.056660       |
| Pct_white     | Percentage<br>of White<br>residents                     | 74.0446888    | 89.8468787    | 98.543548     | 5.753497     | 29.387571          |
| Pct_Hispanic  | Percentage<br>of Hispanic<br>residents                  | 57.7175499    | 48.0920478    | 102.200721    | 8.747937     | 30.364491          |

Summary Statistics of Spatail Structures

Table 1.4

## Methods

Models can be judged by their accuracy or their generalizability. The accuracy of a model reflects how close predicted values are to the observed values. This can be measured by the adjusted R-squared, which tells us how much of the variation in the dependent variable, house prices, is explained by the independent variables in the model.

FOr the purpose of this project, we attempted to maximize our model's generalizability. A generalizable model is one that can successfully predict on new data. To determine our models' generalizability, we randomly split our data into a training set and a testing set. We then performed a stepwise regression, adding one dependent variable at a time and determining whether the mean absolute error (MAE) of the model went up or down.

### **Correlation Matrix**

The presence of highly correlated, or colinear, variables in a model can lead to unwanted redundancy. We used the correlation matrix below to determine which variables are colinear.

Code

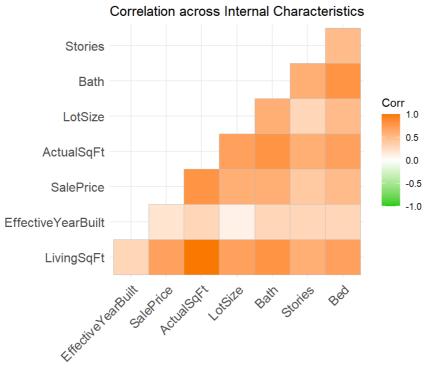


Figure 1.1

### Correlation across Amenities and public services

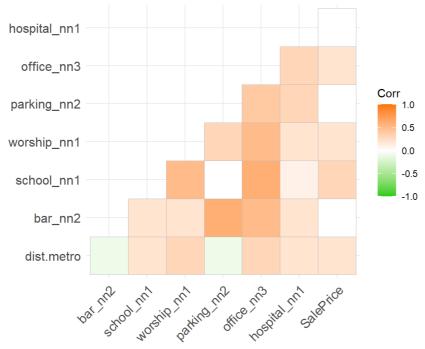


Figure 1.2

Code

### Correlation across Spatial Structures

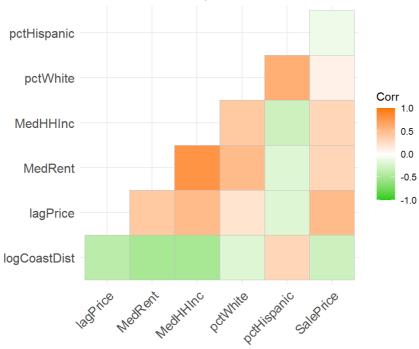


Figure 1.3

#### Correlation across Categorical Features

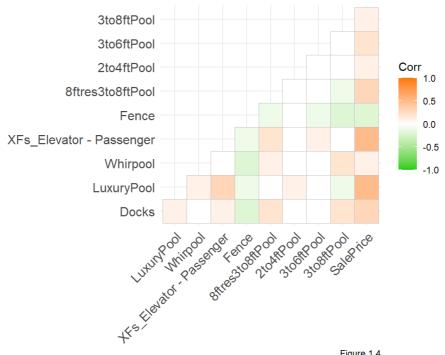


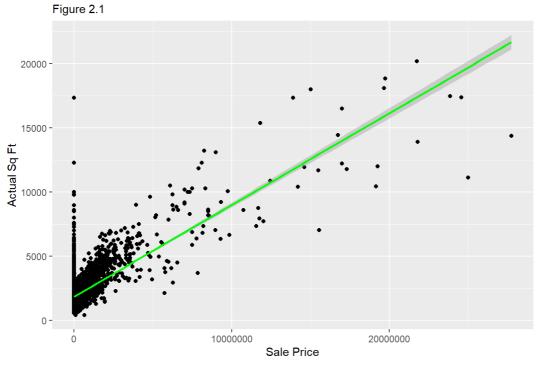
Figure 1.4

# Home Price Correlation Scatter Plots

To help us identify which variables might be most important to include in our model, we generated the following scatter plots visualizing the correlation between independent variables and home sale prices.

