

Patrick Mounts
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Working to generate a positive return on investment, while promoting a passionate lifestyle to be proud of living day to day.

Education –

University of Oregon
Major: Political Science *Minor(s):* Business & Economics

- Consistent high-level credit load, often incorporating group work, and projects based around team dynamics.
Example: Team lead on project incorporating eight classmates over the length of semester to produce 50 page deliverable required for completion of upper level pre-law course.

Relevant coursework includes experience in the following:

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|------------------------|---------------------------|
| ▪ Finance | ▪ Marketing |
| ▪ Accounting | ▪ Micro & Macro Economics |
| ▪ Business Composition | ▪ Law & Ethics |

Experience –

- 1/2 Price Smokes*, Portland, OR – Providing customers with a better, less costly alternative to major brand choices.
- Direct sales to a wide customer base, pressing them for transition in the face of passionate brand loyalty, and strong habitual preferences.
 - Grew small start-up from none existent, to consistent \$500+ daily profits in first 8 months.

- Wilderness Aware Rafting*, Buena Vista, CO – 3x Colorado Outdoor Company of the Year
- Coach and instruct teams of guests to rapidly learn new skills to successfully navigate Class III – IV white water.
 - Organize logistics as trip leader consistently responsible for day trips of up to 5 guides & 40+ guests.

- Crag Law Center*, Portland, OR – “Protecting and defending the Northwest’s environmental legacy”
- Research and prepare written summaries of federal and state laws, regulations and court cases as they relate to specific northwest environmental issues.
 - Plan, organize and execute the 2012 Wild and Scenic Film Festival; The most successful year in the events history, contacting over 100 new supporters, and raising over \$2500.

- Oregon Bus Project*, Portland, OR – “Volunteer Driven Democracy, for Our Generation”
- Build and nurture relationships with local businesses through cold-call & personal contacts. Garnished over \$1000 worth of product to provide as incentives and prizes to volunteers.
 - Organize and recruit teams of high school students through direct classroom workshops; pioneering a program to increase youth voter turnout statewide by over 4000.

Personal Passion –

Paddle – Over 1500 river miles personally. ▪ Guided 5 rivers commercially ▪ Swift water Rescue certified

Clymb/Hike – Avid three season backpacker. ▪ Bagged 3 Colorado 14’ers (Mt. Elbert, Shavano & Princeton)

Snow – 10+ years on mountain. ▪ 2010 logged +70 days on slope. ▪ Love for all sectors of mountain sport.

“Wilderness is not a luxury, but a necessity of the human spirit”
-- E. Abbey