

Panagiotis Berovalis

Self-taught **Web Developer**, passionate about delivering pixel-perfect apps, using cutting edge technologies. Customer oriented approach, goal-driven, confident in meeting strict deadlines. Proven team leader in sales, organizing and motivating co-workers successfully. A focused, strategic thinker, able to learn fast.

Experience

3/2007 -
1/2020

Store Manager at Berovalis Electronics - Telecommunications

- Organizing day-to-day store operations such as inventory management, cash handling, customer follow-up.
- Tracking market demand by analyzing providers' new products, customer feedback and competitors' strategy in order to adjust existing products or introduce new ones.
- Electronic retailing using a Joomla generated website, containing more than 1200 active products, effectively delivering multiple daily orders throughout Greece.
- Researching market trends and running targeted campaigns using Facebook Ads while tracking products' performance and audience's response.
- Efficiently setting up professional radio transceiver networks for government, police, fire brigade in northern Greece region.

5/2013 -
6/2014

Sales Agent – Specialist at Plaisio Computers S.A.

- Effective under pressure of daily and monthly goals, achieving sales goals 4 months in a row while maintaining perfect customer feedback and company evaluation score (greeting, customer needs research, upselling, follow-up phone call).
- Desktop PC sales specialist after promotion, managing and coordinating a team of salesmen, driving the department to new sales high record (18% increase compared to previous fiscal year).
- Exceptional multi-tasking capabilities by tracking stock, customers, employees, phone calls while reporting to manager in daily basis.
- Possessing a keen awareness in the rapidly evolving environment of computer parts, per-ordering and managing stock efficiently with daily use of SAP platform.

Education

1/2020 -
7/2020

Web Developer at FreeCodeCamp

- Efficiently completing basic Full Stack training at FreeCodeCamp, approximately 1800 hours of coursework with more than 20 projects in 6 months. Certification [here](#).
- Successfully learning Front End development using mobile friendly, responsive design and React library for smoother and better user experience.
- Producing dynamic, interactive data visualizations with D3.js library using Barcharts, Scatterplot, Heatmap, Treemap and Choropleth map.
- Creating Back End development with Node, Express and making use of popular functions and middleware such as bcrypt, passport, helmet.
- Storing server data and client interactions with the NoSQL database MongoDB, using schema-based solution Mongoose.
- Automated functional testing, taking advantage of Chai's assert and Mocha's testing and suite.

9/2005 -
2/2008

Economics at Aristotle University of Thessaloniki with specialization in Marketing and Business administration.

Key modules and knowledge obtained during 5/8 semesters (degree not completed):

- Marketing Mix and how it affects business, Online Marketing, Developing a Marketing Strategy, Measurement and Analytics.
- Strategic Management by analyzing the business environment, formulating, executing and monitoring a strategy.
- Consumer Behavior, factors that affect it, purchase decision process, and prediction using advanced statistics, statistical models and demographics.
- Business Innovation and Entrepreneurship, incubators for startups and business clusters.
- Advanced Mathematics such as integrals, derivatives, exponential, logarithms and parabola calculation in charts.

Contact Info



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[Linkedin Profile](#)



www.panosberovalis.com



[Github Profile](#)



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Skills

- ▶ Strong knowledge of HTML5 / CSS3 / SASS / Flexbox.
- ▶ Working knowledge of Vanilla JS, React, MongoDB.
- ▶ Experience in D3.js.
- ▶ Familiarity with Node, Express Mocha, Chai, Git (Github).

Languages

English (Professional)
Greek (Native)

Latest Update: 10/08/2020