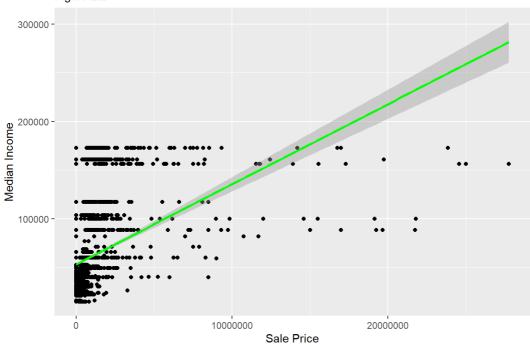
Code

### Scatter Plot - SalePrice/ActualSqFt



### Scatter Plot - SalePrice/Median Income

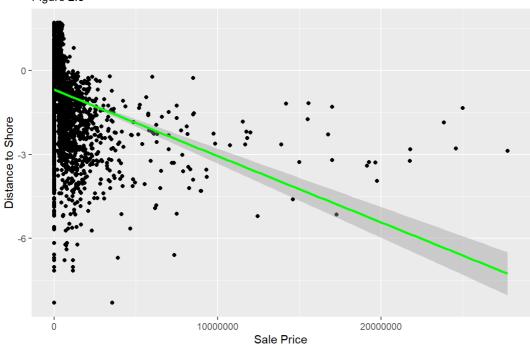
Figure 2.2



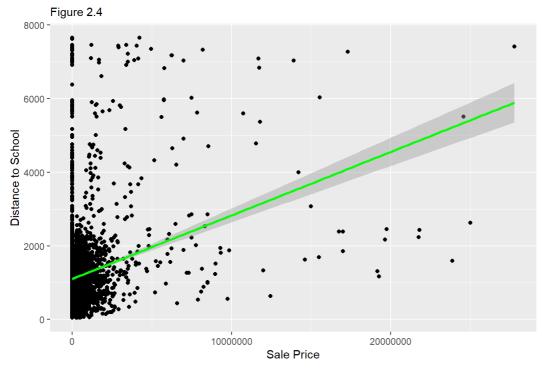
Code

### Scatter Plot - SalePrice/Shore Distance

Figure 2.3

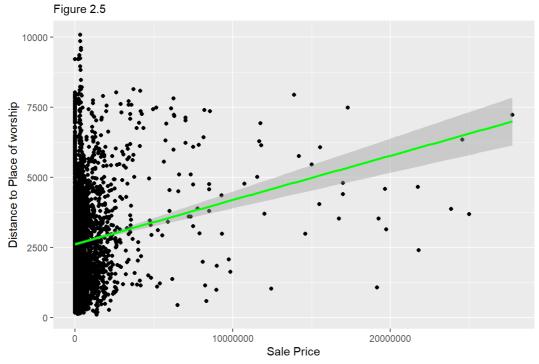


### Scatter Plot - SalePrice/School



Code

Scatter Plot - SalePrice/Place of Worhship



# Maps

The following map visualizes sale prices from the data set we used to train our model. The clustering of sale prices gave us an idea about certain spatial relationships which we used to identify our independent variables.

## Sale Price Map

# Sale Price, Miami

Miami-Dade County

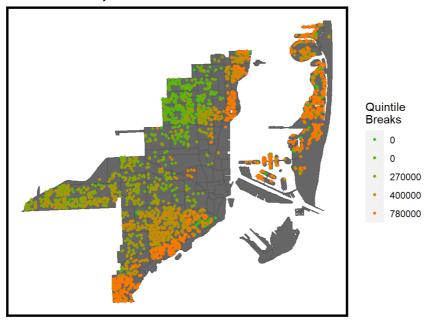


Figure 3.1

### Independent Variable Maps

The first two maps represent the racial segregation in Miami and Miami Beach. While we were hesitant to use racial data in our model, including the spatial structure of segregation improved our model's generalizability. The third map shows the location of the metro stops. Although we didn't find a strong correlation between distance to metro stops and home sale prices, we still found that inclusion of this variable improved our model.

Code

# Percent of White Residents

Miami-Dade County

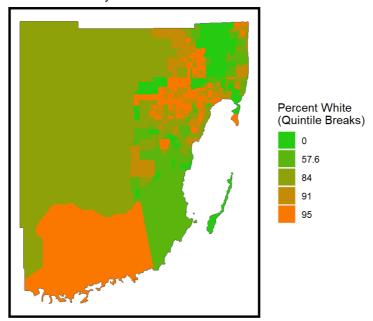


Figure 3.2

# Percent of Hispanic Residents

Miami-Dade County

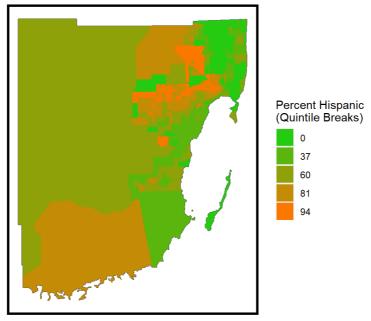


Figure 3.3

Code

# Metro Stops

Red Dots indicate Metro Stops

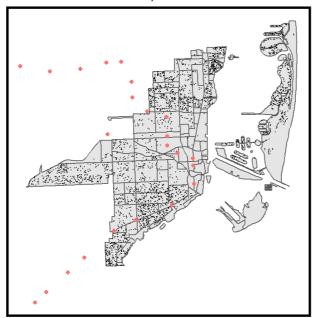


Figure 3.4

# Results

### **OLS Regression**

Split dataframe into training and testing datasets

Regression and predicting Saleprice for test dataset

The output below provides a summary of our model. We experimented with different combinations of the independent variable to maximize generalizability as measured by MAE and accuracy measured by adjusted R sqaured.

| , ,                |                       |
|--------------------|-----------------------|
| Observations       | 1691                  |
| Dependent variable | SalePrice             |
| Туре               | OLS linear regression |

| F(153,1537) | 72.83 |
|-------------|-------|
| R²          | 0.88  |
| Adj. R²     | 0.87  |

