

Regression Analysis of the Ames, Iowa Dataset

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1 Introduction

Ramsey and Schafer^[3]

2 Ames, Iowa Data Set

The Ames, Iowa Data Set describes the sale of individual residential properties from 2006-2010 in Ames, Iowa^[1]. The data was retrieved from the dataset hosting site Kaggle, where it is listed under a machine learning competition named *House Prices: Advanced Regression Techniques*^[2]. The data is comprised of 37 numeric features, 43 non-numeric features and an observation index split between a training set and a testing set, which contain 1460 and 1459 observations, respectively. The response variable (**SalePrice**) is only provided for the training set. The output of a model on the test set can be submitted to the Kaggle competition for scoring the performance of the model in terms of RMSE. The first analysis models property sale prices (**SalePrice**) as the response of living room area (**GrLivArea**) of the property and neighborhood (**Neighborhood**) where it is located. **Add some details on the question 2 variables?**

3 Analysis Question I

3.1 Question of Interest

Century 21 has commissioned an analysis of this data to determine how the sale price of property is related to living room area of the property in the Edwards, Northwest Ames, and Brookside neighborhoods of Ames, IA.

3.2 Modeling

Linear regression will be used to model sale price as a response of the living room area. From the initial exploratory data analysis, it was determined that sale prices should be log-transformed to meet the model assumptions for linearity (see section 5.1), thus improving our models fit and reducing standard error. Additionally, two observations were removed as they appeared to be from a different population than the other observations in the dataset (see section 5.2); therefore, analysis only considers properties with living rooms less than 3500 sq. ft. in area.

We will consider two models: the logarithm of sale price as the response of living room area (1), the reduced model, and the logarithm of sale price as the response of living room area accounting for differences in the three neighborhood of interest (Brookside, Northwest Ames, and Edwards) where Edwards will be used as the reference (2), the full model. An extra sums of square (ESS) test will be used to verify that the addition of `Neighborhood` improves the model.

Reduced Model

$$\mu\{\log(\text{SalePrice})\} = \beta_0 + \beta_1(\text{LivingRoomArea}) \quad (1)$$

Full Model

$$\begin{aligned} \mu\{\log(\text{SalePrice})\} = & \beta_0 + \beta_1(\text{LivingRoomArea}) + \beta_2(\text{Brookside}) + \beta_3(\text{NorthwestAmes}) + \\ & \beta_3(\text{Brookside})(\text{LivingRoomArea}) + \beta_4(\text{NorthwestAmes})(\text{LivingRoomArea}) \end{aligned} \quad (2)$$

