

Who are we?

Our core business: provide turnkey solutions in home & building control

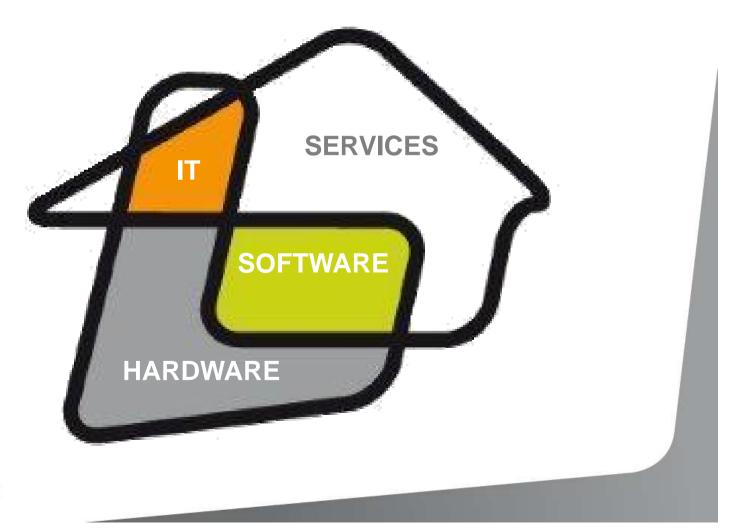
Our positioning: OEM partner for manufacturers of house and building equipment (HVAC; Lighting; Controls...)

Our ambition: supply our partners with customized digital electronic means to integrate the remote access and control of their appliances



Our architecture

A complete system including hardware, software and services for the remote access and monitoring of appliances.





Hardware architecture

Kiz Box: Plug & Play terminal setting a secured communication between the IP world and numerous home and building facilities.

Compatibility with many applications thanks to embedded protocols *.

2010







2010



2011







2012







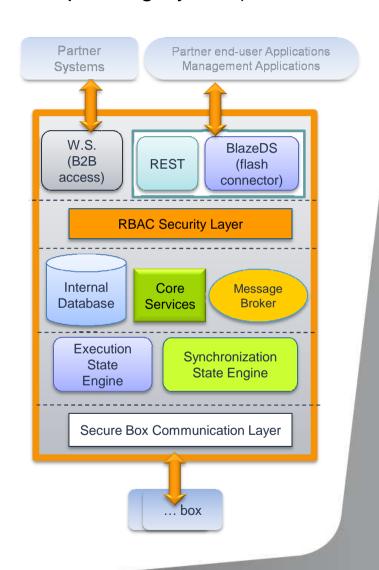
^{*} Overkiz ensures interoperability between protocols in the limit of their respective standards and in full respect of their regulations



Software architecture

Operating System EPOS (Extended Protocol Operating System)

- ✓ Multilayer protocol management
- ✓ Management of APIs for data processing
- ✓ Secured data transfer
- ✓ Secured communication with Kiz Box





Software architecture

Customisable web interfaces: configuration of access rights, data consultation and remote monitoring of appliances.

PRO (Manufacturer)



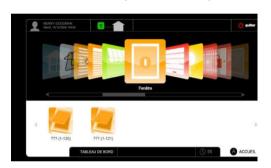
Configuration & support

TRACK (Service provider)



Diagnostic & maintenance

STEER (End user)



Home control



IT infrastructure

A dedicated **server**:

- > Data storing and processing
- > Transmission of instructions to Kiz Box
- ➤ Link to further servers (Web mail interactive voice mail ...)
- > Set up of gateways on demand (CRM modules of data analysis..).



Services

Teaching seminars for deep acquaintance with the architecture and its various applications

Ancillary and optional services:

- > customisation of web interfaces
- ➤ development of specific applications
- > Analytical processing of data placed on server