|                                                  | Est.        | S.E.       | t val. | р    |
|--------------------------------------------------|-------------|------------|--------|------|
| (Intercept)                                      | -4694950.77 | 2203133.71 | -2.13  | 0.03 |
| ActualSqFt                                       | 581.61      | 32.27      | 18.02  | 0.00 |
| Neighbourhood_nameAllapattah Industrial District | 62671.24    | 1649271.41 | 0.04   | 0.97 |
| Neighbourhood_nameAuburndale                     | 169662.24   | 1503488.78 | 0.11   | 0.91 |
| Neighbourhood_nameBay Heights                    | -1360099.30 | 1392359.23 | -0.98  | 0.33 |
| Neighbourhood_nameBaypoint                       | -64691.79   | 1309668.45 | -0.05  | 0.96 |
| Neighbourhood_nameBayside                        | 607408.15   | 1291305.56 | 0.47   | 0.64 |
| Neighbourhood_nameBelle Island                   | -291922.83  | 1340222.88 | -0.22  | 0.83 |
| Neighbourhood_nameBelle Meade                    | 519902.91   | 1286935.13 | 0.40   | 0.69 |
| Neighbourhood_nameBelle Meade West               | 633772.42   | 1302678.05 | 0.49   | 0.63 |
| Neighbourhood_nameBird Grove East                | 102492.84   | 1388899.88 | 0.07   | 0.94 |
| Neighbourhood_nameBird Grove West                | -330691.05  | 1327849.63 | -0.25  | 0.80 |
| Neighbourhood_nameBiscayne Island                | 2775760.43  | 1494410.16 | 1.86   | 0.06 |
| Neighbourhood_nameBiscayne Plaza                 | -589886.21  | 1516906.37 | -0.39  | 0.70 |
| Neighbourhood_nameBrentwood                      | 784443.80   | 1721814.89 | 0.46   | 0.65 |
| Neighbourhood_nameBuena Vista Heights            | 872194.56   | 1671131.59 | 0.52   | 0.60 |
| Neighbourhood_nameBuena Vista West               | 617207.79   | 1657902.14 | 0.37   | 0.71 |
| Neighbourhood_nameCitrus Grove                   | -84937.74   | 1427559.69 | -0.06  | 0.95 |
| Neighbourhood_nameCivic Center                   | -42208.33   | 1609888.34 | -0.03  | 0.98 |
| Neighbourhood_nameCoral Gate                     | -210744.99  | 1438442.99 | -0.15  | 0.88 |
| Neighbourhood_nameCurtis Park                    | -149778.98  | 1596102.91 | -0.09  | 0.93 |
| Neighbourhood_nameDouglas Park                   | -472606.75  | 1365931.30 | -0.35  | 0.73 |
| Neighbourhood_nameEast Grove                     | -723089.44  | 1375626.57 | -0.53  | 0.60 |
| Neighbourhood_nameEast Little Havana             | -72248.08   | 1397254.53 | -0.05  | 0.96 |
| Neighbourhood_nameEdgewater                      | 2541144.93  | 1817437.39 | 1.40   | 0.16 |
| Neighbourhood_nameEdison                         | 710044.60   | 1670527.06 | 0.43   | 0.67 |
| Neighbourhood_nameFair Isle                      | -61028.11   | 1391666.46 | -0.04  | 0.97 |
| Neighbourhood_nameFlagami                        | -263495.30  | 1530818.27 | -0.17  | 0.86 |
| Neighbourhood_nameFlora Park                     | -1081377.98 | 1447365.48 | -0.75  | 0.46 |
| Neighbourhood_nameGrove Center                   | -544813.94  | 1377003.22 | -0.40  | 0.69 |
| Neighbourhood_nameHadley Park                    | -709069.42  | 1459757.33 | -0.49  | 0.63 |
| Neighbourhood_nameHaynesworth                    | 979964.10   | 1511769.64 | 0.65   | 0.52 |
| Neighbourhood_nameHighland Park                  | 283235.17   | 1559611.84 | 0.18   | 0.86 |
| Neighbourhood_nameHistoric Buena Vista East      | 937829.57   | 1688324.20 | 0.56   | 0.58 |
| Neighbourhood_nameKing Heights                   | -1109972.97 | 1541619.61 | -0.72  | 0.47 |
| Neighbourhood_nameLa Pastorita                   | 407111.05   | 1471415.66 | 0.28   | 0.78 |
| Standard errors: OLS                             |             |            |        |      |

|                                           | Est.        | S.E.       | t val. | р    |
|-------------------------------------------|-------------|------------|--------|------|
| Neighbourhood_nameLatin Quarter           | 51970.14    | 1446876.87 | 0.04   | 0.97 |
| Neighbourhood_nameLe Jeune Gardens        | -781291.37  | 1713141.99 | -0.46  | 0.65 |
| Neighbourhood_nameLemon City/Little Haiti | 963262.12   | 1684441.76 | 0.57   | 0.57 |
| Neighbourhood_nameLiberty Square          | 373258.79   | 1894792.60 | 0.20   | 0.84 |
| Neighbourhood_nameLittle River Central    | 143575.69   | 987200.60  | 0.15   | 0.88 |
| Neighbourhood_nameLittle River Gardens    | 813819.31   | 1200249.06 | 0.68   | 0.50 |
| Neighbourhood_nameMelrose                 | -455789.87  | 1399971.88 | -0.33  | 0.74 |
| Neighbourhood_nameMiami Avenue            | -480748.95  | 1395067.63 | -0.34  | 0.73 |
| Neighbourhood_nameMIAMI.BEACH.6           | 1932899.69  | 1390467.57 | 1.39   | 0.16 |
| Neighbourhood_nameMIAMI.BEACH.8           | 1354216.84  | 1371972.40 | 0.99   | 0.32 |
| Neighbourhood_nameMorningside             | 301160.95   | 1298288.66 | 0.23   | 0.82 |
| Neighbourhood_nameNorth Grapeland Heights | -329620.29  | 1558714.50 | -0.21  | 0.83 |
| Neighbourhood_nameNorth Grove             | -168663.84  | 1377474.56 | -0.12  | 0.90 |
| Neighbourhood_nameNorth Sewell Park       | -269357.72  | 1468415.90 | -0.18  | 0.85 |
| Neighbourhood_nameNortheast Overtown      | 1854856.47  | 2060875.16 | 0.90   | 0.37 |
| Neighbourhood_nameNorthwestern Estates    | 633298.91   | 1866122.55 | 0.34   | 0.73 |
| Neighbourhood_nameOakland Grove           | 309602.47   | 1252049.93 | 0.25   | 0.80 |
| Neighbourhood_nameOld San Juan            | 934683.00   | 1620252.56 | 0.58   | 0.56 |
| Neighbourhood_nameOrange Bowl             | -208779.25  | 1542940.36 | -0.14  | 0.89 |
| Neighbourhood_nameOrchard Villa           | -1343027.39 | 1513083.57 | -0.89  | 0.37 |
| Neighbourhood_namePalm Grove              | 437880.44   | 1369119.75 | 0.32   | 0.75 |
| Neighbourhood_nameParkdale North          | 37036.31    | 1506610.98 | 0.02   | 0.98 |
| Neighbourhood_nameParkdale South          | -311956.69  | 1430377.48 | -0.22  | 0.83 |
| Neighbourhood_nameRoads                   | -488048.85  | 1417955.74 | -0.34  | 0.73 |
| Neighbourhood_nameSan Marco Island        | 1147115.98  | 1472455.89 | 0.78   | 0.44 |
| Neighbourhood_nameSanta Clara             | -874180.19  | 1399252.90 | -0.62  | 0.53 |
| Neighbourhood_nameShenandoah North        | -155489.99  | 1431225.17 | -0.11  | 0.91 |
| Neighbourhood_nameShenandoah South        | -304102.18  | 1420008.83 | -0.21  | 0.83 |
| Neighbourhood_nameShorecrest              | 829155.83   | 970651.95  | 0.85   | 0.39 |
| Neighbourhood_nameSilver Bluff            | -352277.87  | 1419365.11 | -0.25  | 0.80 |
| Neighbourhood_nameSouth Grapeland Heights | -23425.87   | 1555961.92 | -0.02  | 0.99 |
| Neighbourhood_nameSouth Grove             | -814341.76  | 1396802.60 | -0.58  | 0.56 |
| Neighbourhood_nameSouth Grove Bayside     | -720377.98  | 1392176.92 | -0.52  | 0.60 |
| Neighbourhood_nameSouth Sewell Park       | -45787.05   | 1452779.79 | -0.03  | 0.97 |
| Neighbourhood_nameSpring Garden           | -1354225.48 | 1506502.42 | -0.90  | 0.37 |
| Neighbourhood_nameWest Grapeland Heights  | -671565.93  | 1554238.41 | -0.43  | 0.67 |
| Neighbourhood_nameWest Grove              | -333989.87  | 1303573.05 | -0.26  | 0.80 |
| MedHHinc                                  | 5.77        | 2.30       | 2.51   | 0.01 |
| pctWhite                                  | -8902.55    | 5932.67    | -1.50  | 0.13 |
| pctHispanic                               | 3065.05     | 5377.12    | 0.57   | 0.57 |
| Standard errors: OLS                      |             |            |        |      |

