

EXHIBIT A
Independent Contractor Services Agreement
Statement of Work Form

STATEMENT OF WORK No. SO-06

This Statement of Work Number SO-06 is issued pursuant to the Independent Contractor Services Agreement dated as of December 16th, 2011 (the "Agreement") between FINE IT Solutions Private Ltd ("Contractor"), and Fulcrum Worldwide Inc ("THE COMPANY"). This Statement of Work issued under the Agreement hereby incorporates the terms and conditions of the Agreement.

1. Effective Date of Statement of Work.

This Statement of Work is effective as of **January 21st, 2012** and shall continue until **January 25th, 2012** or terminated in accordance with the termination provision set forth in section 7 of the Agreement.

2. Services to be performed.

- This assignment is a "WG-Ipad Phase II App Development". Here Contractor's resource is expected to Modify and enhance the existing App.
- Contractor's resource will work with Company's Project Manager & BAs to understand functional requirements. Contractor's resource will report to Company's Project Manager – **Mr. Mahesh Patkar**("Mahesh") and will interact with the Project Leader – **Mr. Vivek Kumar** ("Vivek") for any business related queries.
- Contractor's resource will be working from Contractor's premises and all the PC's and the required software would be arranged by Contractor.
- The HTML and CSS need to be W3C validated and tested in all the supported browsers. Any anomalies found should be fixed within the stipulated time. Supported browsers are iPad Safari X.
- Any validations and interactions on the page would need to be implemented in JavaScript
- The deliverables Contractor will have to produce should have proper comments and the code should be maintainable.
- On completion of the activity, the same will be submitted to the internal Company's team and then to Company's client. Once the activity is agreed by both Company's team and Company's Client; then only it will be termed as complete.
- Contractor's resource will participate in daily meetings and stand up calls to monitor and review the progress.
- Contractor's resource will have to send daily status reports of the work completed against the activity assigned to him by Company's Project Manager- Mahesh.
- Contractor's resource will have to escalate any issues related to the activity to Company's Project Manager in no more than 3 HRS if they will hamper the agreed timeline of the activity
- Contractor's resource would work closely with the BA, PM and other stakeholders of the project.
- Contractor's resource will have to follow all the processes set by Company's Project Manager which are also followed by rest of the team.

DELIVERABLES

- Already developed code has been shared with the contractor.
- Expected Delivery Date – 25th January 2012
- QA test plan
- Test cases & results
- Source Code
- Module Change Request Details
- First Page "Please create a front page with logo - you do have the brand book and the title ""Cinryze Budget Impact Model""
- Martin: a simple initial front page with the Cinryze logo in the centre of the screen, plus a large title of the app ""Cinryze Budget Impact Model"" (use language ID ""title"" from database)"