The ESS test provides convincing evidence that the interaction terms are useful for the model (p-value < 0.0001); thus, we will continue with the full model.

```
## Analysis of Variance Table
##
## Model 1: log(SalePrice) ~ (GrLivArea) + Neighborhood_BrkSide + Neighborhood_NAmes
## Model 2: log(SalePrice) ~ (GrLivArea) + Neighborhood_BrkSide + Neighborhood_NAmes +
##          (GrLivArea) * Neighborhood_BrkSide + (GrLivArea) * Neighborhood_NAmes
##   Res.Df    RSS Df Sum of Sq    F    Pr(>F)
## 1      377 14.824
## 2      375 13.441  2    1.3834 19.299 1.053e-08 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

3.3 Model Assumptions Assessment

The following assessments for model assumptions are made based on Figure 1 and Figure 3:

- The residuals of the model appear to be approximately normally distributed based on the QQ plot of the residuals and histogram of the residuals, suggesting the assumption of normality is met.
- No patterns are evident in the scatter plots of residuals and studentized residuals vs predicted value, suggesting the assumption of constant variance is met.
- While some observations appear to be influential and have high leverage, removing these observations does not have a significant impact on the result of the model fit.
- Based on the scatter plot of the log transform of `SalePrice` vs `GrLivArea`, it appears that a linear model is reasonable (see section 5.1).

The sampling procedure is not known. We will assume the independence assumption is met.

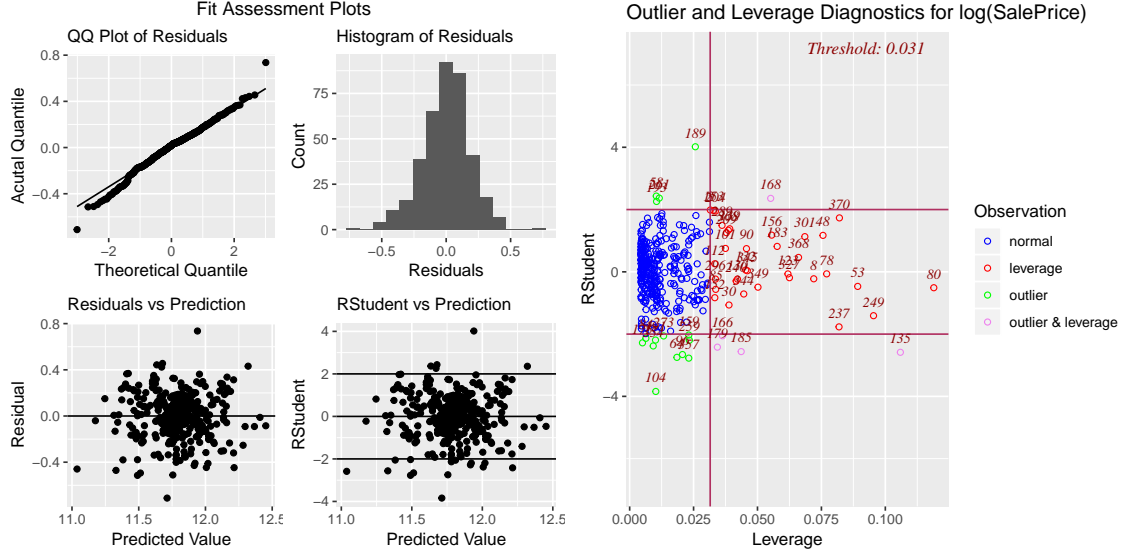


Figure 1: Diagnostic Plots

3.4 Comparing Competing Models

The two models were trained and validated on the training dataset using 10-fold cross validation. The table below summarizes the performance of the models with RMSE, adjusted R^2 , and PRESS. These results show that the full model is an improvement over the reduced model, which is consistent with the result of the ESS test.

| Model | RMSE | CV.Press | Adjused.R.Squared |
|---------------|-----------|----------|-------------------|
| Full Model | 0.1910566 | 12.51675 | 0.5084024 |
| Reduced Model | 0.1988473 | 13.55835 | 0.4750767 |

3.5 Parameters

The following table summerizes the parameter estimates for the full model.

| Parameter | Estimate | CI.Lower | CI.Upper |
|--------------------------------|------------|------------|------------|
| Intercept | 11.0254845 | 10.8861855 | 11.1647836 |
| GrLivArea | 0.0005387 | 0.0004324 | 11.1647836 |
| Neighborhood_BrkSide | -0.2338906 | -0.4468114 | -0.0209698 |
| Neighborhood_NAmes | 0.4178562 | 0.2558923 | 0.5798200 |
| GrLivArea:Neighborhood_BrkSide | 0.0001996 | 0.0000336 | 0.0003656 |
| GrLivArea:Neighborhood_NAmes | -0.0002145 | -0.0003366 | -0.0000924 |

Where Intercept is β_0 , GrLivArea is β_1 , Neighborhood_BrkSide is β_2 , Neighborhood_NAmes is β_3 , GrLivArea:Neighborhood_BrkSide is β_4 , and GrLivArea:Neighborhood_NAmes is β_5

3.6 Model Interpretation

We estimate that for increase in 100 sq. ft., there is associated multiplicative increase in median price of

- 1.055 for the Edwards neighborhood with a 95% confidence interval of [1.044 , 1.066]
