Cosmetic Store Management

1. Introduction

1.1 Project Overview

This document outlines the project documentation for a Salesforce-based cosmetic store management system. The system is designed to streamline operations, provide valuable insights, and enhance decision-making for the cosmetic store.

1.2 Project Objectives

- Import and manage consultant data, including ConsultantName, DeliveryType, Products, and Payment details.
- Create reports to analyze consultant performance, delivery efficiency, product popularity, and payment trends.
- Develop interactive dashboards to visualize key metrics and trends.

1.3 Project Scope

The project scope includes the following key components:

- Data import and validation
- Report creation and customization
- Dashboard design and development

2. System Requirements

2.1 Hardware Requirements

- Sufficient computing power to handle data processing and reporting.
- Adequate storage capacity for data storage and backups.
- Internet connectivity for accessing Salesforce and external systems.

2.2 Software Requirements

- Salesforce platform with appropriate licenses and permissions.
- Data Loader for importing data into Salesforce.
- Report Builder for creating custom reports.
- Dashboard Builder for designing interactive dashboards.

3. Data Import and Validation

- Data Loader: Use Salesforce Data Loader to import data from external sources (e.g., spreadsheets, databases) into the custom objects.
- Data Validation: Implement data validation rules to ensure data integrity and consistency during import.

4. Reporting and Analysis

- Standard Reports: Utilize Salesforce's standard reports to analyze consultant data, including ConsultantName, DeliveryType, Products, and Payment details.
- Custom Reports: Create custom reports using Report Builder to address specific business needs.
- Report Types: Define report types to specify the objects and fields included in reports.

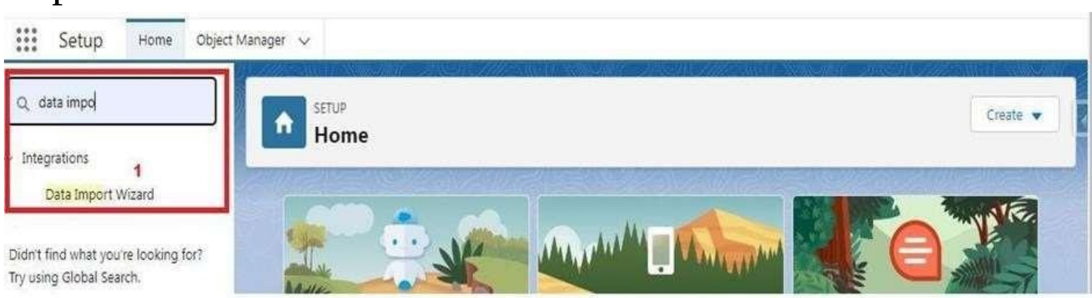
5. Dashboard Development

- Dashboard Builder: Use Salesforce's Dashboard Builder to create interactive dashboards.
- Dashboard Components: Utilize various components (e.g., charts, tables, metrics) to visualize data.
- Dashboard Filters: Apply filters to customize dashboard views based on specific criteria.

