Are Incentives for R&D Effective? Evidence from a Regression Discontinuity Approach

Stata program

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The Stata dataset and program (Stata version 11.2 for Windows) allow to replicate the econometric exercises reported in the published paper. For confidentiality reasons some information, like firm's fiscal code and those on bank credit sourced by the Bank of Italy, cannot be provided.

Capital

K= pre-program total capital (one year before the program)

KT= pre-program tangible capital (one year before the program)

KINT= pre-program intangible capital (one year before the program)

Sales and assets

SALES= pre-program sales (one year before the program)

ASSETS= pre-program total assets (one year before the program)

Investment

INV= total investment accumulated over the post-program period (the year of the auction and two years after)
INVT= tangible investment accumulated over the post-program period (the year of the auction and two years after)
INVINT= intangible investment accumulated over the post-program period (the year of the auction and two years after)

LINV=LOG(INV+1+min(INVi)) LINVT=LOG(INVT+1+min(INVTi)) LINVINT=LOG(INVINT+1+min(INVINTi))

Investment over sales

INVSALES= INV/SALES INVTSALES= INVT/SALES INVINTSALES= INVINT/SALES

Investment over capital

INVK= INV/K
INVTK= INVT/K
INVINTK= INVINT/K

Investment over assets

INVA=INV/ASSETS
INVTA=INVT/ASSETS
INVINTA=INVINT/ASSETS

Labor and service costs

LC= labor costs accumulated over the post-program period (the year of the auction and two years after) SC= service costs accumulated over the post-program period (the year of the auction and two years after) LCSALES= LC/SALES
SCSALES= SC/SALES

Employment and wages

EMPL= Number of employees accumulated over the post-program period (the year of the auction and two years after) WAGE= LC/EMPL LWAGE=log(WAGE)

others

treat = 1(treated firms) notreat = 1 (untreated firms) SMALLM= 1(SMALL FIRMS) LARGEM= 1(LARGE FIRMS) CR= Coverage ratio =(grant/planned investment) HIGH=1(HIGH CR) LOW=1(LOW CR) AGE= FOUNDATION YEAR FIRM=firm code

