# House Price Analysis in King County

Paul Kotyrba September 22, 2023

## Agenda

- Requirements
- Methodology
- Data Insights
- Interpretation of Insights
- Finding houses
- Larry's house
- Final Thoughts

## **Client: Larry Sanders**

## Requirements

## Larry

Buyer

**Limited Budget** 

## Requirements

Larry

House

Buyer

**Limited Budget** 

Waterfront access

Needs place for kids

## Requirements

**Larry** 

Buyer Limited Budget House

Waterfront access
Needs place for kids

Area

Nice & isolated, but central

Neighborhood without

many children

## Methodology #1

Data Collection	Gather relevant data on houses in King County. Clean data from irrelevant and false data.						
Data Overview	Explore data, find patterns, define hypotheses.						
Data Insights	Hypotheses results, phrase the findings, raise relevant questions.						

## Methodology #2

Define approach	Match data insights with stakeholder requirements: Translate requirements into searching for the right house.						
Filter data	Identify affordable houses that meet the requirements.						
House selection	Provide recommendations.						

## **Database: Houses in King County (US)**

## **Features**

Location

**Additional** 

Price

Size of house & lot

Rooms

House condition

Altituda landi

Altitude, longitude

Zip codes

Waterfront access

Neighbor house size

House viewed?

Year sold

Year built

Year renovated

•••

## **Hypotheses**

- 1 If houses have waterfront access, then the prices are higher.
- The larger the house, the higher the price of the house.
- The **more rooms** the house, the higher the **price** of the house.
- The higher the **grading** of the house, the higher the **price** of the house.
- 5 The larger the lot of neighbors, the higher the price.
- (The larger the house of neighbors, the less kids in an area.)

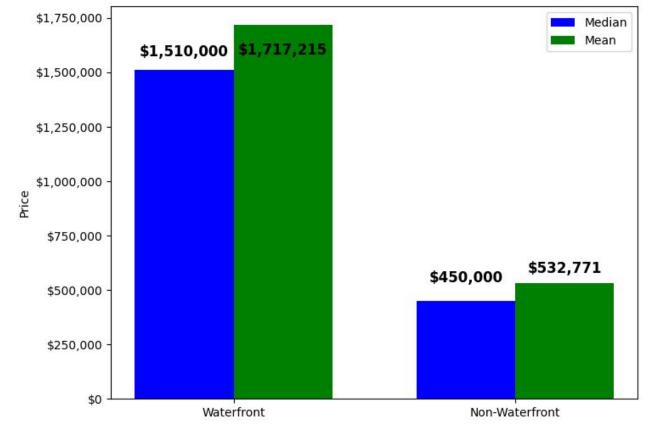
146 houses have waterfront access.

That's 0.68% of all houses in the database.

Median & Mean Price for Waterfront vs. Non-Waterfront Houses

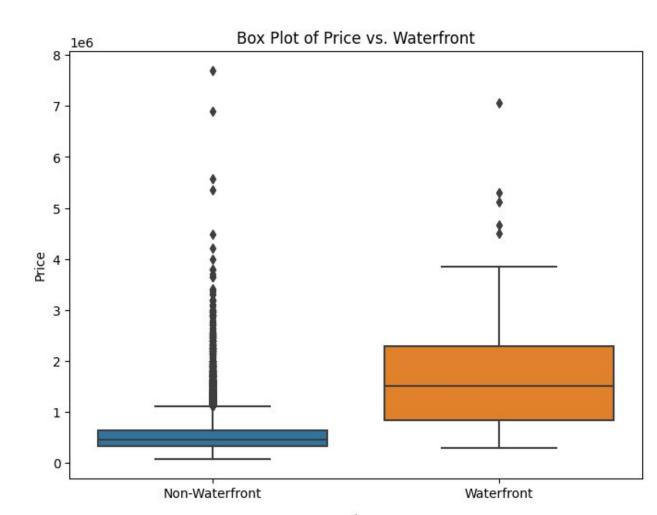
Houses with waterfront

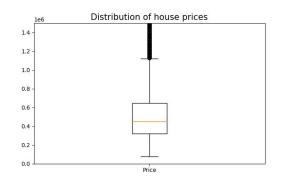
> 3x higher price on average.



Houses with waterfront

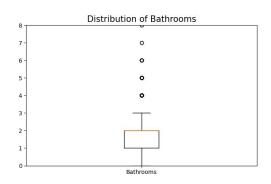
> 3x higher price on average.