|                                                   | Est.       | S.E.       | t val. | ı   |
|---------------------------------------------------|------------|------------|--------|-----|
| worship_nn1                                       | -12.46     | 27.32      | -0.46  | 0.6 |
| 8ftres3to8ftPool                                  | -128212.20 | 126217.22  | -1.02  | 0.3 |
| 2to4ftPool                                        | -212154.82 | 498905.74  | -0.43  | 0.6 |
| Whirpool                                          | 25346.66   | 124816.37  | 0.20   | 0.8 |
| LuxuryPool                                        | 3307161.73 | 224967.93  | 14.70  | 0.0 |
| LotSize                                           | 55.46      | 7.57       | 7.33   | 0.0 |
| park_nn4                                          | 65.92      | 56.13      | 1.17   | 0.2 |
| bar_nn2                                           | -73014.65  | 158978.54  | -0.46  | 0.6 |
| hospital_nn1                                      | 7.99       | 16.64      | 0.48   | 0.6 |
| 3to6ftPool                                        | 1046079.91 | 392352.61  | 2.67   | 0.0 |
| 3to8ftPool                                        | -163832.87 | 68136.80   | -2.40  | 0.0 |
| BedCat1                                           | 561709.23  | 419726.48  | 1.34   | 0.1 |
| BedCat2                                           | 335956.89  | 371930.35  | 0.90   | 0.3 |
| BedCat3                                           | 124312.69  | 374217.25  | 0.33   | 0.7 |
| BedCat4                                           | -143791.52 | 380893.07  | -0.38  | 0.7 |
| BedCat5                                           | -287284.15 | 396689.09  | -0.72  | 0.4 |
| BedCat6                                           | -190502.18 | 422185.12  | -0.45  | 0.6 |
| BedCat7                                           | -614962.50 | 502825.18  | -1.22  | 0.2 |
| BedCat8+                                          | 234267.31  | 594140.46  | 0.39   | 0.6 |
| Docks                                             | 862401.79  | 137684.02  | 6.26   | 0.0 |
| lagPrice                                          | -0.00      | 0.04       | -0.03  | 0.9 |
| parking_nn2                                       | 58.85      | 29.06      | 2.03   | 0.0 |
| school_nn1                                        | 44.30      | 40.92      | 1.08   | 0.2 |
| ElementarySchoolAuburndale Elementary             | -6248.06   | 606807.46  | -0.01  | 0.9 |
| ElementarySchoolCitrus Grove Elementary           | 12099.83   | 519378.96  | 0.02   | 0.9 |
| ElementarySchoolCoconut Grove Elementary          | -86105.46  | 330812.89  | -0.26  | 0.7 |
| ElementarySchoolComstock Elementary               | -136216.97 | 837891.65  | -0.16  | 0.8 |
| ElementarySchoolCoral Way K-8 Center              | 20874.72   | 402286.54  | 0.05   | 0.9 |
| ElementarySchoolDrew, Charles R. K-8 Center       | -867133.07 | 1428662.13 | -0.61  | 0.5 |
| ElementarySchoolDunbar, Paul L. Elementary        | 254829.51  | 536348.50  | 0.48   | 0.6 |
| ElementarySchoolEdison Park K-8 Center            | -786111.17 | 1085014.35 | -0.72  | 0.4 |
| ElementarySchoolFairlawn Elementary               | 954474.26  | 752592.75  | 1.27   | 0.2 |
| ElementarySchoolFlagami Elementary                | 1109593.33 | 809283.04  | 1.37   | 0.1 |
| ElementarySchoolFlagler, Henry M. Elementary      | 569730.36  | 740899.95  | 0.77   | 0.4 |
| ElementarySchoolHartner, Eneida M. Elementary     | -994334.92 | 1024283.10 | -0.97  | 0.3 |
| ElementarySchoolHolmes Elementary                 | -882392.43 | 1364112.87 | -0.65  | 0.5 |
| ElementarySchoolKensington Park Elementary        | -195781.58 | 686437.14  | -0.29  | 0.7 |
| ElementarySchoolKinloch Park Elementary           | 301889.99  | 718440.20  | 0.42   | 0.6 |
| ElementarySchoolL'ouverture, Toussaint Elementary | -873398.83 | 1088693.03 | -0.80  | 0.4 |
| ElementarySchoolLiberty City Elementary           | -918943.90 | 1424922.03 | -0.64  | 0.5 |

