FML Assignment 4

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Summary

Questions - Answers

a. Use only the numerical variables (1 to 9) to cluster the 21 firms. Justify the various choices made in conducting the cluster

In the process of clustering 21 corporations, it is imperative to incorporate all numerical variables, numbered from 1 to 9. These variables are integral as they reflect various financial dimensions such as profitability, market valuation, price-to-earnings ratio, return on equity, return on assets, and leverage, which collectively influence a firm's equity. Each variable was assigned an equal weight, signifying their uniform impact on the firm's financial standing. Market Capitalization: Reflects the overall size and market valuation of a company. Beta: Measures the volatility of a company's returns relative to market fluctuations. PE Ratio: Represents the relationship between a company's stock value and its earnings. ROE: Demonstrates a company's proficiency in generating profits from shareholder equity. ROA: Assesses an organization's ability to generate profits from its assets. Asset Turnover: Evaluates the effectiveness of a company in utilizing its assets to generate revenue. Leverage: Indicates the degree to which a company is financed through debt. Rev Growth: Displays the rate of revenue growth over a specific period. Net Profit Margin: Reveals the proportion of revenue that translates into net income. I have given the Kmeans Algorithm some thought in order to cluster the dataset. And I used the optimal value of 5 from the silhouette technique to determine the number of clusters for the Kmeans clustering, and I clustered using the number of clusters of 2, as indicated by the Elbow method. However, since the points are closer to the centroids, the clusters created when the number of points is five are superior. The clusters identified through K-means are as follows: The first cluster, comprising four firms: AVE, WPI, MRX, ELN. The second cluster, with three firms: IVX, CHTT, BAY. The third cluster, including two firms: PHA, AGN. The fourth cluster, containing four firms: GSK, PFE, MRK, JNJ. The fifth cluster, the largest, encompassing eight firms: WYE, BMY, LLY, AZN, NVS, ABT, SGP, AHM. This clustering was based on the silhouette method's suggestion of five clusters, which proved more cohesive than the two clusters indicated by the elbow method.

b. Interpret the clusters with respect to the numerical variables used in forming the clusters.

The clusters, when examined in light of the numerical variables utilized for their formation, reveal distinct financial profiles: Cluster 1: Comprising AVE, WPI, MRX, ELN, this cluster is characterized by robust revenue growth and a high beta coefficient, suggesting a strong growth trajectory but lower asset efficiency and profitability. These firms may be in their nascent stages, likely investing significantly in expansion efforts. Their high beta and revenue growth imply potential for rapid earnings improvement. Cluster 2: Encompassing IVX, CHTT, BAY, these companies boast substantial market capitalization and solid returns on equity and assets, coupled with high asset turnover. Their low beta and profit-to-return ratios suggest established, stable operations with less efficient profit generation, highlighting their maturity and stability. Cluster 3: Featuring PHA, AGN, this cluster is marked by elevated price-to-earnings ratios and asset turnover, indicative of expected earnings acceleration despite historically low profitability. The combination of high valuation and low net profit margins points to a higher risk profile for investors. Cluster 4: Consisting of GSK, PFE, MRK, JNJ, this cluster stands out with the highest net profit margins and asset efficiency,

demonstrating strong financial performance and low risk. The low beta and revenue growth indicate stable stock prices and modest revenue expansion, typical of mature, well-established entities. Cluster 5: Including WYE, BMY, LLY, AZN, NVS, ABT, SGP, AHM, this cluster is distinguished by a high beta and leverage, signaling higher investment risk due to stock price volatility and significant debt levels. However, these firms may offer higher returns in favorable market conditions.

c.Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the cluster

Regarding the patterns with numerical variables 10 to 12, which were not used informing the clusters, the following observations can be made: Cluster 1: Generally recommended as a moderate buy or sell, these companies are based in France, Ireland, and the US, and are listed on the NYSE. Cluster 2: With a hold or moderate buy recommendation, these companies span Germany and the US and are listed across AMEX, NASDAQ, and NYSE. Cluster 3: Recommended as hold and moderate buy, these firms are located in the US and Canada, also listed on the NYSE. Cluster 4: Recommended as a hold and moderate buy, these UK and US-based companies are traded on the NYSE. Cluster 5: Carrying diverse recommendations from hold to strong buy, these firms are from Switzerland, the UK, and the US, with listings on the NYSE.

d. Provide an appropriate name for each cluster using any or all of the variables in the dataset

Appropriate name for each clusters are: Cluster1:High Growth Potential, Cluster2:High Risk High Beta, Cluster3: High Risk High Reward, Cluster4: Stability and Profitability, Cluster5: Low Risk High Profitability

```
## Loading all the necessary Packages
library(ISLR)
library(factoextra)
## Warning: package 'factoextra' was built under R version 4.3.3
## Loading required package: ggplot2
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(caret)
## Loading required package: lattice
library(cluster)
library(class)
## Warning: package 'class' was built under R version 4.3.3
library(e1071)
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
```

```
library(klustR)
## Warning: package 'klustR' was built under R version 4.3.3
library(ggplot2)
library(tidyverse)
## Warning: package 'tidyverse' was built under R version 4.3.3
## Warning: package 'forcats' was built under R version 4.3.3
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v forcats 1.0.0 v stringr 1.5.1
## v lubridate 1.9.3 v tibble 3.2.1
## v purrr 1.0.2 v tidyr
                                  1.3.1
## v readr
              2.1.5
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                   masks stats::lag()
## x purrr::lift() masks caret::lift()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become error
library(dbscan)
## Warning: package 'dbscan' was built under R version 4.3.3
##
## Attaching package: 'dbscan'
## The following object is masked from 'package:stats':
##
##
      as.dendrogram
library(gridExtra)
## Warning: package 'gridExtra' was built under R version 4.3.3
##
## Attaching package: 'gridExtra'
## The following object is masked from 'package:dplyr':
##
##
      combine
```