- 1.033 for the Northwest Ames neighborhood with a 95% confidence interval of [1.026 , 1.040]
- 1.077 for the Brookside neighborhood with a 95% confidence interval of [1.063 , 1.090]

Since the sampling procedure is not known and this is an observational study, the results only apply to this data.

3.7 Conclusion

In response to the analysis commissioned by Century 21, the log transform of property sale price was modeled as a linear response to the property living room area for residential properties in Ames, IA. It was determined that it was necessary to include interaction terms to allow for the influence of neighborhood on sale price. Based on the model, there is strong evidence of an associated multiplicative increase in median sale price for an increase in living room area (p-value < 0.0001, overall F-test).

4 Analysis Question II

4.1 Question of Interest

Restatement of the problem

4.2 Modeling

Through analyzing our variable selection and cross-validation processes - along with our nascent domain knowledge of residential real estate - we ultimately arrived at a multiple linear regression model featuring **some amount we can determine later** linear predictor variables and **some amount we can determine later** interaction terms. After performing visual analysis, we determined 18 of the predictor variables would need logarithmic transforming. However, after performing these transformations, none were determined necessary for the model **Paul can provide some code for this if you want to include the steps taken and visuals.**

Type of selection

4.3 Model Assumption Assessment

Address each assumption

4.4 Comparing Competing Models

- Adj R^2
- CV Press
- Kaggle score

4.5 Conclusion

A short summary of the analysis

5 Appendix

5.1 Checking for Linearity in SalePrice vs GrLivArea

The scatter plot in Figure 2 shows relationship of `SalePrice` vs `GrLivArea` for all three neighborhoods of interest to Century 21. Based on this plot, it does not appear that this relationship meets the assumptions of linear regression, specifically the constant variance assumption. The response will be transformed to attempt to handle the changing variance.



Figure 2: Scatter Plot of Sale Price vs Living Room Area

The images below show the scatter plots of log sale price vs living room area (Figure 3). In the image on the right, the scatter plot is shown for each neighborhood. In the image on the left the observations for all three neighborhoods are included. In all cases, a linear model appears to be reasonable to model this data.

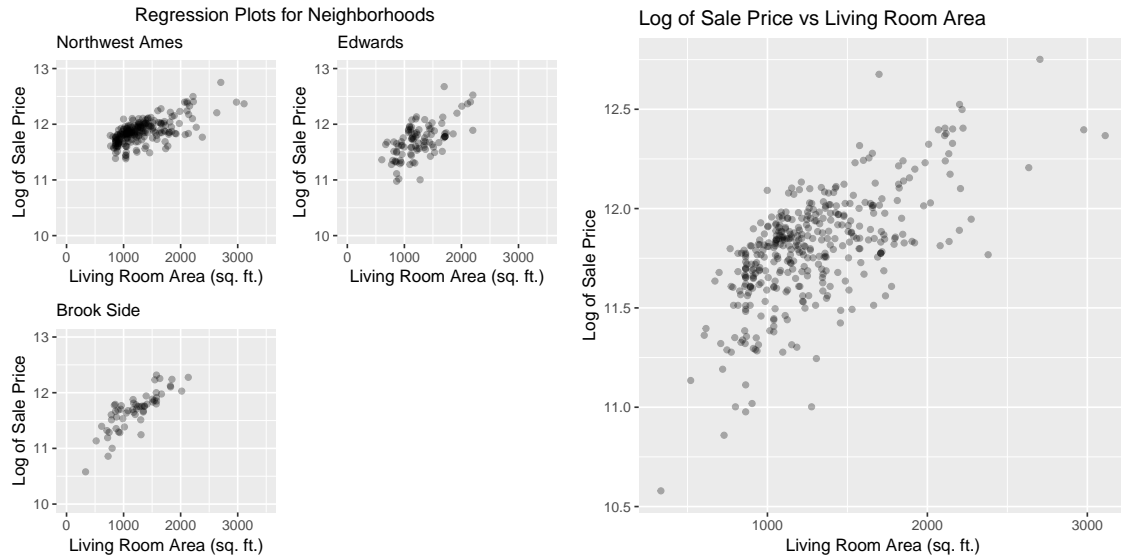
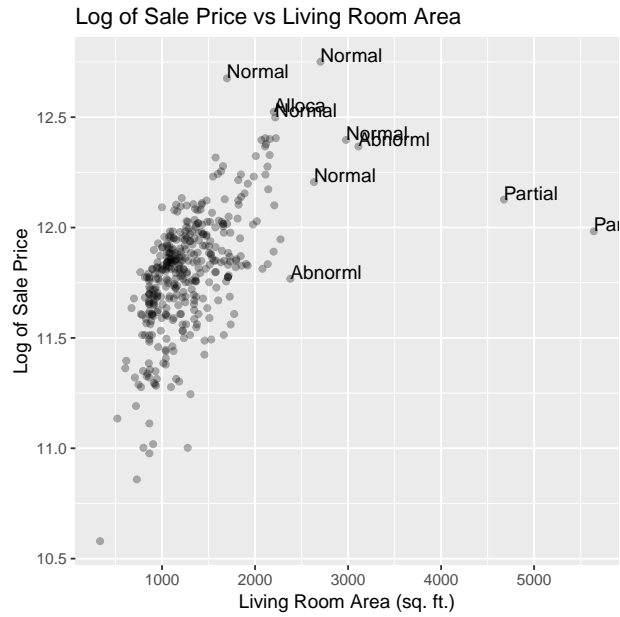


Figure 3: Scatter Plots of Log of Sale Price vs Living Room Area

5.2 Analysis of Influential points

The two outlying observations with living room areas greater than 4000 sq. ft. appear to be from a different distribution than the main dataset. Since these are partial sales, it is possible that the sale prices do not reflect market value. For this reason, we will limit the analysis to properties with less than 3500 sq. ft. 4



5.3 R Code For Analysis 1

