## **Export Readiness Assessment For reswer**

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**Company name: reswer** 

Products: trui, opl

| Category       | Score   | Suggestions   | Implication   |
|----------------|---------|---|---|
| Positioning    | 4.4     | The company is well positioned for export business  | Good to go  |
| Promoters      | 4.2     | The promoters of the company are committed to export business   | Good to go  |
| Products       | 4.2     | The promoters of the company are committed to export business   | Good to go  |
| Pricing        | 4.6     | The promoters of the company are committed to export business   | Good to go  |
| Predisposition | n 4.4   | The promoters of the company are committed to export business   | Good to go  |
| Purpose        | 4.2     | The promoters of the company are committed to export business   | Good to go  |
| Payment        | 4.2     | The promoters of the company are committed to export business   | Good to go  |
| Production     | 4.8     | The promoters of the company are committed to export business   | Good to go  |
| Proficiency    | 3.8     | Low score in promoter is an indication that the<br>business owner is inexperience and unwilling to<br>commit resources to support export. | Owners need exposure to export market potentials to stimulate interest to |
| People         | 4.6     | The promoters of the company are committed to export business   | Good to go  |
| Paperwork      | 4.4     | The promoters of the company are committed to export business   | Good to go  |
| Potential      | 4.8     | The promoters of the company are committed to export business   | Good to go  |
| Promotion      | 4.6     | The promoters of the company are committed to export business   | Good to go  |
| Purchasers     | 4.8     | The promoters of the company are committed to export business   | Good to go  |
| Partnership    | 5       | The promoters of the company are committed to export business   | Good to go  |
| Total          | 89.33 % | Positioned for sustainable export business – can start exporting immediately  | Export Ready  |
| Grade          | A       |   |   |