# Capstone project

EDA on Airbnb booking By- Paras Chopra

#### **Problem Statement**

Airbnb, Inc. is an online marketplace for long & short term rental accomodations founded in 2008 by Brian Chesky, Nathan Blecharczyk, and Joe Gebbia.

This Project will include all the process that is required to perform data analysis - Data Discovery & Understanding, Wrangling, visualization & statistical analysis when required.

We analyzed the given dataset which had around 49000 listings. Our main objective is to find key factors that influence the properties listings & relationships between them. We will achieve this in various steps

Data discovery - where we import the data & get some information about the data,

Data cleaning / wrangling - where we will check the data for any inconsistencies & clean the data to make it more useful for later steps,

EDA or exploratory data analysis - where we will analyze the data using charts & statistics [if necessary]. This can help us finding valuable insights that we can use to make decisions that will help our organisation to increase their profits.

### Understanding the Data

#### There are around 49000 listings consisting of variables below:-

ID - Identity number for each listing

name - name of property

HostID - identity number for host/property owner

Host\_name - name of host/owner

neighborhood group - a set of neighborhood clubbed together

neighborhood - locality in the city

latitude & longitude - geographical coordinate system

room\_type - type & orientation of room

price - rate charged by customer per night

minimum\_nights - minimum number of nights stayed by customer

number of reviews - number of reviews given by customers

last review - date when last review was given

reviews per month - number of reviews given by customer per month averagely

calculated\_host\_listings\_count - total count

availability\_365 -availability around the year

#### WorkFlow

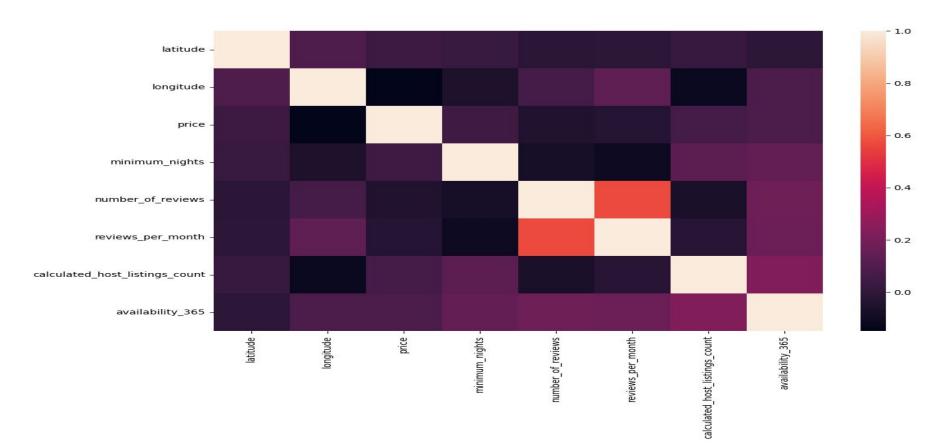
Data discovery - where we import the data & get some information about the data,

Data cleaning / wrangling - where we will check the data for any inconsistencies & clean the data to make it more useful for later steps,

EDA or exploratory data analysis - where we will analyze the data using charts & statistics [if necessary]. This can help us finding valuable insights that we can use to make decisions that will help our organisation to increase their profits.

Then we will list out all observations & conclude the project

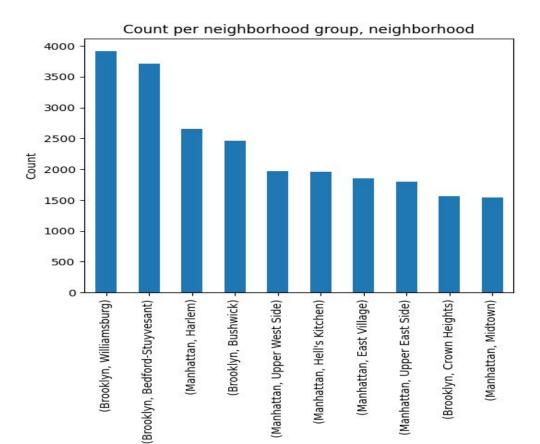
### Correlation between all possible Variables



### Univariate analysis - count of neighborhood group & neighborhood

Most of listings are in brooklyn or manhattan

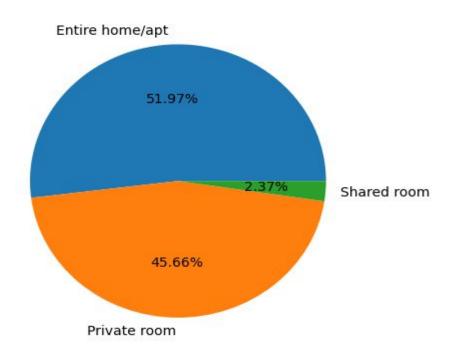
If you want to rent out flats ,
then brooklyn & manhattan are the best places
to do it



