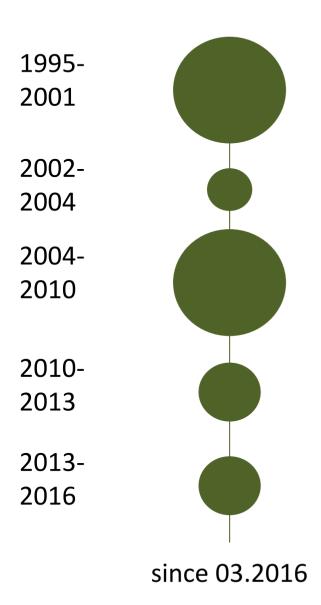


About me



University of Mannheim Diploma in Business Informatics

Icon, Karlsruhe
SAP APO & SAP BW-Consulting

Bosch, Stuttgart
Business Intelligence Consulting,
Product & Project Management

University of Mannheim PHD in Business Informatics

BorgWarner ITSE

Manager Business Intelligence

Competence Center

HdM Stuttgart
Professor
Big Data & Data Science



Teaching Portfolio

BUSINESS INTELLIGENCE (WI3)

- Data Warehousing
- Reporting
- BI Trends
- Workshop

DATA SCIENCE (WI3)

- Foundations
- Processes
- Methods & Algorithms
- Workshop

INTRODUCTION TO DATA SCIENCE (DSM)

- Processes
- Methods
- Algorithms

BIG DATA SCENARIOS

- Methods and technologies for unstructured data analysis
- Natural Language
 Processing



PROJECTS, e.g. "DEEP LEARNING", "SPORTS ANALYTICS"

- Neural Networks
- Pose Estimation

• ...



ADVANCED DATA SCIENCE

- Data Preprocessing
- Advanced Methods
- Analytical Project



MATHEMATICS & STATISTICS

- Foundations of descriptive statistics
- Distributions
- Measures
- Analysis approaches and models

DATA SCIENCE

- Foundations
- Processes
- Methods & Algorithms for structured data





Research Direction

Mission: Conduct design-oriented Data Science and Business Intelligence studies in cooperation with local and global partners





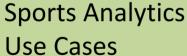


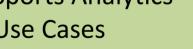












Machine Learning







"Classic" Business

Use Cases

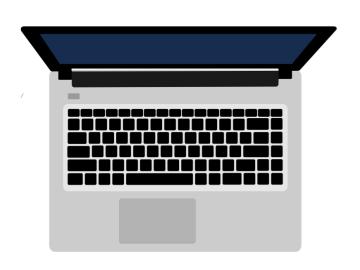






About you





Name

Semester / Major

About you

Prior experience with Big Data /

Expectations for



Data Science

the course

Today's session

Agenda

1 Organizational Information

2 Introduction

Data Science Process

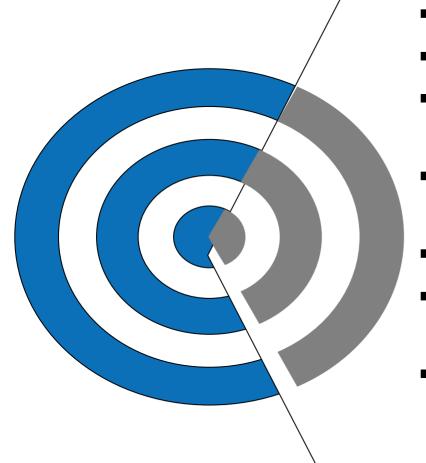
Summary



3

Goals of this course

Know how to conduct a data science project!



- Understand the data science process
- Learn to explore and preprocess data
- Have an overview about machine learning (ML) approaches, methods and algorithms
- Be able to select a ML approach / method / algorithm which matches the use case and data
- Know how to parametrize ML algorithms
- Understand how to evaluate and interpret machine learning results
- Get hands-on experience by working with state-ofthe-art, data science software in labs and a project



Elements helping you achieve your goals

Lecture

 Introduces key concepts and provides an environment that enables and facilitates your learning

Lecture Materials

- Materials will be made available before each lecture
- Literature will provide background information on concepts discussed in class; should be considered as opportunity to extend and deepen your understanding

Labs

 Leverage real world Data Science software and apply the concepts introduced in the lecture

Project

 Learn to apply methods and technology in a more realistic, project-based context



8

Course Materials

- On Moodle all lecture and lab materials plus readings will be made available for download
- https://moodle.hdm-stuttgart.de/course/view.php?id=16307 Students registered for this lecture can enroll using registration key: ***

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Fakultät Information und Kommunikation / Wirtschaftsinformatik und Digitale Medien (WI7) / Meth Hendrik

Introduction to Data Science - WS2023

Kurs Einstellungen Teilnehmer/innen Bewertungen Fragensammlung Mehr 🕶

Allgemeines /

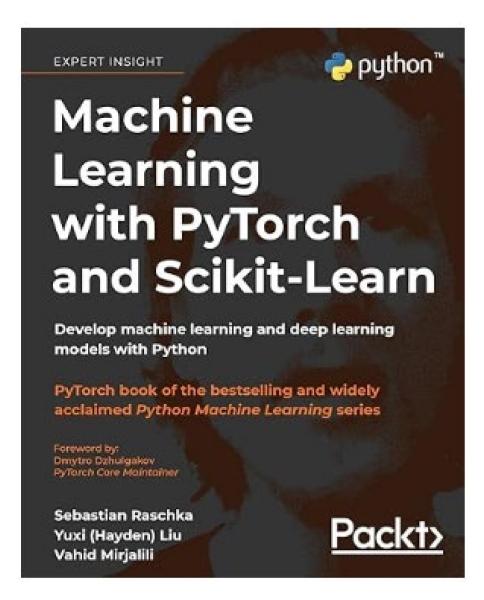
Alles einklappen

Key: IDS23



9

Text book – Data Science & Python



Raschka, S., Liu, Y. H., Mirjalili, V., & Dzhulgakov, D. (2022). *Machine Learning with PyTorch and Scikit-Learn: Develop machine learning and deep learning models with Python*. Packt Publishing Ltd.



