

The LNM Institute of Information Technology, Jaipur

Fourth Year – Y11 End-Sem Examination: BUSINESS SKILLS (INTERNATIONAL ECONOMICS) & SOFT SKILLS II

27 April 2015

Maximum time allowed: **3 hours**

Answer **ALL** questions.

They carry equal marks.

Please begin a fresh answer on a fresh page.

1. The 3 major countries in today's developed world have some common characteristics in their path to development. Please discuss 3 such characteristics which you consider most relevant (preferably one each of technology, political system, and economic ideology.)
2. The countries of the East have been following the 'flying geese' model in their economic development. Please explain this phenomenon and bring out how China and India are part of this pattern and yet have been following different paths.
3. India's economic pendulum has swung from 'outperformance' to 'underperformance'; and now has the momentum to swing back to 'outperformance'. Please explain the 3 phases with specific reference to the turning points of each swing.
4. (a) Compare India's GDP pie with those of China and USA. Which segment of the pie must grow strongly for India to achieve its growth targets? Why?

(b) Describe briefly how IT can provide the key impetus in any one specific sub-sector of this segment.
5. (a) Write a short note on any one of the following:
 - i. The trinity of Growth-Inflation-Interest rate
 - ii. Income inequality
 - iii. 'Missing Women'
(b) Name three 'abilities' which will be most useful to you in your career.
Write in detail about any two which are inter-related and describe how they will make your career impactful.

The LNM Institute of Information Technology, Jaipur

Fourth Year – Y11 End-Sem Examination: BUSINESS SKILLS (BASICS OF FINANCE) & SOFT SKILLS I

25 November 2014

Maximum time allowed: **3 hours**

Answer **ALL** questions.
They carry equal marks.

6. (a) Name the two largest sources of capital, which typically account for 90-100% of the total capital, of the major IT companies in India. (b) Briefly indicate how funds are raised from each of these. (c) Explain which financial ratio would gauge the effective use of this capital.
7. (a) Describe the Working Capital Cycle. (b) Name the components which impact the Cash Flow Statement. (c) Explain why and how.
8. (a) Explain the relationship between Quality of Earnings and Unholy Trinity. (b) The approach to each of the 3 constituents of the Unholy Trinity is 'process based', which is where IT has a crucial role to play. Please elaborate.
9. Explain in detail how by managing EPS, you can effectively gain the trust of all 3 principal stakeholders of your company.
10. Write a short note on any two of the following, one from each section:
 - (A) i. Operating Profit
ii. Retained profit
iii. NPV
 - (B) i. 'Deltability'
ii. 'Diamondabilty'
iii. 'Factorialability'

$$\sim * \sim$$