|                                                   | Est.        | S.E.       | t val. | р    |
|---------------------------------------------------|-------------|------------|--------|------|
| ElementarySchoolMcCrary, Jr. Jesse J. Elementary  | -29261.12   | 861301.77  | -0.03  | 0.97 |
| ElementarySchoolMelrose Elementary                | -134317.73  | 470810.98  | -0.29  | 0.78 |
| ElementarySchoolMiller, Phyllis R. Elementary     | -160395.36  | 906812.60  | -0.18  | 0.86 |
| ElementarySchoolMorningside K-8 Center            | NA          | NA         | NA     | NA   |
| ElementarySchoolOlinda Elementary                 | 516682.45   | 567684.75  | 0.91   | 0.36 |
| ElementarySchoolOrchard Villa Elementary          | 633315.69   | 729862.11  | 0.87   | 0.39 |
| ElementarySchoolOtherES                           | 48865.08    | 391049.72  | 0.12   | 0.90 |
| ElementarySchoolPharr, Kelsey L. Elementary       | 204675.33   | 466071.55  | 0.44   | 0.66 |
| ElementarySchoolRiverside Elementary              | NA          | NA         | NA     | NA   |
| ElementarySchoolSanta Clara Elementary            | 147971.47   | 413149.61  | 0.36   | 0.72 |
| ElementarySchoolShadowlawn Elementary             | -1033182.94 | 1063132.31 | -0.97  | 0.33 |
| ElementarySchoolShenandoah Elementary             | 107176.84   | 420410.03  | 0.25   | 0.80 |
| ElementarySchoolSilver Bluff Elementary           | -30.28      | 385157.70  | -0.00  | 1.00 |
| ElementarySchoolSmith, Lenora Braynon. Elementary | 54856.45    | 573135.85  | 0.10   | 0.92 |
| ElementarySchoolTucker, Frances S. Elementary     | NA          | NA         | NA     | NA   |
| ElementarySchoolWheatley, Phillis Elementary      | -2353559.91 | 1561665.57 | -1.51  | 0.13 |
| EffectiveYearBuilt                                | 2099.61     | 897.03     | 2.34   | 0.02 |
| Zoning0104 - SINGLE FAM - ANCILIARY UNIT          | -16124.44   | 132290.23  | -0.12  | 0.90 |
| Zoning0800 - SGL FAMILY - 1701-1900 SQ            | 1308712.09  | 155296.45  | 8.43   | 0.00 |
| Zoning2100 - ESTATES - 15000 SQFT LOT             | 4391151.35  | 345795.95  | 12.70  | 0.00 |
| Zoning2200 - ESTATES - 25000 SQFT LOT             | 3581935.68  | 500672.47  | 7.15   | 0.00 |
| Zoning2800 - TOWNHOUSE                            | 555798.21   | 379303.32  | 1.47   | 0.14 |
| Zoning3900 - MULTI-FAMILY - 38-62 U/A             | 31159.72    | 187684.64  | 0.17   | 0.87 |
| Zoning3901 - GENERAL URBAN 36 U/A LIMITED         | 81728.61    | 270469.70  | 0.30   | 0.76 |
| Zoning4600 - MULTI-FAMILY - 5 STORY &             | 210534.21   | 313451.87  | 0.67   | 0.50 |
| Zoning4601 - MULTI-FAMILY - 8 STORY &             | -761558.07  | 1081935.16 | -0.70  | 0.48 |
| Zoning4801 - RESIDENTIAL-LIMITED RETAI            | 113642.17   | 491261.54  | 0.23   | 0.82 |
| Zoning5700 - DUPLEXES - GENERAL                   | 61029.35    | 94966.30   | 0.64   | 0.52 |
| Zoning6100 - COMMERCIAL - NEIGHBORHOOD            | -113964.10  | 468308.80  | -0.24  | 0.81 |
| Zoning6101 - CEN-PEDESTRIAN ORIENTATIO            | -73929.58   | 446732.35  | -0.17  | 0.87 |
| Zoning6106 - RESIDENTIAL-LIBERAL RETAI            | -125921.79  | 1031455.84 | -0.12  | 0.90 |
| Zoning6107 - RESIDENTIAL-MEDIUM RETAIL            | 119898.80   | 339518.21  | 0.35   | 0.72 |
| Zoning6110 - COMM/RESIDENTIAL-DESIGN D            | 102117.09   | 645460.38  | 0.16   | 0.87 |
| Zoning6402 - URBAN CORE 24 STORY/7FLR             | NA          | NA         | NA     | NA   |
| Zoning7000 - INDUSTRIAL - GENERAL                 | 59334.58    | 863879.81  | 0.07   | 0.95 |
| Zoning7700 - INDUSTRIAL - RESTRICTED              | NA          | NA         | NA     | NA   |
| Bath                                              | 57539.12    | 35865.58   | 1.60   | 0.11 |
| Stories                                           | -39318.17   | 65121.33   | -0.60  | 0.55 |
| logCoastDist                                      | -10580.06   | 31617.16   | -0.33  | 0.74 |
| Property.CityMiami Beach                          | NA          | NA         | NA     | NA   |

