FINAL REPORT CAPSTONE PROJECT-PGP-DSBA

Supply Chain Project By: Parthasarathi Behura

Page Index

1. Introduction	3
2. Exploratory Data Analysis (EDA)	4
Univariate Analysis	4
Bivariate Analysis	9
Multi-variate	13
3. Data Cleaning and Pre-processing	14
Missing Value treatment	14
Outlier treatment	15
Removal of unwanted variables	16
Variable transformation	16
Data Split	16
Scaling	16
4. Model Building	17
Preliminary Model Building	17
Model Tuning, Boosting	17
Model Performance Comparison	18
Modeling Summary	18
5. Model Validation	18
6. Final Interpretation and Recommendat	ions 19
7. Appendix	
All the raw codes and outputs for refere	ence 21

Introduction

What did you wish to achieve while doing the project?

A FMCG company has entered into the instant noodles business two years back. Their higher management has notices that there is a miss match in the demand and supply. Where the demand is high, supply is pretty low and where the demand is low, supply is pretty high. In both the ways it is an inventory cost loss to the company; hence, the higher management wants to optimize the supply quantity in each and every warehouse in entire country.

- The objective of this exercise is to build a model, using historical data that will determine an optimum weight of the product to be shipped each time to the warehouse.
- Also try to analysis the demand pattern in different pockets of the country so management can drive the advertisement campaign particular in those pockets.

Challenges

- Misalignment between demand and supply across warehouses.
- ➤ High inventory costs due to improper stock management.
- Inefficient distribution strategies.

Project Obj.

- Analyze demand patterns.
- > Building predictive model to optimize shipment quantities.
- Support targeted marketing campaigns.

Key Constraints

- ➤ Diverse warehouse locations (Rural vs. Urban)
- Varying warehouse capacities
- Regional distribution challenges

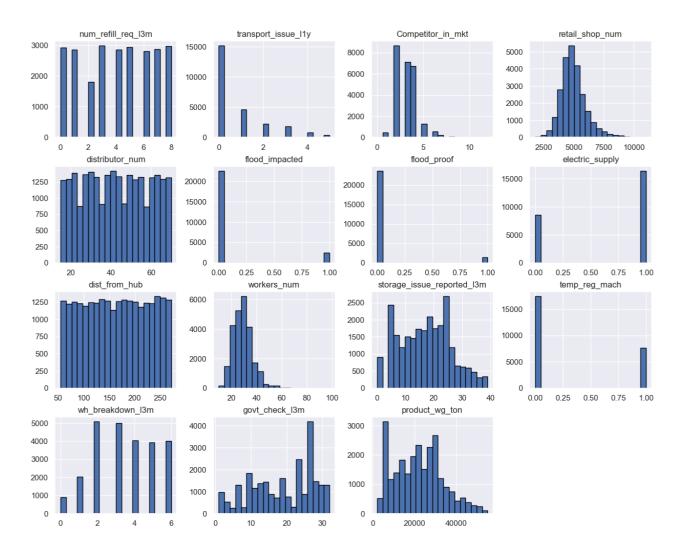
Understanding business/social opportunity:

- The objective of this exercise is to build a model, using historical data that will determine an optimum weight of the product to be shipped each time to the warehouse.
- Also try to analysis the demand pattern in different pockets of the country so management can drive the advertisement campaign particular in those pockets.

<u>2.</u> Exploratory Data Analysis: EDA - Univariate / Bivariate / Multivariate analysis to understand relationship between variables. - Both visual and non-visual understanding of the data.

Univariate Analysis:

Distribution of Numerical Variables



Hist-plot of Numeric variables

Inferences:

Number of refill requests in last 3 months:

- ➤ Distribution is fairly uniform from 0 to 8.
- ➤ Warehouses are evenly spread in terms of refill frequency. No major skew, implying diverse operational needs.

Transport issues in last 1 year:

- Distribution is highly right-skewed.
- ➤ Most warehouses had 0–1 transport issues and very few faced repeated disruptions.

Number of competitors in market:

- Distribution is Slight right-skew.
- ➤ Most locations have 3–6 competitors; high competition could be a contributing factor in refill logistics.

retail_shop_num:

- ➤ Distribution is normally distributed around 6000.
- Most warehouses serve mid-size markets. Very few serve extremely large or small markets.

distributor num:

This is uniform and a balanced penetration in the market.

flood_impacted:

Very few warehouses are flood-impacted. But those that are might pose high refill risk.

flood_proof:

Very few are flood-proof, increasing vulnerability in disaster-prone areas.

electric_supply:

Majority of warehouses have electricity, which is good for cold storage and operations.

Distance from distribution hub:

It is uniform. Warehouses are spread across various distances. Logistics must cater to both near and remote sites.

workers num:

Very less number of stores are having larger workforce. Other wise there are a very small number of workers in majority of the stores.

storage_issue_reported_13m:

Most warehouses reported 0–5 issues; very few had high storage problems, which can affect restocking.

Temperature regulation machine availability:

Cold storage is common, good for sensitive products. Few warehouses lack this, potentially increasing spoilage/refill needs.

Warehouse breakdowns in last 3 months:

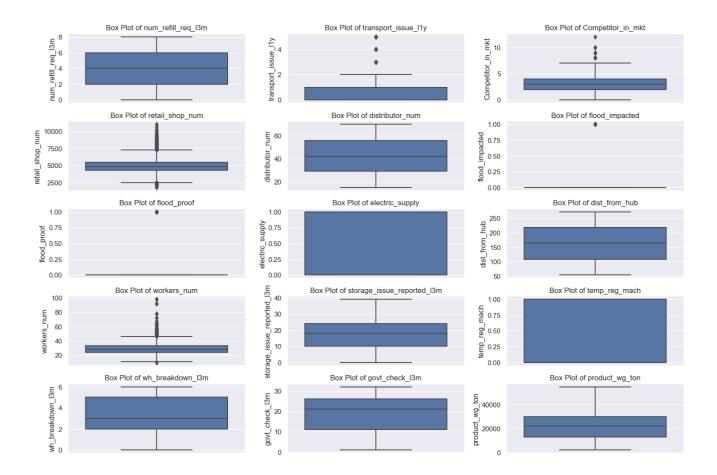
Very less stores have no breakdowns in last 3 months. But others have reported, which may directly impact refill urgency.

Number of government checks in 3 months:

Most warehouses faced few inspections; some had frequent ones, which may affect operational compliance or delays.

Product weight in tons:

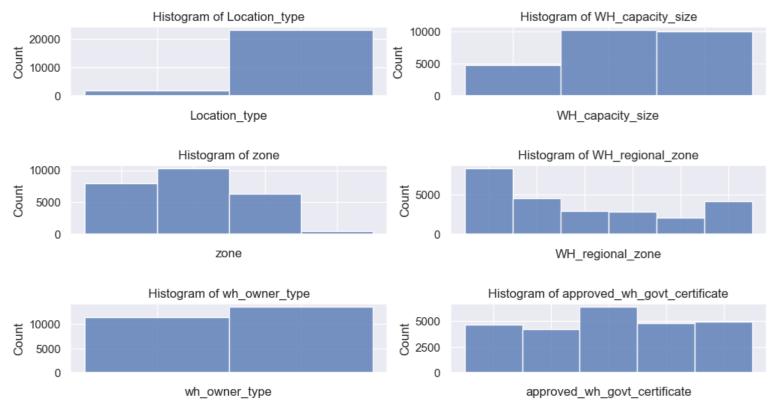
Product load varies, most between 10,000–30,000 tons. High weight could indicate higher product turnover and refill need.



Box-plot of Numeric variables

Inference:

• There are some outliers present in 'transport_issue_l1y', 'Competitor_in_mkt', 'retail_shop_num', 'flood_impacted', 'flood_proof', 'workers_num', 'wh_breakdown_l3m'



Box-plot of Categorial variables

Location_type:

Rural: 22957 Urban: 2043

WH_capacity_size

Large :10169 Mid :10020 Small : 4811

zone

North 10278 West 7931 South 6362 East 429

WH_regional_zone

Zone 6: 8339 Zone 5: 4587 Zone 4: 4176 Zone 2: 2963 Zone 3: 2881 Zone 1: 2054

wh_owner_type

Company Owned: 13578 Rented: 11422

approved wh govt certificate

C: 6409 B+: 4917 B: 4812 A: 4671 A+: 4191

Inferences:

Location_type

Rural: 22,957Urban: 2,043

Majority of warehouses are in rural areas which is 92%.

Rural logistics dominate; hence, accessibility and connectivity play a critical role in refill performance.

WH_capacity_size

Mid: 10,200Large: 10,169Small: 4,811

Most warehouses are of mid or large capacity.

Refill planning should be scalable, as large volume handling is common.

Zone (Geographical)

- North is 10,378 and West is 7,931 dominate.
- East has the least 429.

Geographic distribution is skewed towards North and West zones.

Refill logistics and resource deployment must be tailored to these high-density zones.

WH_regional_zone

- Most common: Zone 6 has 8,139 and Zone 5 has 4,587
- Least common: Zone 1 is having 2,383 Regional zones are unequally distributed.

WH_owner_type

Rented: 11,422

• Company Owned: 13,578

Balanced mix of ownership, with a slight tilt towards company-owned warehouses.

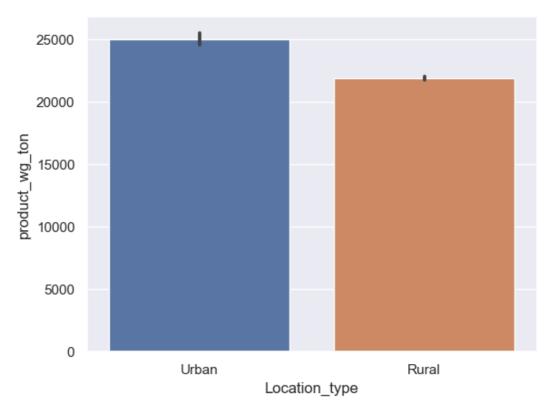
approved_wh_govt_certificate

- Highest: C grade has 6,409, followed by B+ grade has 4,917
- Lowest: A+ grade has 4,191

Most warehouses are certified at basic levels (C or B+).

There may be a scope for quality improvement; higher certification could relate to better management and fewer refill issues.

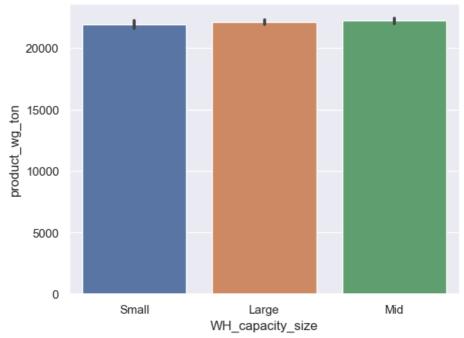
Bivariate analysis (relationship between target variable and other numericals):



Location type vs product_wg_ton

Inferences:

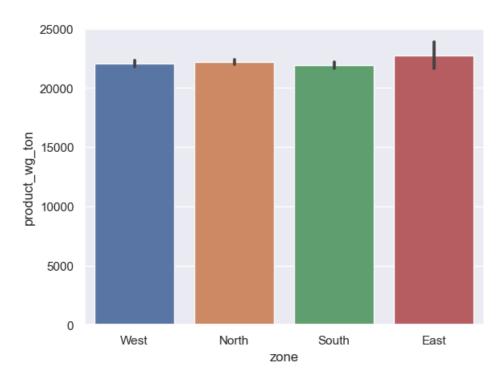
As per the storage in tons, the Urban warehouses have a total of highest storage, which is nearly 25,000 tons. And the Rural warehouses have a storage of nearly 22,000 tons.