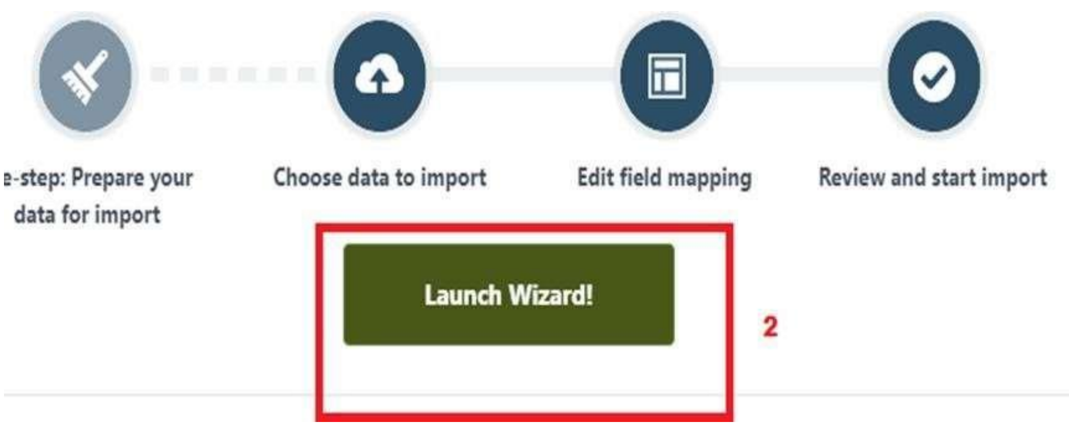
Steps for Importing Data

To Import Data

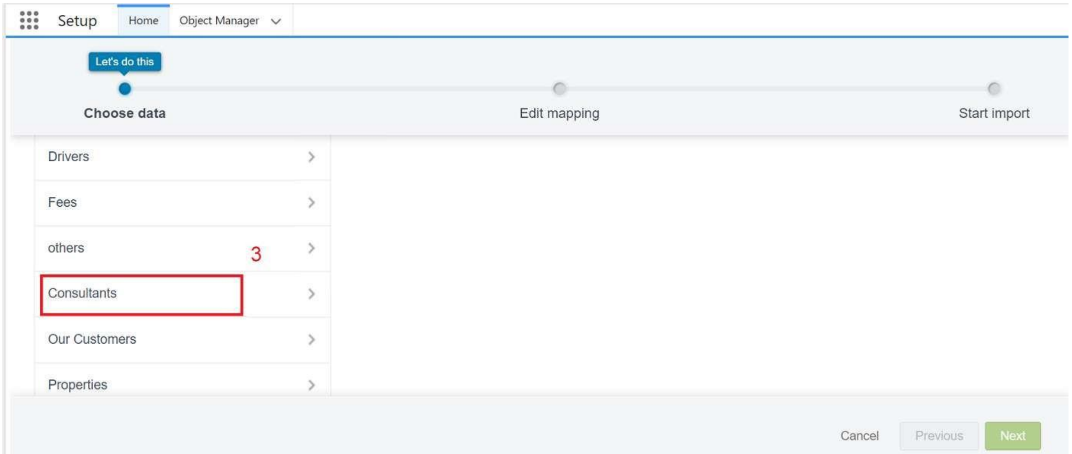
1. From Setup, click the Home tab.
2. In the Quick Find box, enter Data Import and select Data Import Wizard



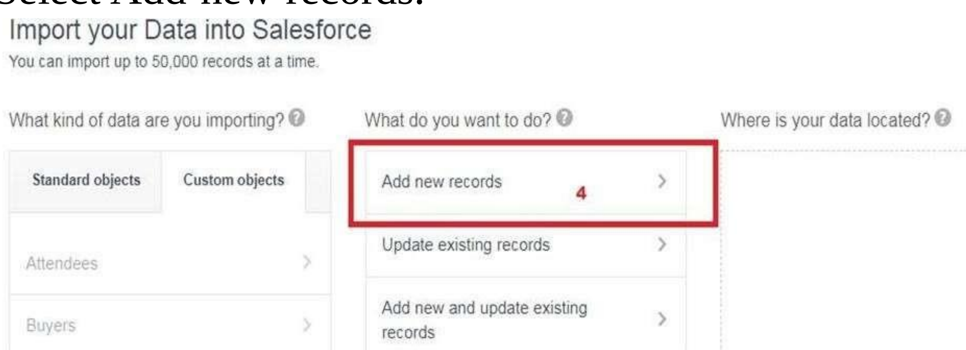
3. Click Launch Wizard!



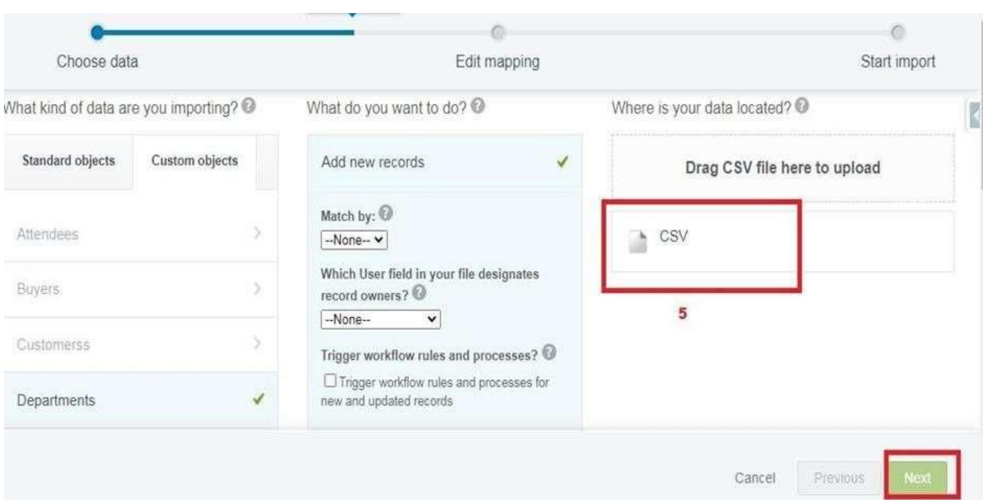
4. Click the Custom Objects tab and select the Consultant object.



