

# DUNDER MIFFLIN PAPER COMPANY

KPI n°1	KPI n°2	KPI n°3	KPI n°4	KPI n°5	KPI n°6
Gross sales	Quantity deliver	Shiping delay	Returned product	Client retention	Happiness in work
<ul style="list-style-type: none"><li>•In \$</li><li>• Position in the group</li><li>•Position in the region</li><li>• Add a % off group sales</li></ul>	<ul style="list-style-type: none"><li>• Product units</li><li>• Position in the group</li><li>•Position in the region</li></ul>	<ul style="list-style-type: none"><li>• Diff between order and ship date</li><li>• Display the reactivity for the customers</li></ul>	<ul style="list-style-type: none"><li>•% of return porduct</li><li>•Display some customers satisfaction data</li></ul>	<ul style="list-style-type: none"><li>•Its the duration a work with each client</li><li>•Display the habilities to keep competitiveness on the market</li></ul>	<ul style="list-style-type: none"><li>•Display the quality of life marquers for the working team</li></ul>