Importing the data to R and checing by using dim() and print() functions

Pharmaceuticals <- read.csv("Pharmaceuticals.csv") dim(Pharmaceuticals)</pre>

[1] 21 14

print(Pharmaceuticals)

##		Symbol				Name	Market_Cap	Beta	PE Ratio	ROE	ROA
##	1	ABT	Abbott Laboratories				68.44		_	26.4	11.8
##	2	AGN	Allergan, Inc.				7.58	0.41	82.5	12.9	5.5
##	3	AHM	Amersham plc				6.30	0.46	20.7	14.9	7.8
##	4	AZN	AstraZeneca PLC				67.63	0.52	21.5	27.4	15.4
##	5	AVE	Aventis				47.16	0.32	20.1	21.8	7.5
##	6	BAY	Bayer AG				16.90	1.11	27.9	3.9	1.4
##	7	BMY	Bristol-Myers Squibb Company				51.33	0.50	13.9	34.8	15.1
##	8	CHTT	Chattem, Inc				0.41	0.85	26.0	24.1	4.3
##	9	ELN	Elan Corporation, plc					1.08		15.1	5.1
##	10	LLY	Eli Lilly and Company				73.84	0.18	27.9	31.0	13.5
	11	GSK	${\tt GlaxoSmithKline}$ plc				122.11			62.9	
	12	IVX	IVAX Corporation					0.65		21.4	
	13	JNJ	Johnson & Johnson				173.93			28.6	
	14		Medicis Pharmaceutical Corporation					0.75		11.2	
	15	MRK			Merck & Co.	-	132.56			40.6	
	16	NVS				rtis AG	96.65			17.9	
	17	PFE				zer Inc	199.47			45.6	
	18	PHA			rmacia Corpo		56.24			13.5	5.7
	19	SGP		_	Plough Corpo		34.10			22.6	
	20	WPI	Wa	atson Phai	rmaceuticals			0.24		10.2	
	21	WYE	P	T	D	Wyeth	48.19			54.9	
##	1	Asset_	0.7	0.42	Rev_Growth	Net_Pro	16.1	Media			
##			0.7				5.5	,			
##			0.9	0.80	7.05		11.2				-
##			0.9 0.00 15.00				18.0	0 ,			
##			0.6 0.34 26.81				12.9				
##			0.6	0.00	-3.17		2.6		nouci		old
##			0.9	0.57	2.70		20.6		Modera		
##			0.6	3.51	6.38		7.5			rate I	
##			0.3 1.07 34.21				13.3	<u>v</u>			
	10		0.6 0.53 6.21				23.4				
	11		1.0	0.34	21.87		21.1				old
##	12		0.6	1.45	13.99		11.0			Н	old
##	13		0.9	0.10	9.37		17.9		Mode	rate E	Buy
##	14		0.3	0.93	30.37		21.3		Mode	rate I	Buy
##	15		1.1	0.28	17.35		14.1			Н	old
##	16		0.5	0.06	-2.69		22.4			Н	old
##	17		0.8	0.16	25.54		25.2		Mode	rate E	Buy
##	18		0.6	0.35	15.00		7.3			Н	old
##	19		0.8	0.00	8.56		17.6			Но	old
##	20		0.5	0.20	29.18		15.1		Modera		
##	21		0.6	1.12	0.36		25.5			Но	old
##		Loca	cation Exchange								
##	1		US	NYSE							

```
## 2
           CANADA
                       NYSE
## 3
                UK
                       NYSE
                       NYSE
## 4
                UK
## 5
           FRANCE
                       NYSE
## 6
          GERMANY
                       NYSE
## 7
                US
                       NYSE
## 8
                US
                     NASDAQ
## 9
          IRELAND
                       NYSE
## 10
                US
                       NYSE
## 11
                UK
                       NYSE
## 12
                US
                       AMEX
                US
                       NYSE
## 13
                US
                       NYSE
## 14
## 15
                US
                       NYSE
## 16 SWITZERLAND
                       NYSE
## 17
                US
                       NYSE
## 18
                US
                       NYSE
                US
## 19
                       NYSE
## 20
                US
                       NYSE
## 21
                US
                       NYSE
```

Creating a transpose of the dataframe

```
t(t(names(Pharmaceuticals)))
```

```
##
         [,1]
    [1,] "Symbol"
##
   [2,] "Name"
##
   [3,] "Market_Cap"
##
##
    [4,] "Beta"
##
   [5,] "PE_Ratio"
##
   [6,] "ROE"
   [7,] "ROA"
##
##
   [8,] "Asset_Turnover"
  [9,] "Leverage"
## [10,] "Rev_Growth"
## [11,] "Net_Profit_Margin"
## [12,] "Median_Recommendation"
## [13,] "Location"
## [14,] "Exchange"
```

Removing unwanted columns from the list and checked it by using dim() and summary() function

```
row.names(Pharmaceuticals) <- Pharmaceuticals[,1]
C_Data <- Pharmaceuticals[,3:11]
dim(C_Data)</pre>
```

```
## [1] 21 9
```

