PAVAN DONGARE

Product Manager — Growth & Tech Platforms
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PROFESSIONAL SUMMARY

- 7.5+ years in product management across investment banking, B2B SaaS, and consumer platforms
- Led 30+ member teams, launched 0→1 products with 100+ A/B tests, retention analysis & data insights
- Delivered 10X onboarding, $1M ARR products, and 10X compliance KPIs
- Tools & skills: SQL, Mixpanel, GA4, PowerBI, Firebase, Jira, Figma, Postman, Tableau, React, JavaScript, Python, Agile, A/B Testing, User Research, Roadmapping, Stakeholder Management

WORK EXPERIENCE

Leucine — AI for Pharma   Sep 2025 - Present
Technical Product Manager

Product:	Rich Data Platform & Ontology Engine for pharmaceutical manufacturing software
Scope & Impact:	- Built Palantir-styled **Ontology Engine** that auto-generates APIs, schema, and UI from metadata (entities, fields, rules, relationships), enabling pharma clients to create structured apps in hours instead of weeks - Designed **multi-tenant defaults & override system** allowing each client to configure processes/data models without code; reduced app build time from weeks to hours

Unilever (consulting contract for compliance product)   Feb 2024 - Sep 2025
Product Lead - OneTrust Web Cookies & Consent Management

Product:	OneTrust Compliance platform for 1000+ consumer websites
Scope:	- Implemented OneTrust supporting **30M MAU** & **7M DAU**; led migration for 30+ business units & 3 new markets - Directed 8 reports & 100+ stakeholders; built AI-optimised compliance flows - Processed **1.2B+ annual consent actions** with 99% uptime & full audit traceability - Consulting on behalf of Neem Consulting & Publicis Sapient
Impact:	**10X compliance** (10% → 96% across 1000+ sites), +20% NPS

DreamCare Pvt Ltd (software consulting for state govt & startups)   Mar 2021 - Feb 2024
Founding Engineer → Technical Product Manager

Product:	B2B transport marketplace SaaS + Government workflow apps (mahapolice.gov.in)
Scope:	- Led 30+ team retention strategy; executed 100+ A/B tests (Firebase, GA4, Mixpanel) - Built 10 government workflow apps & websites for Maharashtra Police
Impact:	**10X DAU** (924 → 9,000), +20% W1 retention, 3X organic traffic, 30% opex efficiency in pilot police stations

Morgan Stanley   Aug 2018 - Mar 2021
Senior Associate - Product & Technology

Scope:	- Led 0→1 product development for Financial Wellness Game - UX research for IPO stock distribution, enhancing user journey for uber & pinterest IPOs - Implemented Common UI library used by 12 teams internally
Impact:	Launched **$1M ARR** Financial Wellness Game, **+20% IPO conversions**, built reusable UI library for 250+ developers, boosting retention by **12%** (via AARRR funnel optimization)

EDUCATION

Master of Technology in Computer Science & Engineering (Machine Learning)	2018
National Institute of Technology, Tiruchirappalli (NIT-Trichy)	CGPA: 8.8/10

PROFESSIONAL CERTIFICATION

- [Microsoft AI Product Manager Professional Certificate]