

**MAKERERE UNIVERSITY BUSINESS SCHOOL**  
**COURSEWORK TWO FOR THE**  
**DEGREE OF BACHELOR OF BUSINESS COMPUTING (BBC)**  
**OF MAKERERE UNIVERSITY, ACADEMIC YEAR 2023/ 2024**

**COURSE NAME:** Business Intelligence and Data warehousing  
**COURSE CODE:** BUC2225    **YEAR OF STUDY:** Two    **SEMESTER:** Two  
**DUE DATE:** Saturday 13<sup>th</sup> April 2024

**Project Description:**

You've been tasked with developing a comprehensive data warehousing and business intelligence solution for Global Super Store to analyze performance and forecast future trends. The company operates in multiple regions and sells a variety of products through both physical stores and online channels. The objective of the project is to provide actionable insights to optimize business strategies, inventory management, and resource allocation.

**Project Requirements:**

Data Integration:

- Collect sales data from various sources including point-of-sale systems, online transactions, inventory databases, and customer relationship management (CRM) systems.
- Integrate and cleanse the data to ensure consistency, accuracy, and completeness. This involves handling data from disparate sources, resolving inconsistencies, and removing duplicates.

Data Warehousing:

- Design and implement a dimensional data model suitable for sales analysis. Utilize star schema or snowflake schema based on the requirements.
- Create a data warehouse to store historical sales data efficiently. Implement appropriate indexing, partitioning, and optimization techniques for improved performance.

ETL Processes:

- Develop Extract, Transform, Load (ETL) processes to populate the data warehouse with updated sales data on a regular basis. Transform and aggregate the data to

derive meaningful measures such as sales revenue, profit margins, product performance, customer demographics, and regional sales trends.

#### Business Intelligence and Reporting:

- Build interactive dashboards and reports using BI tools such as Tableau, Power BI, or similar.
- Visualize key performance indicators (KPIs) such as sales trends over time, product sales distribution, regional comparisons, and customer segmentation.
- Enable drill-down capabilities to explore data at different levels of granularity and analyze factors influencing sales performance.

#### Advanced Analytics and Forecasting:

- Apply advanced analytics techniques such as regression analysis, time series forecasting, and predictive modeling to forecast future sales trends.

#### **Deliverables:**

- Detailed project plan outlining the timeline, tasks, and resources required for each phase of the project.
- Data warehouse schema design documentation including entity-relationship diagrams, data flow diagrams, and schema definitions.
- ETL scripts and documentation describing the data extraction, transformation, and loading processes.
- BI dashboards and reports showcasing sales performance metrics and insights.
- Documentation on advanced analytics methodologies used for sales forecasting and the results obtained.
- Presentation to stakeholders demonstrating the project outcomes, key findings, and recommendations for improving sales performance.