



Department of Electronics & Telecommunication Engineering  
K. K. Wagh Institute of Engineering Education and Research  
Hirabai Haridas Vidyanagari, Amrut Dham, Panchavati, Nashik-422003

### Activity: Expert Talk

**Topic:** “The Art of Reading People: Body Language Training”

**Date:** 12/11/22

**Resource Person:** Mr. Vishal Jategaonkar, Center Director, T.I.M.E, Nashik & Nashik Road Training , BOS Member for K.K.Wagh College of Engineering and K.K.Wagh College of Management

**Attended by:** 77 Students

#### Outcomes:

This lecture was useful for students

2. To understand the importance of positive body language at workplace, in communication and relationship.

#### Assessment:

Outcome	Outcome 1
Assessment	100
POs Mapped	PO12

#### Summary:

K. K. Wagh Education Society's  
**K. K. Wagh Institute of Engineering Education and Research, Nashik**  
Website: [www.engg.kkwagh.edu.in](http://www.engg.kkwagh.edu.in),  
(An Autonomous Institute from A.Y - 2022-2023)

**Department of Electronics & Telecommunication Engineering**  
Organizes

Expert Talk on  
**“The Art of Reading People: Body Language Training”**  
by  
**Mr. Vishal Jategaonkar**  
(Centre Director, T.I.M.E Nashik & Nashik Road Training,  
BOS Member for KKW college of engineering and also on KKW College of Management.)

**On 12<sup>th</sup> Nov, 2022 From 1:00 pm to 03:00 PM**  
**Venue: AV hall , Third floor, E&TC Department ,KKWIEER**

**Dr. S. A. Patil (Ugale)**  
U.G. Co-ordinator

**Dr. D. M. Chandwadkar**  
Dean, Student Affairs, HOD, E & TC Engg.

**Dr. K. N. Nandurkar**  
Principal



The Expert Lecture on The Art of Reading People- Body Language Training was held on 12<sup>th</sup> November 2022 in the department of E&TC Engineering at Karmaveer Kakasaheb Wagh Institute of Engineering Education and Research (K.K.W.I.E.E.R.), Nashik.

The session was conducted by Mr. Vishal Jategaonkar. He is a Center Director of T.I.M.E, Nashik, Nashik Road Training and BOS (Board of Studies) Member for K.K.Wagh College of Engineering and K.K.Wagh College of Management.

Vishal sir told the importance of positive body language, Also he said that Communication is a critical workplace skill. Whether it's a boardroom meeting or a sales pitch, people don't just pay attention to what you're saying, they also notice other nonverbal cues such as your smile, facial expressions, eye contact, gestures and posture. In other words, they also listen to what your body language is saying.

Some important topics covered in the session as below:

- **Kinesics** (pronounced 'kineesicks' with stress on the 'ee') is the modern technical word for body language, and more scientifically the study of body language. The word kinesics was first used in English in this sense in the 1950s, deriving from the Greek word kinesis, meaning motion, and seems to have first been used by Dr Ray Birdwhistell, an American 1950s researcher and writer on body language.
- **Proxemics** is the technical term for the personal space aspect of body language. The word was devised in the late 1950s or early 1960s by Edward Twitchell Hall, an American anthropologist. The word is Hall's adaptation of the word proximity, meaning closeness or nearness.

The session was conducted for two hours. Students understood that in the business world, your body language illustrates your confidence and commitment in more ways than you realize.



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### Photos of Expert Talk:







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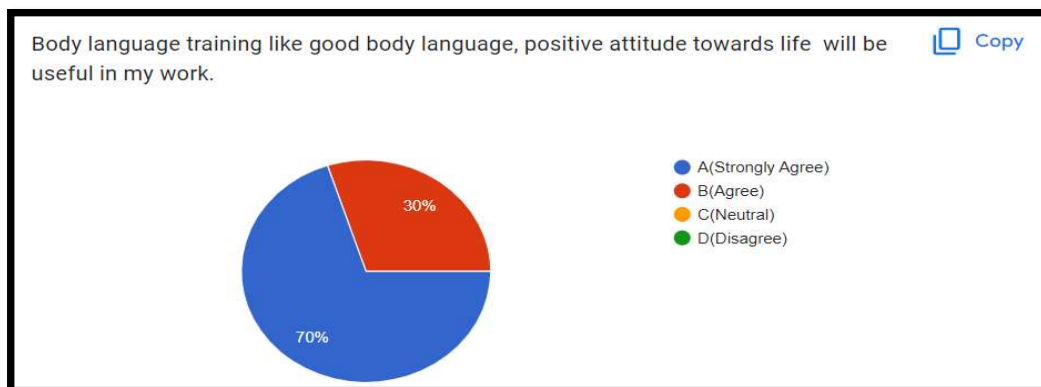




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**Feedback from students:**





What did you like most about this lecture/workshop?

Body language

Talking skill

Interaction session

Complete Explaining of the topic

Topic and explanation

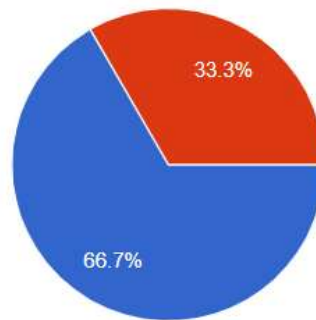
Concepts

His enthusiasm

The overall session was perfect. The instructor emphasize on very good topic which was very important in future as well as present.

Flow of presentation and speakers excellent skills of addressing the audience

The instructor appeared enthusiastic and interested.



- A(Strongly Agree)
- B(Agree)
- C(Neutral)
- D(Disagree)