

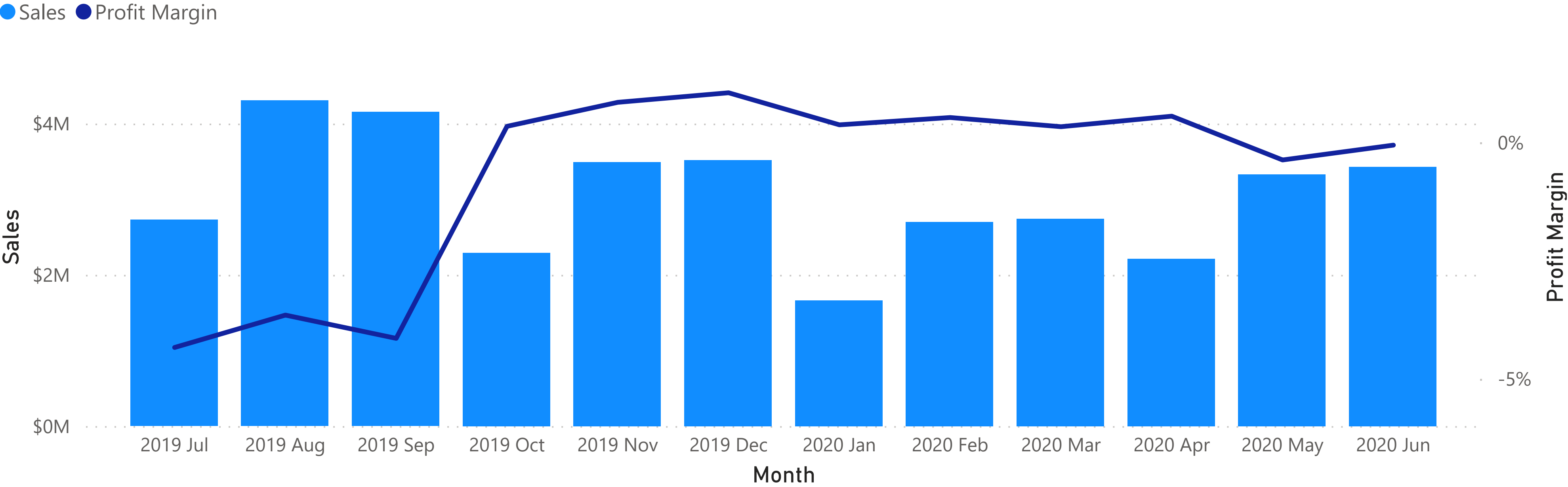


Year

FY2020

- Region
- Select all
  - Australia
  - Canada
  - Central
  - France
  - Germany
  - Northeast
  - Northwest
  - Southeast
  - Southwest
  - United Kingdom

