NAME: BIKASH PARAJULI

Address: Swoyambhu, Kathmandu

Mobile No. 9818094303

Email: parajulibikash67@gmail.com

www.parajulibikash.com.np

To work in a healthy, innovative, and challenging environment extracting the best out of me, which is conducive to learning and growing professionally and personally, thereby directing my future endeavors as an asset to the organization.

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#### **EXPERIENCE**

#### **July 2023- October 2023**

Customer Service Representative – CALIBER

- Connecting with the Customers through calls and describing about the quality of the product that company provides to the customer.
- Connecting with the customers and listen to their inquiry.
- Sending the issues to the production department and solving the issues.
- Reconnecting with the same customer after solving the problem.

## May 2022 - June 2023

Marketing Officer – DARSHAN TRADE INTERNATIONAL PVT. LTD

- Ensure that the files are complete after sales and submit at Transport Management Office for the ownership transfer.
- Customer dealing and service.
- Make sure if the files are complete after sales and upload it at the office system.
- Responsible of any confidential assignment
- Submit the Corporate sales, Duty Free sales and Showroom sales details everyday through mail to Supervisor.
- Communicate with the customer everyday via phone call.
- Elucidate the customers about ownership transfer, Embossed number plate, Bill book, VAT bill.
- Deal with the bank for the DO/PO and process for the bank finance.
- Working under the corporate sales management and sales supervisor.

#### November 2021- March 2022

# Frontend Web Developer Intern- Centegic Technology Pvt.Ltd

- Design home page of Utpala café.
- Create website through html, css, js.
- Used CSS framework like bootstrap.
- Used Github as a web base Interface.

# November 2019- April 2020

Customer Service Representative- eSEWA

- Connecting with the customer through calls and providing the solutions to their problems.
- Analyzing the problem and forwarding the problems to the related field through social media.
- Placing an order or making purchase for airline ticket.
- Verifying the KYC of the customers having a transaction problem for huge amount.
- Make sure for the hold transaction of customers to be release.
- Volunteering the event hosted by the organization.
- Attending meetings, staff training, conferences, and other ongoing learning programs.
- Informing customers about the offer or any kind of extra facility.

#### **August 2018- March 2019**

Customer Service Representative- CENTRIX NEPAL

- Connecting with the business owner through calls and describing about the facility that company provides to the customer.
- Making an appointment with the owner of the business for the better explanation about the service that company provides to their customers.
- Reconfirming the appointment with the owner and fixing the schedule for meeting.
- Sending the representative for the appointment for the meeting.
- Reconnecting with the same business owner after the appointment to check if the service we
  provide is useful or not.

# **EDUCATIONAL QUALIFICATIONS**

- School Leaving Certificate (SLC) Sishu Nikunja Higher Secondary School, Sitapaila,
   Kathmandu Pass Out on 2015 with 2.70 CGPA
- National Educations Board (10+2) Rising Star College of Management, Kalanki, Kathmandu, **Pass Out on 2018 with 2.39 CGPA**
- Bachelor in Computer Application (BCA) Kathmandu Bernhardt College, Bafal,
   Kathmandu Pass Out on 2023 with 3.01 CGPA

#### **CORE SKILLS**

- Good communication skills and interpersonal skills.
- Familiar to work with team and also have ability to work independently with little supervision and common sense approach.
- Able to work under pressure, flexible and innovative and fast learner.
- Self-motivated, detailed oriented with strong ability to organize and prioritize work.
- Enjoy working with the team and good leadership.

# **COMPUTER PROFICIENCY**

Able to work efficiently in Graphic designing, HTML, CSS.

#### LANGUAGE SKILLS

Fluent in reading and writing in:

- Nepali
- English
- Hindi

#### **EXTRA-CURRICULAR ACTIVITIES**

- Organized the futsal Tournament from Rotaract Club of Balaju.
- Participated on street animal feeding program inside Kathmandu valley.
- Participated in Bollywood Night party as a volunteer.
- Participated in world peace making workshop of 7 days.

#### TRAININGS AND EXPERIENCES

- Participated in Canva Designing session as a trainer.
- Personality Development Course.
- Developed a website using html, css and is.
- Design templates through canva.

## **HOBBIES/INTERESTS**

- Building websites.
- Reading/Writing
- Listening to music
- Interested in sports
- Exploring new places

# References

- Caliber Shoes, Aman Gautam (Co-Founder), 9802310503
- Darshan Trade International Pvt Ltd, Sudarshan Parajuli (Founder), 9855025145