

EXHIBIT A
Independent Contractor Services Agreement
Statement of Work Form

STATEMENT OF WORK No. SO-08

This Statement of Work Number **SO-08** is issued pursuant to the Independent Contractor Services Agreement dated as of November 18th, 2011 (the "Agreement") between FINE IT Solutions Private Ltd ("Contractor"), and Fulcrum Worldwide Inc ("THE COMPANY"). This Statement of Work issued under the Agreement hereby incorporates the terms and conditions of the Agreement.

1. Effective Date of Statement of Work.

This Statement of Work is effective as of 28th March 2012 and shall continue until 24th April 2012 or terminated in accordance with the termination provision set forth in section 7.

2. Services to be performed.

- This assignment is an "Angles of Atlantis – iPad Application Development". Contractor's resource will need to take up the Analysis of the requirements, current system and its deployment in the supported devices from usability, applicability, scalability, and extendibility perspective.
- Contractor's resource will work with Company Project Manager (Anirban Nandi) to understand functional requirements. Contractor's resource will report to Company project Manager – Anirban Nandi ("Anirban")
- Contractor's resource will be making arrangements for the development/testing environment and testing devices as needed.
- Supported iOS smart phones are 1, 2nd and 3rd generation iPhones, iPad and iPod's
- During this analysis Contractor's resource might have to either create a small PoC OR write pseudo logic or create some algorithms as required.
- Similarly as deliverables Contractor's resource will have to produce are - documentation (Design documents, test reports, code review records, software release documents in Company's format), diagrams & PowerPoint slides (To be or recommended Architecture, Component integrations etc.), code/algorithm of the entire application.
- On completion of the activity, the same will be submitted to the internal Company Assessment team and then to the client. Once the activity is agreed by both the Company team and the Client; then only it will be termed as complete
- Contractor's resource will participate in weekly meetings and stand up calls to monitor and review the progress.
- Contractor's resource will have to send weekly status reports of the work completed against the activity assigned to him by Company Project Manager.
- FX Tracker will be used for defect management.
- Contractor's resource will have to escalate any issues related to the activity to Company Project Manager in no more than 2 HRS if they will hamper the agreed timeline of the activity
- Contractor's resource would need to visit the Company premises in Pune office whenever needed.
- Contractor's resource will have to follow all the processes set by the Company Project Manager which are also followed by rest of the assessment team.
- Warranty of 30 days is included post production deployment
- Please refer the detailed proposal for business and technical matters. (Abstract attached)



Scope.docx

DELIVERABLES

- Design Document (HLD/LLD).
- Unit/System Test cases, test results.
- Code review records
- Developed source code and the deployable binary (compatible on client supported iOS devices)
- Warranty for a period of 30 days after the acceptance of the deliverables. Available for discussions with Company and client team.

3. Compensation

Method: [check one]

- ☐ Time and Materials Basis.
☒ Fixed Price Basis.

Sl. No.	Phase	Deliverables	Percentage	Amount (USD)
1.	Kick-Off	Project plan	10%	323.00
2.	Requirement Understanding	Detailed Scope Understanding Document Design Document Test Case Document	25%	806.00
3.	Code Construction	Source code with review logs Executables Unit test log Release notes	50%	1,612.00
4.	Final Inspection and Acceptance	Defect fixing User Manuals and Knowledge Transfer	15%	483.00
Grand Total				3,224.00

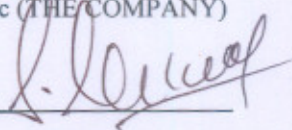
Contractor will raise invoices as per milestones. All payments would be due on 30 days after submission of invoices. Fulcrum designated engagement manager /project director must approve the deliverables before invoicing

☐ Other Basis.

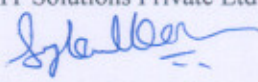
4. Other Information

A. The Contractor's Tax Identification Number is _____.

Agreed to and accepted by:
Fulcrum Worldwide Inc (THE COMPANY)

By: 
Name: S. Mukundhan
Title: CFO
Date: March 28th, 2012

FINE IT Solutions Private Ltd (Contractor)

By: 
Name: Sharad Kulkarni
Title: Director
Date: _____