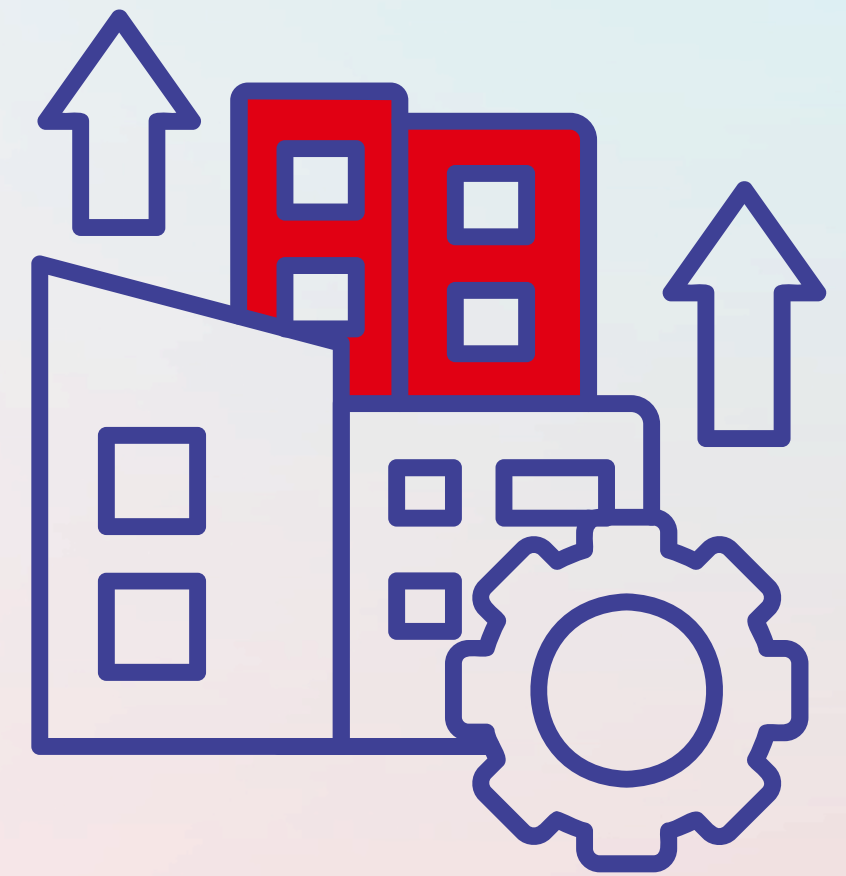
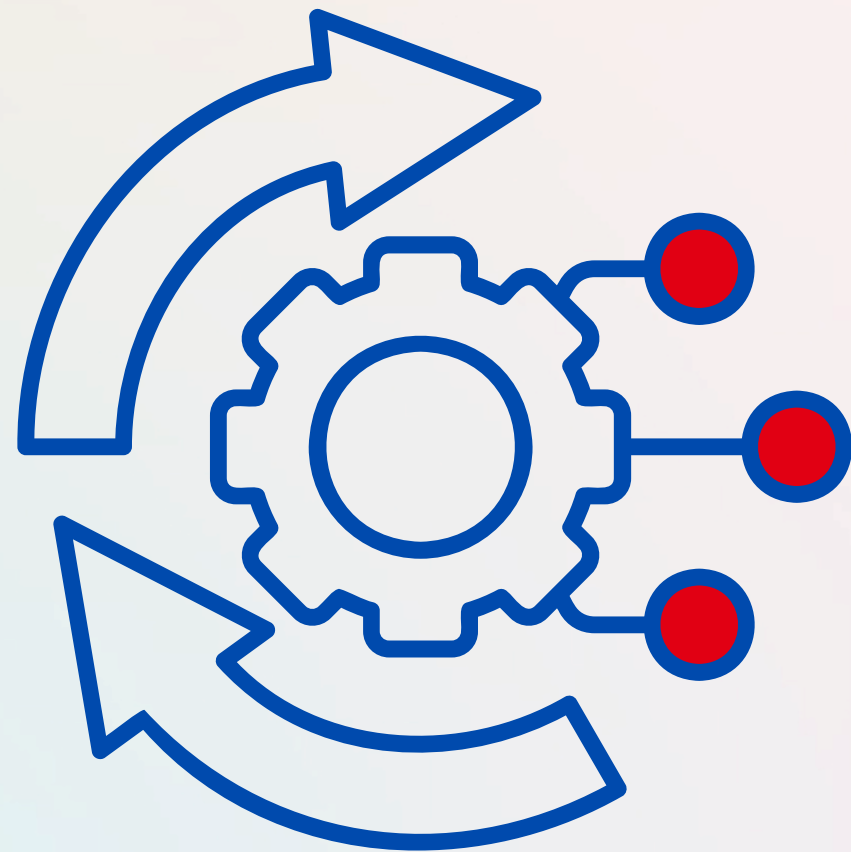