5. Select Add new records.

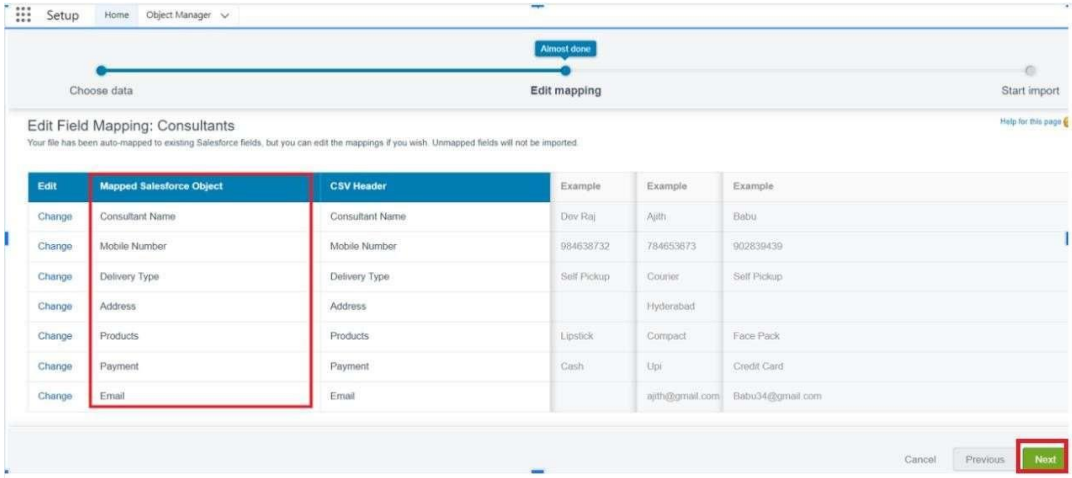


6. Click CSV and choose file Consultant_CSV which we made earlier. Click Next.

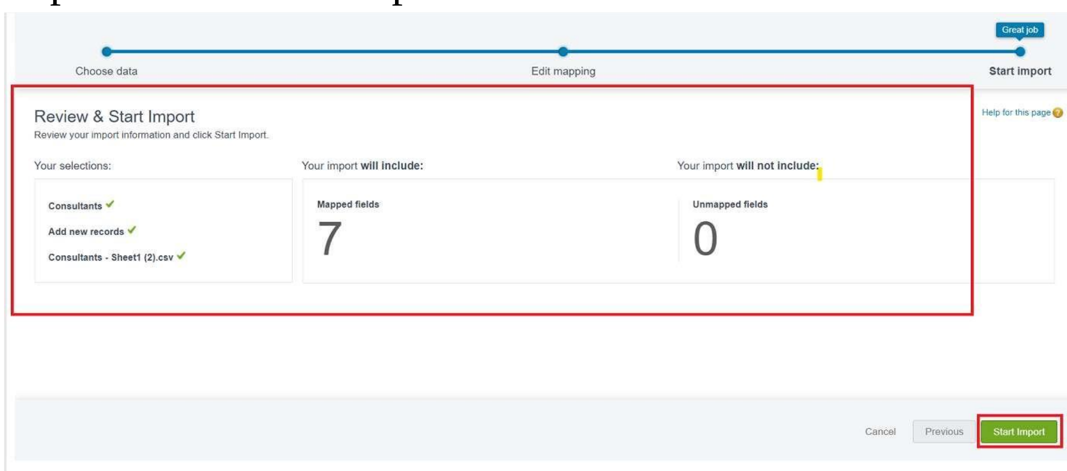


7. Since the field names in the CSV file (CSV Header) are the same as the field names in your object (Mapped

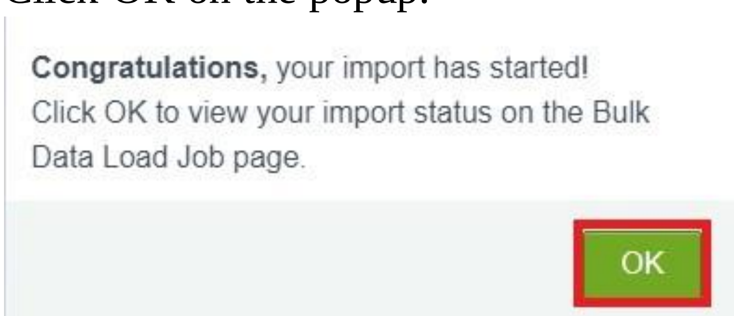
Salesforce Object), the fields are automatically mapped. Click Next.



8. The next screen gives you a summary of your data import. Click Start Import.



9. Click OK on the popup.