- Population "Please change the DIAGNOSED WITH HAE cell into a purple cell - so that the number can be plugged in and reversely % DIAGNOSED WITH HAE be a calculated cell.
- Martin: both DIAGNOSED WITH HAE and % DIAGNOSED WITH HAE should be coloured purple, since they can be both editable. Generally, we should try to be as consistent as possible throughout the model – whatever is editable ought to be purple."
- Current Treatment Options "Pls change the color of the last table into orange as used in the model
- Martin:I think this may refer to the final table on the Current Cost Implications page (Victoria, please confirm as I cannot see the
- iPad). For consistency, editable cells should be purple, other cells should be white, unless they are important summary numbers, in which case they should be in orange. Please make sure the colouring is consistent with other tables throughout the model."
- COST DETAIL Pls reverse the coloring only the top line with a summary per treatment "at home" etc... should be orange the particular costs should be white.
- COST DETAIL "Is it possible to have the return bubble also at the top?
- Martin: consistent colouring, as commented above. They would like two Return buttons, one at the top and one at the bottom."
- CYNRYZE tab Delete pls the line which says "current guidelines..."
- CYNRYZE tab Also at the line that says no of acute attacks per patient per month under the "customers" tab pls add the bubble "Open label data on Cinryze attacks"
- CYNRYZE tab Update Open Label study data image with new image from Martin
- Overall Impact "Please add 000 to the graph beside the euro sign since we are showing it in thousands, just like data below
- Martin: just add a ""000"" label to the graph. The ""data"" refers to the table, which shows figures in 000."
- Overall Impact "On the same slide try to show the drop of the attack rates The increase has to be in different colors and also displayed in %
- Martin: as explained below, in the chart "
- Overall Impact "Below the current graph (--7b--) please add another one that will be showing the actual budget impact of Cinryze. On this graph the scale has to be cut and showing only since 12 mlns up, to show that the budget impact is minimal that they already are paying a lot for the HAE treatment
- Martin: keep existing graph as it is. Add a second graph below the table, with the following details.
- 1. Start with the original, existing chart (i.e. Bar chart of overall cost of HAE treatment) – 4
- 2. Remove the 0 origin requirement for the Y axis (as it was originally before the recent edit), so that you can again see the differences in the height of the bars. - 1
- 3. For the bars Year 1 -3 colour the difference from the current treatment strategy in a different colour (i.e. so it looks like 2 stacked bars - one the same height as the current treatment strategy, with an additional component for the difference) I would suggest you choose a colour that fits with the rest of the scheme - may the orange? - 6
- 4. Above each of the Year 1-3 bars place a label showing the % increase in the overall cost, compared with the current treatment strategy. - 5
- 5. On top of this, overlay a line chart plotting the number of acute attacks on a secondary y-axis. This will show how the attacks will decrease over time. - 8
- The purpose of this chart is to convey that the increase in costs is relatively minor, but that there is a significant difference in the number of acute attacks. If you think this graph does this, then it is working!
- If any of this is unclear do please give me a call and I can explain."
- Generic Change "Email PDF" label to "Options" - check layout is still okay for this)
- Total
- Database Changes
- First Page "Cinryze Budget Impact Model" (use language ID "title" from database)
- Population Additionally pls to the line that says "Hospital/Locality" add "and Patient Population"
- Current Treatment Options Tab change the title of the "Craig paper" into "Prophylaxis Guidelines" and
- Current Treatment Options Tab pls substitute the CHANGE 3 TRIAL ref with the title from the poster no 1094 - see attachment
- Current Treatment Options Tab Also pls delete in the title "Annual cost per patient" pls delete the "per patient" part also

- COST DETAIL Also pls check the prices of Berinert, Firazyr and Ruconest they have changed
- CYNRYZE tab pls change the name of the Craig bubble into "Prophylaxis Guidelines"
- PROPOSED COST IMPLICATIONS Into "Annual cost per patient" pls delete "per patient" also
- PROPOSED COST IMPLICATIONS pls change the price of Cinryze it is not correct now
- Overall Impact In the data below the graph in the first column "total cost of treatment" pls add Chronic so that it says "Total cost of chronic treatment"
- Generic Change "Email PDF" label to "Options"
- Basic JavaScript if applicable.
- Warranty for a period of 30 days after the acceptance of the deliverables. Available for discussions with Company and Company's Client team.

3. **Compensation**

Method: [check one]

- ☐ Time and Materials Basis.
- ☒ Fixed Price Basis. US \$ 640/- including taxes and expenses.
- Invoicing – Company's designated engagement manager /project director must approve the deliverables before invoicing.
- ☐ Other Basis.

4. **Other Information**

A. The Contractor's Tax Identification Number is _____.

Agreed to and accepted by:

Fulcrum Worldwide Inc (THE COMPANY)

By: [Signature]
 Name: S. Mukundhan
 Title: CFO
 Date: _____

FINE IT Solutions Private Ltd (Contractor)

By: [Signature]
 Name: Shazdul Kulkarni
 Title: Director
 Date: _____