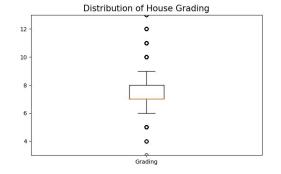


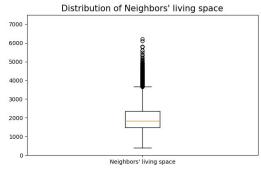


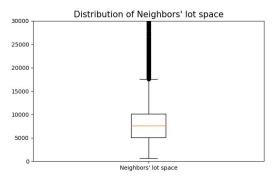
#### Distribution of numeric columns





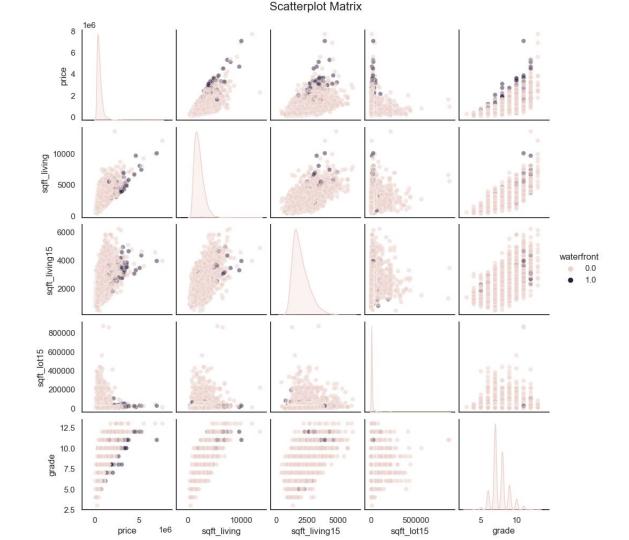






#### Relationships between:

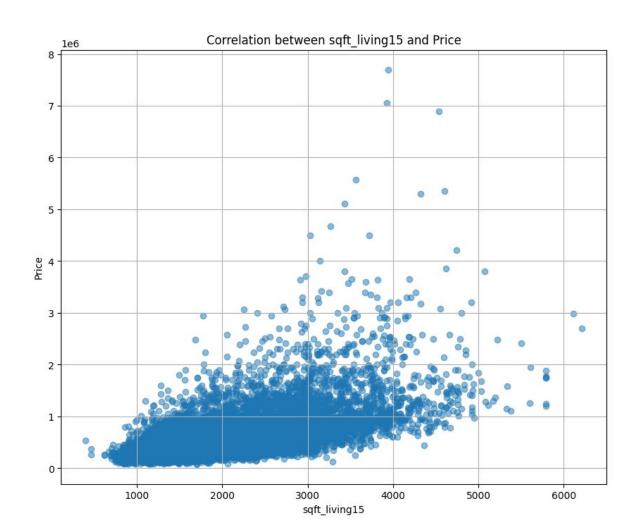
- house price
- living space
- neighborhood living space
- neighborhood lot space
- house grading



Correlation between

Price and the size of the neighbor's living space

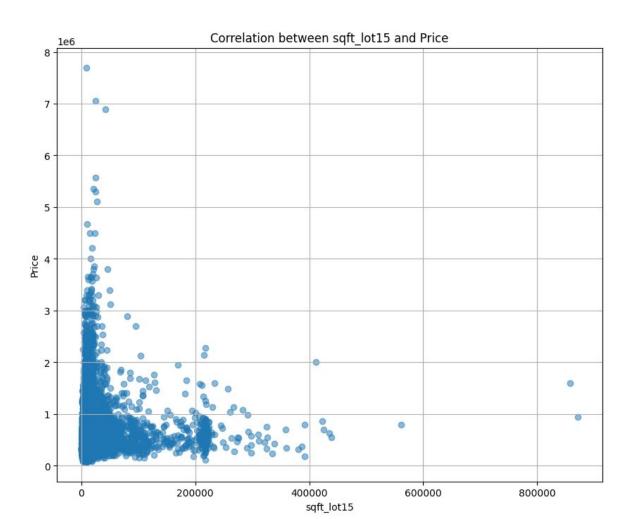
⇒ the larger the houses in neighborhood, the higher the price.



Correlation between

**Price** and the size of the **neighbor's lot space** 

**⇒ NO correlation** 



## **Hypotheses results**

5

1 If houses have waterfront access, then the prices are higher.

2 The larger the house, the higher the price of the house.

3 The more rooms the house, the higher the price of the house.

4 The higher the grading of the house, the higher the price of the house.

YES

NO

(The larger the house of neighbors, the less kids in an area.

The larger the **lot** of **neighbors**, the higher the **price**.

