

Dear Sir / Madam,

I'm interested to work with your Strategy Manager to develop B2B Industrial Expansion Strategy pro-bono.

I'm a CFA charterholder with 13 years of experience working at the intersection of commercial real estate and finance. I currently work as Senior Vice President, and used to explain and justify various corporate initiatives (entering a new market, disposal of assets, share buy-backs, etc.) to the board and senior management. Although my previous experience may not be entirely relevant to high-tech manufacturing, the key skills of communicating the business case, coordinating market research, modeling the risks and financial impacts are essential to strategy development and delivery.

I had recently been involved in fund raising for a private equity firm in Japan where the investee companies involves highly specialized manufacturing in China and Japan I am hoping to carry over some of those knowledge to help you.

Hope I can have an opportunity to discuss with you further on the details of your corporate initiatives and a chance to justify why I would be a good fit for the post.

Thanks,

Paul

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