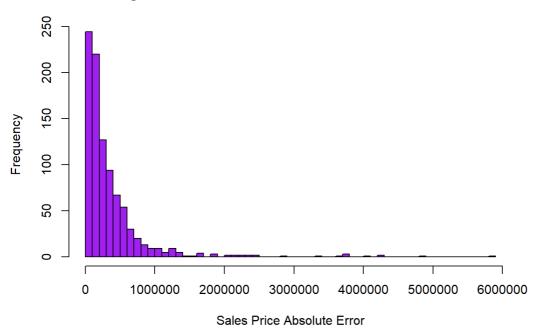
|                          | Est.       | S.E.      | t val. | р    |
|--------------------------|------------|-----------|--------|------|
| office_nn3               | -10.68     | 41.62     | -0.26  | 0.80 |
| dist.metro               | -449742.43 | 58091.23  | -7.74  | 0.00 |
| Fence                    | 23679.36   | 48113.90  | 0.49   | 0.62 |
| XFs_Elevator - Passenger | 994133.10  | 235472.32 | 4.22   | 0.00 |
| Standard errors: OLS     |            |           |        |      |

### Accuracy - Mean Absolute Error

The following graph shows the distribution of absolute errors in our model. While most of our predictions are clustered at the low end of the graph, there are outliers of over \$2,000,000 that are negatively impacting the MAE of the model.



### Histogram of Sales Price Absolute Error in the test set



#### Table of MAE and MAPE

DataSet Mean\_Absolute\_Error Mean\_Absolute\_Percent\_Error

Test set 360841.4 0.5451045

Summary Statistics of Test dataset Table 2.1

#### Spatial Correlation of residuals

#### Residuals

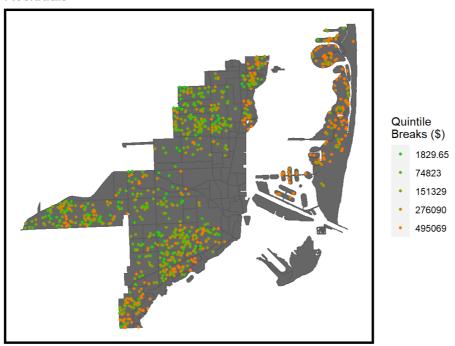


Figure 4.1

### Spatial Correlation of error

The first plot shows that as the price of a house increases, the prices of nearby houses also increase. This demonstrates the importance of including spatial features in our model.

The second plot shows that the errors of our model are also spatially clustered. This indicates that our model is missing important spatial features.

Code

### Price as a function of the spatial lag of price

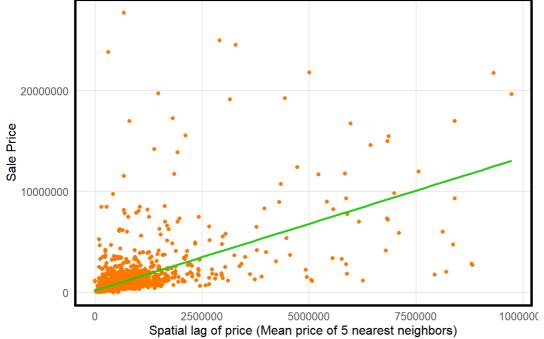


Figure 4.2

### Error as a function of the spatial lag of price

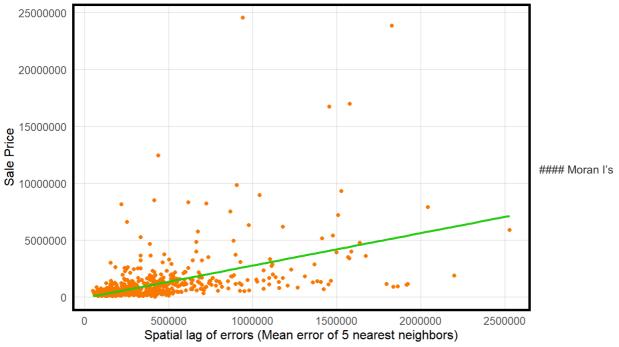


Figure 4.3

Moran's I provides another means of determining whether our errors are spatially correlated. Moran's I here is positive, suggesting positive spatial autocorrelation in our model.

Code

### Observed and permuted Moran's I



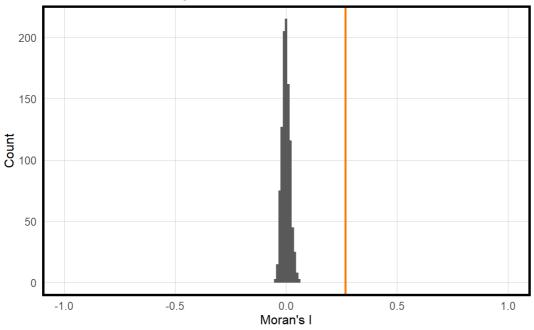


Figure 4.4

### Error by neighborhood

To explore the spatial nature of our errors, we calculated the MAE for houses within each neighborhood and for both cities. The first table shows that our model's performance varies across neighborhoods, though it does not perform particularly well in any neighborhood. The lowest MAE is still substantial at \$50,365 within the Latin Quarter.