```

#' Plots QQ plot of residuals, histogram of residuals,
#' residuals vs predicted values, and studentized
#' residuals vs predicted values. Depends on tidyverse
#' and gridExtra packages being loaded.
#'
#' @param data The true values corresponding to the input.
#' @param model The predicted/fitted values of the model.
basic.fit.plots <- function(data, model) {

  # depends on
  require(tidyverse)
  require(gridExtra)

  # get predicted values
  data$Predicted <- predict(model, data)
  # get residuals
  data$Resid <- model$residuals
  # get studentized residuals
  data$RStudent <- rstudent(model = model)

  # create qqplot of residuals with reference line
  qqplot.resid <- data %>%
    ggplot(aes(sample = Resid)) +
    geom_qq() + geom_qq_line() +
    labs(subtitle = 'QQ Plot of Residuals',
         x = 'Theoretical Quantile',
         y = 'Acutal Quantile')

  # create histogram of residuals
  hist.resid <- data %>%
    ggplot(aes(x = Resid)) +
    geom_histogram(bins = 15) +
    labs(subtitle = 'Histogram of Residuals',
         x = 'Residuals',
         y = 'Count')

  # create scatter plot of residuals vs predicted values
  resid.vs.pred <- data %>%
    ggplot(aes(x = Predicted, y = Resid)) +
    geom_point() +
    geom_abline(slope = 0) +
    labs(subtitle = 'Residuals vs Prediction',
         x = 'Predicted Value',

```



```

    y = 'Residual')

# create scatter plot of studentized
# residuals vs predicted values
rStud.vs.pred <- data %>%
  ggplot(aes(x = Predicted, y = RStudent)) +
  geom_point() +
  geom_abline(slope = 0) +
  geom_abline(slope = 0, intercept = -2) +
  geom_abline(slope = 0, intercept = 2) +
  labs(subtitle = 'RStudent vs Prediction',
       x = 'Predicted Value',
       y = 'RStudent')

# add all four plots to grid as
# qqplot          histogram
# resid vs pred    RStud vs pred
grid.arrange(qqplot.resid,
             hist.resid,
             resid.vs.pred,
             rStud.vs.pred,
             nrow = 2,
             top = 'Fit Assessment Plots')
}

