

Department - Career Development (Sales)

Designation - CDE / CDO

Company Brief-

Jaro Education is a 13 years old leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections and over 2 Lakh alumni.

Jaro education is also successfully catering to the needs of working professionals by offering them varied choices in management and technology programs from reputed institutes / universities / colleges for pursuing the course online.

With various academic achievements and accolades, Jaro Education is known for providing students with the most innovative & successful online management and technology programs in India.

Jaro is awarded with Best Employer for "Career Development and Leadership Grooming" By Employer Branding Awards (EBA) in February 2016. We have received prestigious National Level awards for our exceptional contribution in education industry.

Academic Partners:

- IIM, Ahmedabad
- IIM, Trichy
- IIM, Nagpur
- IIM, Kozhikode
- IMT, Ghaziabad
- Welingkar Institute of Management
- Dayanand Sagar University, Bangalore
- Alliance University, Bangalore
- Shiv Nadar University, Delhi NCR
- Rotman School Of Business, University of Toronto
- Swiss School of Management
- KPMG
- Bharati Vidyapeeth Deemed University, Pune
- Guru Nanak Institute of Management Studies, Mumbai
- National Stock Exchange
- iFEEL, Lonavala (Full time B-school)
- Niranjan Hiranandani School of Real Estate

jaro education°

Job Description:

- 1. Connecting with minimum 80 working professionals (prospective students) each day from the leads/database present on leadsquared CRM
- 2. Generating a pool of prospects by identifying the need of upskilling depending on the student's area of interest
- 3. Helping prospective students with the detailed information about the programs offered through phone or video counselling & create a strong pipeline
- 4. Ensure to meet daily deliverables & achieve weekly/monthly enrolment target

Remuneration – Ranging from 4 LPA to 6. LPA fixed + Incentives

Working days - Monday to Saturday

Office Timings - 10:00 a.m. to 7:00 p.m.

www.jaroeducation.com



The Best ICT Enabled Higher Education Institute Award, 2012



Educational Excellence Awards

Most innovative & Successful Online MBA Program In India, 2012



MODI Awards Outstanding Contribution In Online Education, 2017



ABP Education Awards Best Digital Learning Innovation Award, 2018