

EXHIBIT A
Independent Contractor Services Agreement
Statement of Work Form

STATEMENT OF WORK No. SO-04

This Statement of Work Number SO-04 is issued pursuant to the Independent Contractor Services Agreement dated as of December 16th, 2011 (the "Agreement") between FINE IT Solutions Private Ltd ("Contractor"), and Fulcrum Worldwide Inc ("THE COMPANY"). This Statement of Work issued under the Agreement hereby incorporates the terms and conditions of the Agreement.

1. Effective Date of Statement of Work.

This Statement of Work is effective as of **December 16th, 2011** and shall continue until **January 7th, 2012** or terminated in accordance with the termination provision set forth in section 7 of the Agreement.

2. Services to be performed.

- Contractor's resource will work with Company's Project Manager & BAs to understand functional requirements. Contractor's resource will report to Company's Project Manager – **Mr. Mahesh Patkar** ("Mahesh") and will interact with the Project Leader – **Mr. Vivek Kumar** ("Vivek") for any business related queries.
- Contractor's resource will be working from Contractor's premises and all the PC's and the required software would be arranged by Contractor.
- This assignment is a "WG-Ipad App Development". Here Contractor's resource is expected to modify and enhance the existing App.
- The HTML and CSS need to be W3C validated and tested in all the supported browsers. Any anomalies found should be fixed within the stipulated time. Supported browsers are iPad Safari X.
- Any validations and interactions on the page would need to be implemented in JavaScript
- The deliverables Contractor will have to produce should have proper comments and the code should be maintainable.
- On completion of the activity, the same will be submitted to the internal Company's team and then to Company's client. Once the activity is agreed by both Company's team and Company's Client; then only it will be termed as complete.
- Contractor's resource will participate in daily meetings and stand up calls to monitor and review the progress.
- Contractor's resource will have to send daily status reports of the work completed against the activity assigned to him by Company's Project Manager.
- Contractor's resource will have to escalate any issues related to the activity to Company's Project Manager in no more than 3 HRS if they will hamper the agreed timeline of the activity
- Contractor's resource would work closely with the BA, PM and other stakeholders of the project.
- Contractor's resource will have to follow all the processes set by Company's Project Manager which are also followed by rest of the team.

DELIVERABLES

- Already developed code has been shared with the contractor.
 - Interim Delivery Date – 2nd January 2012
 - Final Delivery Date – 7th January 2012
 - QA test plan
 - Test cases & results
 - Source Code
 - In the cell related to Country/Region add option 'Individual hospital' and once this option is chosen all cells below go blank and the KAM will be able to plug in the numbers for the specific clinic – the most important is the 'Diagnosed with HAE' cell.
Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- CURRENT TREATMENT OPTIONS**

- Move "Craig paper" bubble to the right corner of the page at the same level as "treatment Options" and
 - "Utilisation strategy" – delete this title and move the table right below the "Strategy definition"
 - Below the Utilisation strategy table move the "% of acute attacks per patient per month" table and delete the "Clinician..."
 - As the last table place "anticipated acute attacks" table and delete the title "Anticipated..."
 - Add bubble with the title "Open Label Data on number of attacks" and link it with the graph from the Open Label Study
 - Move the "Total" table closer to the main tables – below the "Edit Modes" tab (that way we will still have place for additional column/s for
 - Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- CURRENT COST IMPLICATIONS**
- Create a freeze pane for "Chronic treatment" and its options and make it more distinctive from the rest of the text – maybe font change?
 - Delete the title "Regular admin..."
 - Delete the "Anticipated acute attacks"
 - Delete the "To view..."
 - Move Cost details bubble below the "Average cost of treatment per attack" it will be then self-explanatory
 - The same comment for "Total" as page before plus make the font bigger/bolder and the frame of the cells in the last row in orange (as per brandbook)
 - Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- Subtab – COST DETAILS**
- Create a freeze pane for "Location based % of treated patients" and its options and make it more distinctive from the rest of the text – maybe font change?
 - "Average cost per acute attack" and the table - Make the font bigger/bolder and the frame of the cells in the last row in orange (as per brandbook).
 - Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- PROPOSED TREATMENT OPTIONS**
- Create a freeze pane for "Chronic treatment" and its options and make it more distinctive from the rest of the text – maybe font change?
 - Same comment about Craig paper bubble
 - Delete "Utilisation of strategy" title
 - Move the "% of acute attacks..." table before the "% of acute..."
 - The same comment for "Total" as page before plus make the frame of the cells in the total row in orange (as per brandbook)
 - Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- PROPOSED COST IMPLICATIONS**
- Create a freeze pane for "Chronic treatment" and its options and make it more distinctive from the rest of the text – maybe font change?
 - Delete the "Anticipated acute attacks"
 - Delete the "To view..."
 - Move Cost details bubble below the "Average cost of treatment per attack" it will be then self-explanatory
 - "Annual cost of acute treatment" and the table - Make the font bigger/bolder and the frame of the cells in the last row in orange (as per brandbook). The same comment for "Total"
 - Move References boxes to the left, so that the left hand edge of the boxes is just visible on the screen
- OVERALL IMPACT**
- Change colour of the first bar into orange (as per brandbook), three remaining bars stay in purple
 - On the Y axis delete the 000 after the euro sign
 - Ensure Y axis origin always starts at 0
 - On the x axis - Make the font bigger/bolder, and make a greater distinction between the "without Cinryze" and the Y1, Y2, Y3 with Cinryze availability
 - Make the space between graph and the tables bigger
 - Make the font bigger/bolder for the row Total cost of treatment and remaining 3 titles
 - Basic JavaScript if applicable.

- Warranty for a period of 30 days after the acceptance of the deliverables. Available for discussions with Company and Company's Client team.

3. **Compensation**

Method: *[check one]*

☐ Time and Materials Basis.

☒ Fixed Price Basis. US \$ 3,500/- including taxes and expenses.

Invoicing – Company's designated engagement manager /project director must approve the deliverables before invoicing.

☐ Other Basis.

4. **Other Information**

A. The Contractor's Tax Identification Number is _____.

Agreed to and accepted by:

Fulcrum Worldwide Inc (THE COMPANY)

By: _____

Name: S. Mukundhan

Title: CFO

Date: _____

FINE IT Solutions Private Ltd (Contractor)

By: _____

Name: Shardul Kulkarni

Title: Director

Date: _____