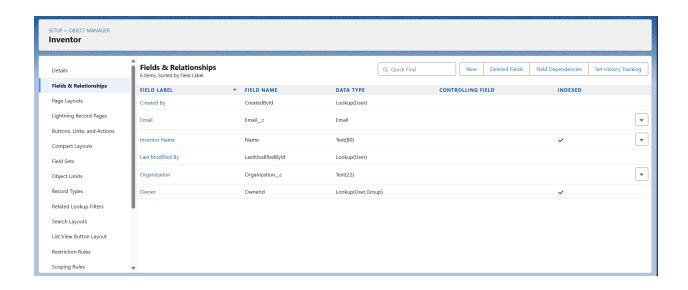
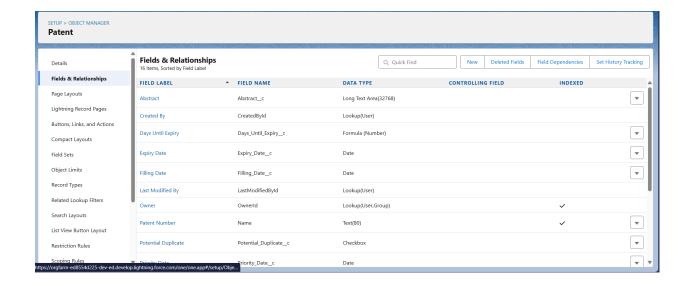
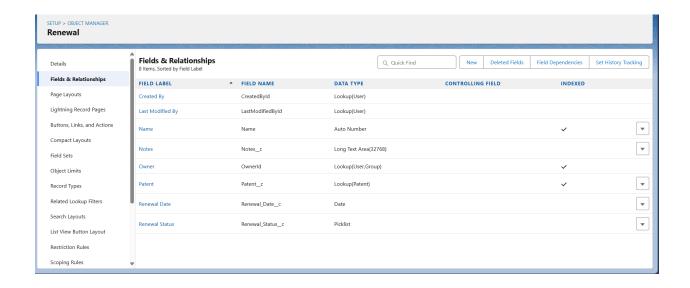
Phase 3: Data Modeling & Relationships

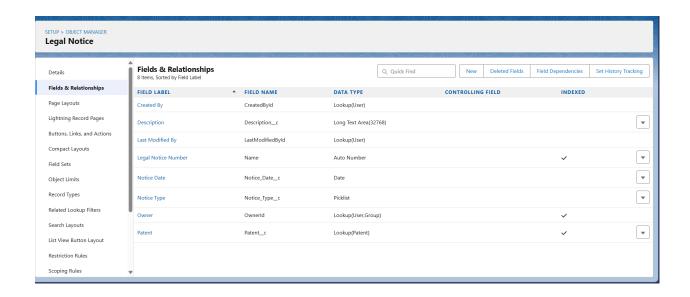
1. Standard & Custom Objects, Fields

- **Standard Objects:** Salesforce provides default objects like *Account, Contact, User, Task, etc.* For our project, we don't need to customize these much, except maybe linking them with our custom object.
- Custom Object: Create a Project Tracker custom object.
 - Fields to add:
 - Project Name (Text, Auto Record Name)
 - Project Type (Picklist: IT, Marketing, Finance, etc.)
 - Project Manager (Lookup → User)
 - Start Date (Date)
 - End Date (Date)
 - Progress (Percent)
 - Budget (Currency)
 - Actual Budget (Currency)
 - Project Status (Picklist: Not Started, In Progress, Completed, On Hold)
 - Priority (Picklist: Low, Medium, High)
 - Project Phase (Picklist: Planning, Execution, Closure)
 - Team Members (Lookup → Contact)