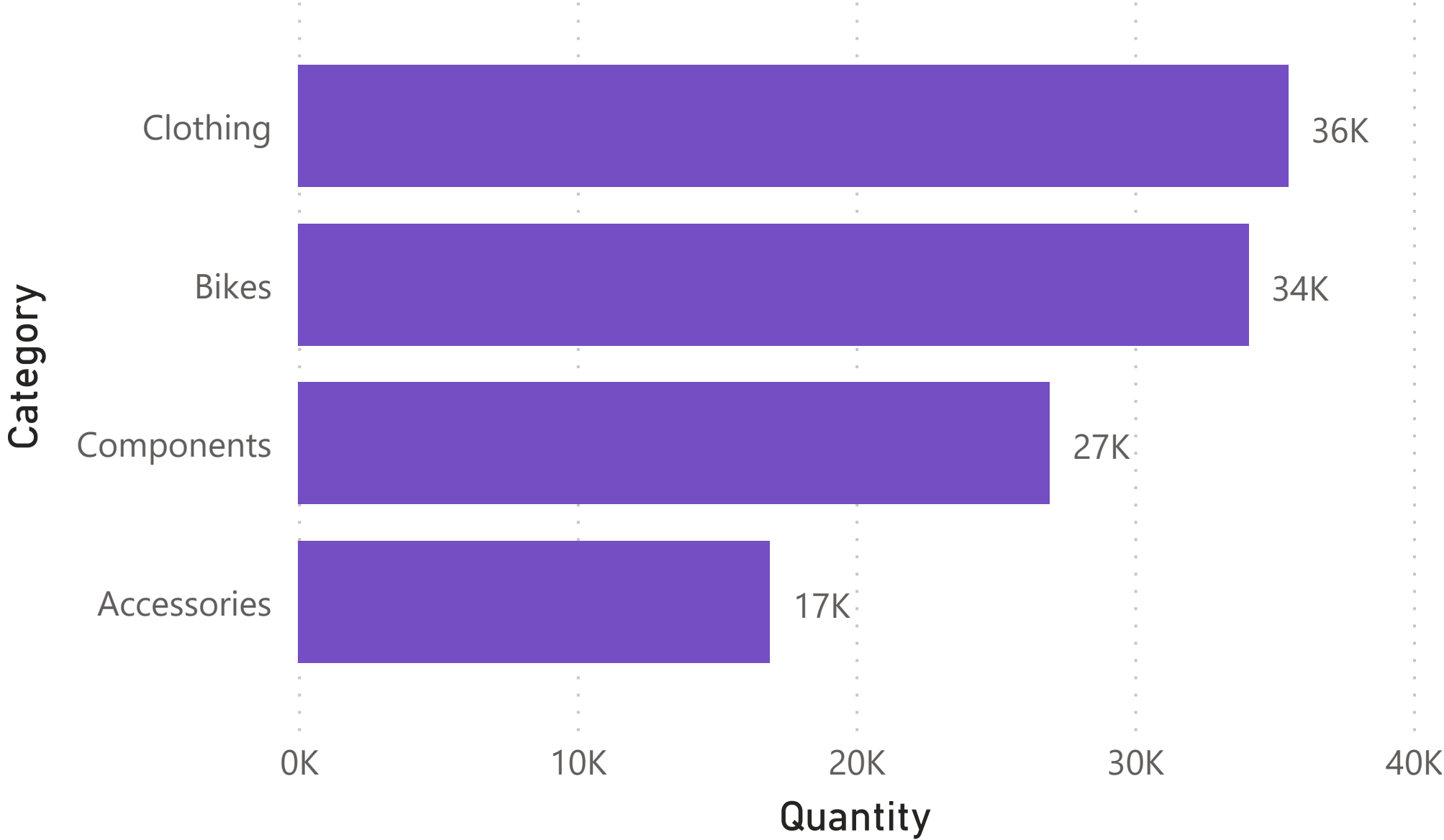
Sales and Profit Margin by Month



Sales by Country and Category



Quantity by Category



- Region
- Select all
- Australia
- Canada
- Central
- France
- Germany
- Northeast
- Northwest
- Southeast
- Southwest
- United Kingdom

| Year        |        | Orders | Sales        | Cost         | Profit      | Profit Margin |
|-------------|--------|--------|--------------|--------------|-------------|---------------|
| <div></div> | FY2018 | 739    | \$16,429,043 | \$16,297,680 | \$131,362   | 0.80%         |
| <div></div> | FY2019 | 1,255  | \$27,979,780 | \$26,768,232 | \$1,211,548 | 4.33%         |
| <div></div> | FY2020 | 1,802  | \$36,568,898 | \$36,914,218 | (\$345,320) | -0.94%        |
| Total       |        | 3,796  | \$80,977,720 | \$79,980,130 | \$997,590   | 1.23%         |

Year

FY2020

▼

Bar Chart

Column Chart

|              |         |          |                 |
|--------------|---------|----------|-----------------|
| \$36,568,898 | (Blank) | (Blank)  | (Blank)         |
| Sales        | Target  | Variance | Variance Margin |

Sales and Target by Month