WH_capacity_size vs product_wg_ton

Inferences:

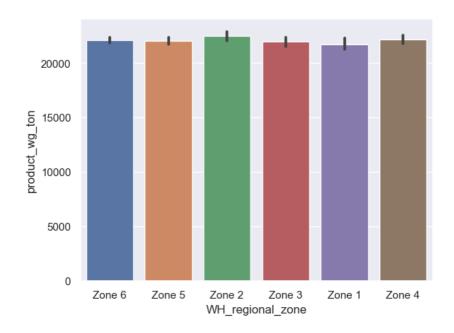
The Mid capacity warehouses are having the max storage in weight. Then the Large capacity warehouses come with the next larger weight in storage and the least weight in storages are in the small warehouses.



zone vs product_wg_ton

Inferences:

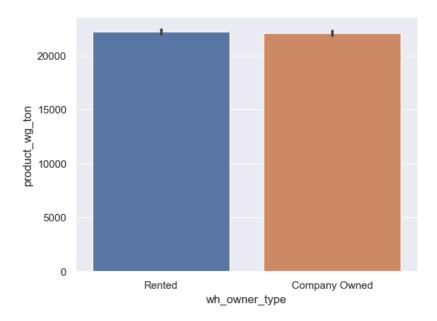
The East zone is having highest weight of storage. Then comes North zone and West zone. The least weight of storage is having the South zone.



WH_regional_zone vs product_wg_ton

Inferences:

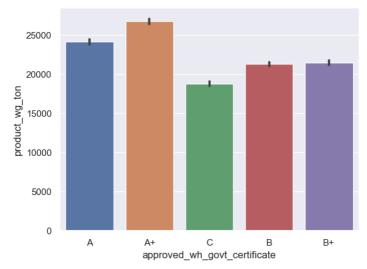
Among all the Zones, Zone-2 is having the highest weight of storage. And the Zone-4, Zone-6, Zone-5, Zone-3 are following Zone-2. Zone-1 has the lowest weight of storage.



wh_owner_type vs product_wg_ton

Inferences:

The comparison between the weight of storage among warehouse type, the weight of storages in rented warehouses are larger than the company owned warehouses.

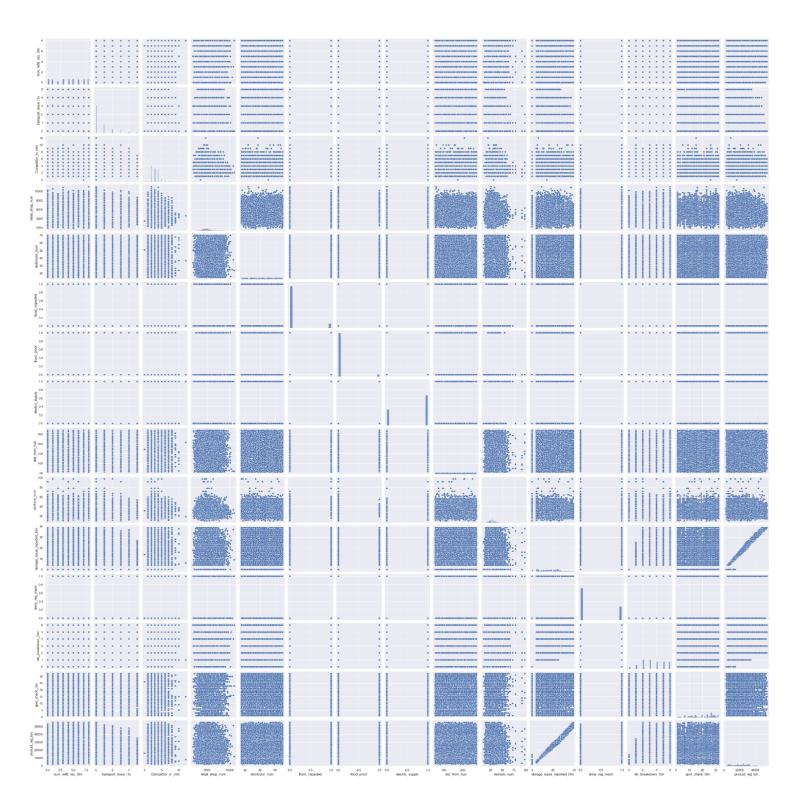


approved_wh_govt_certificate vs product_wg_ton

Inferences:

- Warehouses in urban areas did heavier amount of product storage than rural areas.
- East zone warehouses did the heaviest amount of product storage than North, South & West.
- Zone-2 & 4 did the heaviest amount of product storagecompared to other zones.
- A⁺ & A govt certified warehouses did the heaviest amount of product storage.

Multi-variate analysis



Pair-plot of all numeric variables

Inference:

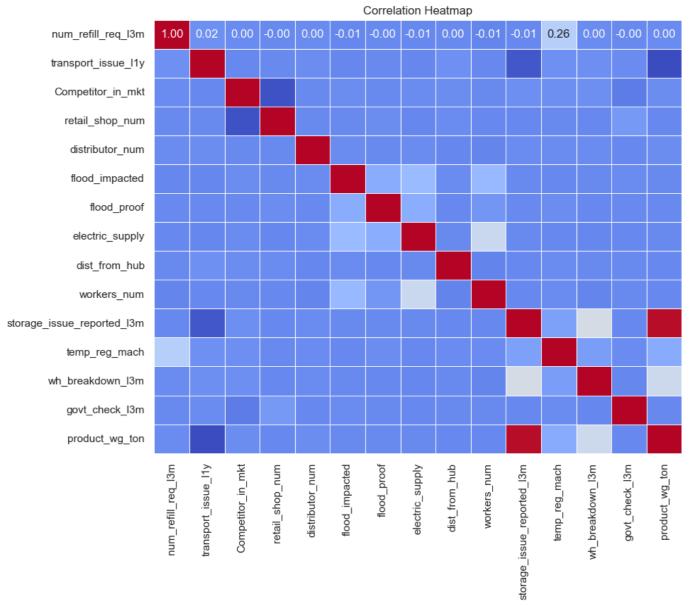
High correlation between retail_shop_num and distributor_num indicates market spread.

- 0.8

- 0.4

- 0.2

0.0



Correlation heat-map of numeric variables

Inferences:

- "storage_issue_reported_13m" is highly positively correlated with target variable
- "wh_breakdown_13m" has some correlation with target variable

3. Data Cleaning and Pre-processing –

Approach used for identifying and treating missing values and outlier treatment (and why) - Need for variable transformation (if any) - Variables removed or added and why (if any)

Missing Value:

```
wh_est_year 11881
workers_num 990
approved_wh_govt_certificate 908
dtype: int64
```

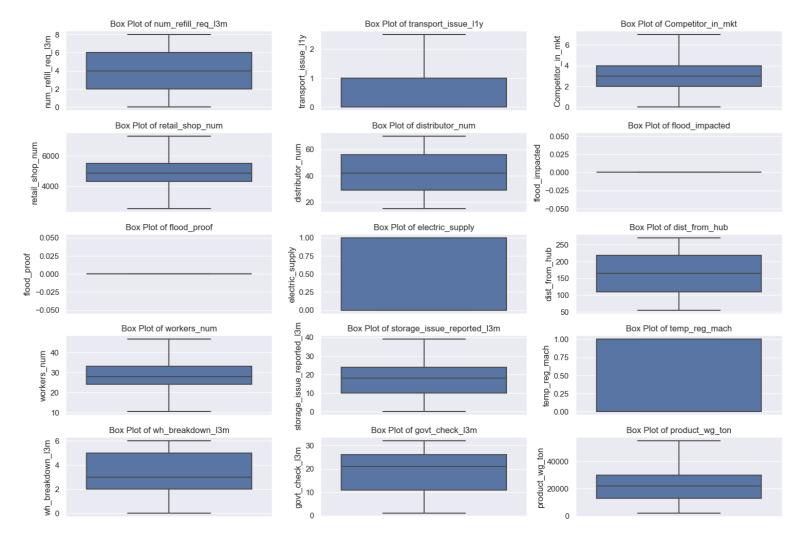
- The "wh_est_year" feature has high percentage of missing values and hence this feature would be dropped from analysis.
- Other two variables are imputed. The workers_num is imputed through median & approved_wh_govt_certificate is imputed through mode.

<class 'pandas.core.frame.DataFrame'>

```
RangeIndex: 25000 entries, 0 to 24999
Data columns (total 21 columns):
    Column
                                 Non-Null Count Dtype
    -----
                                 -----
0
    Location_type
                                 25000 non-null object
1
    WH_capacity_size
                                 25000 non-null object
2
    zone
                                 25000 non-null object
 3
    WH_regional_zone
                                25000 non-null object
4
    num_refill_req_l3m
                                 25000 non-null int64
    transport_issue_l1y
                                25000 non-null int64
5
6
    Competitor_in_mkt
                                25000 non-null int64
7
                                25000 non-null int64
    retail shop num
                                25000 non-null object
    wh_owner_type
9
    distributor num
                                 25000 non-null int64
10 flood impacted
                                25000 non-null int64
                                 25000 non-null int64
11 flood_proof
12 electric_supply
                                25000 non-null int64
                                 25000 non-null int64
13 dist_from_hub
14 workers_num
                                25000 non-null float64
15 storage_issue_reported_l3m
                                 25000 non-null int64
                                 25000 non-null int64
16 temp_reg_mach
17 approved_wh_govt_certificate 25000 non-null object
18 wh_breakdown_13m
                                 25000 non-null int64
    govt_check_13m
                                 25000 non-null int64
                                 25000 non-null int64
    product_wg_ton
dtypes: float64(1), int64(14), object(6)
memory usage: 4.0+ MB
```

Outlier treatment:

All the outliers are treated by IQR method.



After outliers being treated

In the course of the EDA, we noted that the box plots of the numeric variables indicated a few values which could be classed as outliers. We identified and treated the outliers in the following manner:

"transport_issue_l1y", "Competitor_in_mkt", "retail_shop_num", "flood_impacted", "flood_proof" and "workers_num" have a few extreme values, which are true outliers. These variables have been capped at the Q3 + (1.5 * IQR) level.

However, variable transformation & addition of new variables are not required for this analysis right now. But, Log transformation applied on skewed variables like dist_from_hub. And standardization is used for numerical features.

Removal of unwanted variables:

- Ware_house_ID: ID of warehouse, it does not contribute to our solution
- WH_Manager_ID: ID of manager, it does not contribute to our solution
- flood_impacted: This feature has only one unique value, therefore it does not contribute to our solution
- flood_proof: This feature has only one unique value, therefore it does not contribute to our solution
- The "wh_est_year" feature has high percentage of missing values and hence this feature would be dropped from analysis.

Variable Transformation:

However, variable transformation & addition of new variables are not required for this analysis right now. But, Log transformation applied on skewed variables like dist_from_hub. And standardization is used for numerical features.

In the section, we will transform categorical variables into numeric values to make it ready for modeling:

- We converted the data type of the ordinal variable (Label Encoding): WH_capacity_size and approved_wh_govt_certificate
- We performed One Hot Encoding for the following categorical variables, with Drop First as True: Location_type, zone, WH_regional_zone and wh_owner_type.

Before we commence with modeling, we will further split the data into training and test datasets, and scale the data as a part of pre-processing. We will build and train our models using the training set, and validate it using the test set.

Data Split:

The dataset is split (80:20) into training and test data sets using scikit-learn's train_test_split function. The dataset dimensions after split are as follows:

Dimension of X_train: (20000, 24) Dimension of X_test: (5000, 24)

Scaling:

- Scaling the numeric data: We used scikit-learn's **StandardScaler** library to standardise the numeric variables in the dataset.
- Note that we fit_transform the train data & only transformed the test data. Effectively we have used the means and standard deviations of the training data to transform the test dataset variables.

4. Model building –

Clear on why was a particular model(s) chosen. - Effort to improve model performance.

Preliminary Model Building:

A range of models (spanning parametric, non-parametric, kernel-based etc.) were built on the training data, to assess which model or model types are most suited for the data. The performance of these models was validated on the test data. And the performances were then tabulated and compared.

The principle metrics used to assess model performance are Mean Absolute Error (MAE), Mean Squared Error (MSE) and R-squared score in that particular order of importance. The choice of metrics and methods used for Validation have been discussed in the subsequent section.