# Coles Group ERP Transformation



**Presented By: Pankaj Kumar**  
**Functional Consultant.**

# Introduction:



- **Objective:** Modernize ERP systems to drive operational efficiency and innovation.
- **Industry:** Retail (Supermarkets and Liquor).
- **SAP Solutions:**
  1. SAP S/4HANA Cloud, Private Edition;
  2. SAP BTP.
  3. SAP Signavio.



# Customer Challenges From Customer story:



- Outdated ERP with 100+ integrated systems



- Customizations slowed innovation and agility



- Needed to support future digital growth

# Customer and Industry Context:

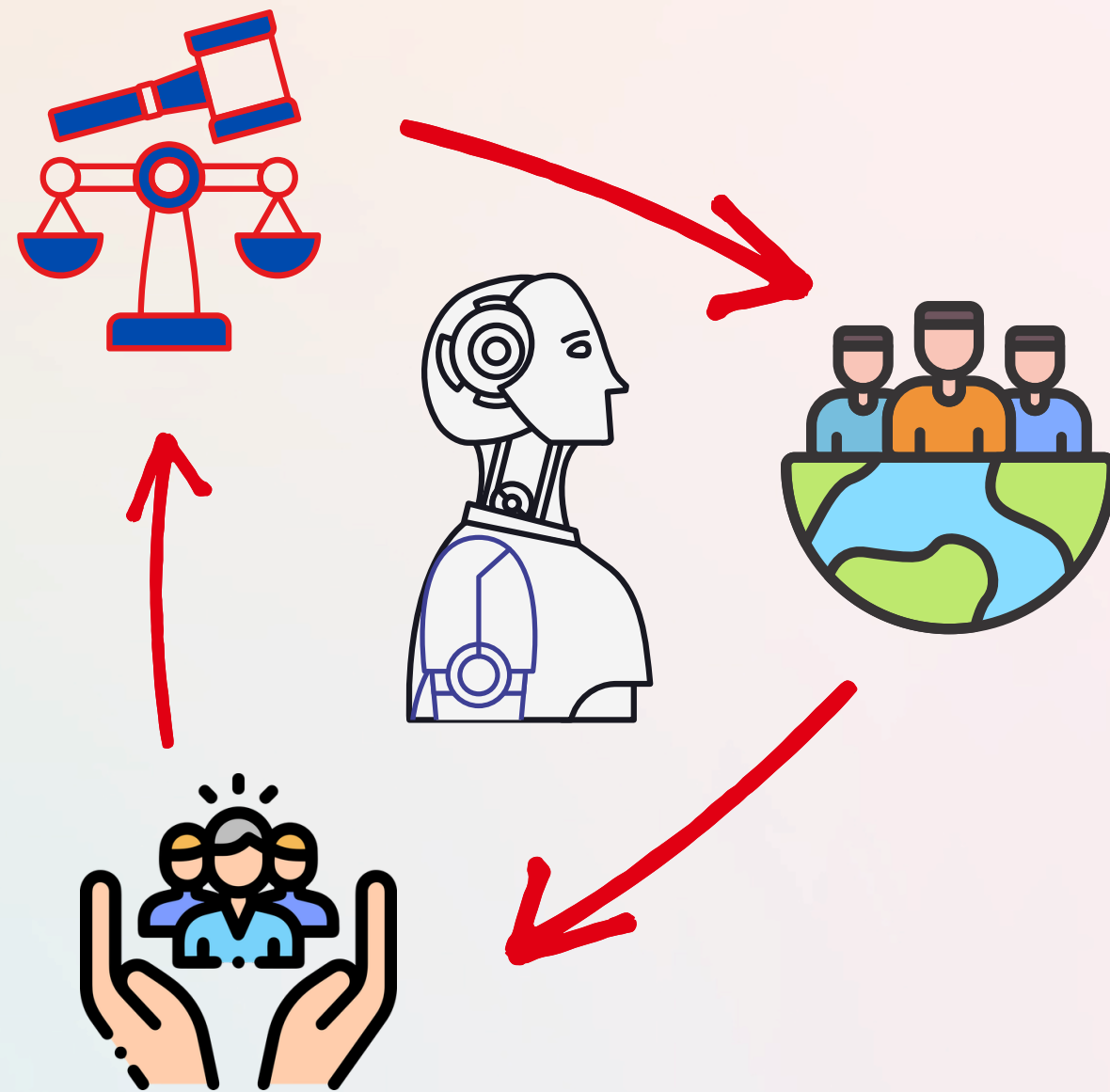
## Industry Trends (PESTLE):

