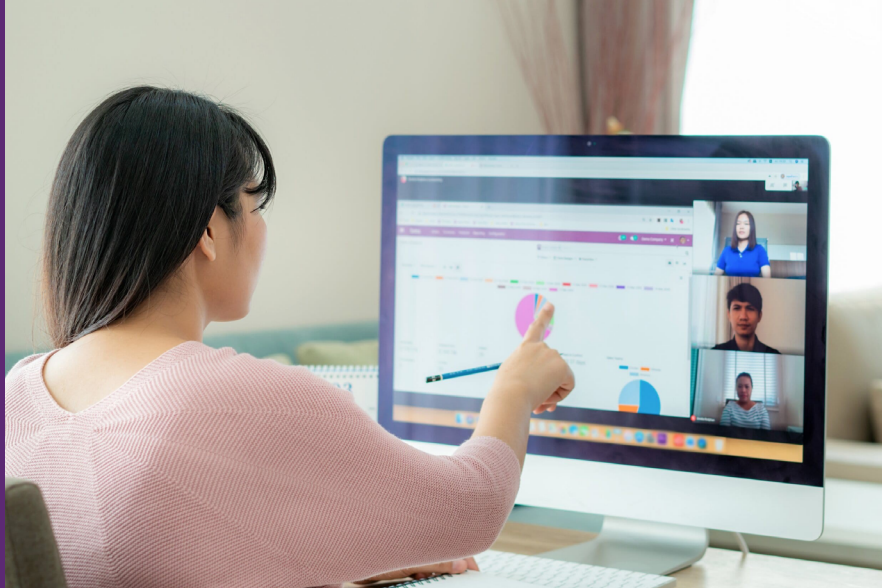













The Insight Advantage: Manage and Transform



Now, more than ever, technology is both supporting the business and becoming the business. We are the partner who can offer the solutions to help your business run smarter. Who can turn challenges into meaningful outcomes. Who can secure today and tomorrow. We are the partner to help you manage and transform your business.

Deep expertise across the full spectrum of business

With over 30 years of industry experience, strategic acquisitions, new services development and deep partner relationships, we are uniquely poised with compelling capabilities to deliver meaningful outcomes. From your behind-the-scenes infrastructure to your visible customer experience, we help you optimise investments and perform better, scale effectively and deliver smarter, advance today and define tomorrow, and turn ideas into value.

Manage today						Transform tomorrow		
								
Global scale & coverage	Operational excellence & systems	Software DNA	Services solutions	Data centre transformation skills	Next-generation tech skills	App dev & IoT expertise	Digital platform	Partner alignment

Insight Intelligent Technology Solutions™

The solutions we offer may be evolving, but the service we provide is the same. As we expand our offerings and approach, you can anticipate the same quality and relationships you've grown to expect from us.

Supply Chain Optimisation	Connected Workforce	Cloud + Data Centre Transformation	Digital Innovation
Invest smarter. <ul style="list-style-type: none">• Global IT Supply Chain• E-Procurement• Software lifecycle services• Product lifecycle services	Work smarter. <ul style="list-style-type: none">• Modern Workplace• Content & Collaboration• Identity and Security• Managed services	Run workloads smarter. <ul style="list-style-type: none">• Public Cloud Expertise• Cloud optimisation• Cloud security & governance• Cloud enablement	Innovate smarter. <ul style="list-style-type: none">• Digital Strategy & Design• IoT & Intelligent edge• Data & AI• Intelligent applications• DevOps• Agile & Change Management

Insight at a glance

- Global provider of IT hardware, software and service solutions
- Comprehensive resource for cloud solutions
- Fortune 500 company founded in 1988
- Generated sales of ~\$8.3 billion in 2020
- Partnerships with 3,500 hardware, software and cloud partners
- Global software reseller with extensive license management services
- Approximately 11,000 teammates worldwide
- Operations in 19 countries, serving clients across the globe

Achievements

- 2021 Microsoft Worldwide Migration to Azure and Solution Assessments Partner of the Year
- 2020 Microsoft Security 20/20 Partner Award Winner for Azure Security Deployment Partner of the Year
- 2020 ARN Innovation Awards – Cloud Partner Winner
- 2020 Nintex Partner Award for Customer Success
- 2019 Microsoft Worldwide Education Partner of the Year, Finalist
- 2019 Lenovo PCSD Reseller of the Year – Gold Partner
- 2019 ARN Innovation Award, Finalist
- 2018 No. 417 on the Fortune 500
- 2018 Microsoft Worldwide Artificial Intelligence Partner of the Year
- 2018 Microsoft Worldwide Modern Desktop Partner of the Year
- 2018 Sitecore Experience Award, Winner for Most Innovative Category
- 2018 ARN Innovation Award, Finalist for Digital Transformation
- 2018 ACSA Aged Care Award, Finalist for Innovation in Service or Design

Connected to leading partners

- Adobe Platinum Partner
- Apple Authorised Partner
- Cisco Select Partner
- Citrix Silver Partner
- Dell EMC Titanium Partner
- HPE Silver Partner
- HPI Silver Partner
- Kaspersky Gold Partner
- Lenovo Gold Partner
- McAfee Platinum Partner
- Microsoft Gold Partner
- Mimecast Premier Partner
- Snow Software Platinum Partner
- Sophos Platinum Partner
- Symantec Gold Partner
- Veeam Gold Partner
- Veritas Gold Partner
- VMware Premier Partner



2021 Partner of the Year Winner
Migration to Azure Award
Solution Assessment Award

Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 25 years and counting, we are the largest Microsoft global partner with more than 1,200 consultants and 150 dedicated Microsoft resources globally. We have made significant infrastructure investments and have earned numerous recognitions.



18 Gold & Silver competencies, including:

- Application Development
- Application Integration
- Cloud Platform
- Cloud Productivity
- Cloud Customer Relationship Management
- Data Analytics
- Datacenter
- Small and Midmarket Cloud Solutions



Microsoft Partner Awards, including:

- 2019 Education Partner of the Year - Finalist
- 2019 Customer Experience Partner of the Year - Finalist
- 2018 Modern Desktop Partner of the Year
- 2018 Artificial Intelligence Partner of the Year
- 2017 Mobile App Development Partner of the Year
- 2016 Internet of Things Partner of the Year

587 Microsoft certifications globally