

Parth Kothari

Business Development

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SUMMARY

Passionate IT student with a strong foundation in cybersecurity, networking, and infrastructure management. Skilled in programming, web technologies, and database management. Looking to apply my technical knowledge and problem-solving skills in an IT infrastructure environment.

EDUCATION

B.Tech in Information Technology | Honors in Cybersecurity, KJ Somaiya School of Engineering Nov '22 — Present
(GPA: 8.5) Mumbai

Class XII, CBSE, Pioneer Convent School (80.6%) Apr '21 — Apr '22
Indore

Class X, CBSE, First Step Higher Sec School (92%) Apr '19 — Apr '20
Chhindwara

PROJECTS

EduCrafters [Link](#)

- Developed an interactive educational website for the IT department using HTML, CSS, JavaScript, XML, and XSLT. The site includes a homepage with department information, semester-specific webpages, and subject pages divided into interactive modules with study materials and video lectures. Added form validation using JSON.

ShowBazaar [Link](#)

- Developed an interactive ticket booking website, ShowBazaar, for movies, events, sports, and comedy shows using HTML, CSS, JavaScript, and PHP. The platform enables both user and admin logins, allowing users to book tickets and admins to manage events.

YatriBabu [Link](#)

- Designed an interactive travel planning platform, *YatriBabu*, using Figma for intuitive UI/UX layouts. The design includes key pages such as Home, About Us, Packages, Destinations, Contact, and Login/Sign Up, creating a seamless user experience for both individual travelers and corporate users.

EXPERIENCE

Sales Intern

Sunil Automotives Tata Motors

May '24 — Jul '24

- Developed expertise in **lead generation**, upselling strategies, and analyzing consumer preferences to drive sales growth.
- Assisted in customer interactions and sales negotiations, improving **customer acquisition strategies**.

SKILLS

Languages: C, Python, C++, PHP

Technologies: HTML, CSS, JavaScript

Database Management: PostgreSQL

Cybersecurity & Networking: Protocol security, encryption, network monitoring

UI/UX Design: Figma, UI/UX principles

VOLUNTEERING

Rotary Club: Assisted in event sponsorship outreach and partnership building.

Indian Medical Association (IMA): Led community engagement strategies, increasing participation in blood donation camps.

AWARDS

Top 7 rank holder among 150 students

First Step Higher Sec School, Chhindwara

Jul '20