

# Panagiotis Berovalis

Self-taught **Web Developer**, passionate about delivering pixel-perfect apps, using cutting edge technologies. Customer oriented approach, goal-driven, confident in meeting strict deadlines. Proven team leader in sales, organising and motivating co-workers successfully. A focused, strategic thinker, able to learn fast.

## Experience

- 3/2007 - 1/2020 **Store Manager at Berovalis Electronics - Telecommunications**
- Organising day-to-day store operations such as inventory management, cash handling, customer follow-up.
  - Tracking market demand by analysing providers' new products, customer feedback and competitors' strategy in order to adjust existing products or introduce new ones.
  - Electronic retailing using a Joomla generated website, containing more than 1200 active products, effectively delivering multiple daily orders throughout Greece.
  - Researching market trends and running targeted campaigns using Facebook Ads while tracking products' performance and audience's response.
  - Efficiently setting up professional radio transceiver networks for government, police, fire brigade in northern Greece region.
- 5/2013 - 6/2014 **Sales Agent – Specialist at Plaisio Computers S.A.**
- Effective under pressure of daily and monthly goals, achieving sales goals 4 months in a row while maintaining perfect customer feedback and company evaluation score (greeting, customer needs research, upselling, follow-up phone call).
  - Desktop PC sales specialist after promotion, managing and coordinating a team of salesmen, driving the department to new sales high record (18% increase compared to previous fiscal year).
  - Exceptional multi-tasking capabilities by tracking stock, customers, employees, phone calls while reporting to manager in daily basis.
  - Possessing a keen awareness in the rapidly evolving environment of computer parts, per-ordering and managing stock efficiently with daily use of SAP platform.

## Education

- 1/2020 - 7/2020 **Web Developer at FreeCodeCamp**
- Efficiently completing basic Full Stack training, approximately 1800 hours of coursework with more than 20 projects in 6 months. Certification [here](#).
  - Successfully learning Front End development using CSS for mobile friendly, responsive design and React library for smoother and better user experience.
  - Producing dynamic, interactive data visualisations with D3.js library using Barcharts, Scatterplot, Heatmap, Treemap and Choropleth map.
  - Creating Back End development with Node.js, Express and making use of popular functions and middleware such as bcrypt, passport, helmet.
  - Storing server data and client interactions with the NoSQL database MongoDB, using schema-based solution Mongoose.
  - Automated functional testing, taking advantage of Chai's assert and Mocha's testing and suite.
- 9/2005 - 2/2008 **Economics at Aristotle University of Thessaloniki (Marketing and Business administration).**
- Key modules and knowledge obtained during 5/8 semesters (degree not completed):
- Marketing Mix and how it affects business, Online Marketing, Developing a Marketing Strategy, Measurement and Analytics.
  - Strategic Management by analysing the business environment, formulating, executing and monitoring a strategy.
  - Consumer Behaviour, factors that affect it, purchase decision process, and prediction using advanced statistics, statistical models and demographics.
  - Business Innovation and Entrepreneurship, incubators for startups and business clusters.
  - Advanced Mathematics such as integrals, derivatives, exponential, logarithms and parabola calculation in charts.

## Contact Info

 [berpanos@hotmail.com](mailto:berpanos@hotmail.com)

 +44 0788 8416727

 [LinkedIn Profile](#)

 [www.panosberovalis.com](http://www.panosberovalis.com)

 [GitHub Profile](#)

 Islington  
London  
UK

## Skills

- ▶ Strong knowledge of HTML5 / CSS3 / SASS / Flexbox.
- ▶ Working knowledge of Vanilla JavaScript, React, MongoDB.
- ▶ Experience in D3.js.
- ▶ Familiarity with Node, Express, Mocha, Chai, Git (GitHub), Python.

## Languages

English (Professional)  
Greek (Native)

Latest Update: 25/08/2020