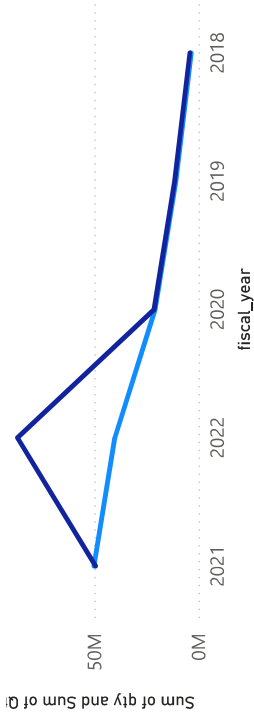


fiscal_year				
2018	2019	2020	2021	2022

fiscal_year					Dimension Table		
2018	2019	2020	2021	2022			

fiscal_year	Sum of freight_pct	Sum of qty
2018		3454150
2019		10784989
2020		20772889
2021	0.70	50164582
2022		40114946
Total	0.70	125291556

r



	2018	2019	2020	2021	2022	Total
Sum of Gross_sales_amount	\$58,321,003.9459	\$209,061,401.6318	\$535,945,771.902	\$1,664,639,273.5356	\$3,258,678,918.8048	\$5,726,646,369.8201
Sum of Net_invoice_sales_amount	\$44,402,346.5961	\$161,622,082.9231	\$411,251,323.5238	\$1,272,134,937.2737	\$2,494,480,977.3575	\$4,383,891,667.6742
Sum of Post_invoice_deduction_amount	\$10,663,080.3868	\$29,718,264.6214	\$95,845,888.7103	\$281,637,192.0919	\$558,548,659.684	\$976,413,085.4944
Sum of Post_invoice_other_deduction_amount	\$4,627,094.743	\$20,529,647.6731	\$47,426,588.3738	\$166,648,725.6372	\$293,026,510.4125	\$532,258,566.8396
Sum of Net_Sales_amount	\$29,112,171.4663	\$111,374,170.6286	\$267,978,846.4397	\$823,849,019.5446	\$1,642,905,807.261	\$2,875,220,015.3402

\$1.27bn

2018

2019

2020

2021

2022 Est

YTD

YGT

Q1

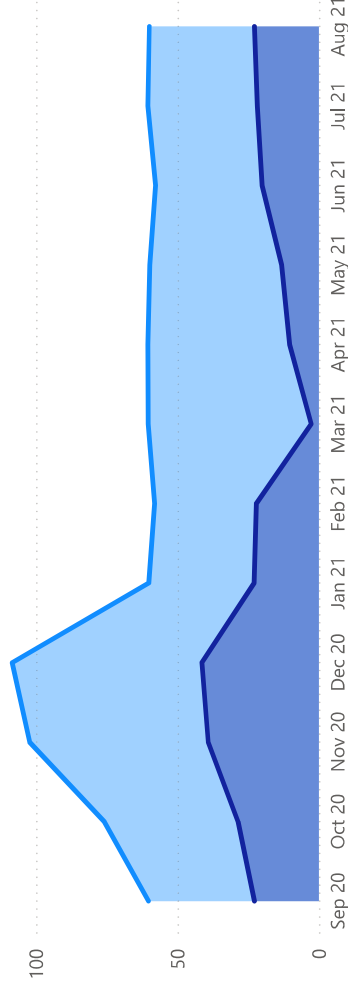
Q2

Q3

Q4

NetSalesPerformance over time

● Selected year -1 ● Selected year



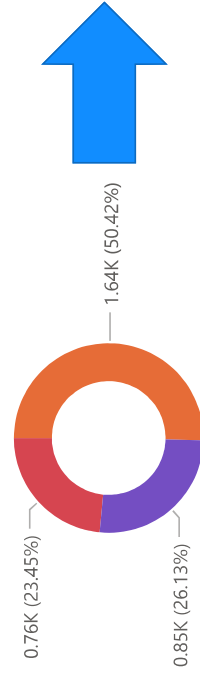
market	P&L_values	P&L YoY Chg%
India	210.67	2.25%
USA	132.05	1.85%
South Korea	64.01	1.86%
Canada	45.89	1.89%
United Kingdom	44.73	3.24%
Philippines	41.88	1.40%
France	37.82	2.52%
China	29.87	3.25%
Australia	27.60	0.99%
Indonesia	24.24	2.00%
Norway	20.19	4.62%
Total	823.85	2.07%

segment	P&L_values	P&L YoY Chg%
Networking	45.16	0.72%
Wi fi extender	45.16	0.72%
Storage	54.42	0.97%
Peripherals	166.51	1.75%
Notebook	266.49	2.08%
Accessories	244.85	2.70%
Keyboard	134.14	2.24%
Mouse	103.30	3.21%
Batteries	7.40	20.22%
Desktop	46.43	47.91%
Business Laptop	33.75	0.00%
Total	823.85	2.07%