Lectures: Overview

Summary Method Selection Cluster Analysis Classification Modeling **Association Analysis Regression Analysis** Feature and Instance Selection & Validation Missing Value and Feature Transformation **Data Preparation Outlier Handling** and Scaling Data **Descriptive Statistics and Visualization Understanding** Introduction **Foundations**



Schedule

	s202	In class	At home
1	13.10.2023	L: Course Organization & Introduction	T: PANDAS1
2	20.10.2023	L: Data Science Process & Case Introduction	T: PANDAS2 & PANDAS 3
3	27.10.2023	L: Data Exploration & PANDAS Exploration	
4		L: Data Preparation - Transformation & Scaling	T: Data Preparation - Transformation & Scaling
٥		L: Data Preparation - Missing Values & Outliers	T: Data Preparation - Missing Values & Outliers
•		P: Data Exploration	
7	24.11.2023	L: Data Preparation- Feature & Instance Selection	T: Data Preparation- Feature & Instance Selection
8	01.12.2023	L: Regression	T: Regression
9	08.12.2023	L: Clustering	T: Build and Evaluate a Clustering Model
10	15.12.2023	L: Association Rules	T: Derive and Evaluate Association Rules
11	22.12.2023	P: Data Preparation	
	29.12.2023	Christmas Break	
	05.01.2024	Christmas Break	
12	12.01.2024	L: Classification – Decision Trees	T: Build and Evaluate a DT (Ensemble) Model
13	19.01.2024	L: Classification – Log. Regression, Naive Bayes, KNN	T: Build and Evaluate a LogRegression and NaiveBayes Model
14		P: Model Optimization	ssss.aute a _sasa ess.e aaa esayes inteder



L = Lecture / T = Technology Lab / P = Presentation

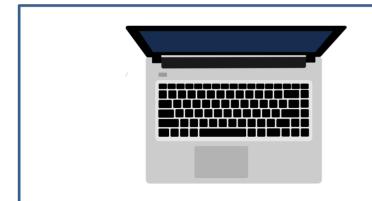
Course Grading

Element	Description	Exam / Due Date
Project (4 teams of 4)	 Analysis case study to be solved with Python in teams Teams can be chosen by yourself 	 Due Dates: WP1 Data Exploration Moodle upload / GitHub Freeze: 16.11.2023 Presentation: 17.11.2023 WP2 Data Preparation Moodle upload / GitHub Freeze: 21.12.2023 Presentation: 22.12.2023 WP3 Modeling & Validation Moodle upload / GitHub Freeze: 25.1.2024 Presentation: 26.1.2024

16-17 participants



Python Labs - Infrastructure







*

7 5.4.0

Web-based, interactive computing notebook environment. Edit and run human-readable docs while describing the data analysis.





Student notebooks

Launch





Local files



14

Contact



Prof. Dr. Hendrik Meth

Consultation hour: per request

Phone: +49 711 8923-3287

E-Mail: meth@hdm-stuttgart.de



Today's session

Agenda

1 Organizational Information

Introduction

Data Science Process

Summary

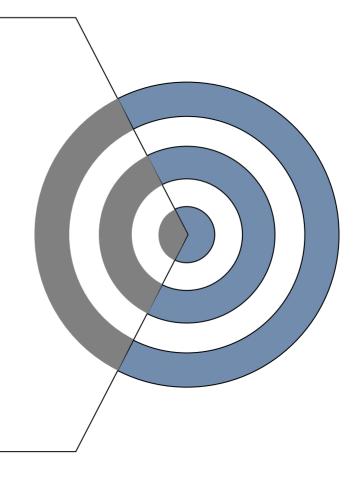


3

Goals of today's session

After completing this session, you should be able to

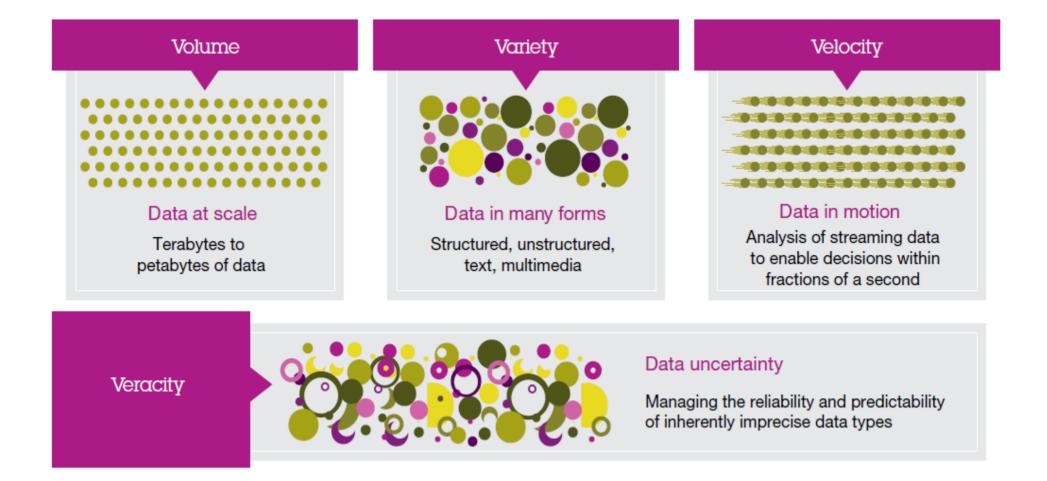
- Define Data Science
- Describe different types of Data Science
- Characterize the Data Science process
- Give examples of Data Science applications





What is Big Data?