10. Scroll down the page and verify that your data has been imported under batches.

Batches

View Request	View Result	Batch ID	Start Time	End Time	Total Processing Time (ms)	API Active Processing Time (ms)	Apex Processing Time (ms)	Records Processed	Records Failed	Retry Count	State Message	Status
View Request	View Result	7512w00000Xqrar	6/19/2023, 11:05 PM	6/19/2023, 11:05 PM	103	52	0	9	0	0		Completed

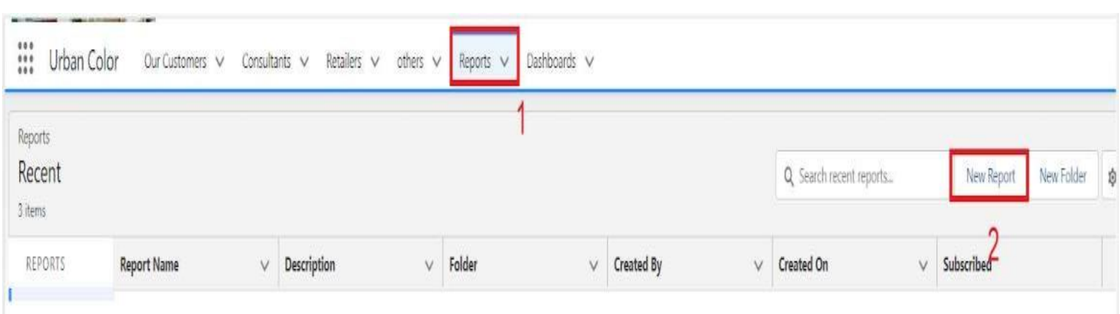
11. Make sure you have 0 records under the records failed column.

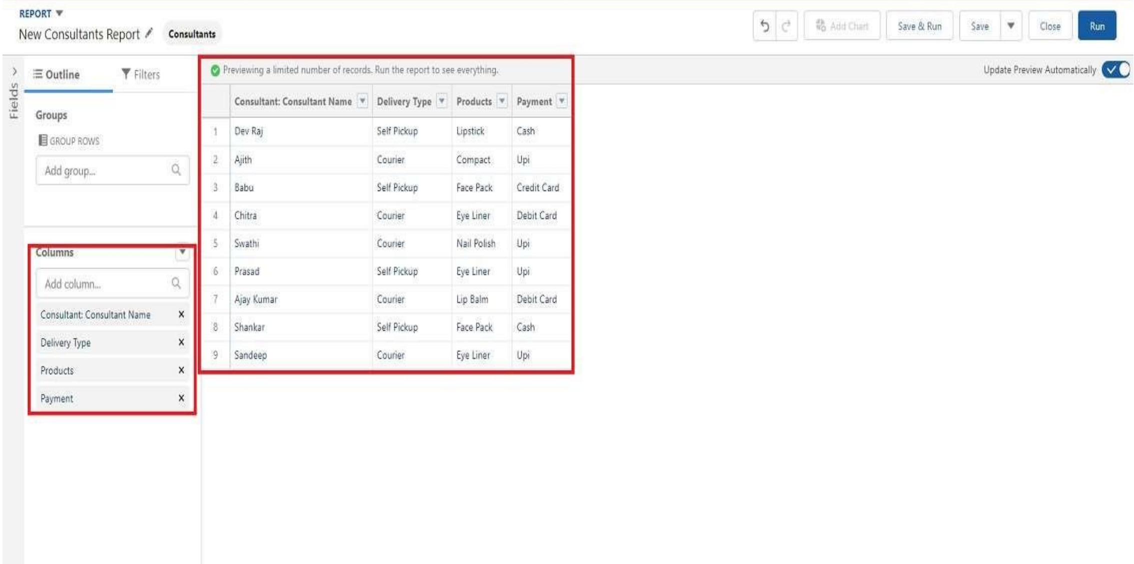
Note - Do Field mapping carefully.