Details of the models built, their performance metrics and insights have been provided in detail in the Appendix of the report. Here we summarise the performance and overall insights of Part 1 of the model building exercise:

MODEL	MAE (LOWER IS BETTER)	MSE (LOWER IS BETTER)	R ² + (HIGHER IS BETTER)
Linear Regression	1303.98	3,093,785.29	0.9769
Ridge Regression	1304.01	3,093,803.48	0.9769
Lasso Regression	1303.66	3,092,922.22	0.9769
Support Vector Regressor (SVR)	9201.02	124,884,627.79	0.0666
Random Forest Regressor	700.45	886,565.92	0.9934
Gradient Boosting Regressor	689.44	836,425.33	0.9937

Infference:

The Gradient Boosting Regressor is the best-performing model for this dataset, as it has the lowest error (MAE & MSE) and the highest R². For the best predictive performance, Gradient Boosting should be used.

Model Tuning, Boosting:

We also explored Ensemble modeling (Boosting or Tunning) to improve overall model performance. Details of the models built, their hyper-parameters, performance metrics and insights have been provided in detail in the Appendix of the report. Here we summarise the performance and overall insights of Part 2 of the model building exercise:

Model Performance Comparison:

MODEL	MAE (LOWER IS BETTER)	MSE (LOWER IS BETTER)	R ² † (HIGHER IS BETTER)
Linear Regression	1303.98	3,093,785.29	0.9769
Ridge Regression	1304.01	3,093,803.48	0.9769
Lasso Regression	1303.66	3,092,922.22	0.9769
Support Vector Regressor (SVR)	9201.02	124,884,627.79	0.0666
Random Forest Regressor	700.45	886,565.92	0.9934
Gradient Boosting Regressor	689.44	836,425.33	0.9937
Tuned Gradient Boosting (Best Parameters: learning_rate=0.1, max_depth=7, n_estimators=50, subsample=1.0)	679.43	820,252.17	0.9939
Tuned RandomForestRegressor(max_depth=30, min_samples_leaf=5)	691.32	851,405.36	0.9936

Based on the MAE, MSE and R-square scores, the top 2 models are:

- ➤ The tuned Gradient Boosting model outperforms all others, showing the lowest MAE (679.22), lowest MSE (819,545.85), and highest R² (0.9939).
- ➤ The tuned Random Forest (691.75 MAE, 855,671.29 MSE, 0.9936 R²) remains close but is slightly inferior.

Modeling Summary:

Of all the models built and tuned, based on the MAE, MSE and R-square scores, the following 2 models have proved to be the best predictors of product_wg_ton:

- Gradient Boosting (tuned)
- RandomForest Regressor (tuned)

5. Model validation –

How was the model validated? Just accuracy, or anything else too?

<u>Model</u>	MAE ↓ (Lower is better)	MSE ↓ (Lower is better)	R² ↑ (Higher is better)
Random Forest Regressor	700.45	886,565.92	0.9934
Gradient Boosting Regressor	689.44	836,425.33	0.9937

This is the metric values captured for different metrics before tunning the models.

The Gradient Boosting Regressor and the RandomForest are the best-performing models for this dataset, as it has the lowest error (MAE & MSE) and the highest R². Hence for the best predictive models, Gradient Boosting and RandomForest are chosen to be hyper-tunned.

Model	MAE ↓ (Lower is better)	MSE ↓ (Lower is better)	R² ↑ (H igher is better)
Random Forest Regressor	700.45	886,565.92	0.9934
Gradient Boosting Regressor	689.44	836,425.33	0.9937
Tuned Gradient Boosting (Best Parameters: learning_rate=0.1, max_depth=7, n_estimators=50, subsample=1.0)	679.43	820,252.17	0.9939
Tuned RandomForestRegressor(max_de pth=30, min_samples_leaf=5)	691.32	851,405.36	0.9936

- The tuned Gradient Boosting model outperforms all others, showing the lowest MAE (679.43), lowest MSE (820,252.17), and highest R² (0.9939).
- The tuned Random Forest (691.32 MAE, 851,405.36 MSE, 0.9936 R²) remains close but is slightly inferior.
- Compared to the default Gradient Boosting model, the tuning improved all metrics, confirming that the optimization process worked well.

We hence conclude that the following 2 models have proved to be the best predictors of customer churn in this case:

- **1.** Gradient Boosting (tuned)
- 2. Random Forest (tuned)

<u>6.</u> Final Interpretation and Recommendations

Optimized Gradient Boost Model:

- > Provides accurate shipment predictions per warehouse.
- ➤ Helps optimize inventory levels, reducing overstocking costs.
- > Aids logistics planning by predicting demand hotspots.

Business Recommendations

- > Implement Gradient Boosting Model for Inventory Predictions
- Develop Region-Specific Distribution Strategies
- Focus on Rural Warehouse Optimization
- ➤ Enhance Logistics Planning
- > Use data-driven insights to refine marketing strategies

Potential Impact

- > Reduce Inventory Holding Costs
- ➤ Improve Supply Chain Efficiency
- > Enable Data-Driven Decision Making
- > Support Targeted Marketing Campaigns

Future Enhancements

- > Real-Time Inventory Tracking
- > Machine Learning Model Continuous Learning
- > Integration with IoT and Predictive Analytics
- > Develop Comprehensive Supply Chain Dashboard

Appendix:

All the raw codes and outputs are bellow for the reference:

```
import warnings
warnings.filterwarnings(action='ignore')
import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib
from matplotlib import pyplot as plt
sns.set()
sns.set_palette(palette='deep')
import folium
from folium.plugins import FastMarkerCluster
# importing dataset
df = pd.read_csv('Data.csv')
Understanding Data
df.head()
  Ware_house_ID WH_Manager_ID Location_type WH_capacity_size
                                                                  zone
0
      WH_100000
                     EID_50000
                                        Urban
                                                          Small
                                                                  West
1
      WH 100001
                     EID 50001
                                        Rural
                                                          Large
                                                                 North
2
      WH_100002
                     EID_50002
                                        Rural
                                                            Mid
                                                                 South
3
      WH_100003
                     EID_50003
                                        Rural
                                                            Mid
                                                                 North
4
      WH 100004
                     EID 50004
                                        Rural
                                                          Large North
  WH_regional_zone
                     num_refill_req_l3m transport_issue_l1y
0
            Zone 6
            Zone 5
                                       0
                                                             0
1
2
            Zone 2
                                       1
                                                             0
                                       7
                                                             4
3
            Zone 3
4
            Zone 5
                                       3
   Competitor_in_mkt retail_shop_num
                                                        distributor_num
                                         wh_owner_type
0
                    2
                                  4651
                                                                       24
                                                Rented
1
                    4
                                  6217
                                         Company Owned
                                                                      47
2
                    4
                                         Company Owned
                                  4306
                                                                       64
3
                    2
                                  6000
                                                                       50
                                                Rented
4
                                  4740
                                         Company Owned
                                                                      42
   flood_impacted
                   flood_proof
                                 electric_supply dist_from_hub workers_num
0
                              1
                                                1
                                                               91
                                                                           29.0
                                                              210
1
                 0
                              0
                                                1
                                                                           31.0
2
                0
                              0
                                                0
                                                              161
                                                                           37.0
3
                0
                              0
                                                0
                                                                           21.0
                                                              103
4
                1
                              0
                                                1
                                                              112
                                                                           25.0
                storage_issue_reported_13m
   wh_est_year
                                             temp_reg_mach
0
           NaN
                                          13
                                                           0
1
           NaN
                                           4
                                                           0
2
                                          17
                                                           0
           NaN
3
           NaN
                                          17
                                                           1
4
                                                           0
        2009.0
                                          18
```

```
approved_wh_govt_certificate wh_breakdown_13m
                                                       govt_check_13m
0
1
                                Α
                                                    3
                                                                     17
2
                                Α
                                                    6
                                                                     22
3
                                                    3
                                                                     27
                               A+
4
                                C
                                                    6
                                                                     24
   product wg ton
             17115
0
1
              5074
2
             23137
3
             22115
4
             24071
pd.options.display.max columns = None
df.head()
  Ware_house_ID WH_Manager_ID Location_type WH_capacity_size
                                                                      zone
0
                      EID 50000
                                          Urban
                                                             Small
                                                                      West
      WH 100000
1
      WH_100001
                      EID_50001
                                          Rural
                                                             Large
                                                                     North
2
      WH_100002
                      EID_50002
                                          Rural
                                                               Mid
                                                                     South
3
      WH_100003
                      EID_50003
                                          Rural
                                                               Mid
                                                                     North
4
      WH 100004
                      EID_50004
                                          Rural
                                                             Large
                                                                     North
  WH_regional_zone
                      num_refill_req_13m
                                            transport_issue_l1y
0
             Zone 6
                                         3
             Zone 5
                                         0
                                                                0
1
2
             Zone 2
                                         1
                                                                0
                                         7
3
             Zone 3
                                                                4
4
                                         3
                                                                1
             Zone 5
   Competitor_in_mkt
                        retail_shop_num
                                           wh_owner_type
                                                            distributor_num
0
                     2
                                    4651
                                                   Rented
1
                     4
                                                                          47
                                    6217
                                           Company Owned
2
                     4
                                    4306
                                           Company Owned
                                                                          64
3
                     2
                                    6000
                                                                          50
                                                   Rented
4
                     2
                                    4740
                                           Company Owned
                                                                          42
   flood impacted
                     flood proof
                                   electric_supply
                                                      dist from hub
                                                                       workers num
0
                 0
                                1
                                                   1
                                                                  91
                                                                               29.0
1
                 0
                                0
                                                   1
                                                                  210
                                                                               31.0
2
                 0
                                0
                                                   0
                                                                               37.0
                                                                  161
3
                 0
                                0
                                                   0
                                                                  103
                                                                               21.0
4
                 1
                                0
                                                   1
                                                                  112
                                                                               25.0
                 storage_issue_reported_13m
                                                temp_reg_mach
   wh_est_year
0
            NaN
                                            13
                                                              0
            NaN
                                             4
                                                              0
1
2
            NaN
                                            17
                                                              0
                                                              1
3
            NaN
                                            17
4
         2009.0
                                                              0
                                            18
  approved_wh_govt_certificate
                                   wh_breakdown_13m
                                                       govt_check_13m
0
                                                    5
                                Α
                                                                     15
                                                    3
1
                                Α
                                                                     17
2
                                Α
                                                    6
                                                                     22
3
                                                    3
                               Α+
                                                                     27
```

C

6

24

4

```
product_wg_ton
0
           17115
1
            5074
2
            23137
3
            22115
            24071
df.shape
(25000, 24)
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 25000 entries, 0 to 24999
Data columns (total 24 columns):
    Column
                                   Non-Null Count Dtype
     ----
 0
    Ware_house_ID
                                   25000 non-null object
 1
    WH_Manager_ID
                                   25000 non-null object
 2
                                   25000 non-null object
    Location_type
 3
    WH_capacity_size
                                   25000 non-null object
                                   25000 non-null object
 4
    zone
                                   25000 non-null object
 5
    WH_regional_zone
 6
    num_refill_req_13m
                                   25000 non-null int64
 7
    transport_issue_l1y
                                  25000 non-null int64
 8
    Competitor_in_mkt
                                   25000 non-null int64
                                   25000 non-null int64
 9
     retail_shop_num
 10
    wh_owner_type
                                   25000 non-null object
 11
    distributor_num
                                  25000 non-null int64
                                   25000 non-null int64
 12
    flood_impacted
 13
    flood_proof
                                   25000 non-null int64
    electric_supply
                                   25000 non-null int64
 15
    dist_from_hub
                                   25000 non-null int64
                                   24010 non-null float64
 16
    workers_num
                                   13119 non-null float64
 17
    wh_est_year
    storage_issue_reported_13m
                                   25000 non-null int64
 18
                                   25000 non-null int64
 19
    temp_reg_mach
    approved_wh_govt_certificate 24092 non-null object
 20
 21
    wh_breakdown_13m
                                   25000 non-null int64
                                   25000 non-null int64
 22
    govt_check_13m
    product_wg_ton
                                   25000 non-null int64
dtypes: float64(2), int64(14), object(8)
memory usage: 4.6+ MB
Data Cleaning & Preprocessing
### Examine missing values
df_na = df.isna().sum()
df_na[df_na.values > 0].sort_values(ascending=False) # Find out all variables that contain
missing values
                                11881
wh_est_year
workers_num
                                  990
                                  908
approved_wh_govt_certificate
dtype: int64
```