Four dimensions to be differentiated





Source: Schroeck et al. 2012 – IBM Institute for Business Value

What is Data Science?

- Data science involves using <u>automated</u> methods to analyze massive amounts of <u>data in different forms</u> and to extract knowledge from them
- It is a continuation of some of the data analysis fields such as analytics, statistics and data mining
- It includes predictive methods (e.g. regression analysis) and exploratory ones (e.g. cluster analysis)

The Data Scientist

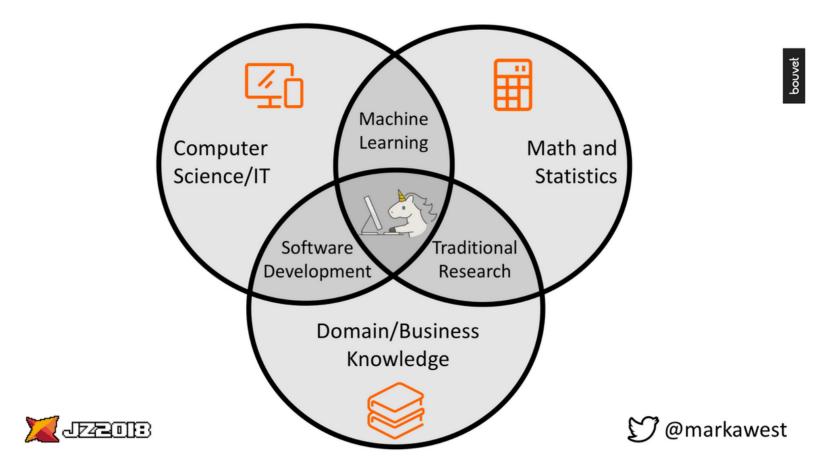
adventures in big data world







What is a Data Scientist?

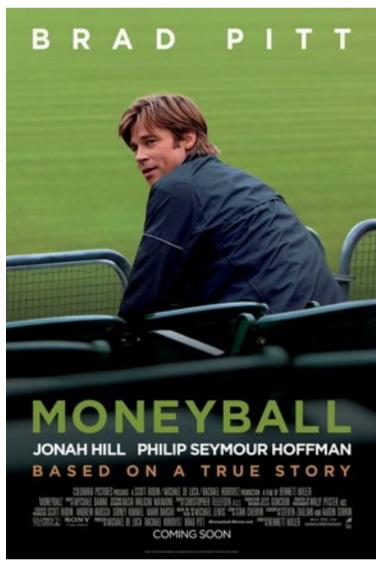


Data Scientist = Unicorn?

Source: https://www.bouvet.no/bouvet-deler/roles-in-a-data-science-project



Moneyball



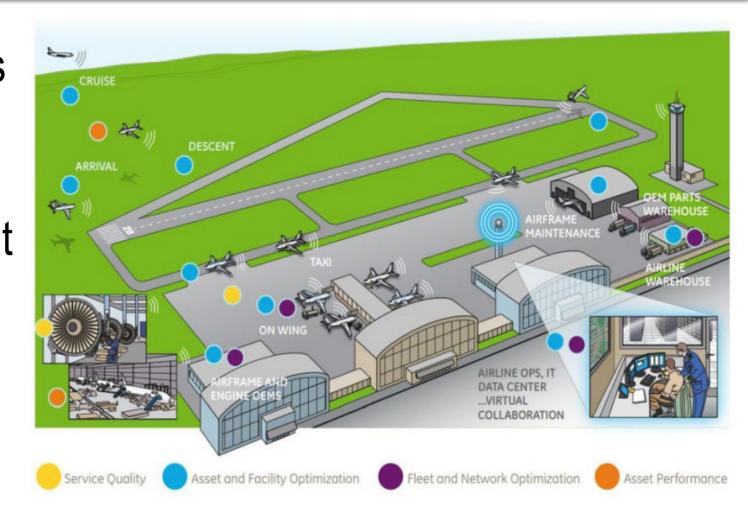
Picture source: wikipedia.com

HOCHSCHULE DER MEDIEN

- Application of Data Science methods to Major League Baseball
- In 2002 Oakland Athletics built a team of undervalued talent by taking a new data science-driven approach towards scouting and analyzing players

Etihad

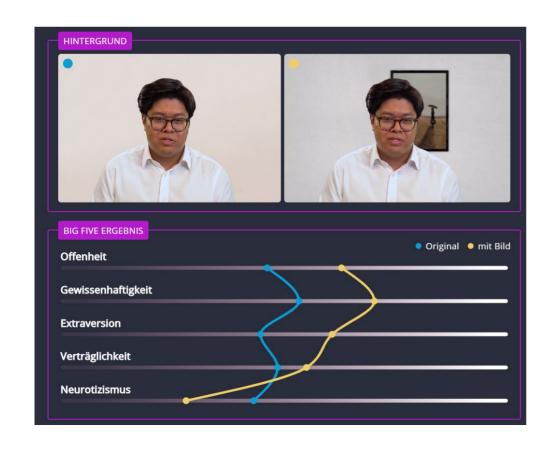
Etihad Airways uses data science to analyze vast amounts of data that are generated in real-time by the sensors on every plane.