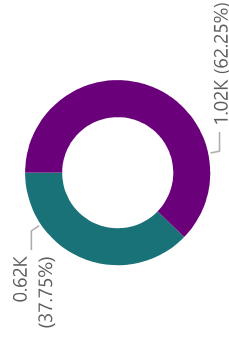
Line Item	P&L_values	P&L LY	YOY Chg	YoY Chg%
Gross Sales	1,664.64	535.95	1,128.69	2.11%
Pre Invoice Deduction	392.50	124.69	267.81	2.15%
Net Invoice Sales	1,272.13	411.25	860.88	2.09%
- Post Discounts	281.64	95.85	185.79	1.94%
- Post Deductions	166.65	47.43	119.22	2.51%
Total Post Invoice Deduction	448.29	143.27	305.01	2.13%
Net Sales	823.85	267.98	555.87	2.07%
- Manufacturing Cost	497.78	160.30	337.48	2.11%
- Freight Cost	22.05	7.16	14.89	2.08%
- Other Cost	3.39	1.10	2.29	2.10%
Total COGS	523.22	168.56	354.66	2.10%
Gross Margin	300.63	99.42	201.21	2.02%
Gross Margin %	36.49	37.10	-0.61	-0.02%
GM / Unit	5.99	4.79	1.21	0.25%
Operational Expense	355.28	101.71	253.57	2.49%
Net Profit	-54.65	-2.29	-52.36	22.87%
Net Profit %	-6.63	-0.85	-5.78	6.76%

customer	Net_sales\$	Gross_margin\$	Gross_margin%
Amazon	\$218,211,961.0975	79,000,806.57	36.20%
AltIQ Exclusive	\$133,583,566.7047	62,968,890.83	47.14%
Atliq e Store	\$133,078,430.9361	48,522,726.09	36.46%
Flipkart	\$57,240,774.0025	24,082,295.61	42.07%
Sage	\$52,482,935.3871	16,533,423.66	31.50%
Leader	\$48,953,882.1402	15,004,267.12	30.65%
Neptune	\$45,969,534.531	21,432,473.37	46.62%
Ebay	\$38,563,271.0681	13,772,277.18	35.71%
Electricalsociety	\$34,895,131.8738	12,675,529.84	36.32%
Electricalslytcal	\$30,039,571.642	11,180,954.52	37.22%
Acclaimed Stores	\$29,507,095.7941	11,625,068.26	39.40%
Propel	\$29,366,875.4347	10,979,258.01	37.39%
walmart	\$29,316,969.7308	13,354,638.19	45.55%
Vijay Sales	\$27,453,559.3262	10,431,021.80	38.00%
Atliq Exclusive	\$25,728,850.9508	10,032,666.71	38.99%
Reliance Digital	\$25,126,337.7226	9,566,583.14	38.07%
Staples	\$24,830,572.7375	9,641,281.83	38.83%
Expression	\$24,752,957.4373	8,192,693.15	33.10%
Synthetic	\$24,578,822.5386	6,862,986.27	27.92%
Girias	\$24,040,706.716	8,229,984.92	34.23%
Path	\$23,967,999.939	10,415,279.37	43.45%
Total	\$1,642,905,807.261	620,137,023.75	37.75%

Description ● Net Sales ● Total Post Invoice Ded... ● Pre Invoice Ded...



Description... ● Total COGS ● Gross Margin



2018

2019

2020

2021

2022 Est

Qtr 1

Qtr 2

Qtr 3

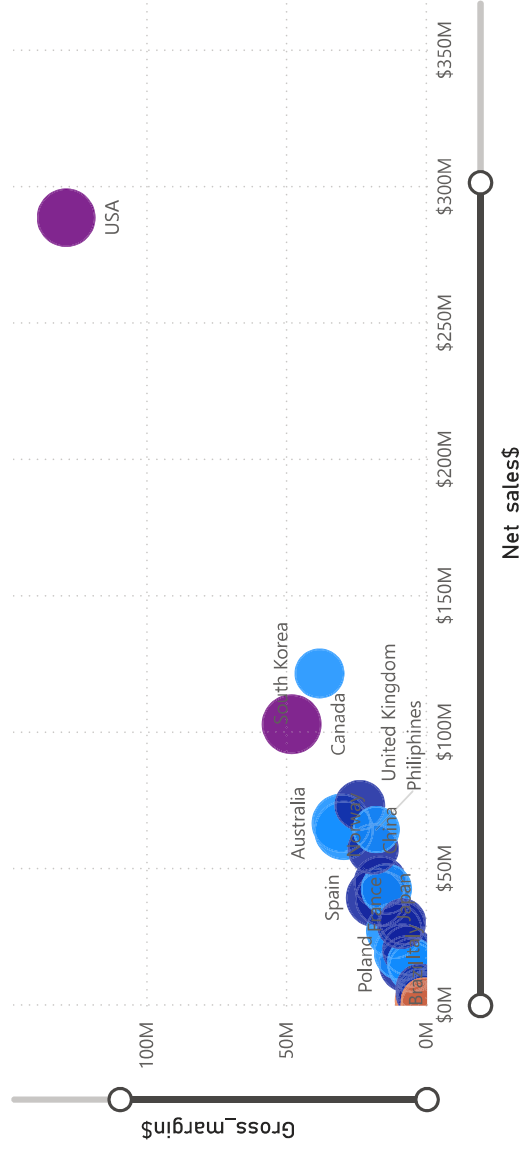
Qtr 4

YGT

YTD

Net_sales\$, Gross_margin\$ and Gross_margin% by market and region

region ● APAC ● EU ● LATAM ● NA



segment	Net_sales\$	Gross_margin\$	Gross_margin%
Notebook	\$683,238,541.0011	257,463,304.36	37.68%
Peripherals	\$444,826,393.601	167,745,660.99	37.71%
Desktop	\$280,779,014.044	106,511,947.10	37.93%
Accessories	\$190,836,977.3615	71,948,019.16	37.70%
Storage	\$26,946,673.9668	10,255,893.51	38.06%
Networking	\$16,278,207.2866	6,212,198.62	38.16%
Total	\$1,642,905,807.261	620,137,023.75	37.75%