summary(C_Data)

```
##
      Market_Cap
                           Beta
                                           PE_Ratio
                                                              ROE
##
                                               : 3.60
                                                                : 3.9
           : 0.41
                             :0.1800
                      Min.
                                        Min.
                                                         Min.
    1st Qu.: 6.30
                      1st Qu.:0.3500
                                        1st Qu.:18.90
                                                         1st Qu.:14.9
    Median: 48.19
                      Median :0.4600
                                        Median :21.50
                                                         Median:22.6
##
           : 57.65
                             :0.5257
                                               :25.46
##
    Mean
                      Mean
                                        Mean
                                                         Mean
                                                                :25.8
##
    3rd Qu.: 73.84
                      3rd Qu.:0.6500
                                        3rd Qu.:27.90
                                                         3rd Qu.:31.0
           :199.47
                             :1.1100
                                               :82.50
##
    Max.
                      Max.
                                        Max.
                                                        Max.
                                                                :62.9
##
         ROA
                     Asset Turnover
                                                        Rev Growth
                                        Leverage
##
   Min.
           : 1.40
                     Min.
                            :0.3
                                    Min.
                                            :0.0000
                                                      Min.
                                                              :-3.17
   1st Qu.: 5.70
                     1st Qu.:0.6
##
                                    1st Qu.:0.1600
                                                      1st Qu.: 6.38
##
   Median :11.20
                     Median:0.6
                                    Median :0.3400
                                                      Median: 9.37
           :10.51
##
    Mean
                     Mean
                            :0.7
                                    Mean
                                            :0.5857
                                                      Mean
                                                              :13.37
##
    3rd Qu.:15.00
                     3rd Qu.:0.9
                                    3rd Qu.:0.6000
                                                      3rd Qu.:21.87
##
   Max.
           :20.30
                     Max.
                            :1.1
                                    Max.
                                            :3.5100
                                                      Max.
                                                              :34.21
##
   Net_Profit_Margin
##
   Min.
           : 2.6
##
    1st Qu.:11.2
##
  Median:16.1
##
  Mean
           :15.7
##
    3rd Qu.:21.1
##
   Max.
           :25.5
```

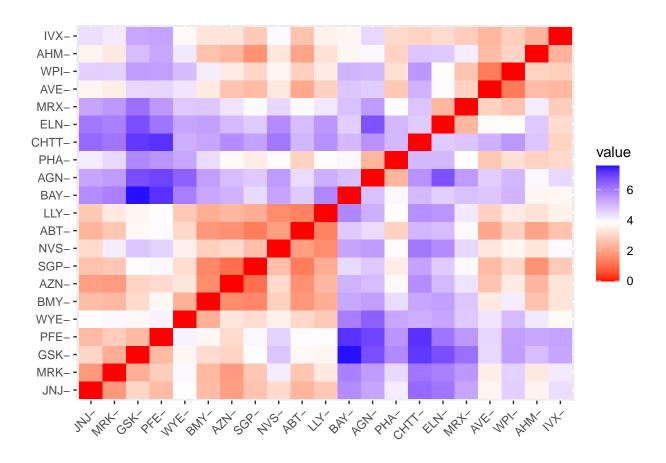
Scaling the data by using scale() function and checked it by using head() function

```
Scaling_data <- scale(C_Data)
head(Scaling_data)</pre>
```

```
##
       Market_Cap
                         Beta
                                 PE_Ratio
                                                  ROE
                                                             ROA Asset_Turnover
## ABT
       0.1840960 -0.80125356 -0.04671323
                                           0.04009035
                                                                      0.0000000
                                                      0.2416121
## AGN -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                      0.9225312
## AHM -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
                                                                      0.9225312
## AZN 0.1702742 -0.02225704 -0.24290879 0.10638147 0.9181259
                                                                      0.9225312
## AVE -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
                                                                     -0.4612656
## BAY -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                     -0.4612656
         Leverage Rev_Growth Net_Profit_Margin
##
## ABT -0.2120979 -0.5277675
                                    0.06168225
## AGN 0.0182843 -0.3811391
                                   -1.55366706
## AHM -0.4040831 -0.5721181
                                   -0.68503583
## AZN -0.7496565 0.1474473
                                    0.35122600
## AVE -0.3144900 1.2163867
                                   -0.42597037
## BAY -0.7496565 -1.4971443
                                   -1.99560225
```

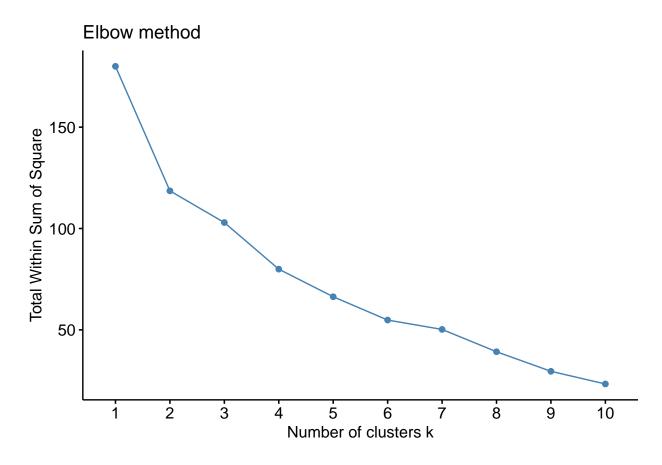
Measuring and visualizing the distance between each variable

```
Dist_data <- get_dist(Scaling_data)
Visualize_data <- fviz_dist(Dist_data)
Visualize_data</pre>
```

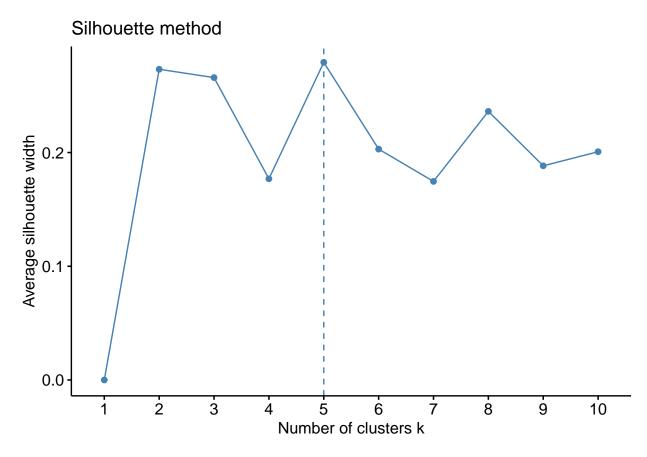


a. Use only the numerical variables $(1\ {\rm to}\ 9)$ to cluster the $21\ {\rm firms}.$ Justify the various choices made in conducting the cluster $(1\ {\rm to}\ 9)$

```
# sum of squares method
fviz_nbclust(Scaling_data, kmeans, method = "wss") + ggtitle("Elbow method")
```