The "wh_est_year" feature has high percentage of missing values and hence this feature would be dropped from analysis. We are dropping this from our dataset to make sure that other valid observations do not get eliminated when we remove or impute the 'na' values.

```
df.drop(['wh est year'],axis='columns', inplace=True)
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 25000 entries, 0 to 24999
Data columns (total 23 columns):
                                     Non-Null Count Dtype
 #
     Column
_ _ _
     _ _ _ _ _ _
                                     _ _ _ _ _ _ _ _ _ _ _ _ _ _ _
     Ware_house_ID
 0
                                     25000 non-null
                                                      object
                                     25000 non-null object
 1
     WH_Manager_ID
 2
     Location_type
                                     25000 non-null
                                                     object
 3
     WH_capacity_size
                                     25000 non-null
                                                     object
 4
                                     25000 non-null
                                                      object
 5
     WH_regional_zone
                                     25000 non-null
                                                      object
 6
     num_refill_req_13m
                                     25000 non-null
                                                      int64
 7
     transport_issue_l1y
                                     25000 non-null
                                                      int64
 8
     Competitor_in_mkt
                                     25000 non-null
                                                      int64
 9
     retail shop num
                                     25000 non-null
                                                      int64
 10
     wh_owner_type
                                     25000 non-null
                                                     object
 11
     distributor num
                                    25000 non-null
                                                      int64
     flood impacted
                                     25000 non-null
 12
                                                      int64
     flood_proof
 13
                                     25000 non-null
                                                      int64
 14
     electric_supply
                                     25000 non-null
                                                      int64
 15
     dist_from_hub
                                     25000 non-null
                                                      int64
 16
     workers_num
                                     24010 non-null
                                                      float64
 17
     storage_issue_reported_13m
                                     25000 non-null
                                                     int64
 18
     temp_reg_mach
                                     25000 non-null
                                                      int64
 19
     approved_wh_govt_certificate
                                    24092 non-null
                                                      object
 20
     wh breakdown 13m
                                     25000 non-null
                                                      int64
 21
     govt check 13m
                                     25000 non-null
                                                      int64
                                     25000 non-null
     product_wg_ton
                                                      int64
dtypes: float64(1), int64(14), object(8)
memory usage: 4.4+ MB
df.describe()
       num_refill_req_13m
                           transport issue lly
                                                  Competitor in mkt
             25000.000000
                                    25000.000000
                                                        25000.000000
count
                 4.089040
mean
                                        0.773680
                                                            3.104200
std
                 2.606612
                                        1.199449
                                                            1.141663
min
                 0.000000
                                        0.000000
                                                            0.000000
25%
                  2.000000
                                        0.000000
                                                            2.000000
50%
                 4.000000
                                        0.000000
                                                            3.000000
75%
                 6.000000
                                        1.000000
                                                            4.000000
                 8.000000
                                        5.000000
                                                           12.000000
max
       retail_shop_num
                         distributor_num
                                           flood_impacted
                                                             flood_proof
count
          25000.000000
                            25000.000000
                                             25000.000000
                                                            25000.000000
mean
           4985.711560
                               42.418120
                                                 0.098160
                                                                0.054640
           1052.825252
                               16.064329
                                                 0.297537
                                                                0.227281
std
           1821.000000
                               15.000000
                                                 0.000000
                                                                0.000000
min
25%
           4313.000000
                               29.000000
                                                 0.000000
                                                                0.000000
50%
           4859.000000
                               42.000000
                                                 0.000000
                                                                0.000000
75%
           5500.000000
                               56.000000
                                                 0.000000
                                                                0.000000
          11008.000000
                               70.000000
                                                 1.000000
                                                                1.000000
max
       electric_supply
                         dist_from_hub
                                          workers_num
          25000.000000
                          25000.000000
                                         24010.000000
count
mean
              0.656880
                            163.537320
                                            28.944398
std
              0.474761
                             62.718609
                                             7,872534
```

```
0.000000
                             55.000000
                                           10.000000
min
25%
              0.000000
                            109.000000
                                           24.000000
50%
                            164.000000
                                           28.000000
              1.000000
75%
              1.000000
                            218.000000
                                           33.000000
                            271.000000
                                           98.000000
              1.000000
max
       storage_issue_reported_13m
                                   temp_reg_mach wh_breakdown_13m
count
                      25000.000000
                                     25000.000000
                                                        25000.000000
                         17.130440
                                         0.303280
                                                            3.482040
mean
std
                          9.161108
                                         0.459684
                                                            1.690335
                                         0.000000
                                                            0.000000
min
                          0.000000
25%
                                         0.000000
                         10.000000
                                                            2.000000
50%
                         18.000000
                                         0.000000
                                                            3.000000
75%
                         24.000000
                                         1.000000
                                                            5.000000
max
                         39.000000
                                         1.000000
                                                            6.000000
       govt_check_13m product_wg_ton
         25000.000000
count
                          25000.000000
mean
            18.812280
                          22102.632920
             8.632382
                         11607.755077
std
min
             1.000000
                           2065.000000
25%
                         13059.000000
            11.000000
            21.000000
                          22101.000000
50%
75%
            26.000000
                          30103.000000
            32.000000
                          55151.000000
max
### Let's examine the target column which is product_wg_ton
df.describe(include="all")["product_wg_ton"]
count
          25000.000000
unique
                   NaN
                   NaN
top
freq
                   NaN
          22102.632920
mean
          11607.755077
std
           2065.000000
min
25%
          13059.000000
50%
          22101.000000
75%
          30103.000000
          55151.000000
max
Name: product_wg_ton, dtype: float64
# Filling missing numerical values with median
df['workers_num'].fillna(df['workers_num'].median(), inplace=True)
# Filling missing categorical values with mode
df['approved wh govt_certificate'].fillna(df['approved wh govt_certificate'].mode()[0],
inplace=True)
# Verifying that there are no null values in any column in the data
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 25000 entries, 0 to 24999
Data columns (total 23 columns):
#
     Column
                                    Non-Null Count Dtype
     Ware house ID
 0
                                    25000 non-null object
 1
     WH_Manager_ID
                                    25000 non-null object
 2
     Location_type
                                    25000 non-null object
```

```
3
                                   25000 non-null object
    WH_capacity_size
4
                                   25000 non-null
                                                   object
5
    WH_regional_zone
                                   25000 non-null
                                                   object
6
    num_refill_req_13m
                                   25000 non-null
                                                    int64
7
    transport_issue_l1y
                                   25000 non-null
                                                   int64
8
    Competitor_in_mkt
                                   25000 non-null
                                                   int64
9
                                   25000 non-null
                                                    int64
     retail_shop_num
10
    wh_owner_type
                                   25000 non-null
                                                   object
11
    distributor_num
                                   25000 non-null
                                                   int64
12
    flood_impacted
                                   25000 non-null
                                                   int64
13
    flood_proof
                                   25000 non-null
                                                   int64
14
    electric_supply
                                   25000 non-null
                                                   int64
15
    dist_from_hub
                                   25000 non-null
                                                    int64
                                                   float64
16
    workers_num
                                   25000 non-null
17
    storage_issue_reported_13m
                                   25000 non-null
                                                   int64
18
    temp_reg_mach
                                   25000 non-null
                                                   int64
19
                                   25000 non-null object
    approved_wh_govt_certificate
20
                                   25000 non-null
    wh_breakdown_13m
                                                   int64
21
                                   25000 non-null
                                                    int64
    govt_check_13m
    product_wg_ton
                                   25000 non-null
                                                    int64
22
dtypes: float64(1), int64(14), object(8)
```

memory usage: 4.4+ MB

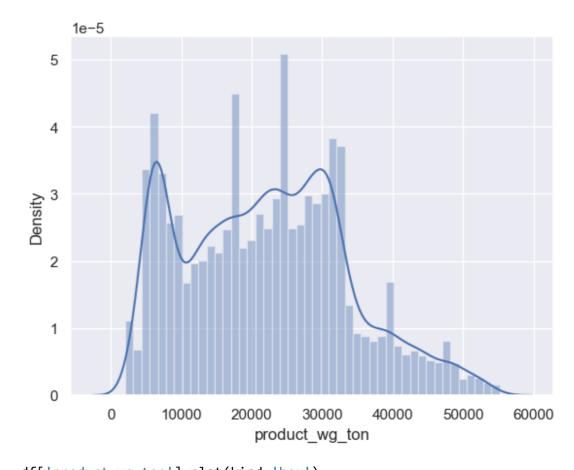
Removing Unwanted Variables

Dropping irrelevant columns (IDs are not useful for prediction) df.drop(columns=['Ware_house_ID', 'WH_Manager_ID'], inplace=True)

Analyzing Target variable

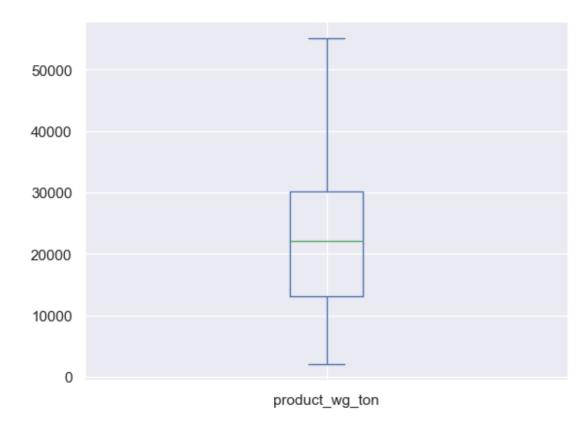
sns.distplot(df['product_wg_ton'])

<Axes: xlabel='product_wg_ton', ylabel='Density'>



df['product_wg_ton'].plot(kind='box')

<Axes: >

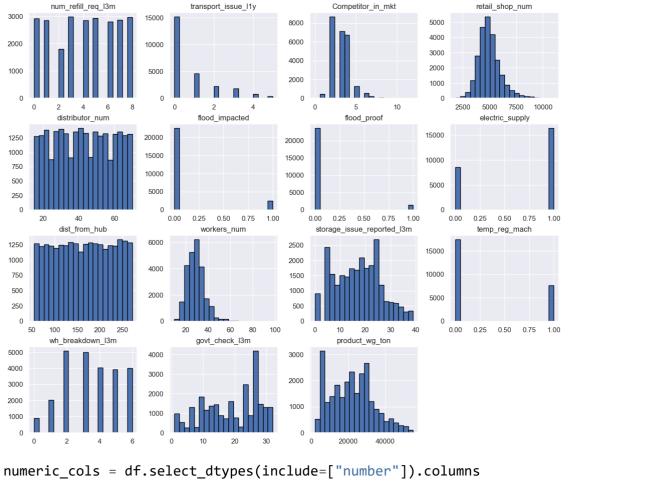


Target varaible is nicely distributed and does not contain any outliers

Exploratory Data Analysis (EDA)