## **Reminder: Client Requirements**

Larry

Buyer Limited Budget House

Needs place for kids

Waterfront access

Area

Nice & isolated, but central

Neighborhood without

many children

## Finding houses

1

#### Goal

fulfilling as many requirements as possible within the budget

2

#### **House Selection**

Price: max \$650.000

Bedrooms: 3+

Waterfront

Decent house condition & grading (average or better)

3

#### Area

Next to city centre

Avoid dense areas

Avoid areas with good children's infrastructure

## Side note: Finding distances to relevant locations

- (1) Use house coordinates
- (2) Find coordinates for closest preschool, school, playground, city centre, Seattle
- (3) Calculate distances
- 4 Add distances to dataset

## **House selection - top 5**

2

2

Yes

Yes

Yes

Yes

Yes

1,980

1,460

2,800

2,460

17,342

12,367

19,386

53,882

1,940 167,125

\$380,000

\$629,000

\$650,000

\$357,000

\$635,000

7631800110

121039083

3222049055

2013802030

2623029003

3

3

3

3

3

House features								Loca	ation	Distances to			
House ID	Price	Bedrooms Bathrooms	Water- front	Living Space (ft²)	Lot (ft²)	Floors	House Condition	House Grading (1-13)	Zip code	comment	School (in miles)	Next City Centre (in miles)	Seattle (in miles)

2

10

8

8

7

7

Good

Very Good

Fair

Fair

Very Good

98166

98023

98198

98198

Ferry needed

98070 to Seattle

8.0

0.9

8.0

8.0

0.3

1.1

1.7

1.4

0.9

4.3

13.6

16.3

17.2

17.6

11.2

## **Recommendation for Larry**

f

2 houses **fulfilling all requirements** have a decent price tag

<= \$380k

3 alternatives available

2

Focus at houses with waterfront

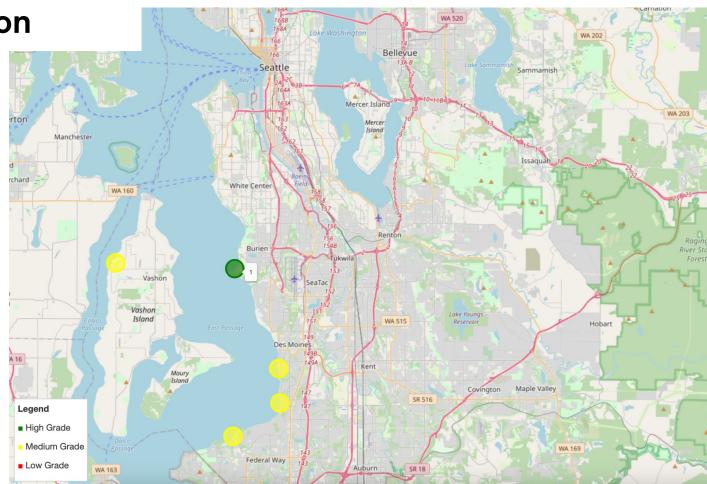
despite general price differences to houses without, there are houses which fulfill all needs. 3

#### House no. 1

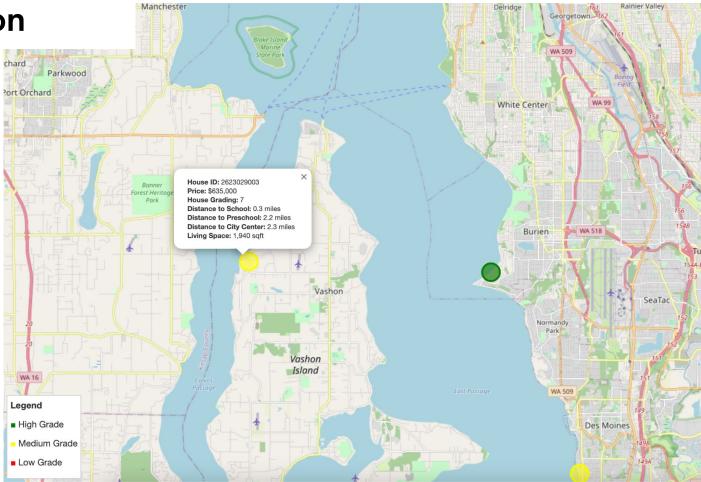
Southwest of Burien House ID: 7631800110

\$ 380k 3 bedrooms highest grading best location

## **House location**



## **House location**



## **Final Thoughts**

- The house selection is based on assumptions (i.e. 2 kids ⇒ 3 bedrooms), therefore
   additional feedback and requirements would improve the quality of the house
   selection ⇒ Ask Larry
- Implement weighting of the requirements (i.e. how important is waterfront or # of rooms)
- Use database for KC children's infrastructure, include data into new database for all houses, consider weighting of distances (see 2)
- 4. **Additional results** possible: i.e. include NaN results for waterfront, group per zip code, add houses with "relative" closeness to water
- 5. ToDos: Optimise readme, github, notebook