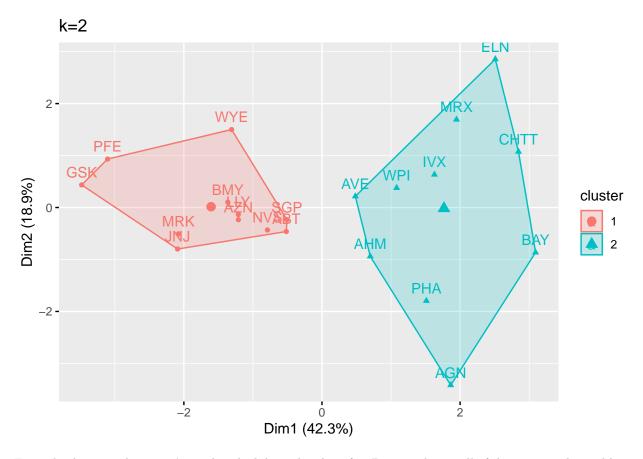
silhouette method
fviz_nbclust(Scaling_data, kmeans, method = "silhouette") + ggtitle("Silhouette method")



We must take into account the value of 2 since the curve was bent (an elbow) at point 2 according to the plot of the WSS (sum of squares) or Elbow technique. However, because of the graphical representation's lack of crispness, it is still ambiguous.

```
# Considering the value of k=2
k <- 2
set.seed(333)
# kmeans algorithm
k_wss <- kmeans(Scaling_data, centers = k, nstart = 21)</pre>
k_wss
## K-means clustering with 2 clusters of sizes 11, 10
##
## Cluster means:
                               PE_Ratio
                                                ROE
                                                            ROA Asset_Turnover
##
     Market_Cap
                       Beta
## 1  0.6733825  -0.3586419  -0.2763512  0.6565978  0.8344159
                                                                     0.4612656
   2 -0.7407208  0.3945061  0.3039863 -0.7222576 -0.9178575
                                                                    -0.5073922
##
       Leverage Rev_Growth Net_Profit_Margin
   1 -0.3331068 -0.2902163
                                     0.6823310
     0.3664175 0.3192379
                                    -0.7505641
##
##
## Clustering vector:
##
    ABT
         AGN
               AHM
                    AZN
                         AVE
                               BAY
                                    BMY CHTT
                                               ELN
                                                    LLY
                                                          GSK
                                                               IVX
                                                                    JNJ
                                                                         MRX
                                                                                    NVS
           2
                            2
                                 2
                                                 2
                                                                 2
                                                                            2
##
      1
                 2
                      1
                                      1
                                            2
                                                      1
##
    PFE
         PHA
               SGP
                    WPI
                         WYE
           2
      1
                      2
##
                 1
```

```
##
## Within cluster sum of squares by cluster:
## [1] 43.30886 75.26049
## (between_SS / total_SS = 34.1 %)
## Available components:
## [1] "cluster"
                     "centers"
                                    "totss"
                                                                  "tot.withinss"
                                                   "withinss"
## [6] "betweenss"
                     "size"
                                    "iter"
                                                   "ifault"
# For getting the centroids of the clusters
cat("The Centers of the clustes are", "\n")
## The Centers of the clustes are
k_wss$centers
    Market_Cap
                     Beta
                            PE_Ratio
                                            ROE
                                                       ROA Asset_Turnover
## 1 0.6733825 -0.3586419 -0.2763512 0.6565978 0.8344159
                                                                0.4612656
## 2 -0.7407208  0.3945061  0.3039863 -0.7222576 -0.9178575
                                                               -0.5073922
      Leverage Rev_Growth Net_Profit_Margin
## 1 -0.3331068 -0.2902163
                                 0.6823310
## 2 0.3664175 0.3192379
                                 -0.7505641
# Getting the size of each cluster
cat("The size of each cluster is", "\n")
## The size of each cluster is
k_wss$size
## [1] 11 10
# Getting the points that are related to their corresponded cluster
k_wss$cluster
                                                                        MRK NVS
  ABT AGN AHM AZN AVE BAY BMY CHTT ELN LLY GSK IVX JNJ MRX
          2
               2
                    1
                         2
                              2
                                   1
                                        2
                                             2
                                                  1
##
  PFE PHA SGP WPI WYE
          2
                    2
# Visualization of clusters
fviz_cluster(k_wss, data = Scaling_data) + ggtitle("k=2")
```



