

## OVERALL TIME PLAN (VERY IMPORTANT)

Total time: 7 minutes

- Speaker 1 (PPT – Problem, Idea, Workflow, Impact) → 3.5 minutes
- Speaker 2 (Prototype demo + wrap-up) → 3.5 minutes

No rushing. No dead air.

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### SPEAKER 1 SCRIPT (≈ 3.5 minutes)

#### Slide 1 — Opening & Problem (≈ 40 sec)

“Good morning everyone.

Before we start, imagine a real construction site — dust, noise, workers moving around, weak internet, and a site engineer juggling phone calls, registers, and WhatsApp photos.”

“Today, most construction sites still run on **paper registers, phone calls, and scattered messages**.

Attendance is written manually, daily progress is remembered at night, and approvals happen verbally.”

“This leads to **data mismatch, leakages, and zero real-time visibility** for managers and owners.”

“Our solution focuses on **fixing this reality**, not changing how sites already work.”

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#### Slide 2 — Idea / Approach (≈ 50 sec)

“We’re building a **construction field management system** designed specifically for **Indian site conditions**.”

“It’s mobile-first for site engineers, works even **without internet**, and provides managers and owners with **clean dashboards and approvals**.”

“The idea is simple:

**capture work as it happens, verify it with evidence, and lock it after approval.**”

“No extra burden on labor. No complex training.”

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#### Slide 3 — Workflow (≈ 50 sec)

“Here’s how the workflow looks.”

“The owner creates a project and assigns a project manager.”

“The project manager assigns site engineers.”

“The site engineer records attendance, daily progress, and material requests — even offline.”

“Once submitted, the project manager reviews and approves the data. After approval, the data is locked.”

“This mirrors traditional registers — just digitized and traceable.”

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#### Slide 4 — Impact & Benefits (≈ 45 sec)

“What impact does this create?”

“Voice-based reporting improves transparency between site execution and management.”

“Geo-based validation reduces fake or off-site entries.”

“Approval-locked records ensure accountability.”

“Offline-first operations keep work running even in low-connectivity areas.”

“And early anomaly checks reduce billing and reporting risks.”

“Now that you’ve seen the idea, I’ll hand over to show **how this actually works in the product**.”

 **Smooth handoff to Speaker 2**

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### SPEAKER 2 SCRIPT (≈ 3.5 minutes)

#### Prototype Intro (≈ 20 sec)

“I’ll quickly walk you through the prototype to show how this looks in practice.”

“This is a working demo focused on **clarity and real workflows**, not visual polish.”

(Open: <https://bbdemosta.netlify.app/>)

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### Dashboard Walkthrough (≈ 1 min)

“This is the dashboard view for management.”

“Here, owners and managers get a **high-level snapshot** — project progress, approvals pending, and site activity.”

“The goal is quick decision-making, not overwhelming details.”

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### Site Engineer Flow (≈ 1 min)

“From the site engineer’s side, the experience is kept minimal.”

“Attendance and daily progress can be recorded quickly — even using **voice-based inputs**.”

“The system automatically captures time and location, ensuring authenticity.”

“If the engineer is offline, the data is stored locally and synced later.”

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### Approval & Control (≈ 45 sec)

“Once submitted, the project manager reviews the entries.”

“After approval, the record becomes **locked**.”

“This prevents post-approval edits and creates a clear audit trail — similar to signed registers on site.”

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### Closing & Wrap-up (≈ 40 sec)

“To summarize, our solution doesn’t try to reinvent construction workflows.”

“It **respects how sites already operate**, while adding structure, verification, and visibility.”

“The result is fewer leakages, better accountability, and faster decisions — without increasing on-site complexity.”

“Thank you.”

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### ✅ FINAL DELIVERY TIPS (IMPORTANT)

- Don’t read verbatim — **speak naturally**
- Keep eye contact during Speaker 1
- During demo, **move cursor slowly**
- If something loads slowly:

“This is a prototype demo, but the workflow remains the same.”