

# PAVAN SAI

## STUDENT - DATA SCIENCE

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### SUMMARY

A dynamic B.Tech student with a unique blend of data science expertise and over three years of proven freelance experience in digital marketing. My background as a content creator for a 300K+ subscriber YouTube channel demonstrates a talent for strategic content development, audience engagement, and building a brand from the ground up. I am a highly motivated leader and team player, passionate about using data-driven insights to create impactful marketing campaigns.

### KEY SKILLS

- **Marketing & Communication:** Digital Marketing, Content Strategy, Social Media Management, Market Research, Client Relations, Public Speaking, Cold Calling, Sponsorship Acquisition, Brand Promotion, Visual Communication.
- **Digital Marketing Platforms:** Fundamental knowledge of digital marketing concepts, Meta Ads Platform, Google Ads, Google Analytics.
- **Creative & Production:** Graphic Design (Flyers, Posters), Video Production (Planning, Shooting, Editing), Creative Concept Development, Audience Engagement, Adobe Suite, Canva.
- **Technical & Analytical:** Data Analytics, Sentiment Analysis, Web Scraping, AI/ML Tool Integration (AI-assisted content creation), Data-Driven Decision Making.
- **Leadership & Event Management:** Event Planning & Execution, Team Coordination, Leadership (NCC Commander, DS SPOC), Advisory Committee Membership.

### EXPERIENCE

#### Freelance Digital Marketer | Self-Employed | 2022 - Present

- Managed comprehensive advertising campaigns and client relations for over three years.
- Designed and produced impactful, eye-catching posters and flyers for both online and offline media.
- Developed and executed social media marketing strategies to enhance brand visibility and engagement.

#### YouTube Content Creator | Self-Employed | 2022 - Present

- Built and managed a YouTube channel from its inception to over 300K subscribers, earning the Silver Play Button.
- Independently handled all aspects of content creation, including resource finding, planning, filming, and editing short-form videos.
- Utilized data analytics to identify content trends and audience preferences, ensuring high-impact content.

#### Data Science SPOC & Advisory Committee Member | Hindustan University | 2023 - 2025

- Promoted to the advisory committee after successfully serving as the Data Science SPOC.
- Organized and led "Idea Fusion," an event with over 300 participants as part of Innathon 2025, a national tech fest.
- Collaborated with the marketing and social media teams on sponsorship outreach and content creation.
- Planned, shot, and edited social media reels, and conceptualized posters that significantly boosted event promotion.

### AWARDS & RECOGNITION

- **5th Place** | CMR ThinkFest (Ideathon & Prototype Development) | 2025
- **1st Place** | Literopia (Short Movie Trailer Making) | 2024
- **Winner** | SSN University "Reel-it" Competition (AI-assisted Reel Creation) | 2024
- **Winner** | Sparkathon (National-level Idea Presentation) | 2024

### EDUCATION

#### Hindustan Institute of Technology and Science | Bachelor of Technology, Computer Science

- Engineering with Specialization in AI & Data Science | 2022 - 2026 | 8.5 CGPA

**St. John's English School and Junior College** | CBSE (Class 12) | 2021 | Percentage: 84%  
**St. John's English School and Junior College** | CBSE (Class 10) | 2019 | Percentage: 84%

**LEADERSHIP**

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- Advisory Committee Member | Hindustan Institute of Technology and Science | Present
- Former Lead Data Science SPOC | Hindustan Institute of Technology and Science | 2023 - 2025
- NCC Commander | St. John's English School | 2017 - 2019
- Photography Club Secretary | St. John's English School | 2018 - 2019

**LANGUAGES**

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- Tamil (Native)
- English (Excellent written and verbal communication)
- Hindi (Basic proficiency in reading, writing, and speaking)
- French (Basic proficiency)

**PROOF OF WORK**

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GITHUB  
LINKEDIN

YOUTUBE  
INSTAGRAM

INSTAGRAM