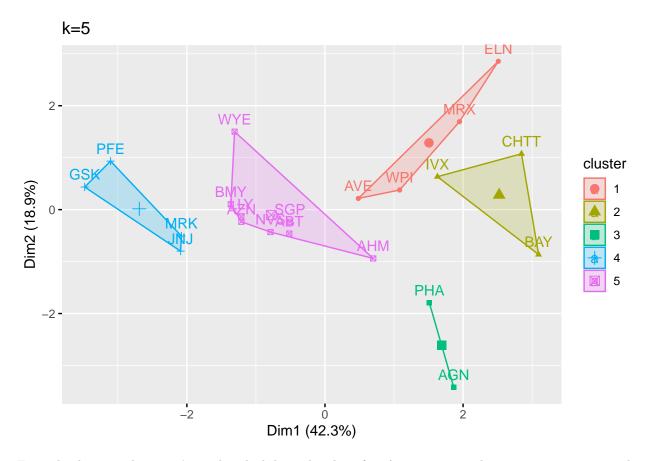
From this kmeans clustering's result, which has a k value of 2. By considering all of the numerical variables—which are financial indicators that must be taken into account in order to determine equity because equity is dependent upon market capital—we can see that 11 companies fall into one cluster and the remaining 10 companies fall into another cluster. asset turnover, return on assets, net profit, etc. Furthermore, we can observe from the clusters that a few of the locations, such as AGN, ELN, GSK, etc., are distant from the centroids, indicating that not enough clusters were gathered. The maximum average silhouette width is at point 5, as shown by the silhouette method plot, thus we must take the value of K as 5 into consideration.

```
k <- 5
set.seed(333)
# kmeans alogrithm
k_pav <- kmeans(Scaling_data, centers = k, nstart = 20)</pre>
k_pav
## K-means clustering with 5 clusters of sizes 4, 3, 2, 4, 8
##
##
  Cluster means:
                                                ROE
##
                               PE_Ratio
                                                           ROA Asset_Turnover
      Market_Cap
                       Beta
  1 -0.76022489
                  0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                   -1.2684804
                 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                   -0.4612656
## 2 -0.87051511
## 3 -0.43925134 -0.4701800
                             2.70002464 -0.8349525 -0.9234951
                                                                    0.2306328
     1.69558112 -0.1780563 -0.19845823 1.2349879
                                                     1.3503431
                                                                    1.1531640
## 5 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                     0.4083915
                                                                     0.1729746
        Leverage Rev_Growth Net_Profit_Margin
##
## 1
      0.06308085 1.5180158
                                  -0.006893899
     1.36644699 -0.6912914
                                  -1.320000179
```

```
## 3 -0.14170336 -0.1168459
                                -1.416514761
## 4 -0.46807818 0.4671788
                               0.591242521
                                 0.556954446
## 5 -0.27449312 -0.7041516
##
## Clustering vector:
  ABT AGN AHM AZN
                       AVE BAY BMY CHTT ELN LLY GSK IVX JNJ MRX MRK NVS
##
          3
               5
                    5
                         1
                              2
                                   5
                                        2
                                             1
                                                  5
## PFE PHA SGP
                  WPI WYE
##
     4
          3
               5
                    1
##
## Within cluster sum of squares by cluster:
## [1] 12.791257 15.595925 2.803505 9.284424 21.879320
## (between_SS / total_SS = 65.4 %)
##
## Available components:
##
## [1] "cluster"
                     "centers"
                                    "totss"
                                                                  "tot.withinss"
                                                   "withinss"
## [6] "betweenss"
                     "size"
                                    "iter"
                                                   "ifault"
## For getting the centroids of the clusters
cat("The Centers of the clustes are", "\n")
## The Centers of the clustes are
k pav$centers
##
     Market_Cap
                      Beta
                              PE_Ratio
                                              ROE
                                                         ROA Asset_Turnover
## 1 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                 -1.2684804
## 2 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                 -0.4612656
## 3 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                                 0.2306328
## 4 1.69558112 -0.1780563 -0.19845823 1.2349879 1.3503431
                                                                  1.1531640
## 5 -0.03142211 -0.4360989 -0.31724852 0.1950459 0.4083915
                                                                  0.1729746
##
       Leverage Rev_Growth Net_Profit_Margin
## 1 0.06308085 1.5180158
                                -0.006893899
## 2 1.36644699 -0.6912914
                                -1.320000179
## 3 -0.14170336 -0.1168459
                                -1.416514761
## 4 -0.46807818 0.4671788
                                 0.591242521
## 5 -0.27449312 -0.7041516
                                 0.556954446
# Getting the size of each cluster
cat("The size of each cluster is", "\n")
## The size of each cluster is
k_pav$size
## [1] 4 3 2 4 8
# Getting the points that are related to their corresponded cluster
k_pav$cluster
```

```
##
     ABT
                  AHM
                               AVE
                                     BAY
                                           BMY CHTT
                                                        ELN
                        AZN
##
       5
             3
                    5
                          5
                                 1
                                       2
                                              5
                                                    2
                                                           1
                                                                 5
                                                                       4
                                                                              2
                                                                                    4
                                                                                           1
                                                                                                 4
                                                                                                       5
                 SGP
                              WYE
##
    PFE
           PHA
                        WPI
              3
                                 5
##
                    5
                           1
```

```
# Visualization of clusters
fviz_cluster(k_pav, data = Scaling_data) + ggtitle("k=5")
```



From this kmeans clustering's result, which has a k value of 5. As we can see, there are 4 companies in the first cluster, 3 in the second, 2 in the third, and 4 in the fourth cluster, with the remainder falling under the fifth cluster. All numerical variables are taken into account because they are the financial measures that must be taken into account in order to determine equity, since equity is dependent on factors such as market capital, net profit, return on assets, asset turnover, etc. And this shows that the spots are significantly closer to the centroids. Perhaps this cluster is the greatest as well.