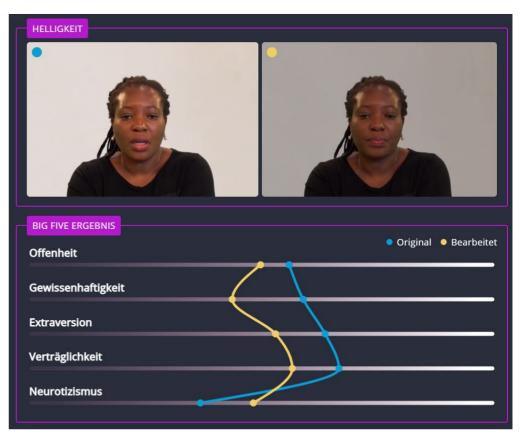






Data Science / Al in Human Resources context





https://web.br.de/interaktiv/ki-bewerbung/



Fashion vs. Face Recognition





Source: https://www.instagram.com/capable.design/?utm_source=ig_embed&ig_rid=1ce6a251-98bd-4d16-b76b-177748c7f1dc

How-Old.net





Some surprising insights...



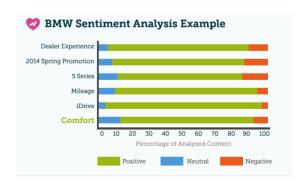
Other Applications of Data Science

Business

- Customer relationship management, ecommerce,
- Fraud detection, targeted marketing, sentiment analysis
- Web and Social Media
 - Advertising, search engine optimization, spam detection, web site optimization, personalization,

Government

Crime detection, profiling tax cheaters, ...



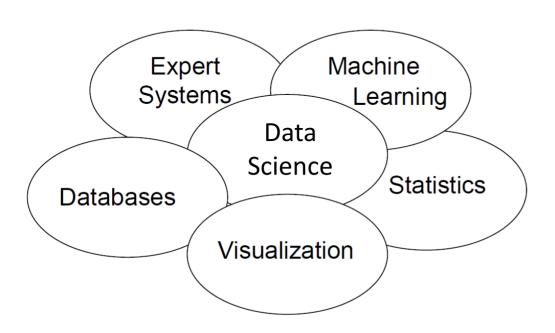
Frequently Bought Together







Data Science is Inter-Disciplinary



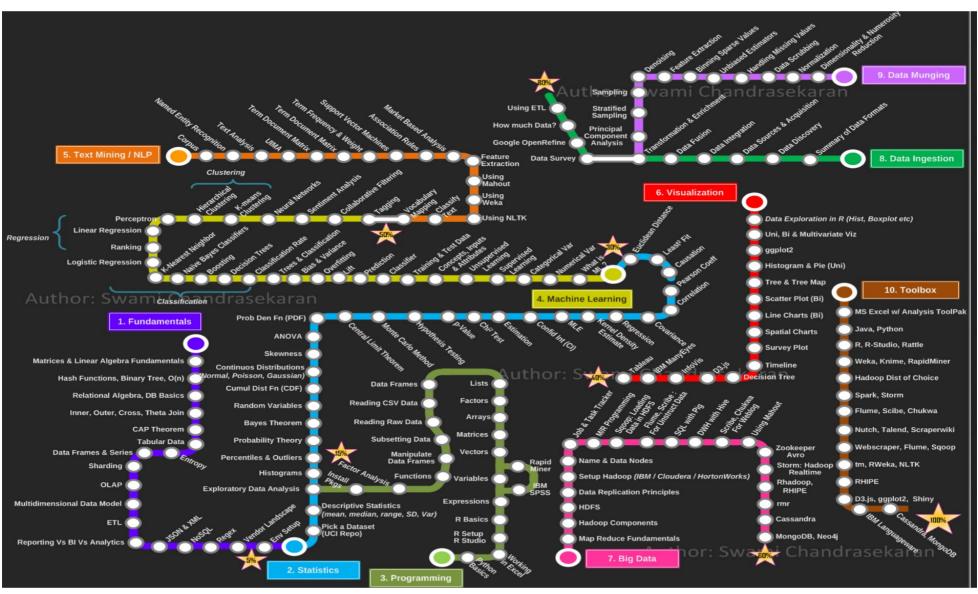
Traditional techniques may not work due to

- large amount of data
- high dimensionality of data
- heterogeneous, distributed nature of data



28

Data Science is Inter-Disciplinary



Source: https://cdn.dataflog.com/cms/2015/10/26/long-road-to-data-scientist.png?utm_source=dataflog&utm_medium=ref&utm_campaign=dataflog



Data Science Methods - Overview





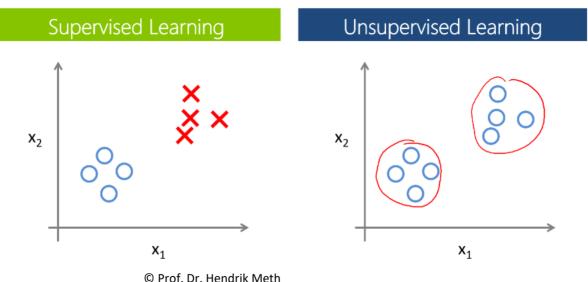
Supervised vs. Unsupervised

Supervised learning:

- Goal: predict data with unknown target attribute value with minimal error
- Search for dependencies of a target attribute on the input data.