### Count of room type

Entire homes & private rooms are majority of listings

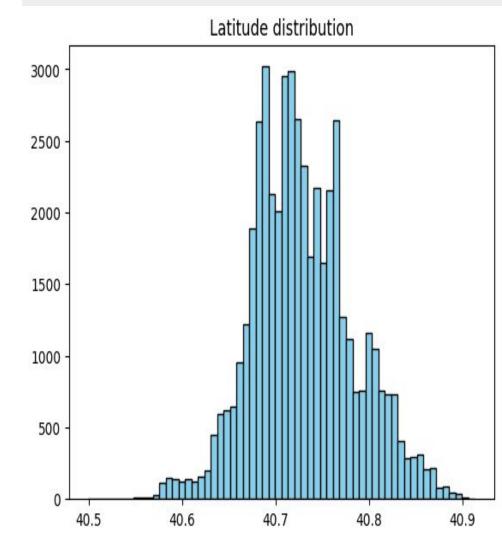
Seems like private rooms & entire homes are in demand



### Latitude distribution

Majority of listings lies between latitudes - 40.65 - 40.75

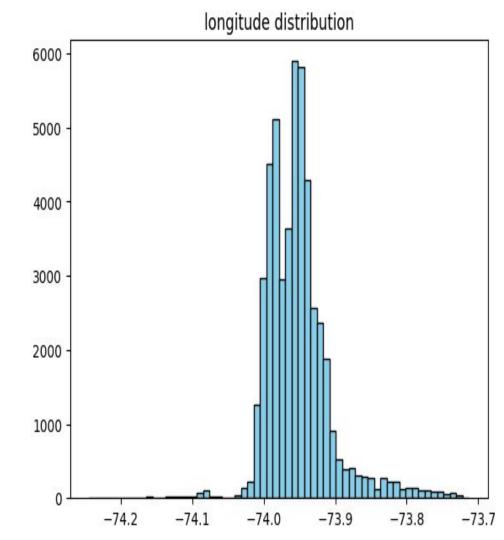
If you want to advertise your flat you can do it in these locations



### longitude distribution

majority of listings lie in longitude ranges - 74-73.9

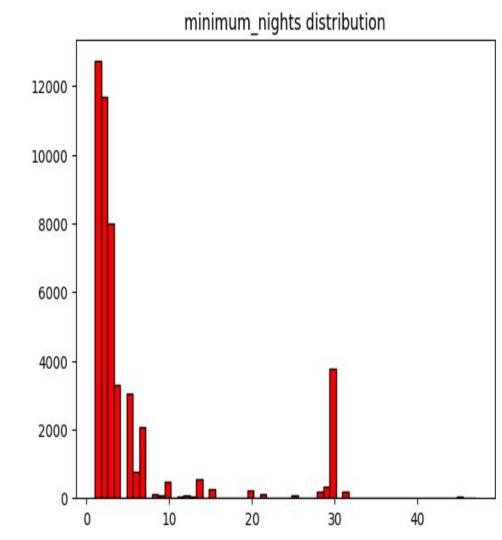
this can help us to find where we should advertise our flats to rent



# minimum nights distribution - histogram

majority of listings have 0 to 10 min nights, there's also a considerable number of 30 minimum nights

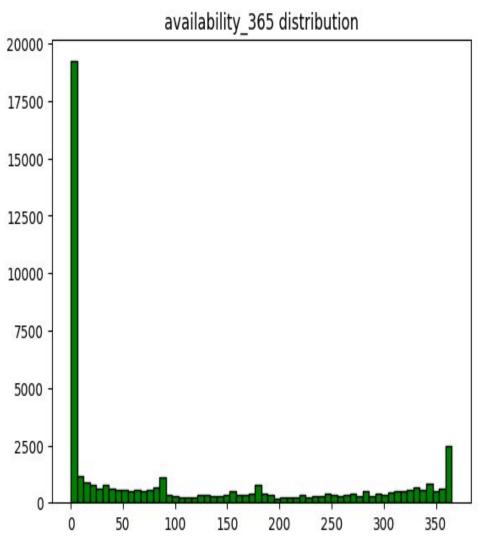
0 to 10 minimum nights & 30 nights package seems to be the industry standards.



# availability 365 distribution

majority of listings are available for 0-100 days per year, most likely weekends [52 weeks per year ie 52 weekends ie around 100 days]. There are also a lot of listings that are available almost entire year.

