

The LNM Institute of Information Technology Jaipur

Organizational Behavior: Human Psychology at Work (HSS4023)

End Term Exam.
Date: 11/12/2019
Max Marks: 50
Time: 3 hrs.

Instructions: Attempt all the questions in a sequential manner.

Section A

- ✓ 1. Analyze in what ways the knowledge and understanding of Transactional Analysis (TA) will be helpful in making you as an effective leader and team member. Analyze the role of "Strokes" for physical and psychological survival for you as a leader and as a team member.
3.0+3+2.0
- ✓ 2. Analyze the phenomenon of 'Apollo Syndrome'. Discuss the implications of Apollo Syndrome for Belbin's 'Team Role' with suitable examples?
3.0+3.0+2.0
- ✓ 3. Critically analyze how different 'Levels of Leadership' differ with each other as described by John C. Maxwell in his theory of 'Five Levels of Leadership'. In what ways a leader should groom his/her different 'Ego-States' and 'life positions' to reach on the top levels of leadership.
3.0+3.0+2.0
- ✓ 4. Critically analyze why change in any organization is resisted or denied? Discuss eight stage process of organizational change as suggested by John Kotter.
3.0+3.0

Section B

- ✓ 5. Discuss symptoms and consequences of 'Group Think'.
2+2
- ✓ 6. Analyze managerial implications of 'goal setting theory'.
4.0
7. Analyze the role and importance of corporate image and corporate identity?
4.0
8. Write down 'organizational universals' with reference to LNMIIT. Critically analyze the downsides of leadership 'position'?
2 + 2
9. Analyze the pros and cons of rational decision making, bounded rationality and intuitive decision making from organizational behavior perspective.
4.0