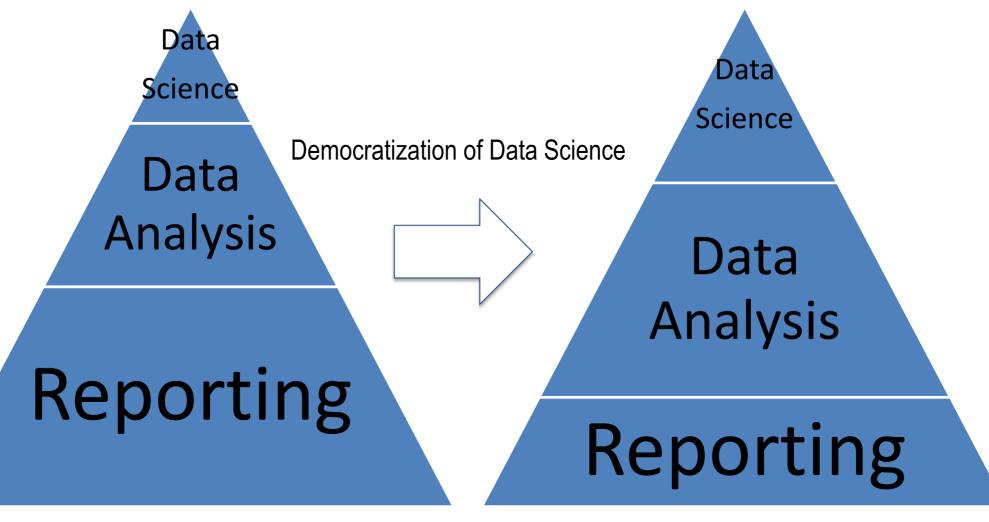
• Unsupervised learning:

- Goal: Create a pattern of a more compact description of the data
- No reference to target attribute, error not measureable.





Data Science Usage and Users



Drivers for Democratization of Data Science:

- Increasing Data Volumes
- Data Science capabilities as a competitive advantage

- Partial automation of analyses
- Improvement of tool support

33

Today's session

Agenda
Organizational Information
Introduction
Course Overview



3

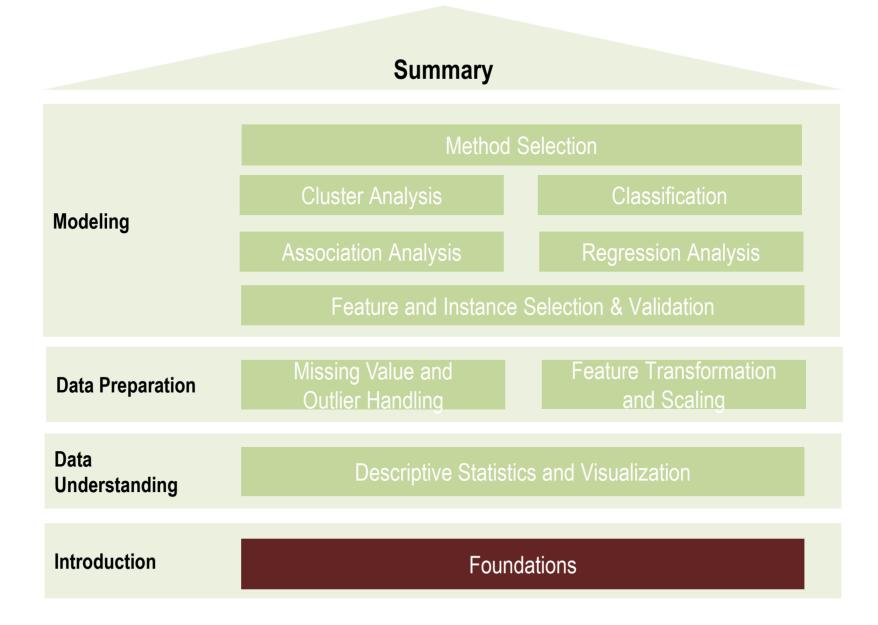
Summary

Lectures: Overview

Summary Classification Modeling **Data Preparation Outlier Handling** and Scaling Data **Understanding** Introduction Foundations

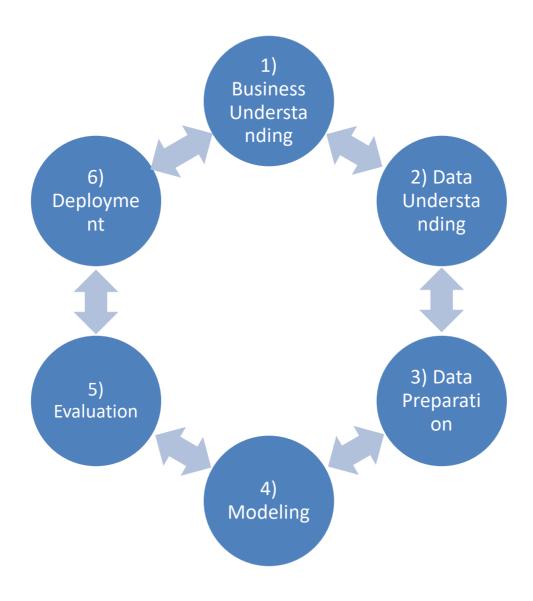


Lectures: Overview





CRISP-DM





Summary Classification **Modeling Data Preparation Outlier Handling** and Scaling Data Descriptive Statistics and Visualization **Understanding** Introduction Foundations



Data Exploration

Before applying advanced data science methods (such as clustering or classification) it is essential to perform basic data exploration to study the main characteristics of the data.