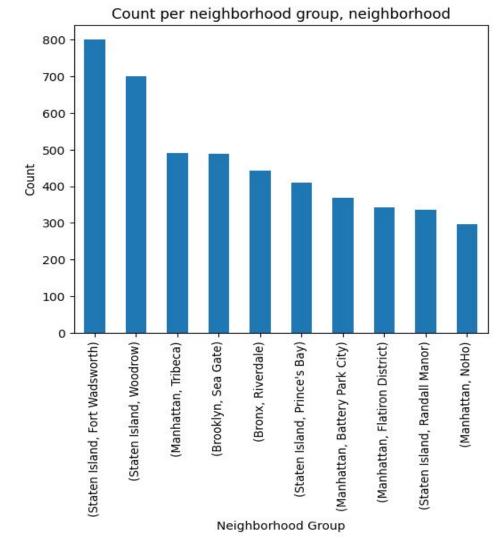
If you're starting a rental business, then its advisable to make it available for weekends.



# Avg Price per neighborhood group & neighborhood

Staten Island & manhattan are the most expensive, then bronx & brooklyn

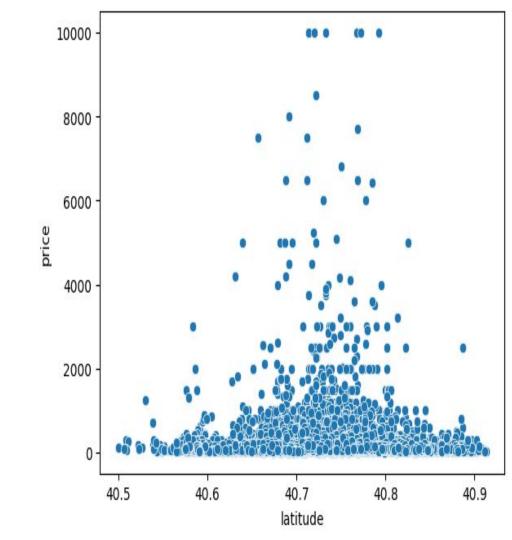
If you want to set up a high end apartment for rent theses are the places to do so - Staten islands , manhattan



### Price vs latitude

the prices & number of listings seems to be higher between latitudes 40.6 - 40.8

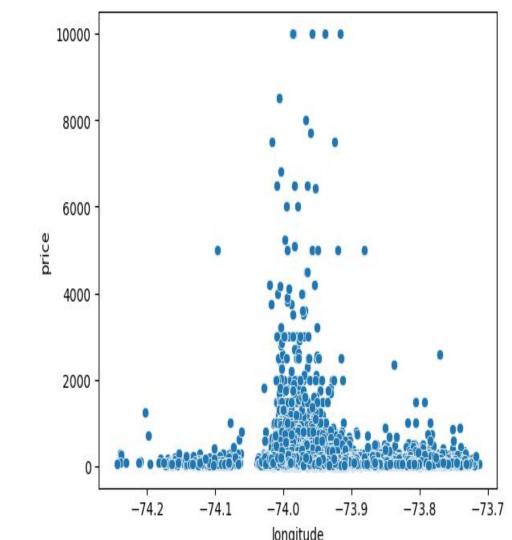
For advertising and setting up your rental business, the above latitude range is the best



### Price vs longitude

Majority of listings lie between longitude -74 to -73.9

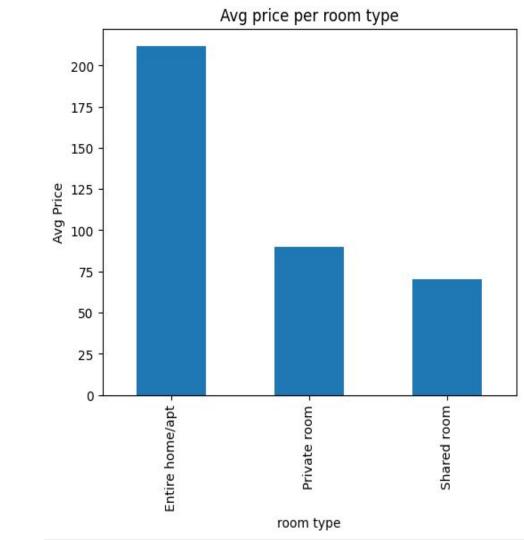
The graph shows that the longitude range above has the highest number of renting opportunities & its the best for advertising