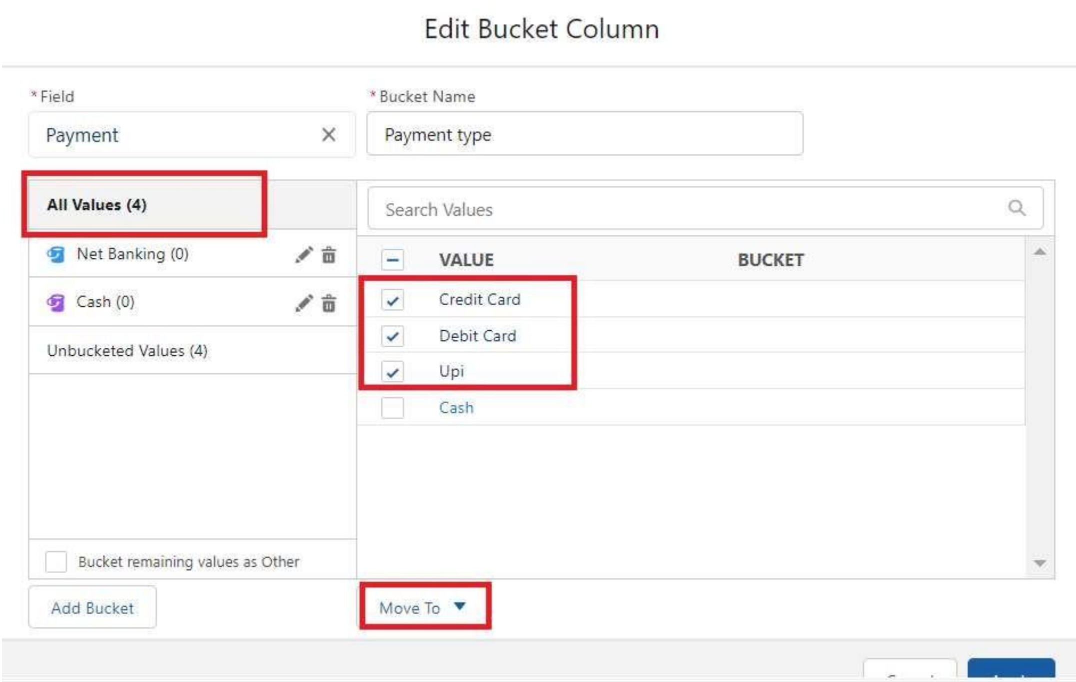
Steps for Creating Report

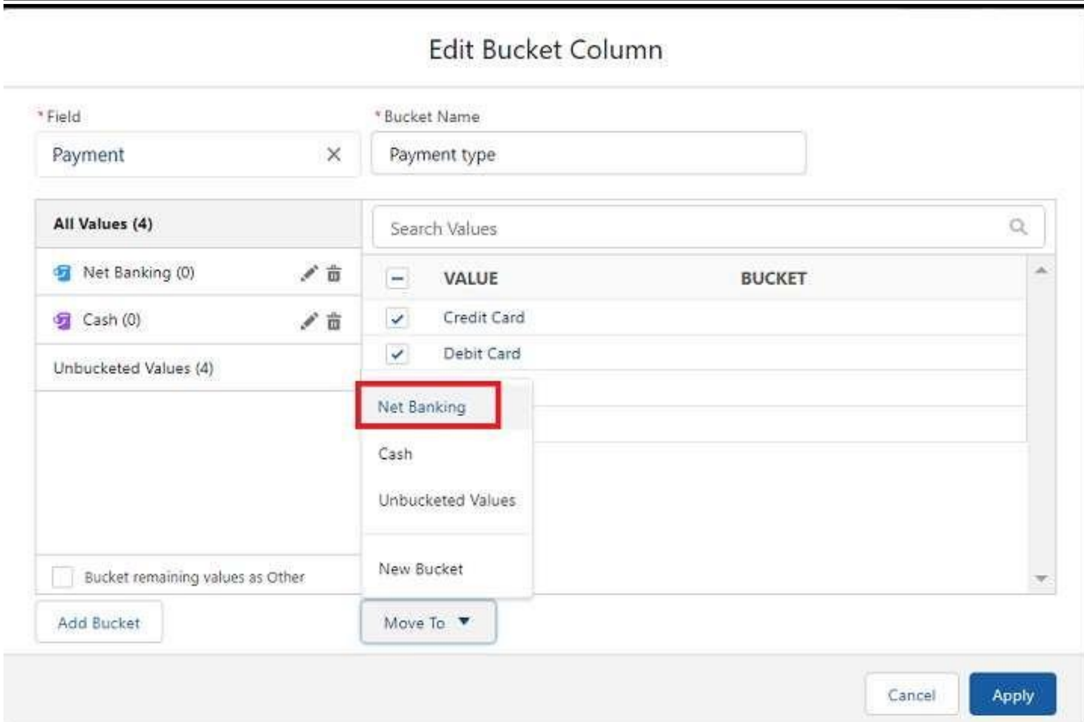
Create Report