The second table demonstrates that our model performs better on Miami houses than on Miami Beach houses.

| C | Od | P |
|---|----|---|

| Neighbourhood_name | meanPrice | meanPrediction | meanMAE    |
|--------------------|-----------|----------------|------------|
| Fair Isle          | 1351250.0 | 2454506.6      | 1217466.60 |

| Neighbourhood_name        | meanPrice | meanPrediction | meanMAE    |
|---------------------------|-----------|----------------|------------|
| South Grove Bayside       | 3718125.0 | 3242177.4      | 1157684.29 |
| MIAMI.BEACH.8             | 2910537.4 | 2910428.1      | 964252.82  |
| Palm Grove                | 911400.0  | 1656649.2      | 745249.21  |
| Baypoint                  | 3195000.0 | 3123451.8      | 703136.42  |
| Bay Heights               | 1250875.0 | 1190346.1      | 680391.44  |
| MIAMI.BEACH.6             | 1508058.8 | 1757176.5      | 505002.57  |
| East Grove                | 1822863.2 | 1407615.5      | 475958.57  |
| Bird Grove East           | 538333.3  | 960711.3       | 422378.01  |
| West Grove                | 483825.0  | 647860.2       | 419906.88  |
| North Sewell Park         | 334175.0  | 524655.6       | 394472.95  |
| Morningside               | 940700.0  | 1034800.8      | 381091.56  |
| Belle Meade               | 732694.1  | 624083.7       | 375042.00  |
| Shorecrest                | 599991.3  | 550017.0       | 361243.39  |
| South Grove               | 1311141.7 | 1309609.2      | 357220.56  |
| Miami Avenue              | 1520000.0 | 1505716.0      | 340253.51  |
| North Grapeland Heights   | 301871.4  | 101556.0       | 315684.18  |
| Roads                     | 626160.6  | 614119.8       | 280137.62  |
| South Sewell Park         | 360500.0  | 513606.2       | 269001.77  |
| Little River Central      | 247250.0  | 506597.0       | 259346.99  |
| La Pastorita              | 317500.0  | 562838.9       | 245338.89  |
| Shenandoah South          | 458442.9  | 582039.3       | 232010.16  |
| West Grapeland Heights    | 304875.0  | 527631.7       | 230667.33  |
| Flagami                   | 335762.3  | 363393.0       | 230054.53  |
| Old San Juan              | 717428.6  | 795527.6       | 229612.38  |
| North Grove               | 961000.0  | 1041929.6      | 221931.45  |
| Edison                    | 218891.3  | 365218.2       | 220673.24  |
| Santa Clara               | 223933.3  | 250264.4       | 215833.30  |
| Historic Buena Vista East | 730000.0  | 942325.5       | 212325.46  |
| South Grapeland Heights   | 310214.3  | 385532.5       | 209218.11  |
| Curtis Park               | 276666.7  | 477750.7       | 201084.01  |
| Douglas Park              | 374892.9  | 337730.8       | 199074.82  |
| Parkdale North            | 458500.0  | 656431.4       | 197931.36  |
| Liberty Square            | 146100.0  | 122471.9       | 197864.49  |
| Flora Park                | 166484.2  | 183763.8       | 197786.74  |
|                           |           |                |            |

| Neighbourhood_name             | meanPrice | meanPrediction | meanMAE   |
|--------------------------------|-----------|----------------|-----------|
| Shenandoah North               | 477625.0  | 549837.8       | 187213.02 |
| Buena Vista West               | 302666.7  | 362060.7       | 184281.38 |
| Parkdale South                 | 416600.0  | 385394.2       | 180431.27 |
| Bird Grove West                | 450000.0  | 269782.4       | 180217.58 |
| Orchard Villa                  | 234111.1  | 131382.5       | 174315.90 |
| Buena Vista Heights            | 364742.9  | 521821.7       | 170733.40 |
| Silver Bluff                   | 492308.6  | 473923.9       | 165304.71 |
| East Little Havana             | 281000.0  | 217502.5       | 156060.86 |
| Belle Meade West               | 367916.7  | 430345.1       | 155289.76 |
| Hadley Park                    | 215189.8  | 185370.7       | 154069.24 |
| Auburndale                     | 329117.6  | 355614.6       | 153613.48 |
| Bayside                        | 629600.0  | 623811.8       | 145148.22 |
| Citrus Grove                   | 316378.9  | 231698.5       | 140372.64 |
| Coral Gate                     | 440750.0  | 510352.6       | 120860.72 |
| Northwestern Estates           | 186772.7  | 231155.5       | 118581.94 |
| King Heights                   | 224250.0  | 208714.1       | 117826.34 |
| Melrose                        | 238300.0  | 163730.5       | 111800.99 |
| Lemon City/Little Haiti        | 262428.6  | 294687.5       | 111018.73 |
| Allapattah Industrial District | 220000.0  | 111438.5       | 108561.47 |
| Latin Quarter                  | 255000.0  | 177690.8       | 77309.19  |

Code

| Property.City | meanPrice | meanPrediction | meanMAE  |
|---------------|-----------|----------------|----------|
| Miami Beach   | 2749441.9 | 2777960.0      | 911501.1 |
| Miami         | 565277.8  | 579796.4       | 257418.0 |