### Avg price per room\_type

Entire homes/apartments are the most expensive, followed by private rooms

For maximum profits, invest in entire apartments/rooms & private rooms

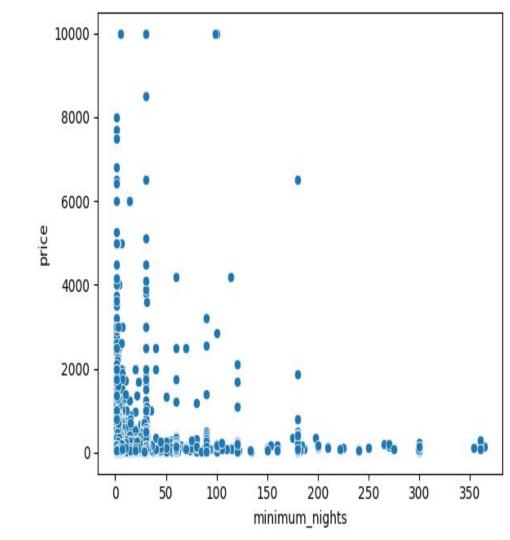


### Price vs minimum nights

it seems like listings with lesser minimum nights seems to be more popular & charge more.

seems like 30 nights plan are popular too , followed by 60 & 90 nights plans.

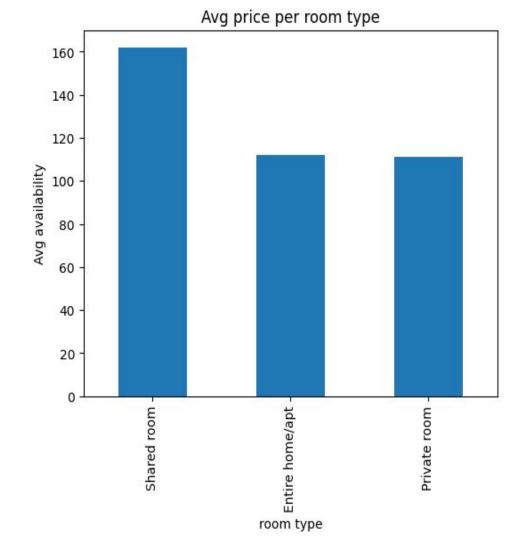
Keep the minimum nights as less as possible while setting up your rental business. also include 30,60,90 days package



# avg Availability per room type

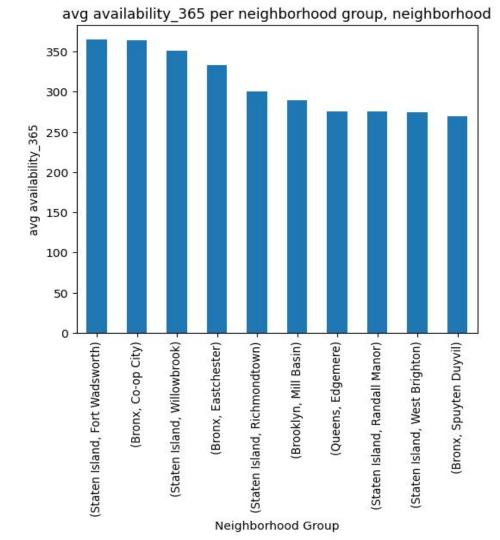
Shared rooms have the most availability, followed by entire home & private rooms

If you want to gain max profits , increase availability in entire rooms since they're more expensive & hence more profitable



# Availability per neighborhood group [& neighborhood]

listings in staten islands & bronx seems to have highest availability , followed by brooklyn & queens



### Solutions & Advises for achieving business objectives

Most of listings are in brooklyn or manhattan. If you want to rent out flats , then brooklyn & manhattan are the best places to do it

Entire homes & private rooms are majority of listings. Seems like private rooms & entire homes are in demand

Majority of listings lies between latitudes - 40.65 - 40.75. If you want to advertise your flat you can do it in these locations

majority of listings lie in longitude ranges - 74-73.9. this can help us to find where we should advertise our flats to rent

majority of listings have 0 to 10 min nights, theres also a a considerable number of 30 minimum nights. 0 to 10 minimum nights & 30 nights package seems to be the industry standards

#### **Solution to Business Objective**

Staten Island & manhattan are the most expensive , then bronx & brooklyn. If you want to set up a high end apartment for rent theses are the places to do so - Staten islands , manhattan

the prices & number of listings seems to be higher between latitudes 40.6 - 40.8. For advertising and setting up your rental business, the above latitude range is the best

Majority of listings lie between longitude -74 to -73.9. The graph shows that the longitude range above has the highest number of renting opportunities & its the best for advertising.

Entire homes/apartments are the most expensive, followed by private rooms. For maximum profits, invest in entire apartments/rooms & private rooms.

it seems like listings with lesser minimum nights seems to be more popular & charge more. seems like 30 nights plan are popular too , followed by 60 & 90 nights plans. Keep the minimum nights as less as possible while setting up your rental business. also include

### Challenges Faced

Understanding & describing the data - variables, data types,

Analysing & dealing with the null values in dataset

Removing Useless columns

Deciding chart types for each case

Deducing inferences from charts

## Thank You