AtliQ Hardware

division



P&L

By Fiscal Year

region All All Values in USD

customer All Note: 21 vs 20 is not a part of pivot table

Fiscal Year

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Row Labels	2019	2020	2021	21 vs 20
Australia				
net sales	3.9M	10.7M	21.0M	96.2%
COGS	2.2M	5.8M	14.1M	143.2%
Gross Margin	1.7M	4.9M	6.9M	40.8%
GM%	42.6%	45.9%	32.9%	-28.2%
Austria				
net sales		0.1M	2.8M	2301.3%
COGS		0.1M	2.0M	2172.4%
Gross Margin		0.0M	0.9M	2665.4%
GM%		26.1%	30.1%	15.2%
Bangladesh	-			İ
net sales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross Margin	0.1M	0.9M	2.4M	168.4%
GM%	28.7%	39.6%	34.5%	-12.8%
Canada				
net sales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	206.4%
Gross Margin	2.0M	5.1M	13.4M	162.6%
GM%	41.7%	41.9%	38.2%	-8.8%
China				i e
net sales	1.4M	5.4M	22.9M	322.0%
COGS	0.8M	3.3M	13.5M	305.5%
Gross Margin	0.6M	2.1M	9.4M	348.1%
GM%	44.9%	38.7%	41.1%	6.2%
France				ľ
net sales	4.0M	7.5M	25.9M	247.2%
COGS	2.3M	4.3M	14.7M	246.4%
Gross Margin	1.8M	3.2M	11.2M	248.3%
GM%	44.1%	43.1%	43.2%	0.3%
Germany]
net sales	2.6M	4.7M	12.0M	156.2%
COGS	1.6M	3.0M	8.9M	193.8%
Gross Margin	0.9M	1.7M	3.1M	88.3%
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GM%	37.0%	35.6%	26.2%	-26.5%
India				
net sales	30.8M	49.8M	161.3M	224.0%
COGS	17.8M	33.7M	109.7M	225.0%
Gross Margin	13.1M	16.0M	51.6M	222.0%
GM%	42.4%	32.2%	32.0%	-0.6%
Indonesia				
net sales	2.5M	6.2M	18.4M	196.7%
COGS	1.5M	3.5M	11.3M	220.1%
Gross Margin	1.1M	2.7M	7.1M	165.6%
GM%	42.0%	42.9%	38.4%	-10.5%
Italy				ľ
net sales	2.9M	4.5M	11.7M	162.5%
COGS	1.6M	3.1M	8.2M	164.6%
Gross Margin	1.3M	1.4M	3.5M	157.8%
GM%	45.6%	30.7%	30.1%	-1.8%
Japan				Ī
net sales		1.9M	7.9M	321.1%
COGS		1.2M	4.2M	257.3%
Gross Margin		0.7M	3.7M	430.0%
GM%		37.0%	46.5%	25.9%
Netherlands				ľ
net sales	0.2M	3.4M	8.0M	137.9%
COGS	0.1M	1.8M	4.6M	164.2%
Gross Margin	0.1M	1.6M	3.4M	109.2%
GM%	36.4%	47.8%	42.0%	-12.1%
Newzealand				ľ
net sales		2.0M	11.4M	474.3%
COGS		1.5M	5.9M	303.8%
Gross Margin		0.5M	5.5M	950.7%
GM%		26.4%	48.2%	83.0%
Norway				
net sales		2.5M	13.7M	451.8%
COGS		1.5M	9.6M	525.0%
Gross Margin		0.9M	4.0M	331.0%
GM%		37.7%	29.5%	-21.9%
Pakistan				
net sales	0.6M	4.7M	5.7M	20.5%
COGS	0.4M	2.7M	3.6M	34.3%
Gross Margin	0.2M	2.0M	2.0M	2.0%
GM%	39.7%	42.8%	36.2%	-15.4%
Philiphines				Ĭ
net sales	5.7M	13.4M	31.9M	138.4%
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Gross Margin GM% 2.3M 6.0M 12.5M 106.5% GM% 39.9% 45.1% 39.1% -13.4% Poland net sales 0.4M 2.8M 5.2M 85.8% COGS 0.3M 1.7M 3.0M 78.5% Gross Margin GM% 0.2M 1.1M 2.2M 96.7% GM% 37.4% 40.2% 42.6% 5.9% Portugal net sales 0.7M 3.6M 11.8M 229.8% COGS 0.5M 2.3M 6.8M 198.9% Gross Margin GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% 663.2% Gross Margin GM% 37.7% 33.1% -12.1% 525.7% GM% 37.7% 33.1%	COGS	3.4M	7.3M	19.4M	164.6%
Poland net sales 0.4M 2.8M 5.2M 85.8% COGS 0.3M 1.7M 3.0M 78.5% Gross Margin 0.2M 1.1M 2.2M 96.7% GM% 37.4% 40.2% 42.6% 5.9% Portugal	Gross Margin	2.3M	6.0M	12.5M	106.5%
net sales 0.4M 2.8M 5.2M 85.8% COGS 0.3M 1.7M 3.0M 78.5% Gross Margin 0.2M 1.1M 2.2M 96.7% GM% 37.4% 40.2% 42.6% 5.9% Portugal	GM%	39.9%	45.1%	39.1%	-13.4%
COGS 0.3M 1.7M 3.0M 78.5% Gross Margin 0.2M 1.1M 2.2M 96.7% GM% 37.4% 40.2% 42.6% 5.9% Portugal 5.9% Portugal <t< td=""><td>Poland</td><td></td><td></td><td></td><td>Ï</td></t<>	Poland				Ï
Gross Margin GM% 0.2M 1.1M 2.2M 96.7% 5.9% Portugal net sales 0.7M 3.6M 11.8M 229.8% COGS 0.5M 2.3M 6.8M 198.9% Gross Margin GM% 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% 663.2% COGS 1.1M 8.4M 663.2% 663.2% Gross Margin GM% 37.7% 33.1% -12.1% 525.7% GM% 37.7% 33.1% -12.1% 681.9% 681.9% COGS 0.0M 0.1M 1.1M 735.6% 681.9% 681.9% 681.9% 681.9% 681.9% 681.9% 681.9% </td <td>net sales</td> <td>0.4M</td> <td>2.8M</td> <td>5.2M</td> <td>85.8%</td>	net sales	0.4M	2.8M	5.2M	85.8%
GM% 37.4% 40.2% 42.6% 5.9% Portugal net sales 0.7M 3.6M 11.8M 1 229.8% COGS 0.5M 2.3M 6.8M 1 198.9% Gross Margin 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 1 183.3% COGS 6.7M 12.1M 31.4M 1 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain 1.8M 12.6M 6611.4% 663.2% COGS 1.1M 8.4M 663.2% 663.2% Gross Margin 0.7M 4.2M 525.7% 12.1% Sweden 1.8M 1.8M 681.9% 12.1% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M <t< td=""><td>COGS</td><td>0.3M</td><td>1.7M</td><td>3.0M</td><td>78.5%</td></t<>	COGS	0.3M	1.7M	3.0M	78.5%
