

MAGIC STONE PROP CONSULTANTS LLP

Recruitment Drive for Pune



Outline

- About us
- Key Management
- Services
- Key Project Handled
- Milestone headed
- Job Description
- Skills required
- Recruitment Process
- Mission-Vision-Values

Magic Stone Prop Consultants Llp is a real estate consulting service providers company in Pune -India with branches in Mumbai, Bangalore, and Hyderabad. We are the Marketing and sales partner of many developers like Shapoorji Pallonji, VTP Reality, Kolte Patil, Lodha Group, Godrej, GK, SSD, Kalpataru, etc. We have 600+ builders and 400 projects in each region . We have served more than 5000 happy customers. At Pune we cover all the areas and location ensuring maximum satisfaction and widest Reach .

A team of experts , well experienced , freshers full of enthusiasm , helps us to achieve our visions and missions easily

We consider ourself a very employee oriented and goal focused company.





Mr Nilesh Deshmukh
Director, Magicstone Prop Consultants LLP, Pune



Mr Sanjay Adwani
CEO, Magicstone Prop Consultants LLP, Pune

Key Management

Services

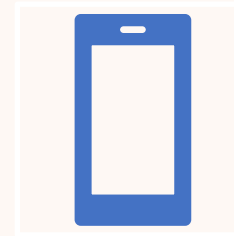


We take the complete responsibility of marketing and selling realty projects

- 1. Residential**
- 2. Commercial**



Banking loans for clients



Digital Marketing



Key Project Handled

- VTP Realty
- Godrej Properties
- Shapoorji Pallonji



Milestone achieved

Job description

Profile: Client Relationship Manager

- Call clients and prospects that are interested in properties and offer them deals.
- Communicate with clients to identify their requirements.
- Oversee the preparation and approval of documents.
- Coordinating the closing of property deals.
- Facilitate arrangements to give clients the view of a Project.
- In charge of inspection of the property to ensure terms and conditions of sales are met.
- Maintain good contacts with clients.
- Ensure compliance with housing laws and policies.
- Act as intermediary liaising between property sellers and prospective buyers.
- Provide periodic reports to company management on sales operation.

Skills Required



Excellent communication and listening skills



The ability to explain complex information clearly and simply



Good sales and negotiation skills



An interest in real estate markets



Plenty of drive, initiative and motivation



An honest and trustworthy manner



Attention to detail



The ability to analyse and research information

Requirement Process

Resume
Shortlisting



Interview



Vision

Our vision is to be the leading real estate service provider in the region and the preferred place of employment for real estate professionals. We consistently strive to develop collaborative partnerships, based on transparency and mutual trust, which serve to build enduring client relationships. As we expand, we're committed to these principles, which have served our company and clients through the years.



Mission

We're dedicated to achieving our vision by creating an energetic, positive, results-driven work environment focused on the investment and development of long-term relationships. We measure our success by the results delivered to clients. Our ethics are built on our commitment to offer superior customer service, combining an entrepreneurial flair and bespoke service of a fast-growing organisation.



Values

Communication, commitment, and client care are the core values that emanate throughout every activity that we undertake. By listening and taking the time to understand our clients' needs, we're able to purvey comprehensive, holistic real estate advice. We're proud to consistently deliver exceptional results to optimise the value of our clients' property assets, at home and abroad.



Location

Pimple Saudagar, Pune

Kharadi, Pune



Work Environment

Magic Stone Prop Consultants LLP

Rewards and Recognitions at MagicStone





THANK YOU



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