

ZIVILE KAIRYTE

Marketing & Communications Professional

zikairyte@gmail.com

+32 499 155143

www.zivile.be

Brussels, Belgium

SKILLS

Omnichannel marketing:

E-commerce marketing, Field marketing, Content marketing, Print marketing, Lead generation

Design:

Adobe Illustrator, Adobe XD Adobe Photoshop, Canva, Figma

Advertising:

LinkedIn ads, Google Analytics GA4, Google Ads, Email marketing

Website:

WordPress, Joomla, Odoo Buffer, Hootsuite, Loomly HTML & CSS. SEO & SEA

AI & Automation Tools

Chat GPT, Midjourney, Writesonic

LANGUAGES

Lithuanian ● ● ● ●

English

French \bullet

Dutch •0000

EDUCATION

Master in Marketing Management Vilnius University (2017-2018)

Bachelor in International Business and Communication ISM University of Management

and Economics (2011-2015)

CERTIFICATIONS

Web design UX/UI (2019) Vilnius coding school

Google Ads (2024) Reseau Formation

HOBBIES

Tennis, Roller skating Kitesurfing, Snowboarding Reading serious and not serious books, Drawing

SUMMARY

Digital marketing & communications professional with 6+ years' experience in startups & international organizations.

Skilled in website management, social media, email campaigns, and content strategy — with a focus on clear messaging and agile project delivery.

EXPERIENCE

A.I.S.E.

Marketing and Communications Freelancer

2024.10 - 2025.07

Marketing projects with internationally working B2B and B2C companies

Europe

- Creating new website with Odoo, taking care of SEO and coordinating with agency
- · Consulting on social media and advertising strategy

Communications Manager

2021.06 - 2023.11

Brussels, Belgium

A European association working with EU institutions and representing over 900 CPG companies. including Unilever, P&G, Henkel, and other first-tier corporations. Reported directly to Communications Director and managed budget of the projects.

- Led website management, relaunches, and content marketing strategy to increase brand awareness.
- Developed marketing materials, ensuring strategic alignment and strengthening digital presence.
- Set up and led lifecycle marketing (email and social) which grew audience by 30% annually.
- Analysed market data and trends to support strategic communication initiatives.
- Led a communication experts group of 13 EU countries, facilitating cross-border collaboration.
- Facilitated sustainability initiatives within top CPG companies across Europe.
- Organised online and physical events for key stakeholders (European Commission, press media, CPG companies, policy makers).

Commissioner Cabinet BlueBook Trainee

2020.02 - 2021.02 Brussels, Belgium

European Commission, Commissioner's Sinkeviciaus Cabinet

Commissioner's Sinkevicius cabinet covers these topics: Circular Economy, Chemicals Strategy for Sustainability, Hydrogen Strategy, Biodiversity Strategy. Reported directly to the Head of Cabinet.

- I was part of the team that organised a conference for environmental ministries.
- Worked with the Commissioner's communication team to execute communication strategy.
- Wrote articles for external communication, enhancing outreach and visibility.

Marketing Executive

Lvmpo.io

2017.07 - 2018.07 Vilnius, Lithuania

Lympo is a blockchain startup promoting healthy sports habits. As part of the core team, I helped raise \$12 million through crowdfunding. Reported directly to the CEO.

- Created and maintained Lympo.It's brand strategy to boost awareness and lead generation.
- Developed and executed comprehensive marketing activities for growth and engagement.
- Managed a thriving community of 12,000 active members globally for Lympo.io.
- Set up email marketing campaigns and improved CTR 20%.
- Led the development of the Lympo.lt website.
- Managed a partnership with Lithuania's largest gym chain.
- Organised physical and online events for Lympo.lt platform users.
- Managed creative agencies to ensure consistent and impactful messaging and positioning.

Social Media Marketing Executive

2018.01 - 2018.06

Global

Cryptonews.com

A platform covering the latest trends, news, and developments in the crypto industry. Reported to the Project Manager. Achieved a 27% increase in social media growth, 10% engagement with no additional

Established and developed the social media presence, driving audience growth and engagement.

budget.

- Developed and executed a targeted social media strategy to boost engagement.
- Managed copywriters and graphic designers, ensuring consistent content delivery.