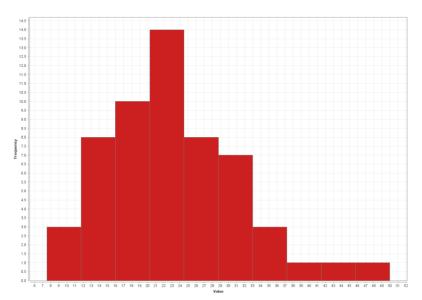
- Data exploration helps to
 - Understand the data better
 - Prepare the data for advanced analysis
 - Get insights sometime faster than using advanced methods
 - Interpret results of advanced methods

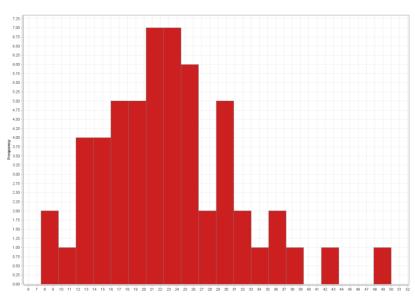


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Data Exploration - Histogram

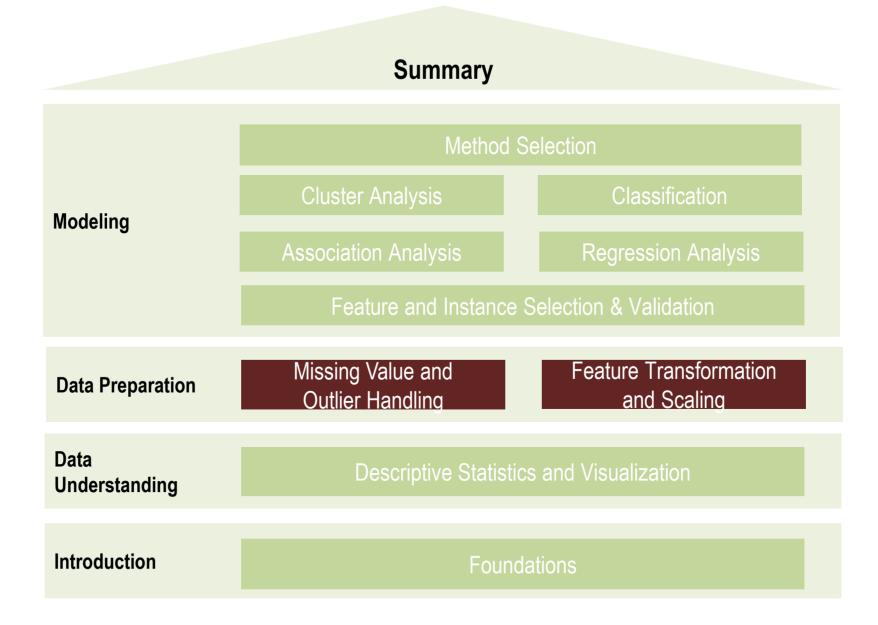
- One of the most basic visual ways to understand the frequency of occurrence of a range of values for one variable
- Numeric variable to be analyzed takes the horizontal and its frequency of occurrence the vertical axis
- Histograms are used to find the central location, range, and shape of distribution.





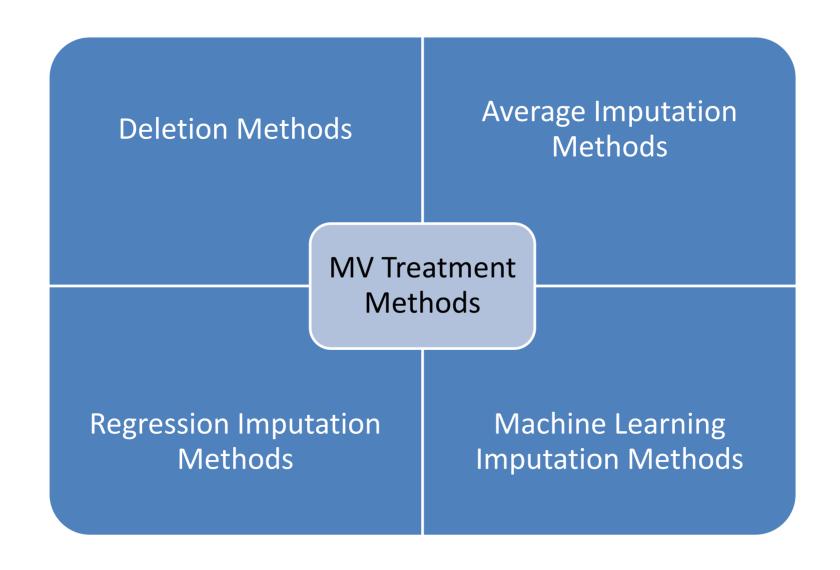


Histogram with 20 bins





Alternative Treatments of MV





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Outliers

- Outlier: Data object which is significantly different from other objects in data set
- Important: Definition is based on the context of other objects in the data set
- Example: A car with > 800 hp (horse power) will be an outlier in a database for used consumer cars, but a standard value in a database with formula 1 cars

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Summary Classification **Modeling** Feature and Instance Selection & Validation **Data Preparation Outlier Handling** and Scaling Data **Understanding** Introduction Foundations



Motivation for Feature Selection

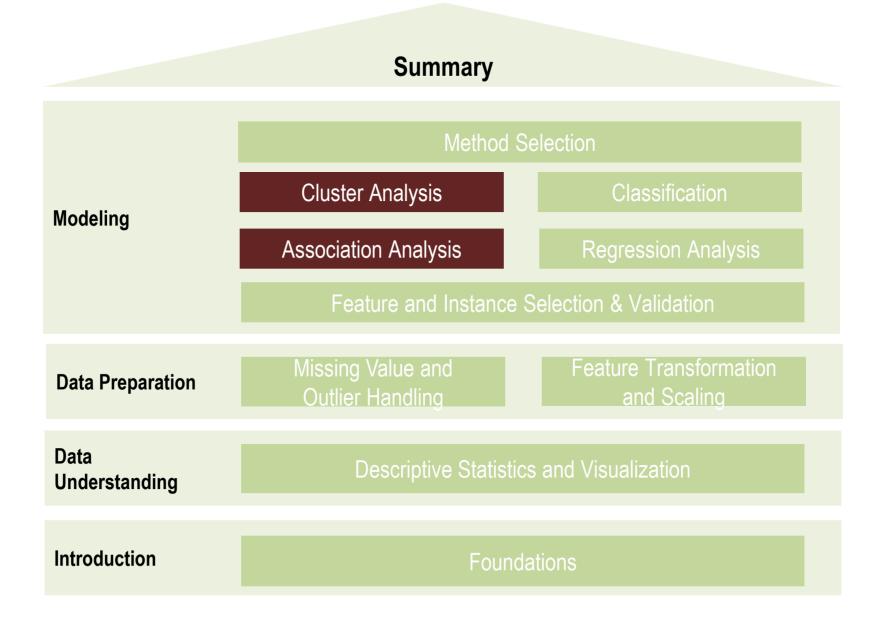
- Optimize performance of the data science algorithm, especially
 - select variables that are strongly correlated to dependent variable / label to be predicted
 - remove independent variables that are strongly correlated to each other (a requirement of many data science methods to work properly)
- Makes it easier for the analyst to interpret the outcome of the modeling



