

# Praneeth Kumar Reddy Palampalli

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## EDUCATION

### Master of Science, Business Analytics(STEM)

Buffalo, NY

University at Buffalo, The State University of New York

07/23 - 06/24

Coursework: Web Analytics, DBMS, Machine Learning, Predictive Analytics, R, OLAP, and Power BI

### Bachelor of Engineering, Information and Technology

Chennai, India

SRM Institute of Science and Technology

07/17 - 06/21

## PROFESSIONAL EXPERIENCE

### Associate Software Engineer, Ernst & Young Global Limited, Pune, India

11/21 - 06/23

- Designed and implemented Microsoft SQL Server databases, achieving a 15% optimization in user data storage and retrieval efficiency for PAANS, a Consent Management web application
- Orchestrated development of Power BI dashboard, yielding a 20% enhancement in API performance monitoring, displaying vital metrics like API hits, accepted and rejected policies
- Utilized data mining techniques to extract pertinent information for visualization on KPI cards within the Power BI dashboard, enhancing visibility into API performance
- Engaged in architecture discussions with stakeholders across projects using Agile methodology, resulting in a 15% improvement in project alignment and informed technical decision-making

#### Key Accomplishments:

Received "SPOT Award" for fixing 90% of SQL vulnerabilities, significantly improving system security

### Data Analyst, Agsdo Pvt Ltd, Kurnool, India

01/21 - 10/21

- Developed and automated Power BI reports for real-time API performance, stock levels, and procurement insights, reducing discrepancies by 20%
- Utilized Python libraries like Pandas and Scikit-learn to develop predictive models analyzing historical sales data, resulting in a 20% reduction in stockouts and around \$2,000 annual savings
- Leveraged regression analysis and time series forecasting techniques in market research, propelling a 10% revenue growth by identifying key market trends and opportunities in seed industry

### Junior Software Engineer, Agsdo Pvt Ltd, Kurnool, India

08/20 - 01/21

- Developed responsive web interfaces using React.js, resulting in a 30% improvement in user engagement for the company's seed inventory management
- Monitored acquisition strategies using Google Tag Manager and conducted website traffic analysis with Google Analytics, resulting in a 20% increase in new customer sign-ups
- Leveraged user behavior data to improve website experience, driving a 30% increase in repeat visits

## PROJECTS

### Smart Web Scraper Q&A with LLM [\[Git\]](#)

- Engineered an innovative web scraping and question-answering application using Python, Streamlit, and advanced AI technologies like Langchain, FAISS, and Hugging Face Embeddings
- Reduced processing time for web scraping and content generation by 40%, ensuring efficient operation

### Telco Customer Churn [\[Git\]](#)

- Revitalized machine learning pipeline, boosting telecom customer churn prediction accuracy by 20% using TensorFlow and scikit-learn, leading to a reduction in customer attrition
- Addressing class imbalance using SMOTE increased minority class instances by 50%, resulting in a further 10% improvement in prediction accuracy, as measured by the area under the ROC curve

## TECHNICAL SKILLS

**Tools & Languages:** Git, HTML5, CSS3, JavaScript, React Js, Google Analytics, Google Tag Manager, Adobe Analytics

**Data Science:** Machine Learning Algorithms, Data Mining, ETL, Python, R, LLMs, Transformers, Generative AI, Spacy, Bert, Pinecone, Streamlit, Tableau, Power BI, Excel, Hadoop, Google Big Query, AWS, GCP

**Database Systems:** Oracle, MS SQL, SQLite, and Snowflake

**Soft Skills:** Analytical Thinking, Time Management, Organization Skills, Attention to Detail, Data Storytelling

## CERTIFICATIONS

- Google:** Google Analytics Certification ([Link](#))
- Microsoft Certifications:** Azure Fundamentals ([AZ-900](#)), Azure Data Fundamentals ([DP-900](#)), Azure AI Fundamentals ([AI-900](#)), Power Platform Fundamentals ([PL-900](#)), Azure Administrator ([AZ-104](#))
- Coursera:** Machine Learning Fundamentals, Python Programming for Everybody ([Link](#))