Map of Predicted Values

# **Predicted Sale Price**

Miami-Dade County

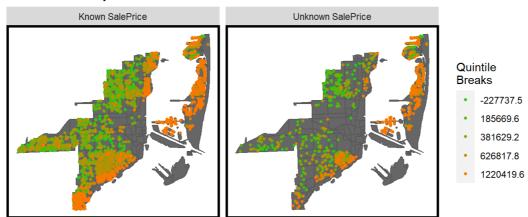


Figure 5.1

### Map of MAPE by Neighborhood

Absolute sale price percent errors by Neighborhood

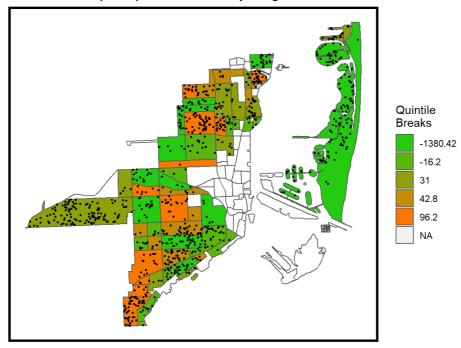


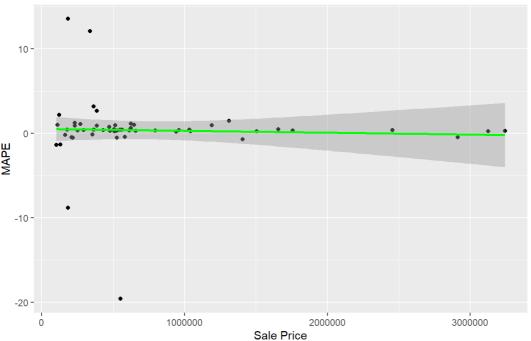
Figure 5.2

Scatterplot of MAPE by Neighborhood

Code

### Scatter Plot - SalePrice/MAPE by neighborhood

Figure 5.3



#### Generalization

The spatial clustering of errors in our model is visualized below.

#### Code

### Comparing predictions to actual values



#### **Cross Validation**

When calculating MAE above, the data was randomly split into a training and a testing set. This method entails a risk that the data will split poorly, generating a misleading MAE. To reduce this risk, we also analyzed our model using cross validation. We divided the data into 100 equal sized subsets, which were further subset into training and testing sets. For each of the 10 subsets, the MAE was calculated. We used this method to find the model with the best average MAE across 100 subsets.

```
## Linear Regression
##
## 2627 samples
    32 predictor
\#\,\#
##
## No pre-processing
## Resampling: Cross-Validated (100 fold)
\#\# Summary of sample sizes: 2602, 2601, 2600, 2600, 2600, 2600, ...
## Resampling results:
##
    RMSE
##
             Rsquared MAE
##
    731697.3 0.8423277 377179.9
##
## Tuning parameter 'intercept' was held constant at a value of TRUE
```

#### Cross Validation Test Results

Code

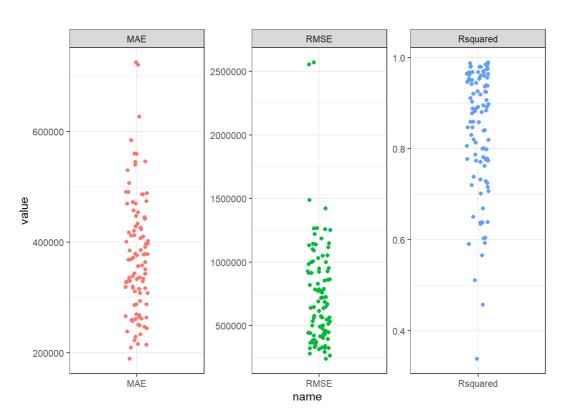
| Test             | Mean     | Max      | Min      | Standard_Deviation |
|------------------|----------|----------|----------|--------------------|
| Cross Validation | 377179.9 | 724162.3 | 188802.4 | 107925.3           |

Summary Statistics of Cross Validation, k = 100 folds

Table 3.1

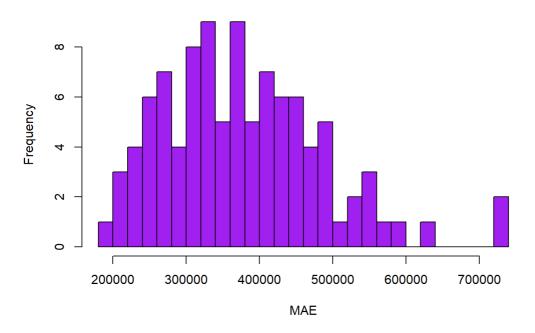
The mean absolute error, root-mean-square-error, and r-squared for each of the 10 subsets is visualized below.

Code



Histogram of MAE

### **Histogram of MAE**



#### Plot of Predicted Values

Code

### Comparing predictions to actual values

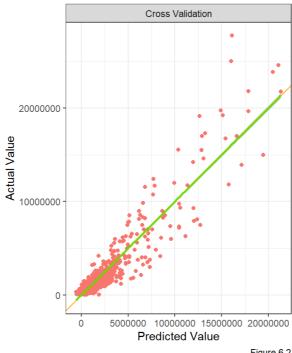
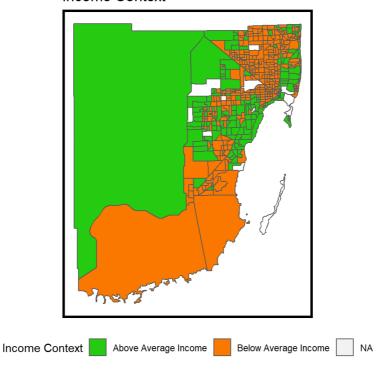


Figure 6.2

### Generalizability by Income

To further test the generalizability of the model, we calculated MAPE for below and above average census tracts. The results indicate that our model has larger percentage of absolute error in below average income census tracts when compared to above average income census tracts.

#### Income Context



Code

Test set MAPE by neighborhood income context

**Above Average IncomeBelow Average Income** 28% 65%

## Discussion

Unfortunately our analysis suggests that the model is not as effective as we hoped. Our MAE was around \$350,000, this magnitude of error would not be acceptable for Zillow's Zestimate. We found that the adjusted square feet of a house is an important predictor for sale price, and we struggled to significantly improve the model beyond that variable. Based on our analysis of the spatial autocorrelations in our model, we are missing important spatial processes. We also suspect that key internal characteristics are missing and would have helped the model if we had access to them.

The lack of open source data for Miami Beach was a key barrier in the development of this model. Our model was unable to successfully predict sale prices for the very expensive houses in Miami Beach. Out of all the variables we used, the negative correlation of the distance to the coast and home sale prices was surprising to us.

# Conclusion

We would not recommend our model to Zillow given the large errors in our predictions and the lack of finding uniform data across all the neighborhoods. This model may be improved by additional spatial features.