Data Reduction

- Data reduction consists of removing or grouping data
- Different types
 - dimensionality reduction focuses at reduction of attributes / features
 - data sampling focuses at reduction of examples / instances
- Data reduction aims to produce the same (or almost the same) outcome with reduced data and therefore more efficient processing

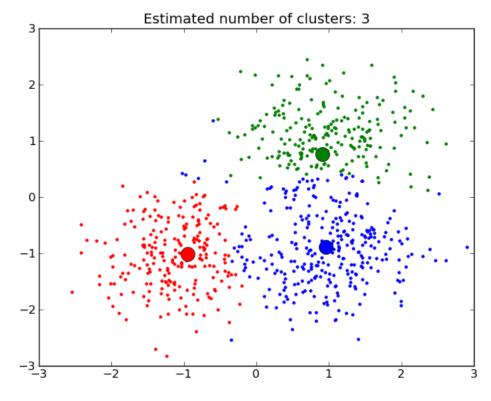






Clustering

- Goal: Find groups of objects (=clusters)
- Pre-Requisites:
 - Set of objects / data points
 - Similarity measure to compare objects
- Conditions:
 - Objects within one cluster are similar to each other
 - Objects in different clusters are different from each other



Graph: http://scikit-learn.sourceforge.net/0.5/_images/plot_mean_shift.png



Clustering Application: Market Segmentation

- Cluster Analysis is a very useful method in market segmentation
- Market segmentation is based on the notion that
 - Customers in one market segment are similar to each other based on a given set of characteristics
 - Customers in different market segment aren't
- Based on this segmentation the marketing mix (product, price, place, promotion) can be individually tailored to each segment





Association Rules

- Association rules describe relationships between attributes appearing together in transactions.
- Typical application areas:
 - Retailers
 - Tourism
 - eCommerce platforms (e.g. Amazon, ebay)

Transaction	Items
t1	Juice, coke, beer
t2	Juice, coke, wine
t3	Juice, water
t4	coke, beer, Juice
t5	Juice, coke, beer, wine
t6	water



Frequent Itemsets

Coke, Beer

Beer, Juice

Coke, Juice

Coke, Beer, Juice



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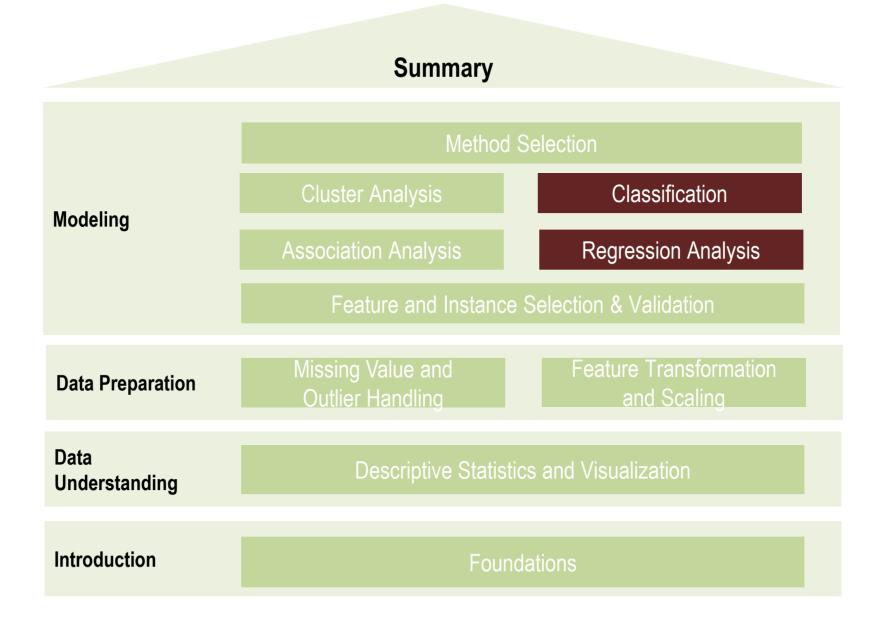
Association Rules Application – Market Basket Analysis

- Typical questions to be answered by association rules:
 - Which products are often bought together?
 - What do customers buy who are similar to a certain customer?