Portugal net sales 0.7M 3.6M 11.8M 229.8% COGS 0.5M 2.3M 6.8M 198.9% Gross Margin 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 513.8% United Kingdom 0.7M 2.8M	Gross Margin	0.2M	1.1M	2.2M	96.7%
net sales 0.7M 3.6M 11.8M 229.8% COGS 0.5M 2.3M 6.8M 198.9% Gross Margin 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% COGS 1.3M 5.3M 18.7M	GM%	37.4%	40.2%	42.6%	5.9%
COGS 0.5M 2.3M 6.8M 198.9% Gross Margin 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain 0.1M 5.2M 17.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% Sweden 37.7% 33.1% -12.1% Sweden 1.8M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7%	Portugal				Ī
Gross Margin 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 681.9% OGS 0.0M 0.1M 1.8M 681.9% COGS 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1%	net sales	0.7M	3.6M	11.8M	229.8%
GM% 39.3% 36.1% 42.1% 16.6% South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.	COGS	0.5M	2.3M	6.8M	198.9%
South Korea net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 10.0M 0.1M 0.7M 613.8% 10.2% COGS 1.3M 5.3M 18.7M 18.7M 18.7% Gross Margin 0.7M 2.8M 15.4M 45.9.0% 32.2% US	Gross Margin	0.3M	1.3M	5.0M	284.5%
net sales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 10.1M 0.7M 2.1M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 45.9.0% GM% 36.2% 34.1% 45.1% 32.2%	GM%	39.3%	36.1%	42.1%	16.6%
COGS 6.7M 12.1M 31.4M 158.7% Gross Margin 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain 611.4% 663.2% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden	South Korea				Ĭ
Gross Margin GM% 6.1M 5.2M 17.6M 241.3% 20.5% Spain net sales COGS Gross Margin GM% 1.8M 12.6M 611.4% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 663.2% 66	net sales	12.8M	17.3M	49.0M	183.3%
GM% 47.5% 29.8% 35.9% 20.5% Spain net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden -12.1% -12.1% Sweden 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	COGS	6.7M	12.1M	31.4M	158.7%
Spain 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden -12.1% -12.1% Sweden -12.1% -12.1% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -8.7% -8.7% -8.7% United Kingdom -8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M<	Gross Margin	6.1M	5.2M	17.6M	241.3%
net sales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden -12.1% net sales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -8.7% 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	GM%	47.5%	29.8%	35.9%	20.5%
COGS 1.1M 8.4M 663.2% Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden -12.1% net sales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -8.7% 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	Spain				
Gross Margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden -12.1% Sweden	net sales		1.8M	12.6M	611.4%
GM% 37.7% 33.1% -12.1% Sweden -12.1% -12.1% net sales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -8.7% 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	COGS		1.1M	8.4M	663.2%
Sweden net sales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom -8.7% 322.7% -8.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	Gross Margin		0.7M	4.2M	525.7%
net sales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	GM%		37.7%	33.1%	-12.1%
COGS 0.0M 0.1M 1.1M 735.6% Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	Sweden				
Gross Margin 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	net sales	0.1M	0.2M	1.8M	681.9%
GM% 38.3% 44.1% 40.2% -8.7% United Kingdom net sales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	COGS	0.0M	0.1M	1.1M	735.6%
United Kingdom net sales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	Gross Margin	0.0M	0.1M	0.7M	613.8%
net sales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	GM%	38.3%	44.1%	40.2%	-8.7%
COGS 1.3M 5.3M 18.7M 252.1% Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	United Kingdom				
Gross Margin 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	net sales	2.0M	8.1M	34.2M	322.7%
GM% 36.2% 34.1% 45.1% 32.2% USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	COGS	1.3M	5.3M	18.7M	252.1%
USA net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	Gross Margin	0.7M	2.8M	15.4M	459.0%
net sales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	GM%	36.2%	34.1%	45.1%	32.2%
COGS 7.7M 19.5M 55.3M 183.9% Gross Margin 3.8M 12.4M 32.5M 161.0%	USA				
Gross Margin 3.8M 12.4M 32.5M 161.0%	net sales	11.5M	31.9M	87.8M	175.0%
	COGS	7.7M	19.5M	55.3M	183.9%
GM% 32.8% 39.0% 37.0% -5.1%	Gross Margin	3.8M	12.4M	32.5M	161.0%
	GM%	32.8%	39.0%	37.0%	-5.1%