

**FILTER**

region All  
sub\_zone All  
FY 2021

**P & L**  
**for Markets**  
All Values in USD

Market	Net Sales	COGS	Gross Margin	GM %
Australia	21.0M	14080.6M	6.9M	32.92%
Austria	2.8M	1985.0M	0.9M	30.11%
Bangladesh	7.0M	4549.6M	2.4M	34.54%
Canada	35.1M	21664.2M	13.4M	38.21%
China	22.9M	13486.2M	9.4M	41.07%
France	25.9M	14726.1M	11.2M	43.24%
Germany	12.0M	8863.2M	3.1M	26.18%
India	161.3M	109653.0M	51.6M	32.00%
Indonesia	18.4M	11341.9M	7.1M	38.41%
Italy	11.7M	8187.2M	3.5M	30.13%
Japan	7.9M	4237.0M	3.7M	46.52%
Netherlands	8.0M	4628.4M	3.4M	42.03%
Newzealand	11.4M	5903.4M	5.5M	48.23%
Norway	13.7M	9645.4M	4.0M	29.48%
Pakistan	5.7M	3609.9M	2.0M	36.18%
Philippines	31.9M	19403.7M	12.5M	39.09%
Poland	5.2M	2980.7M	2.2M	42.56%
Portugal	11.8M	6846.3M	5.0M	42.13%
South Korea	49.0M	31375.6M	17.6M	35.92%
Spain	12.6M	8437.9M	4.2M	33.13%
Sweden	1.8M	1056.8M	0.7M	40.22%
United Kingdom	34.2M	18739.5M	15.4M	45.13%
USA	87.8M	55312.9M	32.5M	36.99%
Grand Total	598.9M	380714.3M	218.2M	36.43%