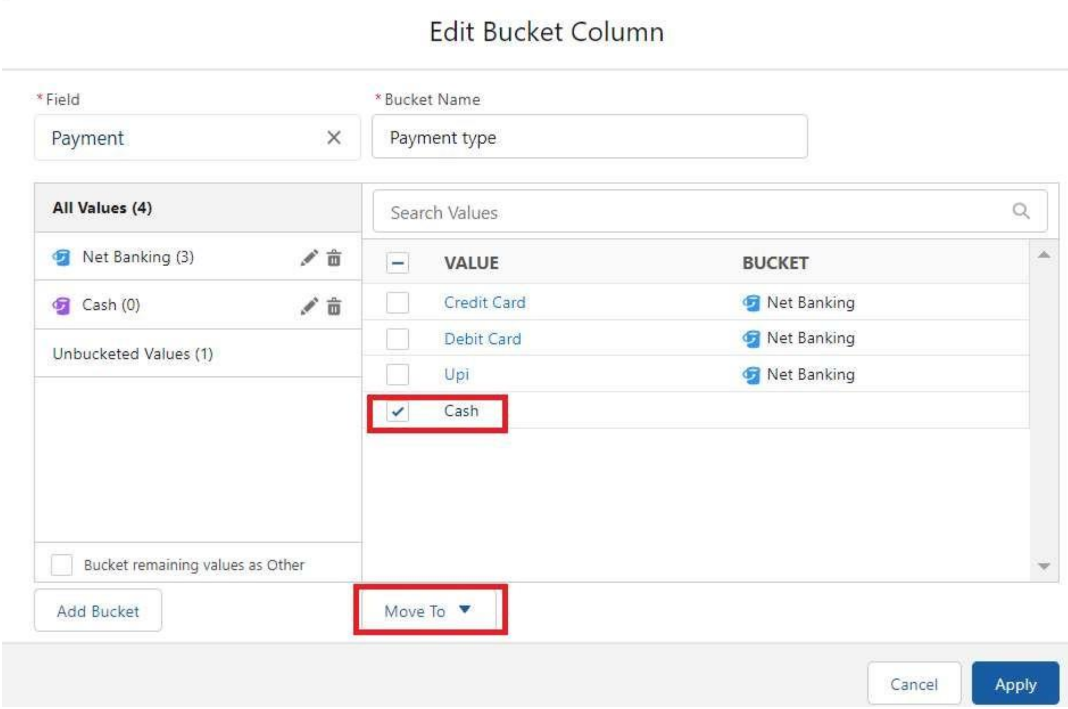
1. Click App Launcher
2. Select Urban Color App
3. Click reports tab
4. Click New Report.

