

SOP for MBA with Work Experience Sample

My biggest dream as a kid was to be the owner of a confectionery. That would make all kinds of sweets and chocolates accessible to me at my will. Back then, I didn't know anything about the efforts, calculations, planning and preparations that went into running a business successfully. But when I came to know about each of those aspects, I was not discouraged to pursue my childhood dream but rather got more interested in it. Today, I am fully convinced of my career aspiration – to start a business and drive it to success and thereby provide job opportunities to many in my hometown. I am applying for this MBA program at XXX to enhance my horizons and prepare for the same.

I was born and bred in a middle-class family in the suburb of Kochi. I did all my basic academic formations in my hometown itself. After completing my senior secondary education, I moved to downtown Kochi and enrolled myself in one of the best colleges there for my graduation in Commerce (B. Com). The three years that ensued were the most discerning period in my career because they exposed me to many new concepts in the field of business, marketing and accounting. Each year, we were given a few months of hands-on experience through internships at different business enterprises nearby. Among those internships, the most rewarding one for me was the one with Swarna Equities Pvt Ltd, in Kochi. It was a company that assisted the public in taking critical financial decisions about investing in shares and mutual funds. I got to learn about the concept of the share market and mutual funds through that experience. It gave me crystal clarity about how large-scale businesses increase their capital by attracting money from the public by making them partners in their business through shares. Ever since that experience, I keep a close watch on the business news, world economics etc.

In the third year of my graduation, I got an opportunity to take part in an inter-college seminar and give a presentation on 'Modern Accounting – how businesses are catching up.' My presentation was chosen as the best among many and I was given an opportunity to represent it in a few other venues due to its contemporary relevance then.

Even though I was certain that I needed to become an entrepreneur, I realized the importance of getting experience and knowledge first before committing to it. So, following the completion of my graduation in 2020, I landed a job as an accountant in a supermarket in Kochi where I have been working since. Though my role was that of an accountant initially, the management noticed the accuracy of my work and asked if I was interested in doing periodical auditing of their accounts. I agreed to it. After eight months, I was promoted to the role of the auditor. I am still employed with them and get paid a decent salary but I realize now the need to learn more in order to kick-start a career as an entrepreneur. After several months of self-research, I reckoned that doing an MBA would give me the theoretical knowledge and practical exposure that one requires in order to establish a business.

Regarding my non-academic interests, I am good at giving presentations and delivering speeches and have been praised for these qualities both during my graduation and the last two years of my professional journey. I have been active in sports and have represented our college in the inter-college badminton championship competitions. I love reading and self-teaching.

I have decided to pursue an MBA at XXX since I found it to be a tailored program for me. Your program specializes in accounting and exposes students to all the different aspects of it such as taxation and finance in addition to other significant subjects in business administration like human resource management and marketing. My interaction with a couple of former students at your institute revealed that you provide plenty of practical exposure to your students and encourage them to work on their soft skills and aptitudes. I strongly believe that an entrepreneur should have both corporate and interpersonal skills to succeed in his profession.

Likewise, when it came to choosing where to study my MBA, the UK proved to be the best study destination. The UK is appealing to me for many reasons. One, it is highly multicultural. Two, the courses in the UK are offered in English. For someone like me who has done all the basic academic formations in English, studying post-graduate programs in English is inevitable. Third, the UK has a sprawling economy which is yet to expand and grow in the post-Brexit period. Getting my professional training and qualification in business administration from the UK will prepare me for a fulfilling career in this field back in India.

Following the completion of my MBA program in the UK, I would like to return to my home country and start my own business there. I am certain that the insights, exposure and hands-on experience I gain through my MBA training in the UK will equip me to start an innovative business venture in India and drive it to growth. My long-term dream is to become a successful entrepreneur giving opportunities to many youths. I am looking forward to getting admission to XXX and studying there.