B.Interpret the clusters with respect to the numerical variables used informing the clusters.

```
# Creating table by using clusters
Select_Columns <- Pharmaceuticals[,c(2:11)]
clustering_data <- Select_Columns %>%
   mutate(clustering=k_pav$cluster) %>% arrange(clustering, ascending = TRUE)
clustering_data
```

```
##
                                        Name Market_Cap Beta PE_Ratio ROE
## AVE
                                                   47.16 0.32
                                                                   20.1 21.8
                                                                               7.5
                                     Aventis
                                                    0.78 1.08
## ELN
                      Elan Corporation, plc
                                                                    3.6 15.1
                                                                               5.1
        Medicis Pharmaceutical Corporation
## MRX
                                                    1.20 0.75
                                                                   28.6 11.2
                                                                              5.4
## WPI
               Watson Pharmaceuticals, Inc.
                                                    3.26 0.24
                                                                   18.4 10.2
## BAY
                                    Bayer AG
                                                   16.90 1.11
                                                                   27.9 3.9
## CHTT
                                Chattem, Inc
                                                                   26.0 24.1
                                                    0.41 0.85
                                                                   19.9 21.4
## IVX
                            IVAX Corporation
                                                    2.60 0.65
                                                                               6.8
## AGN
                              Allergan, Inc.
                                                    7.58 0.41
                                                                   82.5 12.9
                                                                               5.5
## PHA
                      Pharmacia Corporation
                                                   56.24 0.40
                                                                   56.5 13.5 5.7
                                                                   18.0 62.9 20.3
## GSK
                        GlaxoSmithKline plc
                                                  122.11 0.35
## JNJ
                          Johnson & Johnson
                                                  173.93 0.46
                                                                   28.4 28.6 16.3
## MR.K
                          Merck & Co., Inc.
                                                  132.56 0.46
                                                                   18.9 40.6 15.0
## PFE
                                                  199.47 0.65
                                  Pfizer Inc
                                                                   23.6 45.6 19.2
## ABT
                        Abbott Laboratories
                                                   68.44 0.32
                                                                   24.7 26.4 11.8
## AHM
                                Amersham plc
                                                    6.30 0.46
                                                                   20.7 14.9 7.8
## AZN
                                                                   21.5 27.4 15.4
                            AstraZeneca PLC
                                                   67.63 0.52
## BMY
               Bristol-Myers Squibb Company
                                                   51.33 0.50
                                                                   13.9 34.8 15.1
## LLY
                      Eli Lilly and Company
                                                                   27.9 31.0 13.5
                                                   73.84 0.18
## NVS
                                 Novartis AG
                                                   96.65 0.19
                                                                   21.6 17.9 11.2
## SGP
                Schering-Plough Corporation
                                                   34.10 0.51
                                                                   18.9 22.6 13.3
## WYE
                                                   48.19 0.63
                                                                   13.1 54.9 13.4
                                       Wyeth
##
        Asset_Turnover Leverage Rev_Growth Net_Profit_Margin clustering
## AVE
                    0.6
                            0.34
                                       26.81
                                                            12.9
                                                                           1
## ELN
                    0.3
                            1.07
                                       34.21
                                                            13.3
                                                                           1
## MRX
                    0.3
                            0.93
                                       30.37
                                                            21.3
                                                                           1
## WPI
                            0.20
                                       29.18
                                                            15.1
                                                                           1
                    0.5
                                                                           2
## BAY
                    0.6
                            0.00
                                       -3.17
                                                             2.6
                                                                           2
## CHTT
                    0.6
                            3.51
                                        6.38
                                                            7.5
## IVX
                    0.6
                            1.45
                                       13.99
                                                            11.0
                                                                           2
## AGN
                    0.9
                            0.60
                                        9.16
                                                            5.5
                                                                           3
## PHA
                    0.6
                            0.35
                                       15.00
                                                            7.3
                                                                           3
## GSK
                    1.0
                            0.34
                                       21.87
                                                            21.1
                                                                           4
## JNJ
                                        9.37
                    0.9
                            0.10
                                                            17.9
                                                                           4
## MRK
                            0.28
                                       17.35
                                                            14.1
                                                                           4
                    1.1
## PFE
                                                            25.2
                                                                           4
                    0.8
                            0.16
                                       25.54
## ABT
                    0.7
                            0.42
                                        7.54
                                                            16.1
                                                                           5
## AHM
                    0.9
                            0.27
                                        7.05
                                                            11.2
                                                                           5
## AZN
                    0.9
                            0.00
                                       15.00
                                                            18.0
                                                                           5
## BMY
                                                            20.6
                                                                           5
                    0.9
                            0.57
                                        2.70
## LLY
                            0.53
                                                                           5
                    0.6
                                        6.21
                                                            23.4
## NVS
                    0.5
                            0.06
                                       -2.69
                                                            22.4
                                                                           5
## SGP
                    0.8
                            0.00
                                        8.56
                                                            17.6
                                                                           5
## WYE
                    0.6
                                        0.36
                                                                           5
                            1.12
                                                            25.5
```

cat("The list of firms with correspoding to clusters are")

The list of firms with correspoding to clusters are

```
clustering_data[,c(1,11)]
```

```
## Name clustering
## AVE Aventis 1
```

```
## ELN
                      Elan Corporation, plc
                                                       1
        Medicis Pharmaceutical Corporation
## MRX
                                                       1
## WPI
              Watson Pharmaceuticals, Inc.
                                                       1
## BAY
                                    Bayer AG
                                                       2
## CHTT
                               Chattem, Inc
                                                       2
## IVX
                                                       2
                           IVAX Corporation
## AGN
                             Allergan, Inc.
                                                       3
## PHA
                      Pharmacia Corporation
                                                       3
## GSK
                        GlaxoSmithKline plc
                                                       4
## JNJ
                          Johnson & Johnson
                                                       4
## MRK
                          Merck & Co., Inc.
## PFE
                                  Pfizer Inc
                                                       4
## ABT
                        Abbott Laboratories
                                                       5
                               Amersham plc
## AHM
                                                       5
## AZN
                            AstraZeneca PLC
                                                       5
## BMY
              Bristol-Myers Squibb Company
                                                       5
## LLY
                                                       5
                      Eli Lilly and Company
## NVS
                                 Novartis AG
                                                       5
## SGP
                                                       5
               Schering-Plough Corporation
## WYE
                                       Wyeth
                                                       5
```