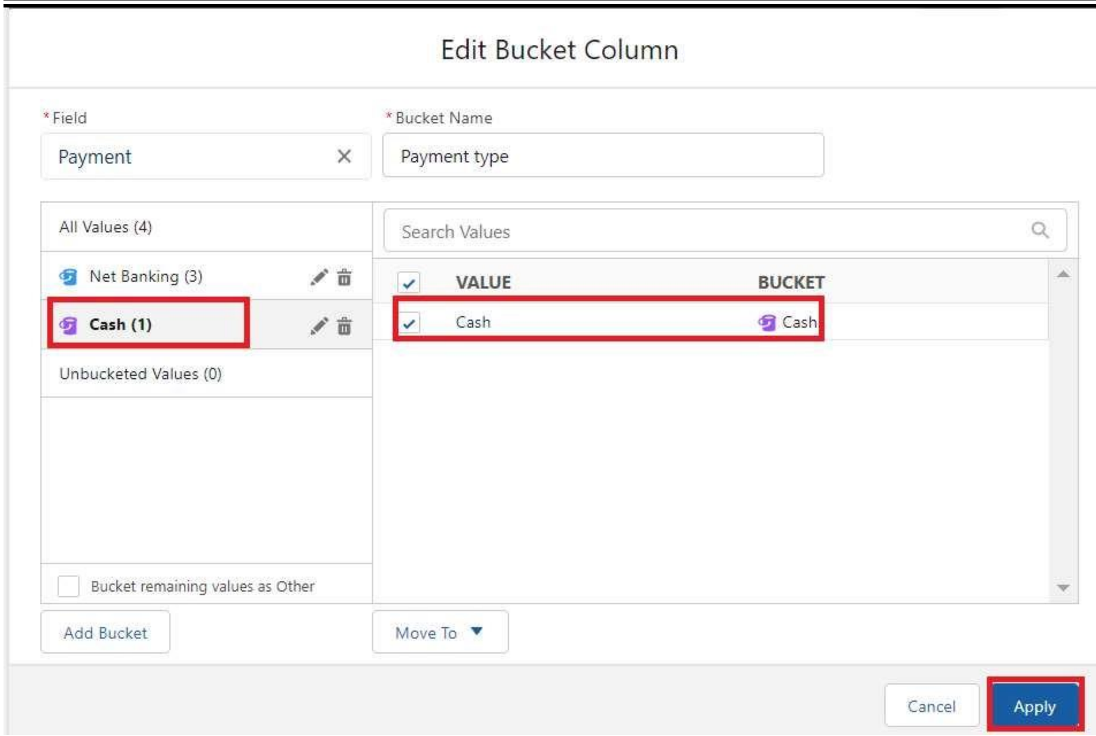



REPORT
New Consultants Report
Consultants
Save & Run
Save
Close
Run
Outline
Filters
Groups
GROUP ROWS
Columns
Consultant: Consultant Name
Delivery Type
Products
Payment
Previewing a limited number of records. Run the report to see everything.
Update Preview Automatically
Consultant: Consultant Name | Delivery Type | Products | Payment
1 Dev Raj | Self Pickup | Lipstick | Cash
2 Ajith | Courier | Compact | Upi
3 Babu | Self Pickup | Face Pack | Credit Card
4 Chitra | Courier | Eye Liner | Debit Card
5 Swathi | Courier | Nail Polish | Upi
6 Prasad | Self Pickup | Eye Liner | Upi
7 Ajay Kumar | Courier | Lip Balm | Debit Card
8 Shankar | Self Pickup | Face Pack | Cash
9 Sandeep | Courier | Eye Liner | Upi


Edit Bucket Column
*Field
Payment
*Bucket Name
Payment type
All Values (4)
Net Banking (0)
Cash (0)
Unbucketed Values (4)
Search Values
VALUE
BUCKET
Credit Card
Debit Card
Upi
Cash
Bucket remaining values as Other
Add Bucket
Move To


Edit Bucket Column
* Field
Payment
* Bucket Name
Payment type
All Values (4)
Net Banking (0)
Cash (0)
Unbucketed Values (4)
Search Values
VALUE
BUCKET
Credit Card
Debit Card
Net Banking
Cash
Unbucketed Values
New Bucket
Bucket remaining values as Other
Add Bucket
Move To
Cancel
Apply


Edit Bucket Column
* Field
Payment
* Bucket Name
Payment type
All Values (4)
Net Banking (3)
Cash (0)
Unbucketed Values (1)
Search Values
VALUE
BUCKET
Credit Card
Net Banking
Debit Card
Net Banking
Upi
Net Banking
Cash
Bucket remaining values as Other
Add Bucket
Move To
Cancel
Apply



5. In Group Rows Add Payment Type Bucket Field.
6. Click refresh
7. Click Save and Run
8. Give report name – Consultant report
9. Click Save

Steps for Creating Dashboard

Create Dashboard

1. Click on the Dashboards tab from the Urban Color application.
2. Click on the new dashboard.
3. Give name- Consultant Dashboard
4. Click create