



## Filter

division	All
region	All
customer	All
market	All
fiscal year	2019

## P&L

### By Fiscal Year

All value are in USD

Note: do not Modify Pivot Table

Values	Quaters										
	Q1			Q2			Q3			Q4	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Net Sale	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%

## Filter

division	All
region	All
customer	All
market	All
fiscal year	2020

## P&L

### By Fiscal Year

All value are in USD

Values	Quaters										
	Q1			Q2			Q3			Q4	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Net Sale	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%

## Filter

division	All
region	All
customer	All
market	All
fiscal year	2021

## P&L

### By Fiscal Year

All value are in USD

Values	Quaters										
	Q1			Q2			Q3			Q4	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Net Sale	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%



Net Sale

Comparison

	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%



**Q4      Grand Total**

Aug

6.3M	87.5M
3.7M	51.2M
2.6M	36.2M
41.4%	41.4%

**Q4      Grand Total**

Aug

16.5M	196.7M
10.5M	123.4M
6.1M	73.3M
36.8%	37.3%

**Q4      Grand Total**

Aug

43.0M	598.9M
27.4M	380.7M
15.6M	218.2M
36.3%	36.4%



Aug

160.3%	204.5%
162.0%	124.8%