- **Political:** Cybersecurity and compliance mandates.
- **Economic:** Cost pressure and supply chain resilience.
- **Social:** Omnichannel shopping and personalization.
- **Technological:** Cloud adoption and AI integration.
- **Legal:** Data privacy and ethical sourcing laws.
- **Environmental:** Sustainability and ESG commitments.





# PESTLE Analysis:



- Identifies macro factors like legal, tech, and environmental pressures
- Helps align ERP capabilities with compliance and innovation needs

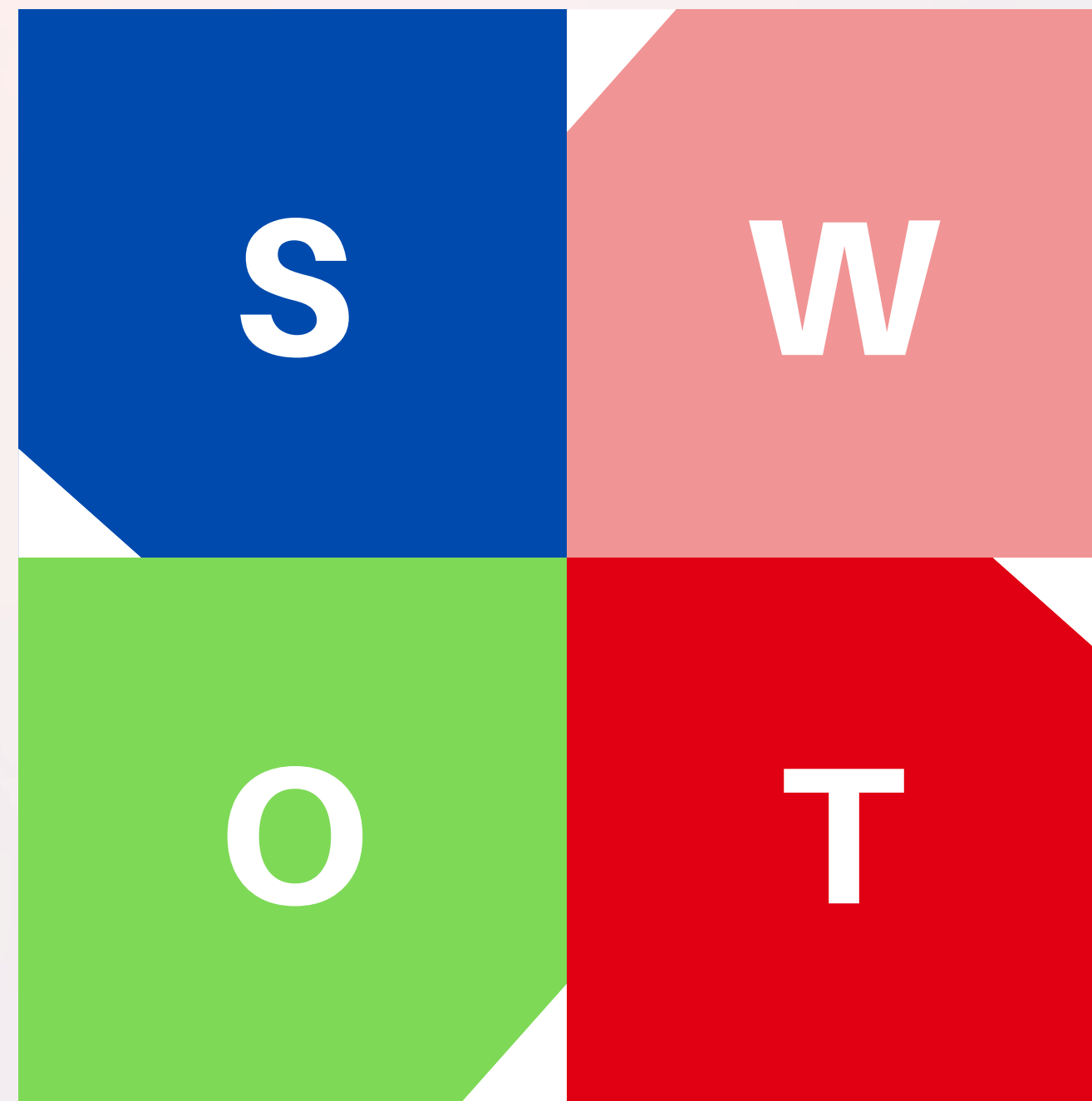
# SWOT Analysis:

