AtliQ Hardwares



FILTERS

region All market All division All customer All

FY Year **2019**

P & L By Months

all values are in USD

NOTE: Do not modify the pivot table

Quarters

	Q1			Q2			Q3			Q 4		Grand Total		
Values	Se	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
net sales	61	1 8M	11M	11M	7M	6M	6M	6M	6M	6M	6M	6M	87M	
COGS	41	1 5M	6M	7M	4M	4M	4M	4M	4M	4M	4M	4M	51M	
Gross														
margin	31	1 3M	4M	5M	3M	3M	3M	3M	3M	3M	3M	3M	36M	
Gross														
margin %	419	42%	41%	41%	41%	42%	41%	41%	41%	42%	41%	41%	41%	

region All market All division All

customer All

FY Year **2020**

P & L By Months

all values are in USD

Quarters

	Q1		Q2				Q3		Q4				Grand Total		
Values	Se	р Ос	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug			
net sales	17	M 21M	29M	30M	17M	16M	2M	8M	10M	15M	16M	17M	197M		
COGS	11	M 13M	18M	19M	11M	10M	1M	5M	6M	9M	10M	10M	123M		
Gross															
margin	6	M 8M	11M	11M	6M	6M	1M	3M	4M	6M	6M	6M	73M		
Gross															
margin %	38	% 38%	37%	37%	38%	38%	37%	38%	37%	37%	37%	37%	37%		

AtliQ Hardwares



region All market All

division All

customer All

FY Year **2021**

P&L By Months

All Values are in USD

Quarters

	Q1				Q2			Q3			Q 4		Grand Total		
Values		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
net sales		45M	55M	74M	78M	45M	42M	44M	44M	44M	41M	44M	43M	599M	
COGS		28M	35M	47M	50M	28M	27M	28M	28M	28M	26M	28M	27M	381M	
Gross															
margin		16M	20M	27M	28M	16M	15M	16M	16M	16M	15M	16M	16M	218M	
Gross															
margin %		37%	37%	36%	36%	37%	37%	36%	36%	37%	36%	36%	36%	36%	

Net Sales Comparison

21 vs 20	162%	165%	159%	161%	161%	162%	1982%	461%	347%	179%	174%	160%	204%
20 vs 19	165%	157%	167%	161%	163%	162%	-67%	23%	53%	141%	148%	162%	125%