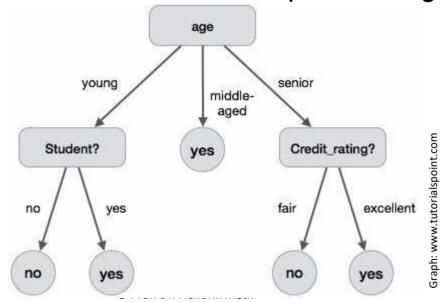
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Classification - Introduction

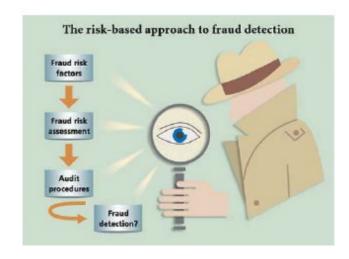
- Goal: Sort data records into two or more distinct classes
 - Spam Mail / No Spam Mail
 - Potential Buyer / No Potential Buyer
 - Rainy Day / Sunny Day / Cloudy Day
- Classification uses a training data set of already labeled records to "learn" which records belong to a specific class
- Training data consists of independent variables, e.g. age of a customer and the class variable e.g. potential buyer (yes/no)
- Example: Decision tree classifier for a purchasing decision

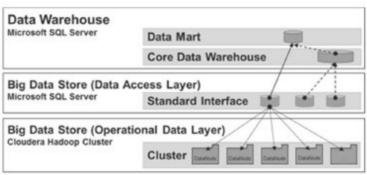




Classification Application: Fraud Detection

- Fraud is a major contributor to loss in this insurance industry
- In former times insurance companies often relied on random sample to detect fraud
- Decision Trees can be used to predict if a transaction is regular or fraud
- Technological challenge: Integrate external and internal data sources and provide results in an acceptable time frame







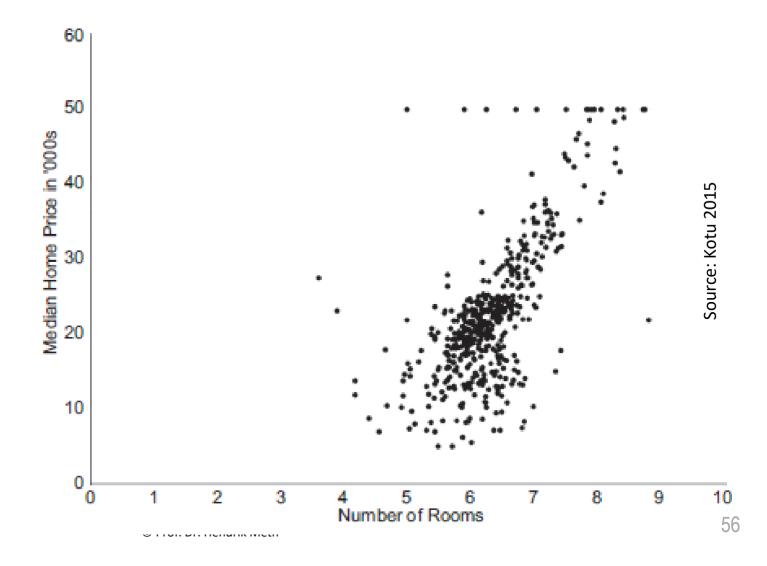
Regression Analysis

- Purpose: Identify a function that explains and predicts the value of the output variable when given the values of the input variables
- Types of regression
 - Linear regression: Numeric prediction
 - Logistic regression: Class prediction



Regression Application: Demand forecasting

 Real estate: Predict real estate price based on living area, number of bedrooms, district ranking etc.

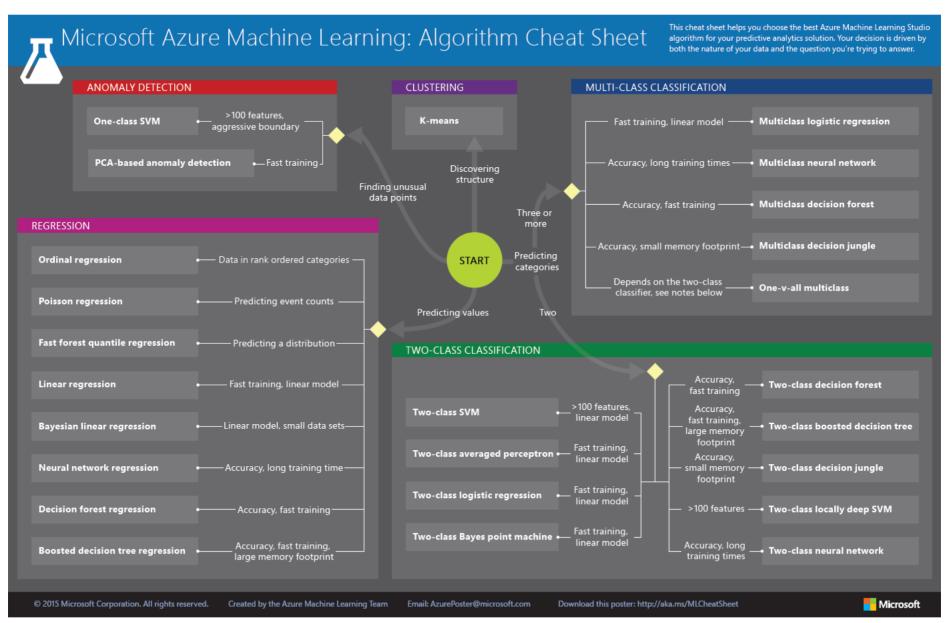




Summary Method Selection Classification **Modeling Data Preparation Outlier Handling** and Scaling Data **Understanding** Introduction Foundations



Method Selection

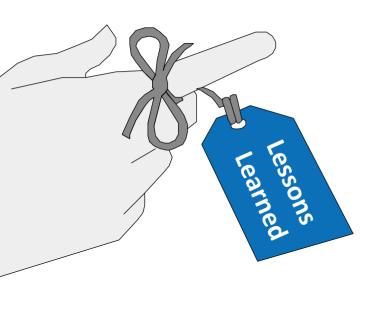




Summary Classification **Modeling Data Preparation Outlier Handling** and Scaling Data **Understanding** Introduction Foundations



Today's session in review



Today you learned...

- ...how to define Data Science
- ...about different types of Data
 Science
- ...how to characterize the Data
 Science process
- ...about some examples of Data
 Science applications

