May 15, 2023

Re: request to deliver functional software

Good evening Aklank

We signed the Software developing agreement May 15, 2022, 1 year from today and there's no reason why the product has not been delivered as contracted. We signed an expanded Website agreement in Oct 12, 2022 (both attached herewith).

I specifically contracted Vervelogic to develop a software to: digitize a property sale transaction from an app in Android and IOS platforms, where the client can also interact from a website app, all synchronized. The app has two versions, a functional version for buyers and seller and a mirror (agent) version, the offer has to be signed by electronic signature PKI technology, and other features described in the contract (listed below and highlighted in yellow).

The electronic signature is essential, otherwise the offer contract is not valid in California, we checked with Docusign and they have a "Developer Account" that I will sign in and will allow Vervelogic to incorporate the electronic signature function.

Reality check

There are no excuses for taking shortcuts and not complying with the contract. The software is either complete and functional or it doesn't work at all, there's no middle ground.

I had a group of agents last Saturday to test the system and it doesn't work at all. It was so embarrassing! Problems from not recognizing an existing VMS number and thus not letting a buyer sign in, to not accepting entrance in the fields designed for it and multiple more problems. Claudia sent you some of the comments.

This is very frustrating and leads me to doubt Vervelogic's willingness to deliver the product as contracted. I don't need excuses, I need the proof of concept working smoothly without breaks.

There's a disconnect in your company, as I believe Apoorva is not aware of the extent of the contract, please have her revise it so she can understand the deliverables. I need Apoorva to correct all problems and have another zoom, with you present, where we will enter a simulated logic property sale information and corresponding 2 buyers with their agents negotiating. We should be able to test admin and the dynamic of a sale as designed.

Phase II

Phase II has to do more with a better graphic interface and enhanced users experience than functionality of the property offer itself, which is why we have to prove Phase I works as contracted. I want to satisfy myself that you can deliver a functioning V1.0 app before we move on to phase II

We have lost many weeks that I can't afford to lose. Please read the contracts with Apoorva and let me the plan, how many more days….

I have to move forward and the non-functional V1.0 is delaying the process

Jorel

Excerpt from the contract

Page 1.

The client request and Consultant agrees to develop the technology platform software: 1. a website branded as Qonectin™ a real estate brokerage company, and 2. Vinero™ "Virtual Negotiation Room".

The user can experience Qonectin from either a web or mobile app, both incorporated, synchronized and functional as an app and/or computer website.

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SERVICE PRODUCT: to design, develop, test, launch and deliver the following service product:

a. The technology and coding for a software enabled method to operate "Qonectin™", an online real estate brokerage in the USA. Users should be able to engage with Qonectin from either the desktop app or the Android and IOS platforms mobile app, that should mirror each other and should always be synchronized.

b. To refresh, improve and rebrand the existing beta website code provided by Client, from Futura to Qonectin, including but not limited to modifying its logo, graphics, and content. Website is described as a lead generation real estate website to sell high end properties, that conveys the image of quality luxury property marketing and user value and friendliness, to attract and generate leads of potential sellers and buyers of real estate, by offering value in terms of "real estate related content", searching for MLS properties for sale and instant on line "Home Evaluation" services

c. Vinero™ technology, as a plug-in for the website on Android and IOS platforms, to facilitate the interaction between buyers and sellers in the sale offering process as further explain in attachment "B" document: "Description and Specifications

d. A DEMO mode for simulating transactions to consumers as a training for an actual "Virtual Market Space" offering process.

e. Incorporate Help for each screen specially the "My Offer Terms" screen

f. A user survey rating sent to all users after closing of the offer.

SPECS AND ESTIMATED TIME FRAME:

According to the terms listed above, the description and cost for this service product shall be as follows:

Custom design

Development and coding

Verified Email: 2 factor authentication

Private page that will have an offer submission data with about 30 fields for buyer to fill out and automatic email to admin.

Vinero "Offering Space" system

Full CMS to add unlimited pages/edit all images and text on site

Connecting the plugin code from **IDX** for:

MLS properties for sale (Buyer's value)

MLS sold properties (seller's value)

Proper calls to action for lead generation and/or traffic conversion

HTML phone number for mobile dialing

Qonectin/client **live Chat function -** automated in off hours

Blog generation from the website to impact SEO and attract visitors

Website will be friendly and ready with meta tags, keywords, titles and descriptions then submitted to search engines for marketing

Mortgage Calculator

Capacity to handle volume –

Full content management system

Website and app to be fully responsive – desktops, laptops, mobile, tablet, etc.

Lead capture and lead generation functionality

Social media linking

Google maps

Connecting and making visually attractive the plugin code from IDX for:

Buyers leads: MLS Properties or sale

Sellers Leads: Property sales reports

All sites include the following as part of every web project:

Database sites, social networking, social media.

All sites include Meta tags

Project will have following set of deliverables:

S. No	Deliverable	Platform	User Type	Device
1	Android Mobile App	Mobile Application	Seller and Buyer	Android (OS – 6.x to 11.x)
2	Android Mobile App	Mobile Application	Agent	Android (OS – 6.x to 11.x)
3	IOS App	IOS Application	Seller and Buyer	IOS (13 to 15.2)
4	IOS App	IOS Application	Agent	IOS (13 to 15.2)
5	Admin Web Panel	Web Browser	Admin	PC
6	Seller Web Panel	Web Browser	Seller	PC
7	Website	Web Browser	Buyer and agent	PC

3rd party tools or plugin

Below mention list of 3rd party tools or plugin which will be used into development

S. No.	Name
1	Mail gun (optional)
2	SMS gateway
3	Live Chat - Firebase
4	Push notification – Firebase
5	PKI (public key infrastructure)