Univariate Analysis

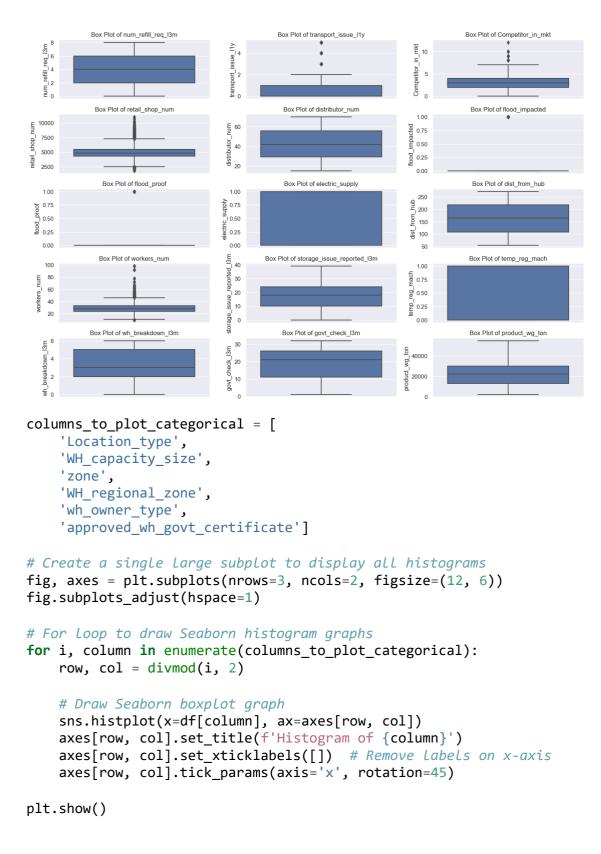
```
# Plot distribution of numerical variables
df.hist(figsize=(15, 12), bins=20, edgecolor="black")
plt.suptitle("Distribution of Numerical Variables", fontsize=14)
plt.show()
```



plt.figure(figsize=(15, 12))

for i, col in enumerate(numeric_cols, 1):
 plt.subplot(len(numeric_cols) // 3 + 1, 3, i) # Adjust Layout for better visualization
 sns.boxplot(y=df[col])
 plt.title(f"Box Plot of {col}")

plt.tight_layout()
plt.show()





```
Looking more into categorical variables
def check_value_count_for_categorical_data(column):
    print("value_count for '" ,column, "':\n", df[column].value_counts(), "\n\n----
    ----\n\n" )
for col in columns_to_plot_categorical:
    check_value_count_for_categorical_data(col)
value_count for ' Location_type ':
 Location type
Rural
         22957
Urban
          2043
Name: count, dtype: int64
value_count for ' WH_capacity_size ':
WH_capacity_size
Large
         10169
Mid
         10020
Small
          4811
Name: count, dtype: int64
value count for 'zone':
 zone
North
         10278
West
          7931
South
          6362
          429
East
Name: count, dtype: int64
value_count for ' WH_regional_zone ':
WH_regional_zone
```

Zone 6

8339

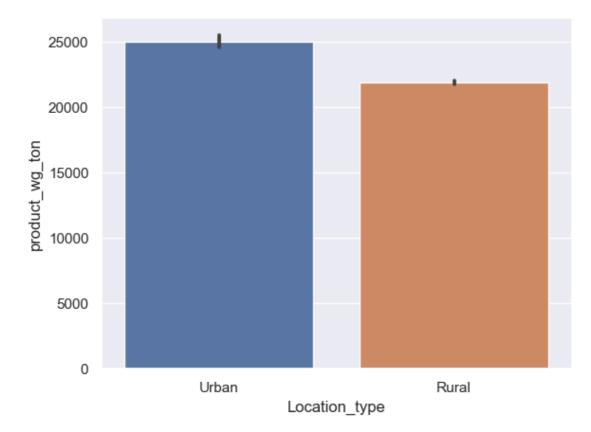
```
Zone 5 4587
Zone 4 4176
Zone 2 2963
Zone 3 2881
Zone 1
       2054
Name: count, dtype: int64
value_count for ' wh_owner_type ':
wh_owner_type
Company Owned
              13578
Rented
              11422
Name: count, dtype: int64
-----
value_count for ' approved_wh_govt_certificate ':
approved_wh_govt_certificate
C
     6409
     4917
B+
В
    4812
     4671
Α
Α+
     4191
Name: count, dtype: int64
_____
```

Observation from Univariate Analysiss

Many columns have ouliers present and distribution is also skewed for many features

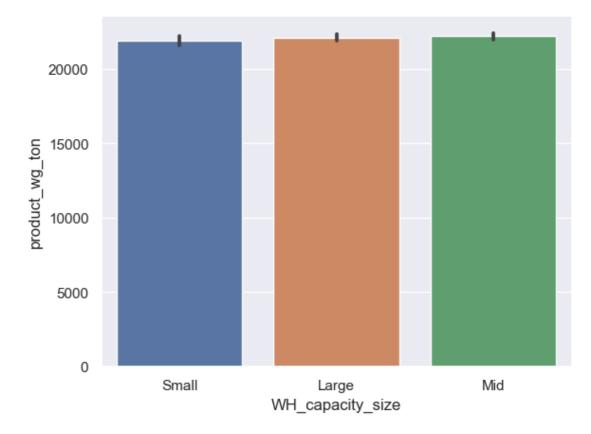
Bi-variate Analysis

```
sns.barplot(x='Location_type',y='product_wg_ton',data=df)
<Axes: xlabel='Location_type', ylabel='product_wg_ton'>
```



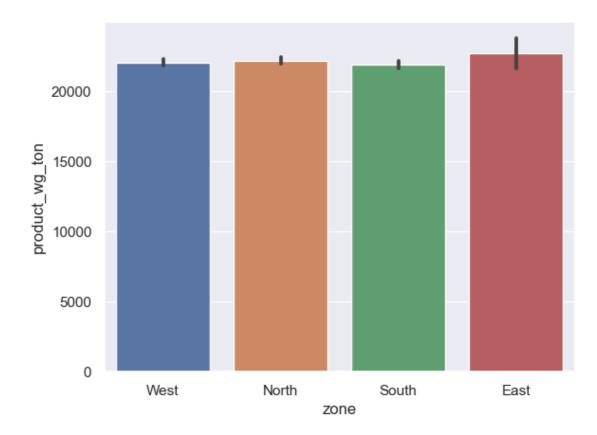
sns.barplot(x='WH_capacity_size',y='product_wg_ton',data=df)

<Axes: xlabel='WH_capacity_size', ylabel='product_wg_ton'>



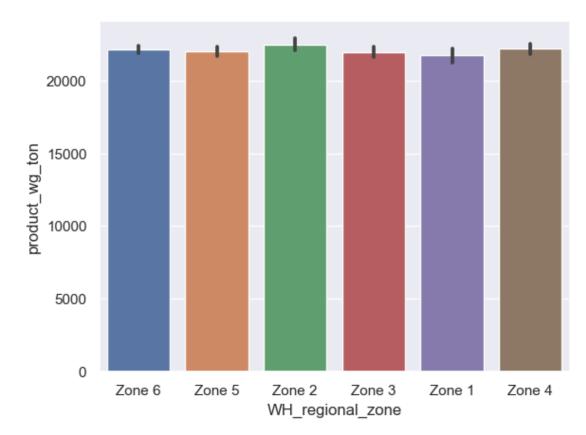
 $sns.barplot(x='zone',y='product_wg_ton',data=df)$

<Axes: xlabel='zone', ylabel='product_wg_ton'>



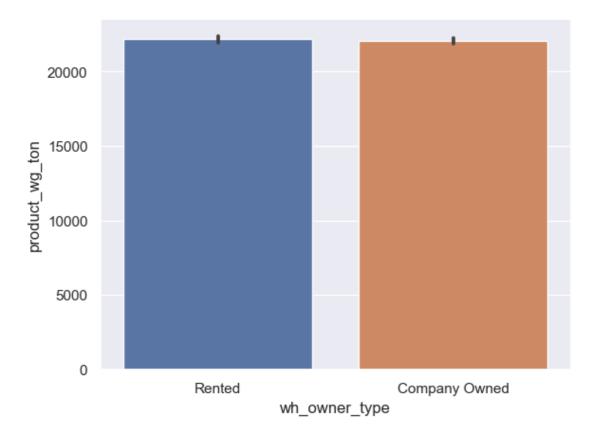
sns.barplot(x='WH_regional_zone',y='product_wg_ton',data=df)

<Axes: xlabel='WH_regional_zone', ylabel='product_wg_ton'>

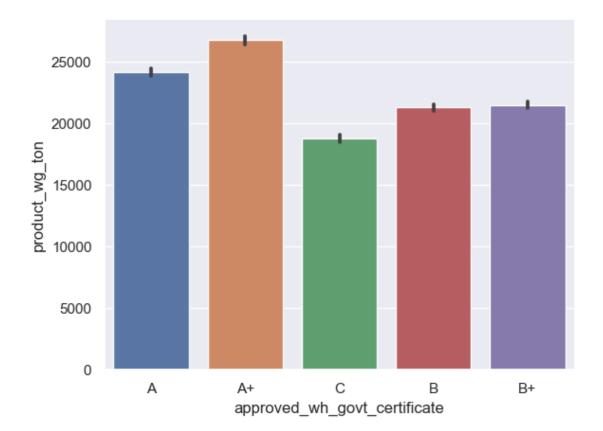


sns.barplot(x='wh_owner_type',y='product_wg_ton',data=df)

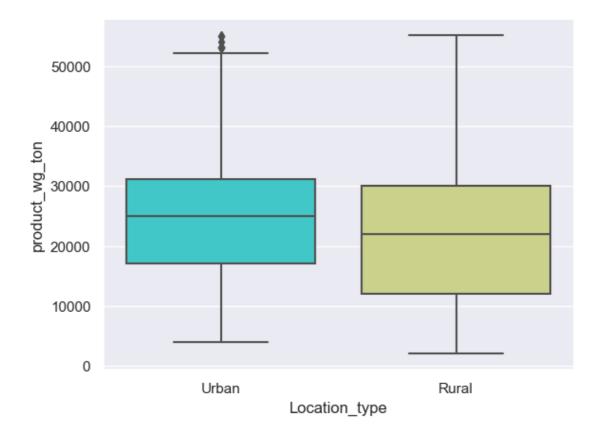
<Axes: xlabel='wh_owner_type', ylabel='product_wg_ton'>



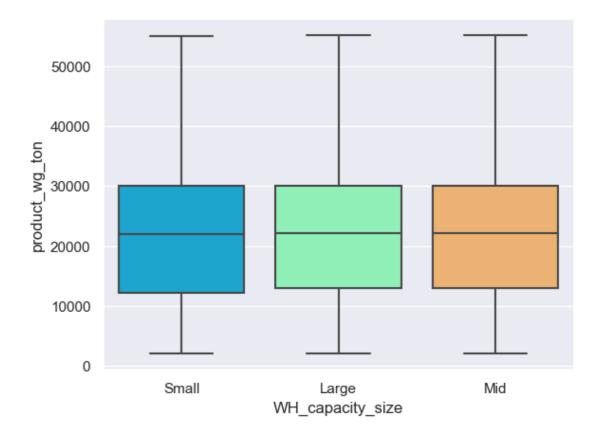
sns.barplot(x='approved_wh_govt_certificate',y='product_wg_ton',data=df)
<Axes: xlabel='approved_wh_govt_certificate', ylabel='product_wg_ton'>



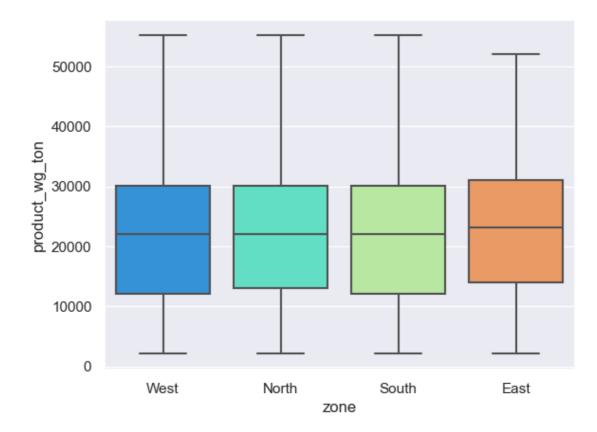
sns.boxplot(x='Location_type',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='Location_type', ylabel='product_wg_ton'>