#' Creates dummy variables (columns) for given column
#'
#' @param data A dataframe.
#' @param column A categorical column in data.
#' @param reference A value in the column to use a reference.
#' @param as.onehot Set to TRUE to use onehot encoding.
#'
get.dummies <- function(data, column, reference, as.onehot = FALSE) {
  # get the levels of the factor in column
  lev <- levels(data[[column]])
  # do not remove reference for onehot encoding
  if (!as.onehot) {
    # remove the reference value
    lev <- lev[lev != reference]
  }
  # add encodings
  for (fct in lev){
    new_col <- paste(column, fct, sep = '_')

```

```

    data[new_col] <- as.numeric(data[, column] == fct)
    print(new_col)
  }
  data
}

#' Calculates PRESS from `caret` CV model
#'
#' @param model.cv Calculates press from a model
#' produced by `caret`
#'
PRESS.cv <- function(model.cv) {
  meanN <- 0
  folds <- model.cv$control$index
  for (i in seq(1:length(folds))){
    meanN <- meanN + length(folds[[i]])
  }
  meanN <- meanN / length(folds)
  meanN * ((model.cv$results$RMSE)^2)
}

### plots of log of sale price ~ living room area

# create scatter plot for northwest ames
regplot.names <- train %>% filter(Neighborhood == 'NAmes') %>%
  ggplot(aes(x = (GrLivArea), y = log(SalePrice))) +
  geom_point(alpha = 0.3) +
  ylim(10, 13) +
  xlim(0, 3500) +
  labs(subtitle = 'Northwest Ames',
       y = 'Log of Sale Price', x = 'Living Room Area (sq. ft.)')

# create scatter plot for edwards
regplot.ed <- train %>%
  filter(GrLivArea < 4000) %>%
  filter(Neighborhood == 'Edwards') %>%
  ggplot(aes(x = (GrLivArea), y = log(SalePrice))) +
  geom_point(alpha = 0.3) +
  ylim(10, 13) +
  xlim(0, 3500) +
  labs(subtitle = 'Edwards',
       y = 'Log of Sale Price', x = 'Living Room Area (sq. ft.)')

```

```

# create regression plot for brookside
regplot.brk <- train %>% filter(Neighborhood == 'BrkSide') %>%
  ggplot(aes(x = (GrLivArea), y = log(SalePrice))) +
  geom_point(alpha = 0.3) +
  ylim(10, 13) +
  xlim(0, 3500) +
  labs(subtitle = 'Brook Side',
       y = 'Log of Sale Price', x = 'Living Room Area (sq. ft.)')

# add the scatter plots for the neighborhood into a single plot
grid.arrange(regplot.names, regplot.ed, regplot.brk, nrow = 2,
             top = 'Regression Plots for Neighborhoods')

# scatter plot of observations from all three neighborhoods
train %>%
  filter(GrLivArea < 4000) %>%
  ggplot(aes(x = (GrLivArea), y = log(SalePrice))) +
  geom_point(alpha = 0.3) +
  labs(title = 'Log of Sale Price vs Living Room Area',
       y = 'Log of Sale Price', x = 'Living Room Area (sq. ft.)')

### Filter data for analysis 1

train <- train %>%
  filter(Neighborhood %in% c("Edwards", "BrkSide", "NAMES"))
train$Neighborhood <- as.factor(train$Neighborhood)

# create dummy variables with Neighborhood == 'Edwards' as reference
train <- get.dummies(train, "Neighborhood", reference = 'Edwards')

# remove suspect points from training data
train.mod <- train %>% filter(GrLivArea < 4000)

#### Extra Sum of Squares

# full model formula
model.formula = log(SalePrice) ~ (GrLivArea) +
  Neighborhood_BrkSide +
  Neighborhood_NAMES +
  (GrLivArea) * Neighborhood_BrkSide +
  (GrLivArea) * Neighborhood_NAMES

# reduced model formula
model.reduced.formula = log(SalePrice) ~ (GrLivArea) +

```

```

    Neighborhood_BrkSide +
    Neighborhood_NAmes

# fit models
model <- lm(formula = model.formula, data = train.mod)
model.reduced <- lm(formula = model.reduced.formula, data = train.mod)
# ESS test on models
anova(model.reduced, model)

