

## Blinkit data analysis

## **BUSINESS REQUIREMENT**

To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction, and inventory distribution to identify key insights and opportunities for optimization using various KPIs and visualizations in Power BI. Data: Blinkit Grocery Dataset

## **KPI's Requirements**

- 1. Total Sales: The overall revenue generated from all items sold.
- 2. Average Sales: The average revenue per sale.
- 3. Number of Items: The total count of different items sold.
- 4. Average Rating: The average customer rating for items sold.

## **Chart's Requirements**

- 1. Total Sales by Fat Content
  - Objective: Analyze the impact of fat content on total sales.
  - Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.
  - Chart Type: **Donut Chart.**
- 2. Total Sales by Item Type
  - Objective: Identify the performance of different item types in terms of total sales.

- Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with item type.
- Chart Type: Bar Chart.
- 3. Fat Content by Outlet for Total Sales
  - Objective: Compare total sales across different outlets segmented by fat content.
  - Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.
  - Chart Type: Stacked Column Chart.
- 4. Total Sales by Outlet Establishment
  - Objective: Evaluate how the age or type of outlet establishment influences total sales.
  - Chart Type: Line Chart.
- 5. Sales by Outlet Size
  - Objective: Analyze the correlation between outlet size and total sales.
  - Chart Type: Donut/Pie Chart.
- 6. Sales by Outlet Location
  - Objective: Assess the geographic distribution of sales across different locations.
  - Chart Type: Funnel Map.
- 7. All Metrics by Outlet Type
  - Objective: Provide a comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Rating) broken down by different outlet types.
  - Chart Type: Matrix Card.