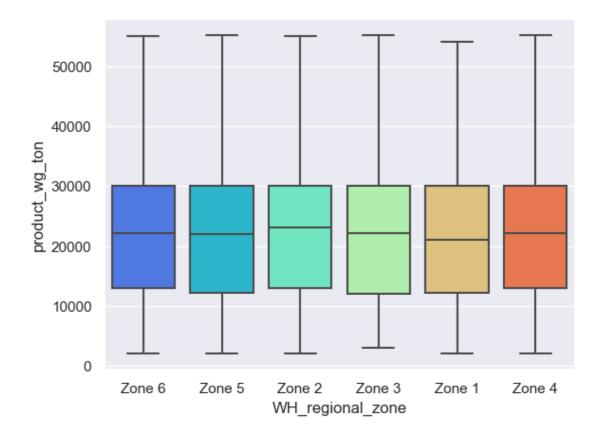
sns.boxplot(x='WH_capacity_size',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='WH_capacity_size', ylabel='product_wg_ton'>



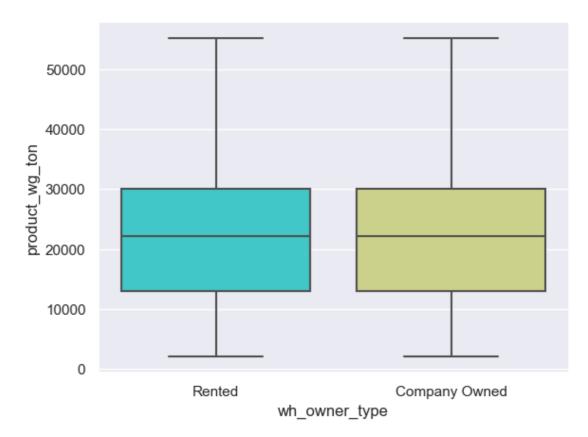
sns.boxplot(x='zone',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='zone', ylabel='product_wg_ton'>



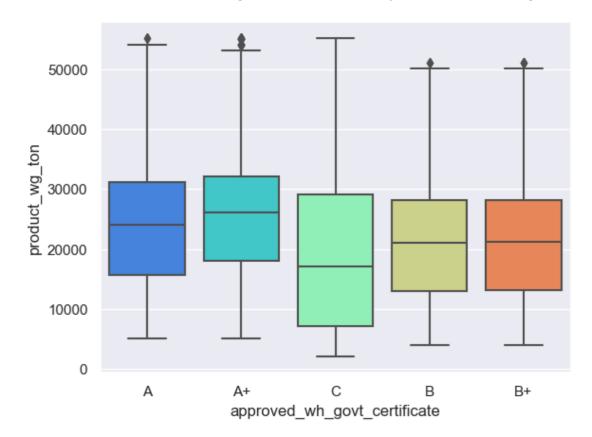
sns.boxplot(x='WH_regional_zone',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='WH_regional_zone', ylabel='product_wg_ton'>



sns.boxplot(x='wh_owner_type',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='wh_owner_type', ylabel='product_wg_ton'>



sns.boxplot(x='approved_wh_govt_certificate',y='product_wg_ton',data=df,palette='rainbow')
<Axes: xlabel='approved_wh_govt_certificate', ylabel='product_wg_ton'>



Not much be can be interpreted for categorical variables with respect to target variable as all of these are fairly distibuted

Multivariate analysis

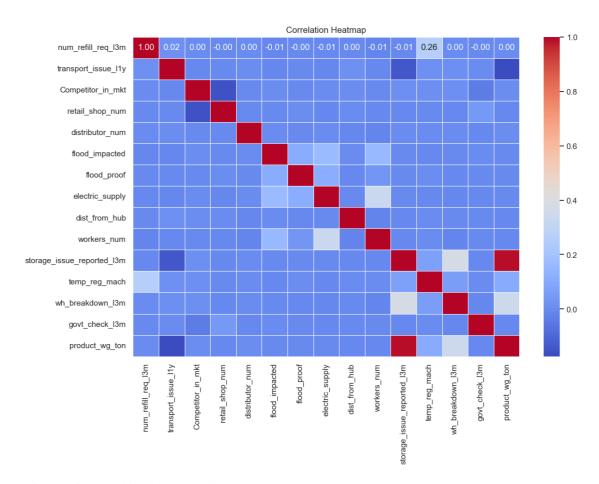
sns.pairplot(df)

<seaborn.axisgrid.PairGrid at 0x205a6e44c50>



```
# Select only numeric columns
df_numeric = df.select_dtypes(include=["number"])

plt.figure(figsize=(12, 8))
sns.heatmap(df_numeric.corr(), annot=True, cmap="coolwarm", fmt=".2f", linewidths=0.5)
plt.title("Correlation Heatmap")
plt.show()
```



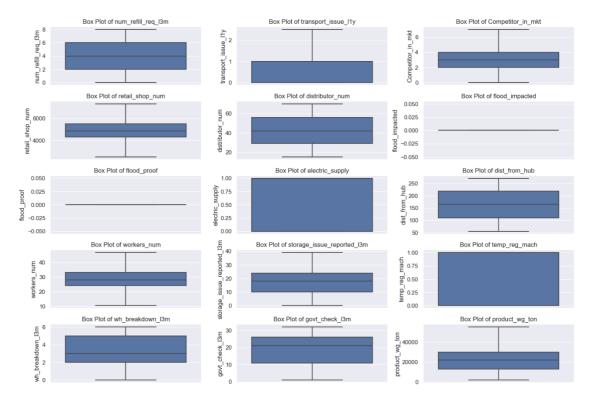
Inference from Multivariate Analysis

- "storage_issue_reported_l3m" is highly positively correlated with target variable
- "wh_breakdown_l3m" has some correlation with target variable

Preprocessing

Outlier Treatment

```
def treat_outlier_for_numerical_features(column):
    Q1=np.nanpercentile(df[column],25)
    Q2=np.nanpercentile(df[column],50)
    Q3=np.nanpercentile(df[column],75)
    IQR=Q3-Q1
    lower_limit=Q1-1.5*IQR
    upper limit=Q3+1.5*IQR
    df[column] = np.where(df[column] > upper_limit, upper_limit,df[column])
    df[column] = np.where(df[column] < lower_limit, lower_limit,df[column])</pre>
for col in df_numeric:
    treat_outlier_for_numerical_features(col)
# Again check the distribution of numerical features after treatment of outliers
numeric_cols = df.select_dtypes(include=["number"]).columns
plt.figure(figsize=(15, 12))
for i, col in enumerate(numeric_cols, 1):
    plt.subplot(len(numeric_cols) // 3 + 1, 3, i) # Adjust Layout for better visualization
    sns.boxplot(y=df[col])
    plt.title(f"Box Plot of {col}")
plt.tight_layout()
plt.show()
```



The outliers have been successfully treated and there are no more outliers exist. df.nunique()

Location_type	2
WH_capacity_size	3
zone	4
WH_regional_zone	6
num_refill_req_l3m	9
transport_issue_l1y	4
Competitor_in_mkt	8
retail_shop_num	4151
wh_owner_type	2
distributor_num	56
flood_impacted	1
flood_proof	1
electric_supply	2
dist_from_hub	217
workers_num	38
storage_issue_reported_13m	37
temp_reg_mach	2
<pre>approved_wh_govt_certificate</pre>	5
wh_breakdown_13m	7
<pre>govt_check_13m</pre>	32
product_wg_ton	4561
dtype: int64	

Creating a list of features that are not needed

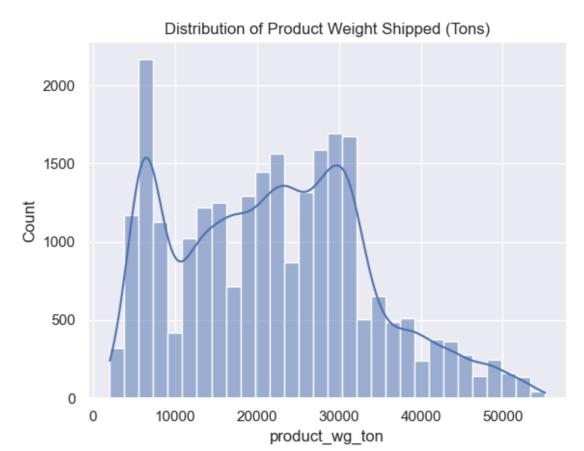
removed_features = []

Adding below features to list removed_features:

• flood_impacted: This feature has only one unique value, therefore it does not contribute to our solution-flood_proof: This feature has only one unique value, therefore it does not contribute to our solution df.drop(columns=['flood_impacted', 'flood_proof'], inplace=True)

Check for Data Imbalance

```
sns.histplot(df['product_wg_ton'], kde=True, bins=30)
plt.title("Distribution of Product Weight Shipped (Tons)")
plt.show()
```



Preprocessing Continues...

Encoding for Categorical Variables

categorical columns = [

- 'Location_type',
- 'WH_capacity_size',
- 'zone',
- 'WH_regional_zone',
- 'wh_owner_type',
- 'approved_wh_govt_certificate']

for col in columns_to_plot_categorical:
 check_value_count_for_categorical_data(col)

```
value_count for ' Location_type ':
  Location_type
Rural 22957
Urban 2043
Name: count, dtype: int64
```

```
value_count for ' WH_capacity_size ':
  WH_capacity_size
Large     10169
```

```
Mid 10020
Small 4811
Name: count, dtype: int64
value_count for ' zone ':
 zone
North 10278
West 7931
South 6362
East 429
Name: count, dtype: int64
_____
value_count for ' WH_regional_zone ':
 WH_regional_zone
Zone 6 8339
Zone 5
      4587
Zone 4 4176
Zone 2 2963
Zone 3 2881
Zone 1 2054
Name: count, dtype: int64
_____
value_count for ' wh_owner_type ':
 wh_owner_type
Company Owned 13578
Rented 11422
Name: count, dtype: int64
value_count for ' approved_wh_govt_certificate ':
 approved_wh_govt_certificate
C 6409
B+ 4917
  4812
В
    4671
A+ 4191
Name: count, dtype: int64
```

One-Hot Encoding

Following variables can be encoded using one-hot encoding as they do not have any ordinal nature:

- Location_type
- zone

- WH regional zone
- wh_owner_type

```
data=pd.get dummies(df, columns=['Location type', 'zone', 'WH regional zone',
'wh_owner_type'],drop_first=True)
```

Label Encoding

0

1

2

3

4

Following variables can be encoded using label encoding as they have ordinal nature:

```
WH capacity size
      approved_wh_govt_certificate
from sklearn import preprocessing
def label_encoding(column):
    label_encoder = preprocessing.LabelEncoder()
    data[column] = label_encoder.fit_transform(data[column])
for col in ['WH_capacity_size', 'approved_wh_govt_certificate']:
    label encoding(col)
Checking the data again after preprocessing and encoding
print(data.columns.tolist())
data.head()
['WH_capacity_size', 'num_refill_req_13m', 'transport_issue_11y', 'Competitor_in_mkt',
'retail_shop_num', 'distributor_num', 'electric_supply', 'dist_from_hub', 'workers_num',
'storage_issue_reported_l3m', 'temp_reg_mach', 'approved_wh_govt_certificate',
'wh_breakdown_13m', 'govt_check_13m', 'product_wg_ton', 'Location_type_Urban',
                                                                                      'zone_North',
'zone_South', 'zone_West', 'WH_regional_zone_Zone 2', 'WH_regional_zone_Zone 3', 'WH_regional_zone_Zone 4', 'WH_regional_zone_Zone 5', 'WH_regional_zone_Zone 6',
'wh_owner_type_Rented']
   WH_capacity_size num_refill_req_13m transport_issue_l1y
0
                   2
                                       3.0
                                                              1.0
1
                   0
                                       0.0
                                                              0.0
2
                   1
                                       1.0
                                                              0.0
3
                   1
                                                              2.5
                                       7.0
4
                   0
                                       3.0
                                                              1.0
   Competitor_in_mkt retail_shop_num distributor_num electric_supply
0
                  2.0
                                  4651.0
                                                       24.0
                                                                           1.0
                                                       47.0
                                                                           1.0
1
                  4.0
                                  6217.0
2
                  4.0
                                  4306.0
                                                       64.0
                                                                           0.0
3
                  2.0
                                  6000.0
                                                       50.0
                                                                           0.0
1
                  2.0
                                  4740.0
                                                       42.0
                                                                           1.0
   dist_from_hub workers_num storage_issue_reported_13m temp_reg_mach
0
             91.0
                           29.0
                                                          13.0
                                                                            0.0
            210.0
1
                           31.0
                                                           4.0
                                                                            0.0
            161.0
                           37.0
                                                          17.0
                                                                            0.0
3
            103.0
                           21.0
                                                          17.0
                                                                            1.0
4
                           25.0
            112.0
                                                          18.0
                                                                            0.0
```

```
6.0
                                                       24.0
product_wg_ton Location_type_Urban zone_North zone_South zone_West \
```