******************** ****** Variables for baseline regressions ************ ********************** gen s=score-75 gen s $2=s^2$ gen s3=s^3 gen streat=s*treat gen streat2=s2*treat gen streat3=s3*treat gen notreat=1-treat gen snotreat=s*notreat gen snotreat2=s2*notreat gen snotreat3=s3*notreat ********************** ***** 1. Baseline (Table 3-4) ************************ ************************ ***full sample pol=0 (polynomial of zero degree) reg INVSALES treat , cluster(score) est store A est stats ***pol=1 (polynomial of degree one) reg INVSALES treat snotreat streat , cluster(score) est store A ***pol=2 (polynomial of degree two) reg INVSALES treat snotreat snotreat2 streat streat2 , cluster(score) est store A est stats ***pol=3 (polynomial of degree three) reg INVSALES treat snotreat snotreat2 snotreat3 streat streat2 streat3, cluster(score) est store A est stats *local estimates 50% reg INVSALES treat if score>51 & score<81, cluster(score) est store A est stats reg INVSALES treat snotreat streat if score>51 & score<81, cluster(score) est store A est stats reg INVSALES treat snotreat snotreat2 streat streat2 if score>51 & score<81, cluster(score) est store A est stats

```
*local estimates 35%
reg INVSALES treat
                                          if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES treat snotreat streat
                                    if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES treat snotreat snotreat2 streat streat2 if score>65 & score<79, cluster(score)
est store A
est stats
******************************
** variables for the regressions
gen ssmall=s*smallm
gen ssmall2=s2*smallm
gen ssmall3=s3*smallm
gen slarge=s*largem
gen slarge2=s2*largem
gen slarge3=s3*largem
gen treatsmall=treat*smallm
gen streatsmall=s*treat*smallm
gen streatsmall2=s2*treat*smallm
gen streatsmall3=s3*treat*smallm
gen treatlarge=treat*largem
gen streatlarge=s*treat*largem
gen streatlarge2=s2*treat*largem
gen streatlarge3=s3*treat*largem
***** regressions **********
****** full sample
reg INVSALES largem treatsmall treatlarge
                                                          , cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge streatsmall streatlarge , cluster(score)
est store A
reg INVSALES largem treatsmall treatlarge ssmall slarge ssmall slarge2 streatsmall streatlarge streatsmall2 streatlarge2 ,
cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge ssmall2 slarge2 ssmall3 slarge3 streatsmall streatlarge streatsmall2
streatlarge2 streatsmall3 streatlarge3 , cluster(score)
est store A
est stats
*local estimates 50%
reg INVSALES largem treatsmall treatlarge
                                         if score>51 & score<81, cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge streatsmall streatlarge if score>51 & score<81, cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge ssmall slarge2 streatsmall streatlarge streatsmall2 streatlarge2 if score>51
& score<81, cluster(score)
est store A
est stats
```

```
*local estimates 35%
reg INVSALES largem treatsmall treatlarge
                                          if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge streatsmall streatlarge if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES largem treatsmall treatlarge ssmall slarge ssmall streatlarge streatsmall streatlarge streatsmall streatlarge if score>65
& score<79, cluster(score)
est store A
est stats
*******************************
**********************
** high and low coverage ratio
gen high=1
               if CR>.4043 & treat==1
replace high=0 if CR<=.4043 | treat==0
               if CR<=.4043 & treat==1
gen low=1
replace low=0 if high==1 | treat==0
** variables for regressions
gen treath=treat*high
gen streath=s*treath
gen streath2=s2*treath
gen streath3=s3*treath
gen treatl=treat*low
gen streatl=s*treatl
gen streatl2=s2*treatl
gen streatl3=s3*treatl
******** regressions *************
****** full sample
reg INVSALES treatl treath
                                                   , cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat streatl streath
                                                  , cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat snotreat2 streatl streatl2 streath streath2, cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat snotreat2 snotreat3 streatl streatl3 streath3 streath3 streath3 , cluster(score)
est store A
est stats
*local estimates 50%
reg INVSALES treatl treath
                                                   if score>51 & score<81, cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat streatl streath if score>51 & score<81, cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat snotreat2 streatl streatl2 streath streath2
                                                                      if score>51 & score<81, cluster(score)
est store A
est stats
*local estimates 35%
reg INVSALES treatl treath
                                  if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat streatl streath if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES treatl treath snotreat snotreat2 streatl2 streatl2 streath streath2 if score>65 & score<79, cluster(score)
est store A
est stats
```

```
**** 4. Age: young firms (=fchighm) and old firms (=fclowm) **** (Table 6) *********
*************************
** young and old firms
gen fclowm=1 if AGE<1987.081
                                      & AGE!=.
replace fclowm=0 if AGE>=1987.081
                                     & AGE!=.
gen fchighm=1 if AGE>=1987.081 & AGE!=.
replace fchighm=0 if AGE<1987.081
                                      & AGE!=.
** variables for regressions
gen sfclow=s*fclowm
gen sfclow2=s2*fclowm
gen sfclow3=s3*fclowm
gen sfchigh=s*fchighm
gen sfchigh2=s2*fchighm
gen sfchigh3=s3*fchighm
gen treatfclow=treat*fclowm
gen streatfclow=s*treat*fclowm
gen streatfclow2=s2*treat*fclowm
gen streatfclow3=s3*treat*fclowm
gen treatfchigh=treat*fchighm
gen streatfchigh=s*treat*fchighm
gen streatfchigh2=s2*treat*fchighm
gen streatfchigh3=s3*treat*fchighm
***** regressions **********
***** full sample
reg INVSALES fclowm treatfchigh treatfclow
                                                              , cluster(score)
est store A
est stats
reg INVSALES fclowm treatfchigh treatfclow sfchigh sfclow streatfchigh streatfclow , cluster(score)
est store A
reg INVSALES felowm treatfehigh treatfelow sfehigh sfelow sfehigh2 sfelow2 streatfehigh streatfelow streatfehigh2 streatfelow2 ,
cluster(score)
est store A
reg INVSALES fclowm treatfchigh treatfclow sfchigh sfclow sfchigh2 sfclow2 sfchigh3 sfclow3 streatfchigh streatfclow
streatfchigh2 streatfclow2 streatfchigh3 streatfclow3, cluster(score)
est store A
est stats
*local estimates 50%
reg INVSALES fclowm treatfchigh treatfclow if score>51 & score<81, cluster(score)
est store A
reg INVSALES felowm treatfehigh treatfelow sfehigh sfelow streatfehigh streatfelow if score>51 & score<81, cluster(score)
est store A
est stats
reg INVSALES felowm treatfehigh treatfelow sfehigh sfelow sfehigh2 sfelow2 streatfehigh streatfelow streatfehigh2 streatfelow2 if
score>51 & score<81, cluster(score)
est store A
est stats
*local estimates 35%
reg INVSALES fclowm treatfchigh treatfclow if score>65 & score<79, cluster(score)
est store A
est stats
reg INVSALES fclowm treatfchigh treatfclow sfchigh sfclow streatfchigh streatfclow if score>65 & score<79, cluster(score)
est store A
reg INVSALES felowm treatfehigh treatfelow sfehigh sfelow sfehigh2 sfelow2 streatfehigh streatfelow streatfehigh2 streatfelow2 if
score>65 & score<79, cluster(score)
est store A
```

est stats