### Assessment plots

# create plots of residuals
basic.fit.plots(train.mod, model)
# create leverage / outlier plot
ols_plot_resid_lev(model)

### cross validation

## cross validate the full model

# Set up repeated k-fold cross-validation
train.control <- trainControl(method = "cv", number = 10)
# Train the model
model.cv <- train(model.formula,
                  data = train.mod,
                  method = 'lm',
                  trControl = train.control)
# print model summary
model.cv

# get the CV results
res <- model.cv$results

# get cross-validated PRESS statistic
PCV <- PRESS.cv(model.cv)

## cross validate the reduced model

# Set up repeated k-fold cross-validation
train.control <- trainControl(method = "cv", number = 10)
# Train the model
model.reduced.cv <- train(model.reduced.formula,
                        data = train.mod,

```

```

        method = 'lm',
        trControl = train.control)

# print model summary
model.reduced.cv

# get the CV results
res.red <- model.reduced.cv$results

# get cross-validated PRESS statistic
PCV.red <- PRESS.cv(model.reduced.cv)

# print accuracy metrics to md table
kable(data.frame('Model' = c('Full Model', 'Reduced Model'),
                  'RMSE'=c(res$RMSE, res.red$RMSE),
                  'CV Press'=c(PCV, PCV.red),
                  'Adjusted R Squared'=c(res$Rsquared, res.red$Rsquared)),
      "latex", booktabs = T) %>%
  kable_styling(position = "center")

### get the parameters from the CV'ed model

# extract the model estimates from the model summary
sm <- summary(model)
sm.coe <- sm$coefficients
# get the CIs for the coefficients
model.conf <- confint(model)

# print model estimates to md / latex table
# extract the params and put into a dataframe
kable(data.frame('Parameter' = c('Intercept', 'GrLivArea',
                                  'Neighborhood_BrkSide', 'Neighborhood_NAMES',
                                  'GrLivArea:Neighborhood_BrkSide',
                                  'GrLivArea:Neighborhood_NAMES '),
                  'Estimate'=c(sm.coe[[1]], sm.coe[[2]], sm.coe[[3]],
                               sm.coe[[4]], sm.coe[[5]], sm.coe[[6]]),
                  'CI Lower' = c(model.conf[[1]], model.conf[[2]], model.conf[[3]],
                               model.conf[[4]], model.conf[[5]], model.conf[[6]]),
                  'CI Upper' = c(model.conf[[1,2]], model.conf[[1,2]], model.conf[[3,2]],
                               model.conf[[4,2]], model.conf[[5,2]], model.conf[[6,2]])),
      "latex", booktabs = T) %>%
  kable_styling(position = "center")

# summary of model to get overall test

```

```
summary(lm(model.formula, data = train.mod))

## Calculate CIs of slopes not in standard table

# get CI for Northwest Ames
confint(glht(model, linfct = "GrLivArea + GrLivArea:Neighborhood_NAmes = 1"))

# get CI for Brookside
confint(glht(model, linfct = "GrLivArea + GrLivArea:Neighborhood_BrkSide = 1"))
```

5.4 R Code For Analysis 2

Include “well commented” code in the appendix!

```
train %>% ggplot(aes(x = (GrLivArea), y = log(SalePrice))) +
  geom_point(alpha = 0.3) +
  labs(title = 'Log of Sale Price vs Living Room Area',
       y = 'Log of Sale Price', x = 'Living Room Area') +
  geom_text(aes(label = ifelse((log(GrLivArea) > 7.75 & log(SalePrice) > 11) |
                              (log(SalePrice) > 12.45),
                              SaleCondition, '')), hjust=0, vjust=0)
```

References

- [1] Cock, D. D. (2011). Ames, iowa: Alternative to the boston housing data as an end of semester regression project. *Journal of Statistics Education*, 19(3).
- [2] Kaggle (2016). Ames housing dataset. Data retrieved from the Kaggle website, <https://www.kaggle.com/c/house-prices-advanced-regression-techniques/data>.
- [3] Ramsey, F. and Schafer, D. (2013). *The Statistical Sleuth: A Course in Methods of Data Analysis*. Brooks/Cole Publishing Company.