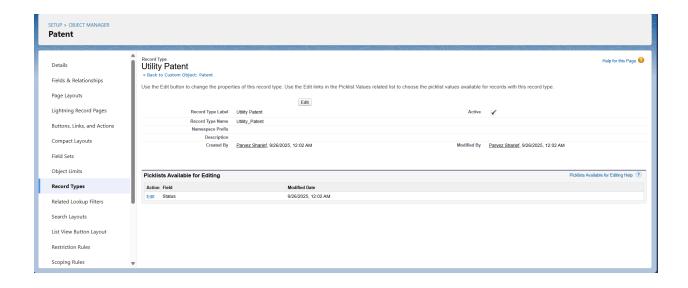






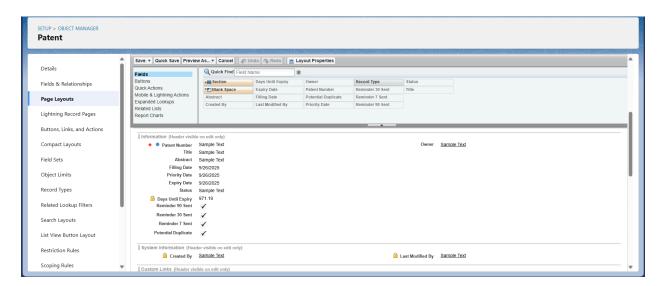
2. Record Types

• Create Record type for Patent: Utility Patent

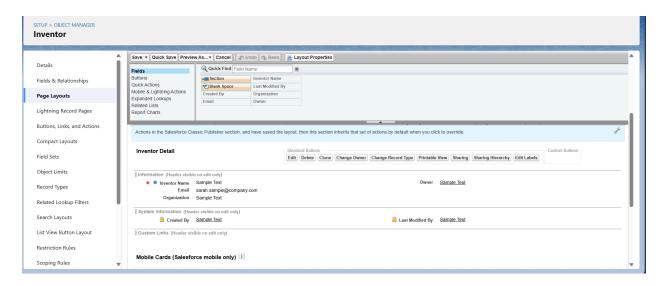


3. Page Layouts

Patent Layout: Show Patent Number, Filing Date, Grant Date, Status, Inventor, Linked IP.



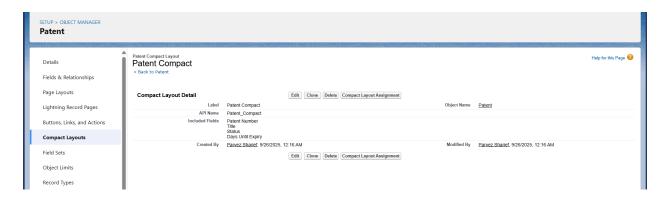
• Inventor Layout (if custom): Basic contact info + patents linked.



4. Compact Layouts

Compact Layouts help show key info in the record header:

Patent Compact Layout: Patent Title, Patent Number, Status, Expiry Date.

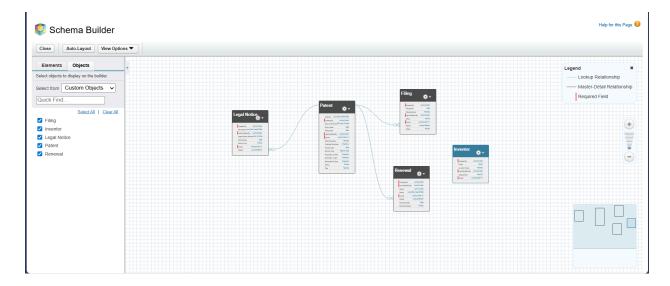


5. Schema Builder

Use Schema Builder to visualize relationships between:

 IP → Patent (Lookup, since one IP can have multiple patents, but each patent belongs to one IP).

- Patent ↔ Inventor (Lookup → Contact).
- IP \leftrightarrow Owner (Lookup \rightarrow Contact/User).



6. Lookup vs Master-Detail vs Hierarchical Relationships

- Lookup:
 - Patent → IP
 - Patent → Inventor (Contact)
 - $\circ \quad \text{IP} \rightarrow \text{Owner (Contact/User)}$
- Master-Detail: Not needed (we don't want child records deleted automatically).
- Hierarchical: Only applies to Users, not required here.

7. Junction Objects

We are not using **Junction Objects** because they are not necessary for this project. While patents can have multiple inventors and vice versa, this complexity can be simplified using standard **Lookup fields** within the time frame.

8. External Objects

We are not using **External Objects** because they are not necessary for this project. External objects are mainly used when integrating with large external databases or government patent registries. Since our project focuses on demonstrating IP & Patent Management within Salesforce itself, bringing in external objects would increase scope without adding immediate value.