Mean of all numeric variables aggregate(Scaling_data, by=list(k_pav\$cluster), FUN=mean)

```
Group.1 Market_Cap
                            Beta
                                    PE Ratio
                                                   ROE
                                                             ROA
## 1
          ## 2
          2 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
## 3
          3 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
## 4
            1.69558112 -0.1780563 -0.19845823
                                             1.2349879
                                                       1.3503431
## 5
          5 -0.03142211 -0.4360989 -0.31724852
                                             0.1950459
                                                       0.4083915
    Asset_Turnover
                     Leverage Rev_Growth Net_Profit_Margin
## 1
        -1.2684804
                   0.06308085 1.5180158
                                            -0.006893899
## 2
        -0.4612656
                   1.36644699 -0.6912914
                                            -1.320000179
## 3
         0.2306328 -0.14170336 -0.1168459
                                            -1.416514761
## 4
         1.1531640 -0.46807818 0.4671788
                                             0.591242521
## 5
         0.1729746 -0.27449312 -0.7041516
                                             0.556954446
```

Adding clusters to the scaled data

Scaling_data2 <- data.frame(Scaling_data, k_pav\$cluster)
Scaling_data2</pre>

```
ROA Asset_Turnover
##
        Market_Cap
                          Beta
                                  PE Ratio
                                                   ROE
                                                       0.2416121
## ABT
         0.1840960 -0.80125356 -0.04671323 0.04009035
                                                                       0.000000
## AGN
        -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                       0.9225312
        -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
## AHM
                                                                       0.9225312
## AZN
        0.1702742 -0.02225704 -0.24290879 0.10638147
                                                                       0.9225312
                                                       0.9181259
## AVE
       -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
                                                                      -0.4612656
        -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                      -0.4612656
## BMY
        -0.1078688 -0.10015669 -0.70887325 0.59693581 0.8617498
                                                                       0.9225312
## CHTT -0.9767669 1.26308721 0.03299122 -0.11237924 -1.1677918
                                                                      -0.4612656
## ELN
        -0.9704532 2.15893320 -1.34037772 -0.70899938 -1.0174553
                                                                      -1.8450624
## LLY
         0.2762415 -1.34655112 0.14948233 0.34502953 0.5610770
                                                                      -0.4612656
## GSK
        1.0999201 -0.68440408 -0.45749769 2.45971647 1.8389364
                                                                       1.3837968
```

```
-0.9393967
                     0.48409069 -0.34100657 -0.29136529 -0.6979905
                                                                          -0.4612656
   JNJ
                                              0.18593083
##
         1.9841758 -0.25595600
                                  0.18013789
                                                           1.0872544
                                                                           0.9225312
                                  0.19240011 -0.96753478
##
  MRX
        -0.9632863
                     0.87358895
                                                          -0.9610792
                                                                          -1.8450624
  MRK
         1.2782387 -0.25595600 -0.40231769
                                              0.98142435
                                                           0.8429577
                                                                           1.8450624
##
##
   NVS
         0.6654710
                    -1.30760129 -0.23677768 -0.52338423
                                                           0.1288598
                                                                          -0.9225312
         2.4199899
                     0.48409069 -0.11415545
                                              1.31287998
  PFE
                                                           1.6322239
                                                                           0.4612656
##
                                 1.90298017 -0.81506519 -0.9047030
##
  PHA
        -0.0240846 -0.48965495
                                                                          -0.4612656
##
  SGP
        -0.4018812 -0.06120687 -0.40231769 -0.21181593
                                                           0.5234929
                                                                           0.4612656
##
   WPI
        -0.9281345 -1.11285216 -0.43297324 -1.03382590 -0.6979905
                                                                          -0.9225312
##
   WYE
        -0.1614497
                     0.40619104 -0.75792214 1.92938746
                                                           0.5422849
                                                                          -0.4612656
##
           Leverage Rev_Growth Net_Profit_Margin k_pav.cluster
        -0.21209793 -0.52776752
                                         0.06168225
##
   ABT
                                                                  5
                                                                  3
##
   AGN
         0.01828430 -0.38113909
                                        -1.55366706
        -0.40408312 -0.57211809
                                                                  5
##
   AHM
                                        -0.68503583
  AZN
        -0.74965647
                                                                  5
##
                      0.14744734
                                         0.35122600
##
   AVE
        -0.31449003
                      1.21638667
                                        -0.42597037
                                                                  1
                                                                  2
##
   BAY
        -0.74965647 -1.49714434
                                        -1.99560225
   BMY
        -0.02011273 -0.96584257
                                         0.74744375
                                                                  5
   CHTT
         3.74279705 -0.63276071
                                        -1.24888417
                                                                  2
##
##
   ELN
         0.61983791
                      1.88617085
                                        -0.36501379
                                                                  1
##
  LLY
        -0.07130879 -0.64814764
                                         1.17413980
                                                                  5
  GSK
        -0.31449003
                      0.76926048
                                         0.82363947
                                                                  4
##
                      0.05603085
                                                                  2
  IVX
         1.10620040
                                        -0.71551412
##
##
   JNJ
        -0.62166634 -0.36213170
                                         0.33598685
                                                                  4
##
  MRX
         0.44065173
                      1.53860717
                                         0.85411776
                                                                  1
  MRK
        -0.39128411
                      0.36014907
                                        -0.24310064
                                                                  4
   NVS
        -0.67286239 -1.45369888
                                         1.02174835
                                                                  5
##
                                                                  4
##
   PFE
        -0.54487226
                      1.10143723
                                         1.44844440
                                                                  3
   PHA
        -0.30169102
                                        -1.27936246
##
                      0.14744734
   SGP
        -0.74965647 -0.43544591
                                         0.29026942
                                                                  5
##
##
  WPI
        -0.49367621
                      1.43089863
                                        -0.09070919
                                                                  1
## WYE
         0.68383297 -1.17763919
                                         1.49416183
                                                                  5
```