5.0

3.0

6.0

3.0

15.0

17.0

22.0

27.0

approved wh govt certificate wh breakdown 13m govt check 13m

0

0

0

1

4

```
0
                                   True
                                               False
                                                           False
                                                                        True
          17115.0
1
           5074.0
                                  False
                                               True
                                                           False
                                                                       False
2
          23137.0
                                  False
                                               False
                                                            True
                                                                       False
3
          22115.0
                                  False
                                               True
                                                           False
                                                                       False
4
          24071.0
                                                True
                                                           False
                                                                       False
                                  False
   WH_regional_zone_Zone 2 WH_regional_zone_Zone 3
                                                       WH_regional_zone_Zone 4
0
                      False
                                                False
                                                                          False
1
                      False
                                                False
                                                                          False
2
                       True
                                                False
                                                                          False
3
                      False
                                                 True
                                                                          False
4
                      False
                                                False
                                                                          False
   WH_regional_zone_Zone 5
                             WH_regional_zone_Zone 6
                                                       wh_owner_type_Rented
0
                      False
                                                 True
                                                                        True
1
                       True
                                                False
                                                                       False
2
                      False
                                                False
                                                                       False
3
                      False
                                                False
                                                                        True
                       True
                                                False
                                                                       False
Train-Test Split
Remove target col from feature dataframe
X = data.drop(['product_wg_ton'], axis=1)
y = data['product_wg_ton']
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, y, train_size=0.8, random_state=42)
print("Dimension of X_train:", X_train.shape)
print("Dimension of X_test:", X_test.shape)
Dimension of X_train: (20000, 24)
Dimension of X_test: (5000, 24)
Standardisation after Train Test Split
from sklearn.preprocessing import StandardScaler
non_categorical_columns = [
    'num_refill_req_l3m',
    'transport_issue_l1y',
    'Competitor in mkt',
    'retail_shop_num',
    'distributor_num',
    'electric_supply',
    'dist_from_hub',
    'workers num',
    'storage_issue_reported_13m',
    'temp_reg_mach',
    'wh_breakdown_13m',
    'govt_check_13m']
X_train, X_test, y_train, y_test = train_test_split(X, y, train_size=0.8, random_state=42)
scaler = StandardScaler()
X_train[non_categorical_columns] = scaler.fit_transform(X_train[non_categorical_columns])
# using same fit params of train data for the test data to avoid data leakage
X_test[non_categorical_columns] = scaler.transform(X_test[non_categorical_columns])
```

X train.head()

```
WH_capacity_size
                         num_refill_req_l3m transport_issue_l1y
23311
                       0
                                    -1.188838
                                                           0.372996
23623
                       1
                                     1.496848
                                                           -0.715249
1020
                       0
                                     1.496848
                                                           -0.715249
12645
                       0
                                     1.496848
                                                           0.372996
1533
                       0
                                    -0.037830
                                                           -0.715249
       Competitor_in_mkt
                          retail_shop_num distributor_num
                                                               electric_supply
23311
                 0.815374
                                  -0.908895
                                                     1.033787
                                                                       0.719661
23623
                -0.083555
                                   1.155974
                                                     0.659390
                                                                       0.719661
1020
                 0.815374
                                  -0.891326
                                                     0.284994
                                                                       0.719661
12645
                -0.982485
                                  -0.517210
                                                     0.596991
                                                                       0.719661
1533
                 0.815374
                                  -0.145162
                                                     0.596991
                                                                      -1.389544
       dist_from_hub
                                     storage_issue_reported_13m temp_reg_mach
                      workers_num
            1.193945
                         -0.949013
23311
                                                        1.184447
                                                                       -0.657149
23623
            0.954705
                          0.171874
                                                        2.165712
                                                                        -0.657149
           -0.018206
                         -0.388570
                                                        0.748329
                                                                        1.521726
1020
12645
           -0.624282
                          1.572983
                                                        0.966388
                                                                        -0.657149
1533
           -0.177700
                         -1.509457
                                                        0.203182
                                                                        -0.657149
                                       wh breakdown 13m govt check 13m
       approved_wh_govt_certificate
23311
                                    3
                                                0.899010
                                                                -1.490176
23623
                                    0
                                                0.306289
                                                                 0.946117
                                    1
                                               -0.286433
                                                                 0.482061
1020
                                    2
12645
                                               -0.286433
                                                                 0.714089
                                    2
                                                0.899010
                                                                -1.490176
1533
       Location_type_Urban
                             zone_North
                                          zone_South
                                                      zone_West
23311
                      False
                                   False
                                                False
                                                             True
23623
                      False
                                    True
                                                False
                                                           False
1020
                      False
                                                False
                                                           False
                                    True
                                                           False
12645
                      False
                                   False
                                                 True
                      False
                                    True
                                                False
                                                           False
1533
       WH regional zone Zone 2
                                 WH regional zone Zone 3
23311
                          False
                                                     False
23623
                          False
                                                      True
1020
                          False
                                                     False
12645
                          False
                                                     False
1533
                          False
                                                     False
       WH_regional_zone_Zone 4
                                  WH_regional_zone_Zone 5
23311
                          False
                                                     False
23623
                          False
                                                     False
                                                     False
1020
                          False
12645
                          False
                                                      True
1533
                                                     False
                          False
       WH_regional_zone_Zone 6
                                  wh_owner_type_Rented
23311
                           True
                                                  False
23623
                          False
                                                   True
                                                  False
1020
                           True
12645
                          False
                                                  False
                           True
1533
                                                   True
```

Building different ML Models

def create_and_evaluate_model(model, X_train, y_train, X_test, y_test):
 model.fit(X_train, y_train)

```
pred = model.predict(X_test)
print(model, ' MAE:', metrics.mean_absolute_error(y_test, pred))
print('--'*50)
print(model, ' MSE:', metrics.mean_squared_error(y_test, pred))
print('--'*50)
print(model, ' R-Squared:', metrics.r2_score(y_test, pred))
print('--'*50)
plt.scatter(y_test,pred)
```

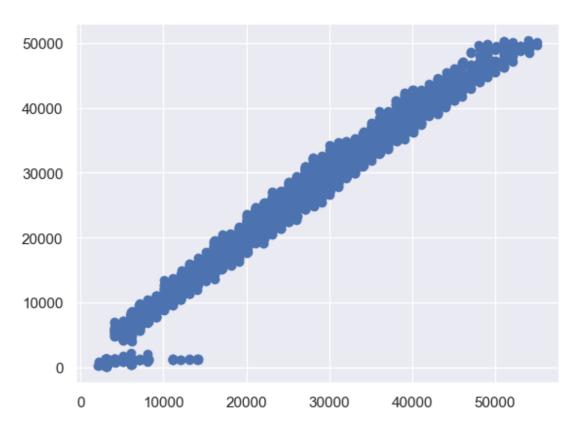
Linear Regression Model

```
from sklearn.linear_model import LinearRegression
from sklearn import metrics
from sklearn.model_selection import GridSearchCV
create_and_evaluate_model(LinearRegression(), X_train, y_train, X_test, y_test)
```

LinearRegression() MAE: 1303.975230024748

LinearRegression() MSE: 3093785.2900887085

LinearRegression() R-Squared: 0.9768775144228907



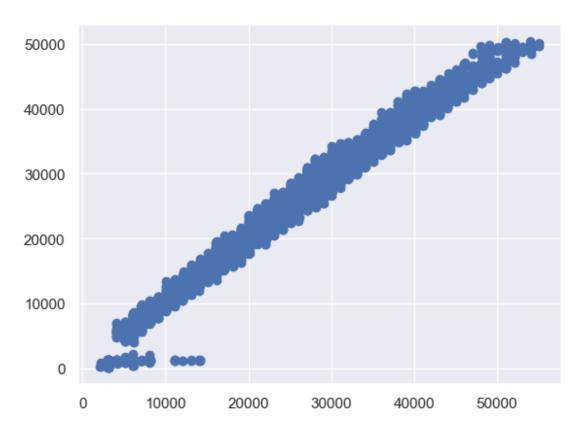
Ridge Regression

```
from sklearn.linear_model import Ridge
create_and_evaluate_model(Ridge(), X_train, y_train, X_test, y_test)
```

Ridge() MAE: 1304.012858037786

Ridge() MSE: 3093803.482199039

Ridge() R-Squared: 0.9768773784577964



Lasso Regression

from sklearn.linear_model import Lasso

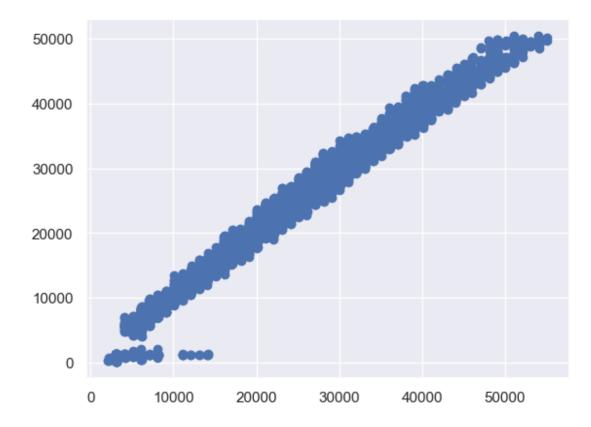
from sklearn import linear_model

create_and_evaluate_model(linear_model.Lasso(), X_train, y_train, X_test, y_test)

Lasso() MAE: 1303.6572451266954

Lasso() MSE: 3092922.220914573

Lasso() R-Squared: 0.9768839648719878



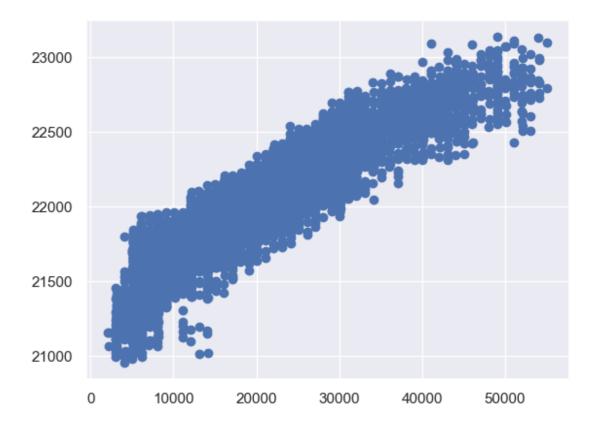
SVR

from sklearn.svm import SVR create_and_evaluate_model(SVR(), X_train, y_train, X_test, y_test)

SVR() MAE: 9201.023627557543

SVR() MSE: 124884627.78575395

SVR() R-Squared: 0.06663108974315357



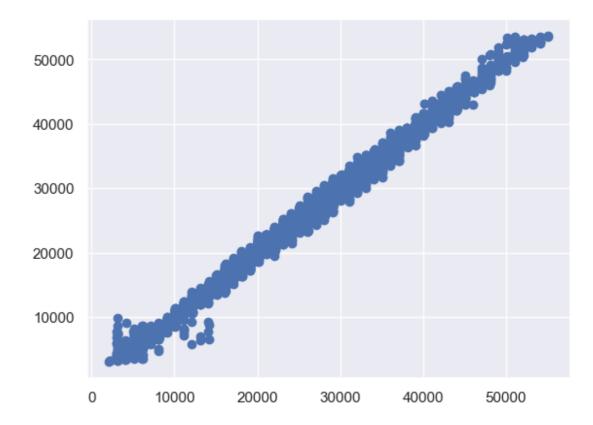
RandomForest Regresson

from sklearn.ensemble import RandomForestRegressor create_and_evaluate_model(RandomForestRegressor(), X_train, y_train, X_test, y_test)