## STRENGTHS

- Strong brand and national presence.
- Experienced workforce and leadership.
- Large customer base and consistent demand.

## OPPORTUNITIES

- Use of AI for personalization and automation.
- Cloud ERP scalability for future innovations.
- Enhanced data security and compliance.



## WEAKNESSES

- Legacy ERP system with complex integrations.
- Operational silos due to multiple custom systems.

## THREATS

- Rapidly evolving retail and tech landscape.
- Competition from global and local retailers.
- Economic instability and supply chain disruptions.

# Project Team Members



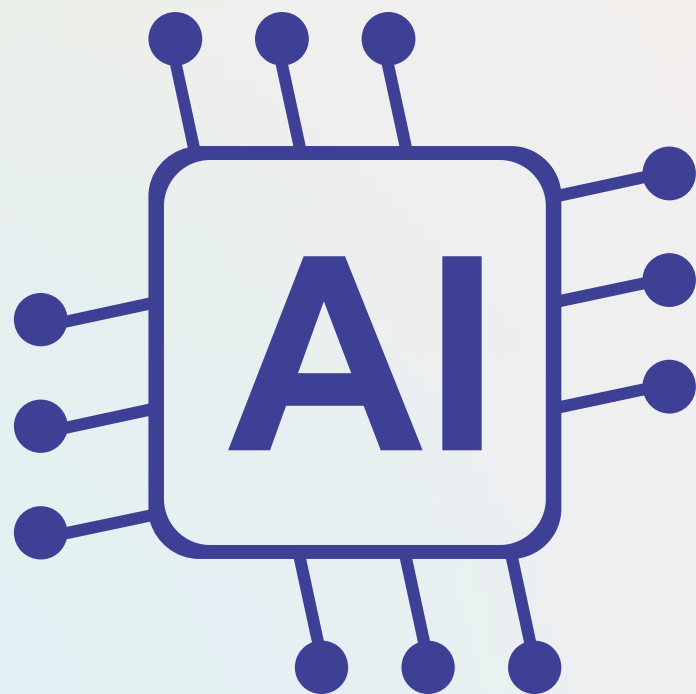
- **My Role: Functional Consultant**

- Translate business needs into SAP S/4HANA
- Collaborate with business and technical teams
- Support UAT, documentation, and training

- **Other Roles:**

- **Project Manager:** Leads schedule, budget, and risk management.
- **Technical Architect:** Manages integrations and system architecture.
- **Data Analyst:** Handles data migration and insights.
- **Change Manager:** Drives user training and adoption.

## Next Steps:



- **Continue ERP rollout across business units**
- **Leverage AI/analytics to optimize operations**
- **Monitor KPIs and ROI from digital transformation**
- **Plan enhancements using SAP BTP and Signavio**



THANKYOU