After comparing all the mean values of the numeric variables from the cluster, I Conclude that Cluster 1: Comprising AVE, WPI, MRX, ELN, this cluster is characterized by robust revenue growth and a high beta coefficient, suggesting a strong growth trajectory but lower asset efficiency and profitability. These firms may be in their nascent stages, likely investing significantly in expansion efforts. Their high beta and revenue growth imply potential for rapid earnings improvement. Cluster 2: Encompassing IVX, CHTT, BAY, these companies boast substantial market capitalization and solid returns on equity and assets, coupled with high asset turnover. Their low beta and profit-to-return ratios suggest established, stable operations with less efficient profit generation, highlighting their maturity and stability. Cluster 3: Featuring PHA, AGN, this cluster is marked by elevated price-to-earnings ratios and asset turnover, indicative of expected earnings acceleration despite historically low profitability. The combination of high valuation and low net profit margins points to a higher risk profile for investors. Cluster 4: Consisting of GSK, PFE, MRK, JNJ, this cluster stands out with the highest net profit margins and asset efficiency, demonstrating strong financial performance and low risk. The low beta and revenue growth indicate stable stock prices and modest revenue expansion, typical of mature, well-established entities. Cluster 5: Including WYE, BMY, LLY, AZN, NVS, ABT, SGP, AHM, this cluster is distinguished by a high beta and leverage, signaling higher investment risk due to stock price volatility and significant debt levels. However, these firms may offer higher returns in favorable market conditions. ## Is there a pattern in the clusters with respect to the numerical variables (10 to 12) (those not used in forming the clusters)

```
# Adding clusters to the data
D_Pattern <- Pharmaceuticals[12:14] %>% mutate(Clustering = k_pav$cluster)
D_Pattern
```

US

UK

UK

CANADA

Location Exchange Clustering

NYSE

NYSE

NYSE

NYSE

5

3

5

5

##

ABT

AGN

AHM

AZN

Median_Recommendation

Plotting data with exchange

grid.arrange(Median_Recommendation, Location, Exchange)

Moderate Buy

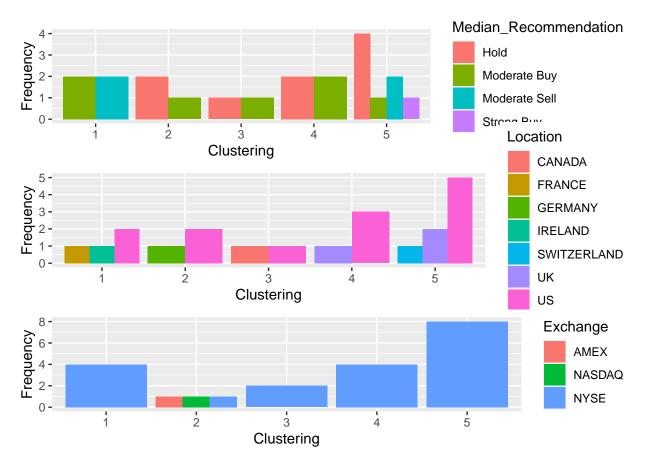
Moderate Buy

Moderate Sell

Strong Buy

```
## AVE
                 Moderate Buy
                                    FRANCE
                                               NYSE
                                                              1
## BAY
                                   GERMANY
                                               NYSE
                                                              2
                         Hold
## BMY
                Moderate Sell
                                        US
                                               NYSE
                                                              5
                                                              2
## CHTT
                 Moderate Buy
                                        US
                                             NASDAQ
## ELN
                Moderate Sell
                                   IRELAND
                                               NYSE
                                                              1
                                                              5
## LLY
                         Hold
                                        US
                                               NYSE
## GSK
                         Hold
                                        UK
                                               NYSE
                                                              4
                                                              2
## IVX
                         Hold
                                        US
                                               AMEX
## JNJ
                 Moderate Buy
                                        US
                                               NYSE
                                                              4
## MRX
                 Moderate Buy
                                        US
                                               NYSE
                                                              1
## MRK
                         Hold
                                        US
                                               NYSE
                                                              4
## NVS
                         Hold SWITZERLAND
                                               NYSE
                                                              5
## PFE
                 Moderate Buy
                                        US
                                               NYSE
                                                              4
## PHA
                                        US
                                                              3
                         Hold
                                               NYSE
## SGP
                         Hold
                                        US
                                                              5
                                               NYSE
## WPI
                Moderate Sell
                                        US
                                               NYSE
                                                              1
## WYE
                         Hold
                                        US
                                               NYSE
                                                              5
# Plotting data with median recommendation
Median_Recommendation <- ggplot(D_Pattern, mapping = aes(factor(Clustering), fill = Median_Recommendati
# Plotting data with location
Location <- ggplot(D_Pattern, mapping = aes(factor(Clustering), fill = Location)) + geom_bar(position =
```

Exchange <- ggplot(D_Pattern, mapping = aes(factor(Clustering), fill = Exchange)) + geom_bar(position =



Cluster 1: Generally recommended as a moderate buy and sell, these companies are based in France, Ireland, and the US, and are listed on the NYSE. Cluster 2: With a hold or moderate buy recommendation, these companies span Germany and the US and are listed across AMEX, NASDAQ, and NYSE. Cluster 3: Recommended as hold and moderate buy, these firms are located in the US and Canada, also listed on the NYSE. Cluster 4: Recommended as a hold and moderate buy, these UK and US-based companies are traded on the NYSE. Cluster 5: Carrying diverse recommendations from hold to strong buy, these firms are from Switzerland, the UK, and the US, with listings on the NYSE.

d. Provide an appropriate name for each cluster using any or all of the variables in the dataset.

Appropriate name for each clusters are: Cluster1:High Growth Potential, Cluster2:High Risk High Beta, Cluster3: High Risk High Reward, Cluster4: Stability and Profitability, Cluster5: Low Risk High Profitability.