

Flipkart project

Project Description

Business Context

In the highly competitive e-commerce space, delivering excellent customer service is crucial for sustaining growth and customer loyalty. Flipkart, as one of the largest e-commerce platforms, focuses on enhancing customer satisfaction to differentiate itself from competitors. The dataset in this project captures customer interactions, feedback, and satisfaction scores across various support channels at Flipkart. By analyzing these interactions, the goal is to identify key drivers of customer satisfaction, understand performance across different customer service teams, and develop strategies to improve the overall service experience.

Understanding factors that influence customer satisfaction will allow Flipkart to not only resolve customer issues faster but also tailor its support strategies to meet diverse customer expectations. This will help in optimizing the performance of service agents and improving satisfaction metrics like the CSAT score, ultimately leading to increased brand loyalty and customer retention.

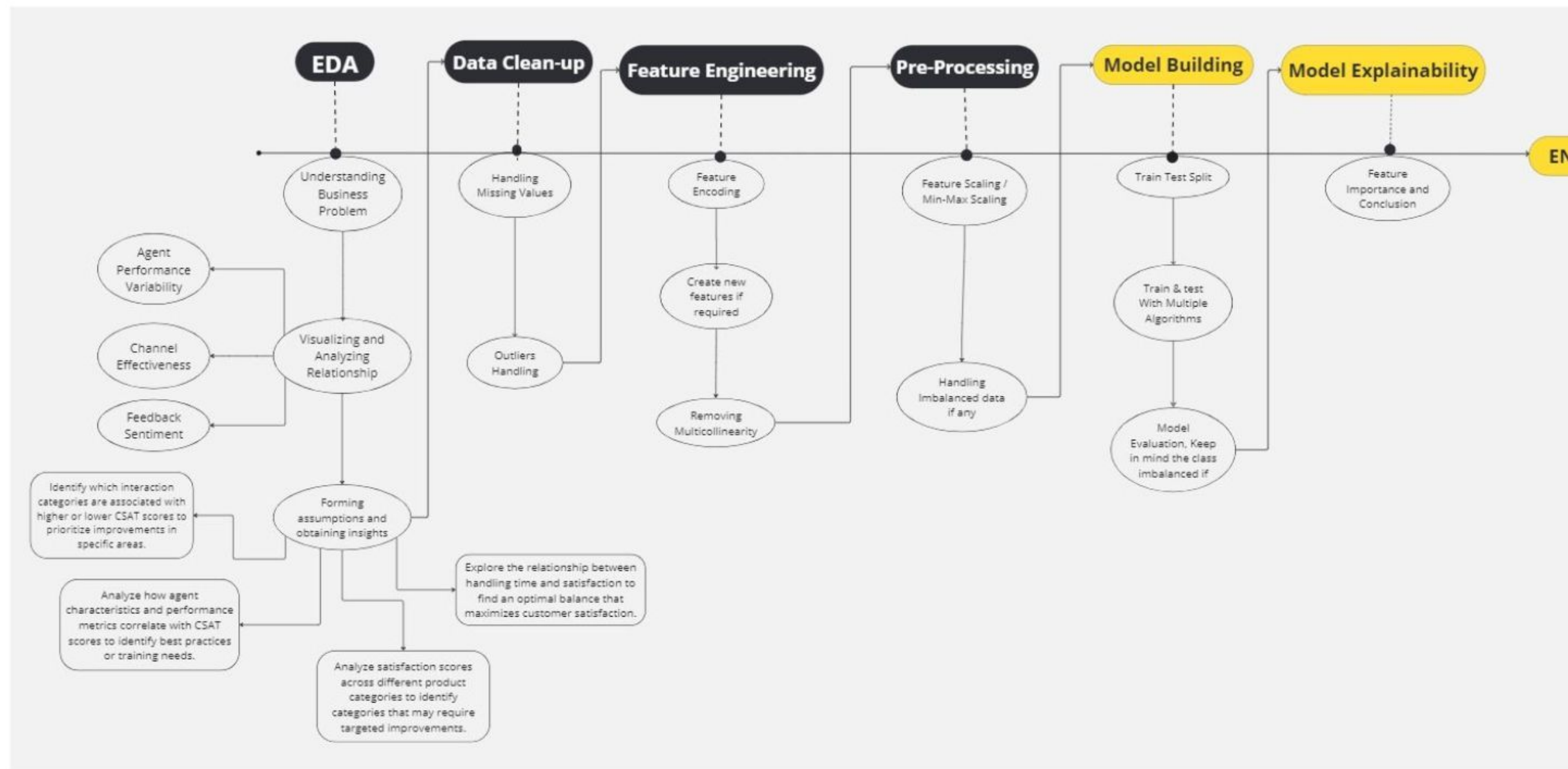
| | |
|----------------------|--|
| Unique id | Unique identifier for each record |
| Channel name | Name of the customer service channel |
| Category | Category of the interaction |
| Sub-category | <u>Sub-category</u> of the interaction |
| Customer Remarks | Feedback provided by the customer |
| Order id | Identifier for the order associated with the interaction |
| Order date time | Date and time of the order |
| Issue reported at | Timestamp when the issue was reported |
| Issue responded | Timestamp when the issue was responded to |
| Survey response date | Date of the customer survey response |
| Customer city | City of the customer |
| Product category | Category of the product |
| Item price | Price of the item |

| | |
|-------------------------|---|
| Connected handling time | Time taken to handle the interaction |
| Agent name | Name of the customer service agent |
| Supervisor | Name of the supervisor |
| Manager | Name of the manager |
| Tenure Bucket | Bucket categorizing agent tenure |
| Agent Shift | Shift timing of the agent |
| CSAT Score | Customer Satisfaction (CSAT) score |

Project Architecture:

- **Pandas:** For data manipulation, cleaning, and analysis.
- **NumPy:** For numerical operations and handling large datasets.
- **Matplotlib & Seaborn:** For data visualisation to identify trends and insights.
- **Scikit-learn:** For implementing machine learning classification algorithms and model evaluation.
- **Faker (If required):** Used to generate synthetic data and anonymize sensitive information in the dataset.

Project Architecture:



Rubrics

| Rubrics | Weightage |
|---|-----------|
| Summary and Technical Documentation in Collab Notebook | 10 |
| EDA and Visualization | 5 |
| Looking for and Handling NaN/ Null/ Missing Values and Outliers | 2.5 |
| Finding Correlation in Variables (Both Dependent and Independent, Visuali | 10 |
| Pick Appropriate Independent Variables, Test Train Split, Train Model | 10 |
| Prediction and Calculate Some Evaluation Metrics for Model | 10 |
| Number of Models Experimented (At least 2) | 5 |
| Hyperparameter Tuning | 5 |
| Final Summary of Conclusion | 2.5 |
| Commented Code | 5 |
| Proper Output Formatting | 5 |
| Modularity of Code | 5 |
| Video Presentation | 20 |
| Fluency and Grammatical Accuracy in Video | 5 |