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| **WHAT QUESTIONS COULD HELP OUR FRIEND WITH THEIR CHALLENGE**  **Questions to Understand Outcomes**  1. What would help you the most that we could talk about today?  2. What is the outcome that you long for if you address this issue well?  3. What do you want to accomplish out of this discussion?  4. How will the outcome of our time help you with field outcomes?  5. What near-term or long term outcomes are you working toward?  **Questions to Narrow or Widen Focus**  1. What aspect of this topic do you want to discuss today?  2. This is a big topic. What do you want us to discuss today?  3. What part of this big problem seems most urgent today?  4. What part of this problem does your team think is priority?  5. What is the wider topic behind this narrow situation?  6. What other topics do we need to discuss later related to this?  **Questions to Clarify Focus with Examples**  1. Can you give me a specific example of this problem?  2. What did you mean by that term? What does that mean to you?  3. What would things look like if things work out well?  4. Have you seen this kind of challenge in other places?  5. Do you know someone who solved a very similar challenge?  6. What specific benefits do you hope to see by solving this challenge?  **Questions to Confirm We Understand Our Friend**  1. Can you summarize briefly what you want to discuss today?  2. What I heard you say was \_\_\_\_\_\_\_\_. Did I understand you?  3. It sounds like \_\_\_\_ is part of a bigger problem. Is that right?  4. Are you focusing on \_\_\_\_\_\_? I want to be on the same page as you.  5. Do you think we understand the challenge you are facing?  **Questions to Clarify the Nature of the Challenge**  1. Is this a single concrete problem? It may have a simpler answer.  2. Is it smaller problem within a bigger context? What is that context?  3. How can you better understand the context of your situation?  4. How can you adapt yourself and your strategy to the context?  5. Is your problem complex, requiring many issues to be considered?  6. Could your challenge be part of an integrated problem? Explain.  7. How can you tell which issues are the most significant to solve?  8. How will you balance risks and benefits related to this challenge?    **Questions to Increase Awareness of Situation and Feelings**  1. What might slow you down in reaching your desired objective?  2. What are the factors around you that may help or hinder you?  3. Are there sins, conflicts or spiritual attacks hindering your progress?  4. What “voice” is influencing you? Your feelings? Others opinions?  5. Is your behavior or someone else’s behavior affecting your thinking?  6. You appear to be tired or discouraged. Is that how you are feeling?  **Questions to Help Us See the Spiritual Dimension of the Challenge**  1. Did you face this problem before you knew Christ? How did you act?  2. How should you act now that you are a new person in Christ?  3. What stories from the Bible speak to this issue? What principles?  4. How does God view this problem? How are you praying about this?  5. Has a spiritual leader nearby or in the Bible faced this challenge?  **COACHING CIRCLES**  **SAMPLE QUESTIONS**  **Coaching circles are not about giving advice or teaching others. Coaching Circles are about helping a friend discover God’s wisdom  by asking questions and learning together how to grow more fruit.**  **CHALLENGE**  Our first task as a coaching circle is helping our friend more deeply understand the kind of challenge he is facing, and decide what priority part of that challenge we will discuss in our limited time. (This may require a lot of listening. See the questions on the back of this page).  **POTENTIAL**  1. Who in your core team could help you discuss this challenge?  2. Who in your broader team or family could discuss this with you?  3. What kinds of capacity or skills are needed to resolve this issue?  4. What kind of special expertise is needed from outside your team?  5. Who might have experience in this type of issue? Where are they?  6. Who possesses special faith to help you see beyond the obstacles?  7. Which very influential local people could help you discuss this?  8. What new relationships would help you make progress?  **DREAM**  1. What dream will be brought to life if this is resolved well?  2. What hopes and plans for your movement are being hindered?  3. What solution set will most help your movement win more people?  4. What solution set will help you gather more workers or resources?  5. What solutions will generate enough funds and not cause problems?  6. What kind of relational dynamics grow stronger leader groups?  7. What are you trusting God to do in connection with this challenge?  8. Is this dream a part of a bigger vision God has given you?  **ACTION STEPS**  1. What are the core strategy elements that need to be implemented?  2. What strategy elements may need to be modified for this context?  3. What are some practical action steps you are able to do right now?  4. What action steps are the most important to do in the near future?  5. Are there practical action steps that only you can do? Really?  6. What are the action steps that can be done by others? By who?  7. Are there action steps that need to be done before others? Why?  8. What skills do you or others need for these strategies or tactics?  9. From whom could you learn the right strategy and tactics?  10. What Biblical truth do you need to pass on to the other generations?  11. What were the results from steps that you have already taken?  12. What are you doing that must change? What must be stopped?  13. Which people need to be involved in planning and doing this?  14. What activities can you reduce to make time for other priorities?  15. What are those other priorities you need to have? | **1. Understand Outcomes 2/3. Narrow or Widen Focus 4. Clarify Focus with Examples**  **5. Confirm our Understanding**  **6. Clarify Nature of Challenge**  **7. Increase Awareness**  **8. See the Spiritual Dimension** |