

Contact

6361905820 (Home)
abhishekp59@yahoo.com

www.linkedin.com/in/
transformationjunkey (LinkedIn)

Top Skills

Creating Leadership Development
Motivate and Engage others
Communicate
Effectively, strategically, Interpersonally

Languages

English (Full Professional)
Hindi (Full Professional)

Certifications

Six Sigma Green Belt

Publications

Satisfaction Vs Fulfillment

ABHISHEK PANDEY

IIM Lucknow/Co-Founder of the World's First Transparent
Multicuisine Eatery(Now in India)
Greater Bengaluru Area

Summary

Designed with a Batter of knowledge, art, culture, science, philosophy, spirituality and humour with an open mind who is always willing to listen and always ready to learn.

My purpose is to give purpose who have lost belief, Trust and purpose in them with Passion.

What I Offer:Passionate Transformation Junkey involved in transitioning strategy into execution, enhancing operational efficiencies with a focus on Strategies,Promotions and campaign management via empowering people to reach to their full potential and providing leaders with techniques to maximize their brand value for career success and thereby increasing sales and profitability .
What I do: Thought out- leader that takes a process-oriented approach to transform organizations by creating stellar strategies to enhance operations, training strategies, retention and drive company profits.

Experience

EATLER INDIA PVT LTD
Co-Founder and MD
October 2019 - Present (11 months)
Bengaluru, Karnataka, India

S & S
Head Of Operations
May 2017 - Present (3 years 4 months)
Karnataka

Bodycraft Skin,Clinic,Salon and Cosmetology
Cluster operations Manager cum strategy innovator,Operation process builder cum Operation Trainer

March 2015 - May 2017 (2 years 3 months)

Bangalore

Managing a team of over 200 people across the radar contributing towards developing company's growth and business.

- Analyze sales/metrics data to help evolve marketing strategy
- Building Strong Customer Advocacy
- Building Operation modules and SOP
- Client Experience Audit
- Creating a Learning and productive environment to attract and retain employee
- Understand customer requirements, complaints or requests and provide them appropriate regimented solution
- Mapping the customer buying habits and services and regimenting a solution via need analysis and offering promotions which are exclusively regimented for them to enroll them for the services or products that they don't purchase or go to the competitors corner.
- Establishing Process, SOP's, streamlining work flow and creating Team work to enhance productivity innovatively.
- Monitoring the overall functioning of the processes in terms of the operation, identifying improvement areas and implementing adequate measures to maximize the efficiency

Australian Foods India Ltd

Manager-Operations cum Area Manager

December 2013 - February 2015 (1 year 3 months)

Managing the P&L

- * High standard of customer focus
- * Assess mystery shopping feedback and prepare action plan for improvement
- * EBIDTA analysis
- * Interpret and act on sales reports
- * Accurate stock merchandise
- * Inventory management
- * Audit store
- * Tracking internal team training and mentoring them to enhance the productivity of the company and the individual

Jubilant Foodworks Pvt Ltd

Store Manager

July 2009 - October 2013 (4 years 4 months)

Directed Unionized team of 30 members to overall functioning of the Outlet through efficient Home Delivery Mechanism.

- * Managing the entire staff of the restaurant and coordinating their work
- * Responsible for increasing the business of the restaurant
- * Analyze and plan restaurant sales and organize marketing events and promotional plans accordingly
- * Generating detailed daily, monthly, quarterly and yearly reports on business, staff, and profit
- * Set budgets and execute plans for department sales, product purchase and staff development
- * Coordinating and managing the entire operation of restaurant by scheduling shifts
- * Provide customer support by resolving their complaints about service or food quality
- * Meeting and greeting customers and organize table reservations
- * Recruiting, training and motivating staff
- * Maintain high standard quality hygiene, health and safety-

Education

Indian Institute of Management, Lucknow

Business Management, Business Administration and Management,
General · (2018 - 2019)

Bangalore University, Bangalore

Six sigma (Green Belt), Lean process six sigma · (2016 - 2016)

IHM BANGALORE

B.sc, Hospitality Management · (2006 - 2009)

DON BOSCO

I.S.C, Commerce,English,Maths · (2005 - 2006)

I.C.S.E

10th, Science,Maths,English · (2003 - 2004)