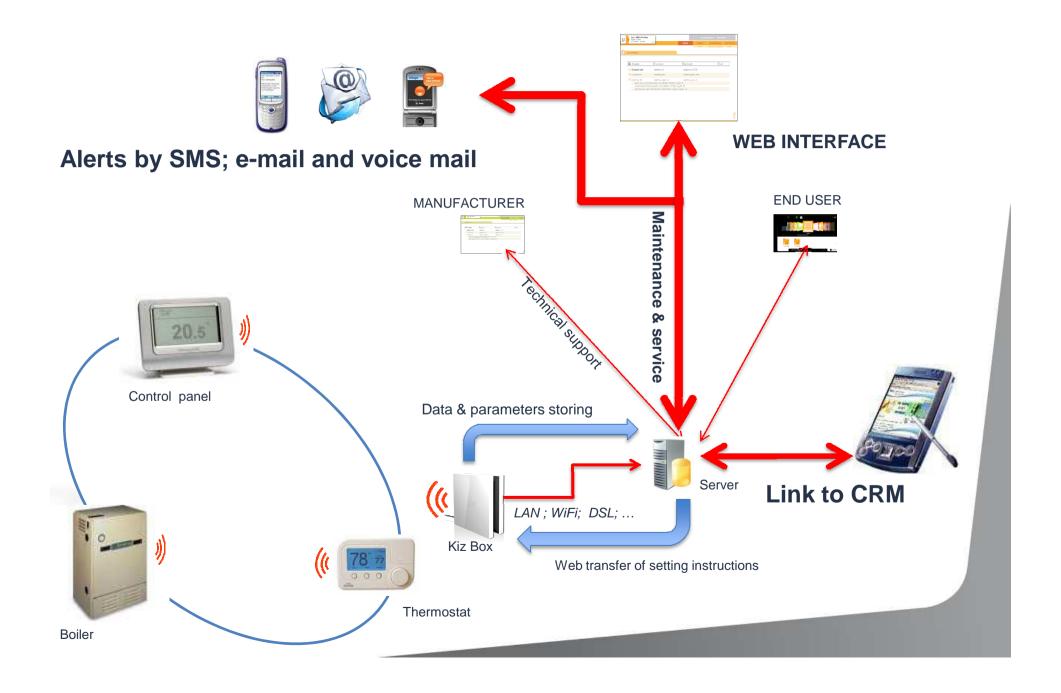


HOME CONTROL

INTERFACES: WEB - SMART PHONES - VOICE MAIL



REMOTE DIAGNOSTIC AND MAINTENANCE: example in HVAC



Our offer

All –in-one **standard plans** enabling the use of our architecture in your market fields.

An **OEM package** to duplicate the architecture in your IT infrastructure.





SERVICE PACK « EXPERT »

Complete solution to develop a programme of teleservices





TRACK Service provider



STEER End-user



■ Full access

X 3 years data availability

■ 5 queries / day / appliance

□ Unlimited mail alert service

SMS Alert in extra charge

X 1 year data availability

200 connexions *

Minimal batch: 500 packs

Validity: 3 years on box activation

* Reload by batch of 100 connexions



SERVICE PACK « UNLIMITED »

The ultimate package to expand in numeric markets







□ Full access

X 3 years data availability

TRACK Service provider



Unlimited access

STEER End-user

data query every 10 min

Unlimited mail alert service

SMS Alert in extra charge

X 3 years data availability

Minimal batch: 500 packs

Validity: unlimited / subscription fees charged on monthly basis (other terms can be envisaged)



OEM PACK

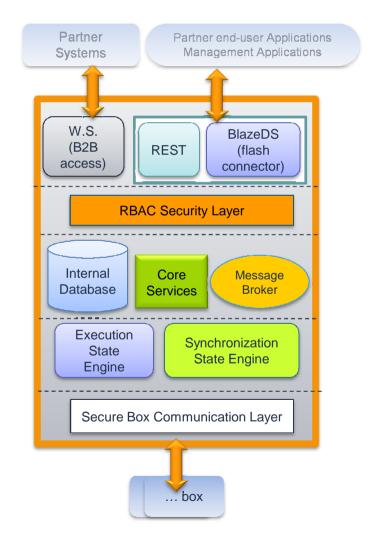
EPOS operating system implemented on your server

Terms of licence: 2 or 4 years

Three licence grades (in number of users)

Options:

- > licence for use of standard web interfaces
- > Teaching seminars





ADVANTAGES FOR ALL MARKET PARTICIPANTS





MANUFACTURER

Source of marketing data

Optimisation of After Sales and Service business

Brand adhesion by end-users

Entry in numeric markets with a low investment





SERVIVE PROVIDER

Technical support by the manufacturer

Optimisation of maintenance operations

Improvement of end-users' loyalty

Competences in smart housing

System convenience





END-USER

Remote home monitoring

Security through remote surveying by a skilled contractor

System sustainability guaranteed by leading brands





THANK YOU FOR YOUR ATTENTION