RandomForestRegressor() MAE: 700.459422

RandomForestRegressor() MSE: 886565.92105138

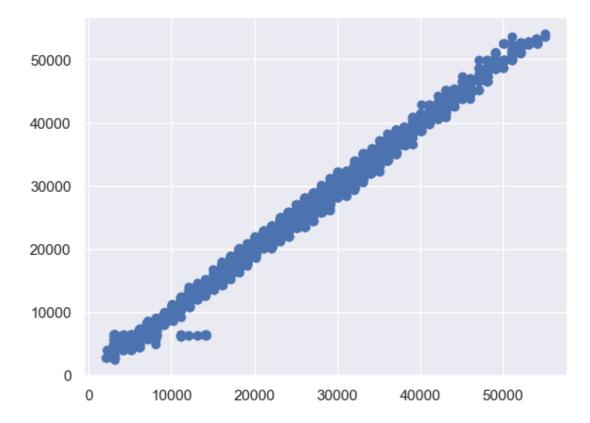
RandomForestRegressor() R-Squared: 0.9933739397532402



Gradient Boosting

from sklearn import ensemble
create_and_evaluate_model(ensemble.GradientBoostingRegressor(), X_train, y_train, X_test,
y_test)

GradientBoostingRegressor() MAE: 689.4401832979134
----GradientBoostingRegressor() MSE: 836425.3304306811
----GradientBoostingRegressor() R-Squared: 0.9937486829803054



Infference

The Gradient Boosting Regressor is the best-performing model for this dataset, as it has the lowest error (MAE & MSE) and the highest R².For the best predictive performance, Gradient Boosting should be used.

Hyperparameter Tuning

• Best top two performing models are Gradient boosting & Random forest & we'll try to optimize them.

```
Gradient Boost
grid_params = {
```

```
'max_depth': [3, 7, 9],
    'n_estimators': [10, 25, 50, 100],
    'learning_rate': [0.0001, 0.001, 0.01, 0.1, 1.0],
    'subsample': [0.5, 0.7, 1.0]
}
# Instantiate the grid search model
grid_search = GridSearchCV(estimator = ensemble.GradientBoostingRegressor(),
                           param_grid = grid_params,
                           cv = 10,
                           n_{jobs} = -1,
                           verbose = 1,
                           return_train_score=True)
# Fit the model
grid_search.fit(X_train, y_train)
print("Best score: ", grid_search.best_score_)
print("Best param: ", grid_search.best_params_)
Fitting 10 folds for each of 180 candidates, totalling 1800 fits
Best score: 0.9936400690380257
             {'learning_rate': 0.1, 'max_depth': 7, 'n_estimators': 50, 'subsample': 1.0}
Best param:
```

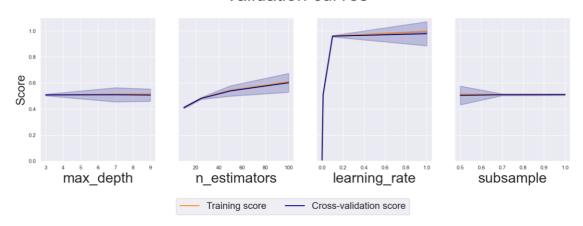
```
test_scores = grid_search.cv_results_['mean_test_score']
train_scores = grid_search.cv_results_['mean_train_score']
plt.plot(test_scores, label='test')
plt.plot(train_scores, label='train')
plt.legend(loc='best')
plt.show()
 1.0
            test
            train
 0.8
 0.6
 0.4
 0.2
 0.0
       0
               25
                       50
                               75
                                      100
                                              125
                                                      150
                                                              175
df = pd.DataFrame(grid_search.cv_results_)
results = ['mean_test_score',
           'mean_train_score',
           'std_test_score',
           'std_train_score']
def pooled_var(stds):
    n = 10 # size of each group
    return np.sqrt(sum((n-1)*(stds**2))/ len(stds)*(n-1))
fig, axes = plt.subplots(1, len(grid_params),
                          figsize = (5*len(grid_params), 7),
                          sharey='row')
axes[0].set_ylabel("Score", fontsize=25)
1w = 2
for idx, (param_name, param_range) in enumerate(grid_params.items()):
    grouped_df = df.groupby(f'param_{param_name}')[results]\
        .agg({'mean_train_score': 'mean',
               'mean_test_score': 'mean',
               'std_train_score': pooled_var,
               'std_test_score': pooled_var})
```

previous_group = df.groupby(f'param_{param_name}')[results]

axes[idx].set_xlabel(param_name, fontsize=30)

```
axes[idx].set_ylim(0.0, 1.1)
    axes[idx].plot(param_range,
                grouped_df['mean_train_score'],
                label="Training score",
                color="darkorange",
                lw=lw)
    axes[idx].fill_between(param_range,
                grouped_df['mean_train_score'] - grouped_df['std_train_score'],
                grouped_df['mean_train_score'] + grouped_df['std_train_score'],
                alpha=0.2,
                color="indigo",
                lw=lw)
    axes[idx].plot(param_range,
                grouped_df['mean_test_score'],
                label="Cross-validation score",
                color="navy",
                lw=lw)
    axes[idx].fill_between(param_range,
                    grouped_df['mean_test_score'] - grouped_df['std_test_score'],
                    grouped_df['mean_test_score'] + grouped_df['std_test_score'],
                    alpha=0.2,
                    color="navy",
                    lw=lw)
handles, labels = axes[0].get_legend_handles_labels()
fig.suptitle('Validation curves', fontsize=40)
fig.legend(handles, labels, loc=8, ncol=2, fontsize=20)
fig.subplots_adjust(bottom=0.25, top=0.85)
plt.show()
```

Validation curves



applying best params of Gradientboost

from sklearn.metrics import mean_squared_error, r2_score, mean_absolute_error
def evaluate_gradient_boosting_with_params(X_train, y_train, X_test, y_test):

Trains and evaluates a Gradient Boosting Regressor model with the provided best parameters,

and returns MAE, MSE, and R-squared.

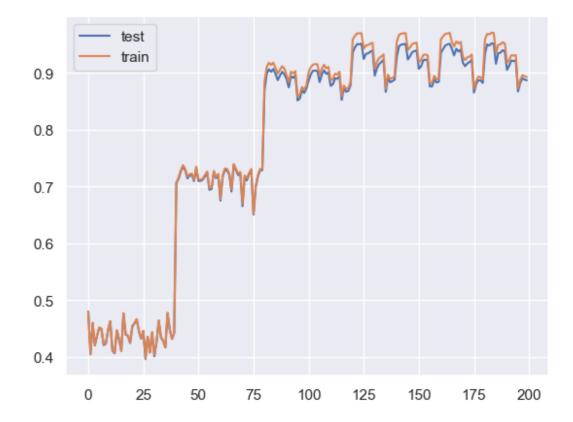
Args:

```
X_train: Training features.
y_train: Training target.
X_test: Testing features.
y_test: Testing target.
```

```
54
    Returns:
       A dictionary containing MAE, MSE, and R-squared.
    best_params = {
        'learning_rate': 0.1,
        'max_depth': 7,
        'n estimators': 50,
        'subsample': 1.0,
    }
    model = GradientBoostingRegressor(**best_params)
    model.fit(X_train, y_train)
    y_pred = model.predict(X_test)
    mae = mean_absolute_error(y_test, y_pred)
    mse = mean_squared_error(y_test, y_pred)
    r2 = r2_score(y_test, y_pred)
    return {
        "mae": mae,
        "mse": mse,
        "r2": r2,
    }
results = evaluate_gradient_boosting_with_params(X_train, y_train, X_test, y_test)
print("MAE:", results["mae"])
print("MSE:", results["mse"])
print("R-squared:", results["r2"])
MAE: 679.4282484982145
MSE: 820252.1652334589
R-squared: 0.9938695587825813
Random Forest
grid_params = {
    'max_depth': [2, 5, 10, 20, 30],
    'min_samples_leaf': [5, 10, 20, 50],
    'max_features': ['sqrt', 'log2'],
    'n_estimators': [10, 25, 50, 100, 200]
}
# Instantiate the grid search model
grid_search = GridSearchCV(estimator = RandomForestRegressor(),
                           param_grid = grid_params,
                           cv = 10,
                           n_{jobs} = -1,
                           verbose = 1,
                           return_train_score=True)
# Fit the model
grid_search.fit(X_train, y_train)
print("Best score: ", grid_search.best_score_)
print("Best param: ", grid_search.best_params_)
Fitting 10 folds for each of 200 candidates, totalling 2000 fits
Best score: 0.9517636918726804
Best param: {'max_depth': 30, 'max_features': 'log2', 'min_samples_leaf': 5, 'n_estimators':
100}
```

```
test_scores = grid_search.cv_results_['mean_test_score']
train_scores = grid_search.cv_results_['mean_train_score']

plt.plot(test_scores, label='test')
plt.plot(train_scores, label='train')
plt.legend(loc='best')
plt.show()
```



Both train and test scores are overlapping, therefore there is no overfitting df = pd.DataFrame(grid_search.cv_results_) results = ['mean_test_score', 'mean_train_score', 'std_test_score', 'std_train_score'] def pooled_var(stds): n = 10 # size of each group return np.sqrt(sum((n-1)*(stds**2))/ len(stds)*(n-1)) fig, axes = plt.subplots(1, len(grid_params), figsize = (5*len(grid_params), 7), sharey='row') axes[0].set_ylabel("Score", fontsize=25) lw = 2for idx, (param_name, param_range) in enumerate(grid_params.items()): grouped_df = df.groupby(f'param_{param_name}')[results]\ .agg({'mean_train_score': 'mean', 'mean_test_score': 'mean', 'std_train_score': pooled_var, 'std_test_score': pooled_var}) previous_group = df.groupby(f'param_{param_name}')[results]

```
axes[idx].set_xlabel(param_name, fontsize=30)
    axes[idx].set_ylim(0.0, 1.1)
    axes[idx].plot(param_range,
                grouped_df['mean_train_score'],
                label="Training score",
                color="yellow",
                 lw=lw)
    axes[idx].fill_between(param_range,
                grouped_df['mean_train_score'] - grouped_df['std_train_score'],
                grouped_df['mean_train_score'] + grouped_df['std_train_score'],
                alpha=0.2,
                color="indigo",
                 lw=lw)
    axes[idx].plot(param_range,
                grouped_df['mean_test_score'],
                label="Cross-validation score",
                color="black",
                 lw=lw)
    axes[idx].fill_between(param_range,
                     grouped_df['mean_test_score'] - grouped_df['std_test_score'],
                     grouped_df['mean_test_score'] + grouped_df['std_test_score'],
                     alpha=0.2,
                     color="navy",
                     lw=lw)
handles, labels = axes[0].get_legend_handles_labels()
fig.suptitle('Validation curves', fontsize=40)
fig.legend(handles, labels, loc=8, ncol=2, fontsize=20)
fig.subplots_adjust(bottom=0.25, top=0.85)
plt.show()
                           Validation curves
  1.0
      max_depth
                     min_samples_leaf
                                                           n_estimators
                                         max_features
                         Training score — Cross-validation score
applying best params of RandomForest
create_and_evaluate_model(RandomForestRegressor(bootstrap=True,
                              max_depth=grid_search.best_params_['max_depth'],
                              min_samples_leaf=grid_search.best_params_['min_samples_leaf'],
                              n_estimators=grid_search.best_params_['n_estimators']), X_train,
y_train, X_test, y_test)
RandomForestRegressor(max_depth=30, min_samples_leaf=5) MAE: 691.3156382494558
```

RandomForestRegressor(max_depth=30, min_samples_leaf=5) R-Squared: 0.9936367245067635

RandomForestRegressor(max_depth=30, min_samples_leaf=5) MSE: 851405.3583082906

