

The LNM Institute of Information Technology
Department: Humanities and Social Sciences
Organizational Behavior: Human Psychology at work (HSS 4032)
Exam Type: Mid Term

Time: 90 minutes**Date: October 5, 2019****Max. Marks: 25**

Instructions: Kindly, attempt all the questions in a sequence. Attempt all the questions of one section before moving to another section. Write precise and to the point answers.

Section A**(1 mark each)**

1. Differentiate between effective and successful managers.
2. Describe different forms of procedural justice.
3. What is professionalism? Discuss those aspects that are used as basis to judge professionals?

Section B**(2 marks each)**

4. Critically analyze the role of human relation movement for organizational behavior.
- ✓ 5. Analyze the role of organizational structures for competitive advantage.
- ✓ 6. Vineeth Nayar, Ex CEO of HCL proposed three criteria to differentiate between a leaders and a manager. Critically analyze those criteria.
- ✓ 7. "Leadership is a choice. It is not a rank." What does Simon Sink wanted to emphasize in his talk by making this statement.

Section C**(3 marks each)**

8. Critically analyze the talk of Dan Pink "the puzzle of motivation".
- ✓ 9. Differentiate between Globalization and Glocalization. Out of these two, which one will be more effective? Discuss with examples.

Section D**(4 marks each)**

10. Analyze the difference between terminal values and instrumental values with example/s. What is the relevance of generational value? Critically analyze the global implications of cross-cultural values from Hofstede's perspective.
11. What is distributive justice (DJ)? Clearly define input, output, and types of referents and possible outcomes of DJ. Critically analyze possible psychological and behavioral remedies to maintain DJ.