



## EXHIBIT A Independent Contractor Services Agreement Statement of Work Form

### STATEMENT OF WORK No. SO-03

This Statement of Work Number SO-03 is issued pursuant to the Independent Contractor Services Agreement dated as of November 18<sup>th</sup>, 2011 (the "Agreement") between FINE IT Solutions Private Ltd ("Contractor"), and Fulcrum Worldwide Inc ("THE COMPANY"). This Statement of Work issued under the Agreement hereby incorporates the terms and conditions of the Agreement.

#### 1. Effective Date of Statement of Work.

This Statement of Work is effective as of December 2<sup>nd</sup>, 2011 and shall continue until December 05<sup>th</sup>, 2011 or terminated in accordance with the termination provision set forth in section 7. This contract would be extended to the second phase with the necessary extension of SOW.

#### 2. Services to be performed.

- Contractor's resource will work with Company's Project Manager & BAs to understand functional requirements. Contractor's resource will report to Company's Project Manager – Ms. Purva Salgoankar ("Purva") and will interact with the BA's – Mr. Aman Mohammed ("Aman") for any business related queries.
- Company will provide the PSD's and the Contractor should get in touch with the Project Manager for any clarification.
- Contractor's resource will be working from Contractor's premises and all the PC's and the required software would be arranged by Contractor.
- This assignment is a "Executime – Phase I HTML Development". Here Contractor's resource is expected to create HTML pages from approved PSD's.
- The HTML and CSS need to be W3C validated and tested in all the supported browsers. Any anomalies found should be fixed within the stipulated time. Supported browsers are Mozilla Firefox - 7 and 8, IE 7, 8 & 9, iPad Safari 5
- Any validations and interactions on the page would need to be implemented in JavaScript
- The deliverables Contractor will have to produce should have proper comments and the code should be maintainable.
- On completion of the activity, the same will be submitted to the internal Company's team and then to Company's client. Once the activity is agreed by both Company's team and Company's Client; then only it will be termed as complete.
- Contractor's resource will participate in daily meetings and stand up calls to monitor and review the progress.
- Contractor's resource will have to send daily status reports of the work completed against the activity assigned to him by Company's Project Manager- Purva.
- Contractor's resource will have to escalate any issues related to the activity to Company's Project Manager in no more than 3 HRS if they will hamper the agreed timeline of the activity
- Contractor's resource would work closely with the BA, PM and other stakeholders of the project.
- Contractor's resource will have to follow all the processes set by Company's Project Manager which are also followed by rest of the team.

#### DELIVERABLES

- Initial 6 screens as shared as PSD
- Expected Delivery Date – 5<sup>th</sup> December 2011
- Fully tested (browser & W3C compatible) HTML (and CSS) for all delivered screens as per the plan shared by mail in JPG format.
- Basic JavaScript if applicable.
- Warranty for a period of 30 days after the acceptance of the deliverables. Available for discussions with Company and Company's Client team.



## FINE IT SOLUTIONS (INDIA) PVT. LTD.

### 3. Compensation

Method: [check one]

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Time and Materials Basis.

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Fixed Price Basis. US \$ Equivalent of Rs. 8,000/- including taxes and expenses.

Invoicing – Company's designated engagement manager /project director must approve the deliverables before invoicing.

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Other Basis.

### 4. Other Information

A. The Contractor's Tax Identification Number is \_\_\_\_\_.

Agreed to and accepted by:  
Fulcrum Worldwide Inc (THE COMPANY)

FINE IT Solutions Private Ltd (Contractor)

By: \_\_\_\_\_  
Name: S. Mukundhan  
Title: CFO  
Date: \_\_\_\_\_

By: \_\_\_\_\_  
Name: Shardul Kulkarni  
Title: Director  
Date: 02/12/11